

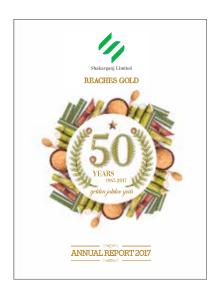
### **REACHES GOLD**











#### REACHES GOLD

Having completed the first fifty years of impact, Shakarganj, through its commitment to innovation and vision of its management, is on track for the next fifty years of excellence. 2017 marked a significant moment in our history, and with each milestone recorded in the last five decades, we are reminded of our core values that have underpinned our relentless efforts to drive growth and progress.





# **ACHIEVING** OPERATIONAL EXCELLENCE





# Vision, Mission & Core Values

To gain and maintain leadership in our relevant sectors by producing the best quality products at the lowest possible cost

To give the best returns to our shareholders by optimal allocation of resources to the products and markets we compete in

To provide the best value products and services to our customers through investment in technology, human resources, operational systems, and processes

To provide the best working environment to our employees and provide them opportunities to enhance their skills

To work with our farmers, suppliers, and distributors as partners in developing their expertise and profitability

To pursue environment friendly policies, and effectively and efficiently use all energy resources aiming for zero waste and a clean healthy environment

To be a socially responsible corporate citizen supporting education, health, environment, and socio economic development of its community







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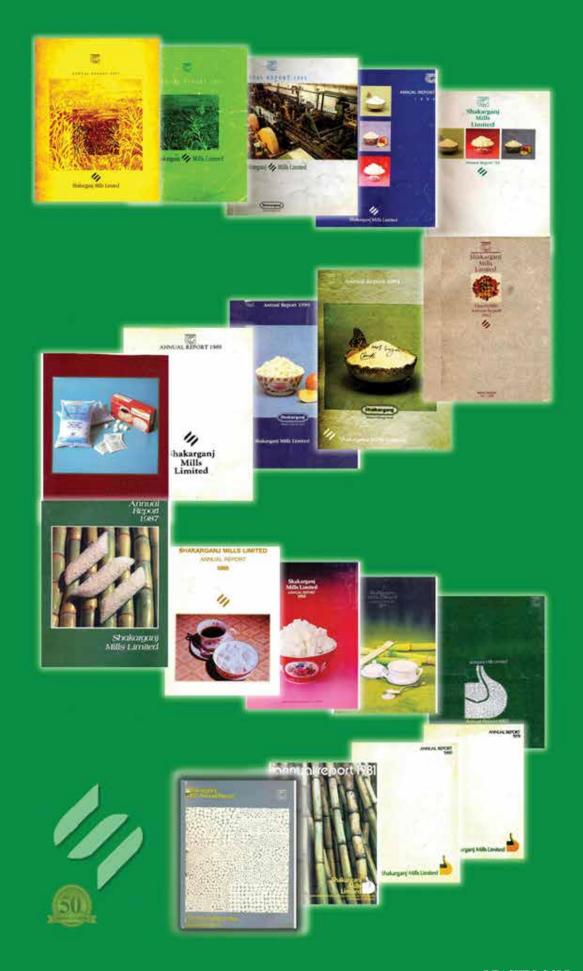
# Quality Policy

Our quality policy, stemming from our vision, is to maintain industry leadership and customer satisfaction through production of high quality sugar, biofuel, yarn, and other allied products at lowest cost, using environment friendly technology in safe working conditions.

We run our businesses with integrity and professionalism, and believe in continual improvements and a fair deal for our investors, customers, suppliers and above all our employees.

# Five Decades of Our Corporate Financial Reporting









### 1967

### Pride in the **Past**



### 2017

### Confidence in the Future

There were only a handful of Sugar Mills in Pakistan when Shakargani was incorporated on 20 September 1967. As a result of diligent efforts of its dedicated and talented workforce, Shakarganj has over the years made significant achievements in the sugar and allied products sector, and diversified its businesses both horizontally and vertically. Most notably, starting from one small sugar factory with a crushing capacity of merely 1,500 TCD (Tons of Cane per Day), Shakarganj now, with the Grace of Allah Almighty, has two sugar factories with a combined crushing capacity of 20,000 TCD extendable to 30,000 TCD. In addition, Shakarganj also has Six Biofuel Plants, One Particle Board Plant, One Textile Spinning Mill, Three Agriculture Farms, One Organic Fertilizer Plant, as well as a Joint Venture Food Grade Carbon Dioxide Plant (CO2). Shakargani also holds a majority position in its associated company, Shakarganj Food Products Limited, which in just 10 years has become an industry leader in production of dairy products (with the brand name "Good Milk") and fruit products. Moreover, Shakarganj is now a major national exporter of biofuel and the winner of the national best export awards 11 times in the last two decades. Shakarganj established the first Private Sector Research Facility, the Shakarganj Sugar Research Institute (SSRI) in 1983. This unique initiative is constantly working on development of high quality sugarcane varieties.

We at Shakarganj invite all stakeholders to celebrate with us our 50th anniversary as we look back at a half century of excellence. With the Grace of Allah Almighty, we have a bright future ahead especially in biofuel business, with the global slogan of "Cleaner Fuel for Cleaner Environment". We look forward to your support as we continue our journey into the 21st Century>>>

Thanks for 50 years of support.

The best years are still ahead of us!

### Our Year 2017 in Numbers





# Our Governing Principles

As a responsible corporate citizen, Shakarganj aims to act in a socially responsible manner at all times. We conduct our business in a responsible manner and expect the same from others. We insist that all transactions be open, transparent, and within the legal framework culminating in responsible financial reporting.



#### Purpose and value of business

Shakarganj Limited is a sugar and sugar co-products, food, and textiles manufacturing company with annual sales exceeding Rs. 11 billion and employing over 1,200 people.

Shakarganj is one of the largest sugar and co-products manufacturer in Pakistan producing a wide range of products. With an increasingly strong emphasis on research and technology, we transform natural raw materials into white crystalline sugar for general consumption, specialty sugars for the food, beverage, and pharmaceutical industries, retail package sugars, alternate energy resources, building materials, as well as other inputs for value-added textiles.

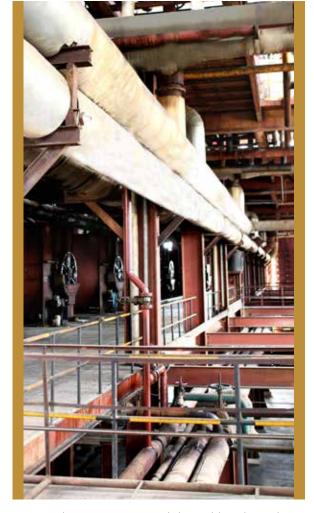
Our emphasis is to concentrate our energies and expertise on segments of the market where we can establish a leading position. As a company, we are always searching for better, more efficient, and more profitable ways to manufacture our products, and ways to employ our technology and knowledge base in other related sectors.

As a responsible corporate citizen, we aim to act in a socially responsible manner at all times. In a decentralised organization structure, our business divisions devise procedures appropriate to and compliant with the local laws, culture, and operating conditions which at all times comply with the following governing principles:

#### **Employees**

Our employees are our most crucial resource and therefore we abide by the following principles:

- Equal Opportunities We are committed to offering equal opportunities to all people in their recruitment, training and career development, having regard for their particular aptitudes and abilities. Full and fair consideration is given to applicants with disabilities and every effort is made to provide an opportunity for retraining any person becoming disabled whilst employed by Shakarganj.
- Health and safety We consider health and safety to be as important as any other function of the company and its business objectives. Top tier management of each business division is directly responsible for health and safety in our locations of operations. We seek to provide a safe and healthy workplace, and system of work in line with all local laws and regulations, to protect all



our employees, visitors, and the public where they come into contact with foreseeable work hazards. Our employees are required to adopt a proactive attitude towards this end. A Health and Safety Committee continues to develop awareness of work hazards and safety amongst all employees. The committee also manages and measures health and safety performance on a continuous basis.

- Harassment and discrimination We do not tolerate mental, physical or sexual harassment in the workplace. We do not allow any form of discrimination on basis of sex, race, creed, language, religion, or colour. We expect our employees to report any incident of harassment or discrimination to the appropriate human resource department which shall conduct an independent inquiry into all such reports and take strict action in the light of the results of the inquiry.
- Human rights Managers are required to take account of the core International Labour Organization conventions and to strive to observe the United Nations Declaration on Human Rights, by respecting the rights of our employees. They are required to observe the following in particular:
- Universal respect for an observance of human rights and fundamental freedoms for all without any discrimination.
- We remunerate fairly with respect to skills, performance, our peers, and local conditions.



• We brief our employees and their representatives on all relevant matters on regular basis

#### **Ethical Business Practices**

- Competition We are committed to free and fair competition and will compete strongly but honestly complying with all relevant laws.
- Bribery Shakarganj does not condone the offering or receiving of bribes or other such facilitating payments or gifts to any person or entity for the purpose of obtaining or retaining business for Shakarganj or influencing political decisions.

- Political donations financial donations are not permitted to any political party or for furthering any political cause.
- Confidentiality and accuracy of information the confidentiality of information received in the course of business will be respected and never be used for personal gain. False information will not be given in the course of any commercial negotiation or transaction.
- Conflict of interest any personal interest, which may prejudice or which may reasonably be deemed to be prejudice, by others, the impartiality of employees must be formally declared to senior management. This includes, but is not limited to, owning shares



in business partners, trading in company shares and personal or family involvement in commercial transactions with the company.

- Business gifts and hospitality gifts other than items of very small intrinsic value are not accepted. Employees who receive hospitality must not allow themselves to reach a position where they may be deemed to have been influenced in making a business decision as a consequence. Giving and receiving of reasonable business products, marketing materials and entertainment are permitted.
- Food safety standards Shakargani recognises that quality and safety of our products used in food as

a primary product or an ingredient, is essential for our customers. High priority is placed on all aspects of food safety. Food safety systems are regularly reviewed to ensure their effectiveness. Economic considerations are never put before food safety.

#### Role of the Board of Directors

The business and management of the Company are the responsibility of the whole Board of Directors. There is a formal schedule of matters reserved for board decision. These include approval of annual and interim results, the company's strategic plans, annual budget, larger capital expenditure and investment proposals and overall system of internal control and risk management.

The directors have a legal responsibility to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of its profit and loss for that period. In preparation of these statements the directors are required to;

- Select suitable accounting policies and then apply them consistently.
- Make estimates and judgments that are reasonable and prudent.
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements.
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue its business.

The directors are responsible for ensuring that proper accounting records are kept which disclose with reasonable accuracy the financial position of the company. They have the general responsibility for taking steps to safeguard the assets of the company. The system at Shakarganj is based upon written procedures, policies, guidelines, an organogram that provides an appropriate division of responsibility, a programme of internal audit, manning of all key functions by qualified personnel and constant training.

Other specific responsibilities are delegated to board committees which operate within clearly defined terms of reference and report regularly to the board.

Within the overall guiding principles set out above the key objectives of the board are;



- The agreement of strategy.
- The agreement of detailed set of objectives and policies that facilitate the achievement of strategy.
- Monitoring the performance of executive management in delivery of objectives and strategy.
- Monitoring and safeguarding the financial position of the Company to ensure that objectives and strategy can be delivered.
- Approval of all capital expenditure, other expenditure which is not part of the defined objectives or strategic plan.
- Approving corporate transactions this includes any potential acquisition or disposal.
- Delegating clear levels of authority to the executive management team. This is represented by the defined system of internal controls which is reviewed by the audit committee.
- Providing appropriate framework of support and remuneration structures to encourage and enable executive management to deliver the objectives and strategy of the Company.
- Monitoring the risks being entered into by the Company and ensuring all of these are properly evaluated.

#### Remuneration of the Board of Directors and its Chairman

All the elected members of the Board of Directors of the Company are non-executive except one member. The Chief Executive Officer and the Deputy Chief Executive Officer are paid fixed salaries as determined by the Board; performance of the CEO is evaluated against approved criteria by the Human Resource and Remuneration Committee and recommended to the Board for approval. All the other directors are paid Director's fee for attending board meetings which is also fixed as per applicable laws and regulations.

#### **Board Committees**

The Board has constituted the following committees:

- **Audit Committee**
- Human Resource and Remuneration Committee

Through its committees, the Board provides proactive oversight in some of the key areas of business and the performance of the CEO. The Board regularly reviews the respective charters of these committees.

#### **Audit Committee**

The Audit Committee operates under a charter approved by the Board. The governing charter of the Audit Committee addresses the requirement of the Code of Corporate Governance and includes the requirements of best practices. The Committee is accountable to the Board for the recommendation of appointment of external auditors, directing and monitoring the audit function and reviewing the adequacy and quality of the audit process. The CEO and the CFO are responsible for the accuracy of financial information for inclusion in the annual report; the Committee provides the Board with additional assurance. The Committee also ensures that the Company has an effective internal control framework. These controls include safeguarding of assets, maintaining of proper accounting records complying with legislation and ensuring the reliability of financial information.

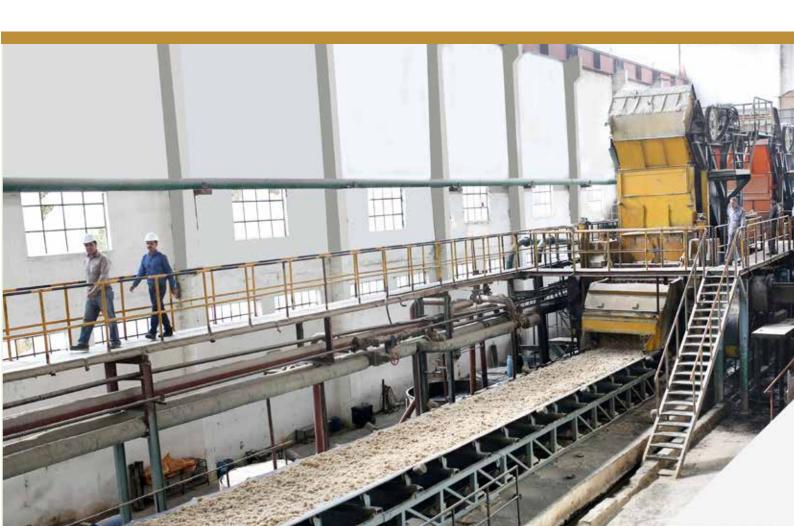
#### Human Resource and Remuneration Committee (HR & RC)

The HR & R Committee reviews the human resource architecture of the Company and addresses the requirements of the Code of Corporate Governance. The committee has been constituted to address and improve the crucial area of human resource development. Its aim is to assist the Board and guide the management in the formulation of the market driven Human Resource policies regarding performance management, Human Resource staffing, compensation and benefits. The expanded role of the Committee is to review CEO performance and to recommend CEO compensation for the approval of the Board. Further,

the selection, evaluation and compensation of CEO, Deputy CEO, CFO, Company Secretary and Head of Internal Audit is also reviewed and recommended to the Board by the Committee. It is also responsible for consideration and approval of CEO recommendations on selections, evaluation and compensation for key management positions that report directly to CEO.

#### **Management Structure**

The Company has six business segments including two geographically separate business segments, two Sugar Divisions, two Biofuel Divisions, a Power Division, a Building Materials Division, a Textile Division, a Farms Division and a Business Division dedicated to Other Projects where currently our Organic Fertilizer i.e. Shakarganj Tiger Compost is produced. Respective divisional heads of each business unit are accountable for the performance and the bottom line of their respective divisions. The accounting for these units is done separately in an arm's length manner to arrive at the true profit before tax for each unit. The business unit heads as defined in the management structure with clear responsibility and authority matrix have direct reporting lines to the Chief Executive Officer. Limits of authority at all levels are clearly defined in our control manual. The Internal Audit function is responsible to monitor compliance with the procedure manuals.



The Company's management structure and detail of associated companies is given separately in this annual report.

#### Code of Conduct

The board of directors has adopted a code of conduct for its members, executive management and staff members, specifying the business standards and ethical considerations in conducting its business. The code includes:

- Corporate governance
- Relationship with employees, customers and regulators
- Confidentiality of information
- Trading in company shares
- Environmental responsibilities

#### Responsibility to stakeholders

- Shakarganj is committed to operate with the primary responsibility of increasing shareholder value. However the principal responsibility to all stakeholders is never underrated
- Shareholders the company places significant importance on communications with shareholders. We will communicate our achievements and prospects to our shareholders in a timely manner. Apart from the annual general meeting the company communicates with its shareholders by way of the annual report and accounts, the half yearly and quarterly financial statements and at www.shakargani.com.pk. the company's website. Significant matters requiring shareholders' approval are brought to extraordinary general meetings of shareholders. The company secretariat has a designated officer to deal with all queries of shareholders.
- Customers we seek to be honest and fair in our relationships with our customers. We always endeavor to provide the standards of products and services that have been agreed whilst at the same time offering value for money. At all times we take all reasonable steps to ensure the safety and quality of goods and services that we produce.
- Suppliers we will carry out our business honestly, ethically and with respect for the rights and interests of our suppliers. We will settle our bills promptly as

they fall due. We will cooperate with our suppliers to improve quality and efficiency. We seek to develop relationship with suppliers consistent with these basic principles especially with respect to human rights and conditions of employment.

- Farmers To seek mutually beneficial relationships with our Farmers who form the backbone of our agricultural economy we continuously investing on research and development and maintain a numbers of agricultural farms and seeing and believing sites for the benefits of our farmer community to transfer efficient, environment friendly and economically rewarding technology of sugarcane as the farmers are the mainstay of our supply chain management strategy. Through our research facility SSRI, Shakarganj also providing better quality and yield oriented varieties of sugarcane resulting in increased productivity in sugarcane yield per acre. To maintain and further strengthen the relationship, the Company always gives priority to the farmers.
- The wider community- we recognize our responsibilities as a member of the communities in which we operate. We strongly believe in contributing to the well being of wider Shakargani community. We emphasize our efforts in community service on education, adult literacy, healthcare, environmental issues and protection of local culture and heritage.

These business principles apply to all our employees and are the minimum standard for their behavior.

The operating business divisions may have additional standards. Failure to comply with our principles may lead to disciplinary action. Shakarganj encourages open culture in all its dealings between employees and people with whom it comes in contact with. We believe effective communication is essential for dealing with any malpractice and wrongdoing. We will make all efforts to protect the confidentiality of any person including our employees, raising any concern.

"We strongly believe in contributing to the well-being of the wider Shakargani community"



## Stakeholder Engagement Approach

Our primary purpose is to run our business efficiently and profitably to enhance value for shareholders keeping in view our responsibility to all stakeholders which are:











### OUR SHAREHOLDERS

To help grow shareholders investments and provide them with stable and attractive returns

### OUR CUSTOMERS

To win and maintain customers by developing and providing products that offer value in terms of price and quality.

#### OUR PEOPLE

To respect and protect all rights of our employees with safe and healthy working conditions along with competitive terms of service

### OUR FARMERS

To seek mutually beneficial relationships with our Farmers who form the backbone of our agricultural economy

### OUR SOCIETY

To conduct business as a responsible member of society, keeping in view our position as the largest employer in our local area



## Mechanism for Providing Information and Recommendation to the Board

Information regarding any matter of concern or recommendation is put forward by the CEO to the respective committees of the board.

#### FORMAL REPORTING LINE

The prevailing operational structure of the Company consists of various divisions, each of which is headed by a Head of Division (HOD). The Heads of Divisions are responsible for the performance of the respective division / department, and Board Committees have access to HODs for any information they require pertaining to their respective division. Further information regarding any matter of concern or recommendation is also put forward by the CEO to the respective committees of the Board.

#### **EMPLOYEES**

Our employees are encouraged to express their views and forward their suggestions to the management and the Board. We have established several forums for them through which they can give their feedback and ideas for betterment of our business and the Company. For our employees, suggestion boxes have been installed across our locations and we also have a virtual suggestion box on our dashboard. These suggestion boxes act as a direct line to the senior management. Through this, employees can give their suggestions, grievances and concerns or raise any matter related to the Company, which is reviewed and monitored directly by the CEO. In case the matter is of a significant nature, the same is addressed in the meetings of the Management Committee, Board of Directors, or the relevant Board Committee. The Company also has a Whistle Blowing Policy to enable employees to raise serious concerns to the management regarding the business or Company without fear of repercussions. An open house session with the CEO is also held annually with employees, through which they are provided with the opportunity to have a one-on-one meeting with the CEO and express their concerns and suggestions directly to him. These meetings are aimed at capturing free and first-hand suggestions that are useful in refining operations and in improving work environment.

#### **SHAREHOLDERS**

Every year the Annual General Meeting of shareholders is called in accordance with the requirements of the Companies Act, 2017 which is also attended by Chief Executive Officer, Deputy Chief Executive Officer, Chief

Financial Officer, and Company Secretary. The interactive session between the Company's management and shareholders allows the shareholders to ask questions on financial, economic, social, and any other issues and also to provide any recommendations. The CEO responds to all such queries and takes necessary actions accordingly. Moreover, the Company has provided contact details of all relevant personnel who can be contacted for resolution of general and specific queries on its website: www.shakarganj.com.pk in the Shareholders' Information area and we have printed the same in our Annual Report sent to the shareholders.

#### MANAGING CONFLICT OF INTEREST

The Company, in compliance with the Code of Corporate Governance, annually circulates and obtains a signed copy of the Code of Conduct applicable to all its employees and directors, which also relates to matters relating to conflict of interest. Further, the directors are annually reminded of the insider trading circular issued by the Securities & Exchange Commission of Pakistan to avoid dealing in shares while they are in possession of "insider information". As per the provisions of the Companies Act, 2017, each director is required to provide to the Board complete details regarding any material transaction which may bring conflict of interest with the Company for prior approval of the Board. The interested director(s) do not participate in the discussion nor do they vote on such matters. The transactions with all related parties are made on arms-length basis and complete details are provided to the board members for their approval. Further all transactions with related parties are fully disclosed in the annual financial statements of the Company.





### **Corporate Strategy**

As part of our regular strategy review in 2017, Shakarganj has further adjusted and refined its corporate strategy to successfully meet the new challenges that have arisen in recent years.

However, our long-term targets and our core targets do not require any radical change.



We continue to believe that the agricultural sector will retain its importance as a pillar of our economy and government policies will be targeted towards increasing the efficiencies and outputs in this sector. Our strategic focus is geared towards channeling farmers' interest towards sugarcane as a major cash crop in our local area so as to secure our supply base while at the same time increasing development in our community.

Our overall objectives are to strengthen our position in Pakistan's Sugar & Allied Products industries, and further grow as a leading Sugar supplier for the domestic market, especially the retail sector, and to maintain our position as the top exporter of Biofuel.

Our long-term vision remains "To be the leader in every business we do, by delivering sustainable value to all stakeholders"

Based on this vision, we are steering the Company with a medium-term strategy focused on the following priorities:

- Improving returns and delivering growth
- Delivering growth and development especially in the export sector
- Capital management and liquidity

The operational objectives of our strategy, which are based on four perspectives, are a balanced product offering, strong corporate structure, technological leadership, skills adequacy, and a leading position in the market segments relevant to us, as well as agility, customer focus and community care.

To advance our objective, we plan to pursue the following business strategies:

- Maintain our leading position in Biofuel Exports, High Quality Sugar Manufacturing (especially for retail markets), and in Sugarcane Research
- Strengthen our culture of high performance and continue to assess ourselves with fairness

Enhancing the value of the entity on a long-term basis means sustainable, lasting success.

To enable our people to act on the vision and strategy, we close in on integrated set of objectives and measures, agreed by all business units. These objectives describe the long-term drivers of success for our business. Our managers are all part of the strategy mapping process ensuring that everyone -individuals and teams- understands the long- term goal of the Company and that departmental and individual goals remain aligned and clear.



Our operational strategy is centered on:

- Enhancing shareholders' value by delivering growth and consistent returns
- Moderate risk exposure and strong, regularly monitored controls
- Observing the law and all rules and regulations in letter and spirit
- Growing responsibly through business acquisitions and organic growth in Biofuel, Energy, and Food
- Leveraging cost and quality leadership to enhance customers' value maintaining international standards of quality, safety and health
- Leveraging the information system for maximum and efficient business intelligence
- Identifying, retaining, developing and leveraging quality human talent
- Fostering our values
- Enhanced employee engagement
- An educated and skilled Pakistan.
- Working with the communities where we operate
  with a focus managing the impacts of our operations
  as well to invest in education, emergency and quality
  affordable healthcare and a safe, clean and healthy
  environment that promotes the development of
  public spaces.

Our business strategy concentrates on the profitability of business segments and associated businesses. Going forward we will keep on working towards increasing efficiencies and reducing costs for our Sugar and Biofuel businesses and work towards harvesting gains on strategic investments in our Textile business. In the current international landscape with emergence of Pakistan as a major Sugar Exporting Country, we will refocus on capital and operational expenses to enhance our efficiencies to meet international demands.

We are focusing on identifying processes for improvement across all areas, strengthen supply chain management, expand supplier- base and improve risk and capital management.

Our market strategy calls for us to accelerate our business development by leveraging our shift towards the export markets sector with the objective to ensure sustainable growth by capturing different markets internationally beyond the traditional destinations for our products.

We plan to remain at the cutting edge of technology by upgrading our plants and carrying out regular process innovations. Our strategic direction is geared to achieve capacity enhancements, diversify revenue streams and to deliver value to our customers through product development, manufacturing excellence and supply chain management. We have invested and will continue investing in energy saving equipment and remain committed to reducing and sustainably managing waste.

Our Information Technology strategy is tightly aligned with business goals, and is designed to continuously enhance enterprise value of Shakargani, reform administrative procedures and develop operations. We continue to leverage our investment in enterprise resource planning systems for business intelligence to support and enable calculated decision making.

The Human Resource strategy is designed to contribute to our durability by providing our people The Social Investment and Corporate Social Responsibility strategy integrates our business, environmental and citizenship activities to create shared value. We take pride in supporting our community and are committed to continue our strategic and targeted contributions to the education and health sectors. By effectively engaging community partners we enhance employee engagement, reinforce our values and regularly measure the impact of our social investments. Our strategic focus is in the following areas:



with good jobs and working environments that make optimal use of their skills and realise the potential of both individual employees and teams. Our strategy focuses on developing Programmes to supplement Shakarganj's policies in a manner that strengthens the Company's Human Capital, develops a Corporate Culture, improves working environments and delivers on upholding our values. The strategy focuses on acquiring the right people and encouraging lifelong learning among our employees, promoting an interactive environment, improving succession readiness for future leadership, and, fostering a culture of innovation and accountability where people are listened to and assessed with fairness.

- An educated and skilled Pakistan
- Essential medical services
- Affordable and quality healthcare
- Safety
- Local arts

Over the long-term, our strategy is to be forwardlooking, grow responsibly, generate a competitive return on capital, and meet our financial and stakeholder obligations. We remain committed to being a world leader in safety and environmental stewardship, improving our quality, cost competitiveness and customer service, and to attracting, developing and retaining a diverse workforce with the talent and skills needed for our long-term success.



## Shakarganj Sugar Research Institute Annual Review 2016-17

#### **Board of Governors**

#### Mr. Altaf M. Saleem (Chairman)

Mr. Anjum Muhammad Saleem (Member)

Mr. Ali Altaf Saleem (Member)

Mr. Muhammad Awais Qureshi (Member)

Mr. Muhammad Pervez Akhtar (Member)

Dr. Arshad Ali Chattha (Member)

Dr. Shahid Afghan (Member)

Mr. Manzoor Hussain Malik (Member)

#### **Principal functions**

- 1. Sugarcane breeding to evolve high yielding, early maturing varieties having tolerance against biotic and abiotic stresses.
- 2. To investigate the agronomic problems of sugarcane production.
- 3. Research and development on utilisation of biomass from sugar industry effluents and its use for sustainable agriculture.
- 4. To study soils in sugarcane producing areas and to relate these to crop management.
- 5. Development of genetic engineering and tissue

- agricultural chemicals, irrigation and drainage, diseases and pests control, the use of machines and equipment land and water management, and other aspects of crop planting, production and management.
- 9. To publish and disseminate information on all aspects of sugarcane production.
- 10. To conduct educational courses in various aspects of sugarcane growing for cane development staff and growers.
- 11. To collaborate and exchange information and material with Research Organisations in Pakistan and abroad



culture techniques for establishment of elite clones.

- 6. To study and monitor the pests and diseases of sugarcane as appropriate control measures.
- 7. To conduct research on germination of sugarcane sets, sucrose production, translocation, storage and environmental influences on these processes.
- 8. To advise on the use of fertilizers and other

12. To improve technology of sugarcane production inside the sugar factories by improving process and milling efficiency.

Shakarganj Limited funds advanced research in sugarcane technology through the Shakargani Sugar Research Institute (SSRI). This institute is the first private sector initiative in Pakistan, established on 13 July 1983.



The main objective of the institute is to develop new sugarcane varieties capable of producing sugar and other products of economic importance at lower cost than is possible from existing commercial varieties. Development of new varieties by the Institute, along with adoption of best management practices by farmers has increased crop productivity in the catchment area of Shakarganj by almost 10 percent crop.

We have successfully bred a number of proprietary sugarcane varieties that not only increase the yield for our farmers, but also improve the sugar recovery of the crop. At the same time the institute provides farmers with low cost, efficient, and environment friendly biocontrol systems for elimination of pests from the sugarcane crop. All research results and benefits are open and available to the stakeholders without cost as a national service.

This report summarises the research and development activities that are conducted at the Shakarganj Sugar Research Institute, with an emphasis on main goals that have been achieved.

#### 1. Sugarcane Selection Breeding

#### i. Import of cane fuzz

A population of 59 clones was selected from SSRI Jhang and Sugar Research Institute Faisalabad. The stuff was sent to Sugarcane Research Institute (SRI) Sri Lanka, as parental lines for flowering/crossing purposes under Punjab Agricultural Research Board funded this collaborative project which resulted in SSRI getting true seed (fuzz) of 194 bi-parental cross combinations of the parental lines.

Further, 56 crosses of cane fuzz were received free of cost from Agriculture Research Services - United States Department of Agriculture (ARS-USDA), Canal Point (CP) under Biological Material Transfer Agreement (BMTA). A brief description of cane fuzz is given in Table 1.

Table-1 Details of import of cane fuzz from different sources at Shakarganj Sugar Research Institute, Jhang

Sr. No.	Source of cane fuzz	No. of Crosses	Weight (gm)	Original seedlings
1 2	Canal Point (BMT-Agreement) ARS USDA, USA Sri Lanka - PARB Project SRI	56 194	268 2,632	40,200 31,600
	Total	250	2,900	71,800

#### ii. Landmark achievement

Ten new sugarcane varieties are in the pipeline that show promising results in not only higher yield per acre for the farmer and better sugar recovery for the mills but also show signs of resistance against biotic and abiotic stresses. Sugarcane Germplasm National Uniform Varietal Yield Trials (NUVYT) and also under different selection stages is given in Table 2. Periodic sugar recovery percent cane of promising sugarcane varieties is given in Figure 1.

Table 2 Germplasm under different selection stages at SSRI

Description	2011-12	2012-13	2013-14	2014-15	2016-17
NUVYT	02	03	05	05	06
Final	06	09	14	21	10
Semi-final	13	140	43	24	06
Advance	427	322	87	98	28
Progenitors	1518	2981	513	500	52
Original Seedlings	50,852	35,187	20,888	30,653	71,80

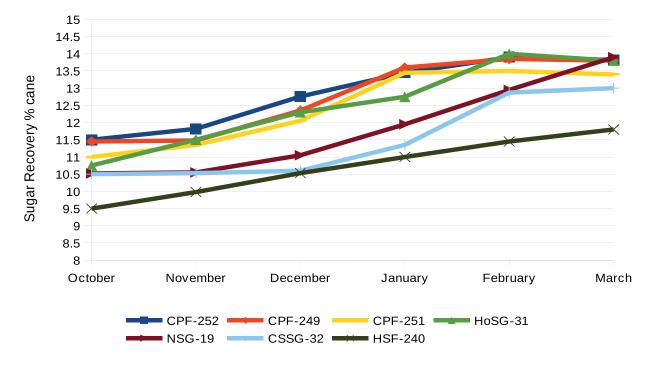


Fig. 1. Sugar recovery (%) cane of promising clones (pooled means)



#### 2. Agronomic Trials

The objective of this programme is to provide technical guidance on production technology, biometric traits of varieties, integrated pest management, and judicious use of fertilizer and irrigation water. The agronomic trials conducted on promising clones comprised of seed rate, row spacing, fertilizer application, weed control, and post-harvest losses. Shakarganj cane growers benefit through enhancement of productivity with adaptation of recommendations formulated from agronomic studies.

#### 3. Cane Development for Commercial and Recent Varieties

Fourteen recent varieties were approved by the SSRI Selection Committee for commercial cultivation on the basis of potential sugarcane yield and sugar recovery. Nomenclature of the varieties is given in Table 3. Twelve promising varieties of sugarcane selected for Shakarganj are given in Table 3.

Table 3 List of Promising Cane Varieties for Commercial Cultivation

Sr. No.	Clone	Sr. No.	Clone
1.	CPSG-2525	7	CSSG-2453
2.	CSSG-3481	8	CPSG-2730
3.	CSSG-2402	9	SLSG-1283
4.	CPSG-2415	10	CPSG-2718
5.	CSSG-239	11	CPSG-25
6.	CPSG-2923	12	NSG-19

#### 4. Sugarcane Pathology

The Sugarcane Pathology Laboratory was established in 1992. It is equipped with modern apparatus such as Laminar Air Flow, Growth Incubator, and Enzyme Linked ImmunoSorbent Assay (ELISA). Screening of varieties is

performed annually with natural and artificial inoculations for different selection stages against various diseases of fungi, bacteria, virus and phytoplasma.

For the first time in Pakistan, SSRI has commenced screening of varieties against Sugarcane Mosaic Virus (SCMV) using Enzyme Linked ImmunoSorbent Assay (ELISA), which will help develop resistant varieties against SCMV through regular screening. Additionally, using traditional technologies, a nursery of different selection stages of promising clones has been screened against Red Rot, Rust, Pokkah Boeng, and Smut.

It is encouraging that we have 383 clones that show combined resistance out of 520 crosses. Studies on interaction of different races of Red Rot pathogen, Genotypes, and Environment are in progress. Research work on isolation of antagonistic fungus (Metarhizium anisopliae) is also in progress. This will prove to be useful for biocontrol of sugarcane termites. In addition to that isolation, identification and mass multiplication of Trichoderma viridae and Trichoderma harzianuma is also ongoing for biocontrol of the sugarcane red rot disease. Details of combined resistance against diseases of crosses are given in Table 4.

Table 4 Cross wise resistance against Rust, Pokkah Boeng, Smut and Mosaic

Sr. No.	Origin	No. of Cross	Resistance to				
			Rust	P. Boeng	Smut	Mosaic	Combined
1.	S2013 CPSG, Canal Point USDA, USA.)	60	46	53	49	51	46
2.	S2013 NSG, SASAEX, Durban, South Africa	48	39	41	29	38	29
3.	S2012 SLSG, Sri Lanka	100	81	68	73	79	68
4.	S2013 SLSG, Sri Lanka	293	261	248	230	257	230
5.	S2013 ThSG, Thatta	19	14	13	10	14	10
	Grand total	520	441	423	391	439	383

#### 5. Sugarcane Tissue Culture

The Sugarcane Tissue Culture Laboratory was established in 2001 for rapid multiplication of disease free and true to type seed of new sugarcane varieties. Development is in progress on seed production at commercial scale. Details of sugarcane tissue culture plantation at SSRI farm are given in Table 5.

Table 5 Detail of Sugarcane Cropped Area at Tissue Culture Farm

Total	September Sowing	Spring Sowing	Present cropped	Fallow
(acre)	2016 (acre)	2016 (acre)	(acre)	(acre)
17	06	05	11	06

#### Future Plan:

Sale of tissue culture seed from September 2017 to February 2018 from 11 acres Sugarcane Plantation during Autumn 2017 on fallow 6 acres



#### 6. Biocontrol of Sugarcane Pest Insects

Biocontrol Laboratories were established in 1995 for control of major infesting pest insects of sugarcane crop. Biocontrol of pest insects has proven worthwhile as a sustainable, efficient, low cost, and environmental friendly method. Trichogramma chilonis, an egg parasite, and Chrysoperla carnea is reared as nymph predator at the lab. Annually, an area of 5 thousand acres of sugarcane crop is covered with biocontrol agents.

#### 7. Soil and Water Analysis Services

The Soil and Water testing laboratory at SSRI was established in 1990 for balanced application of fertilizer and irrigation water. The services are given free of cost to the over 6,000 growers of Shakarganj. The services are beneficial to the farmers who can take appropriate measures once they are given the present soil fertility status and water fitness status.

#### 8. Organic Sugar Project

During 2016-2017, over 10,000 acres have been planted with the crop. 45 New sugarcane growers registered under the project and the trend of growing organic sugarcane is quickly increasing and another 25 growers are in the process of converting their fields to organic eligibility. A number of consignments of organic sugar have also been exported to various countries.

#### 9. BONSUCRO Membership for Better Production Standard

Shakarganj Limited is member of Bonsucro since 2013 with the membership code of PAKOOO1. Shakarganj and Bonsucro have completed three teleconferences as technical support to fill its calculator, chain of custody, and revised production standard. The last event was a requirement to get Bonsucro certification which was organised by the Shakarganj Information Technology department.

#### 10. The Library of SSRI

The library of the institute was established in 1990 and is computerised with the Dewey Decimal Classification with online access for readers. Addition of new books, manuals, proceedings, research journals, and audio-visual aids crossed 6,200 at the SSRI library of SSRI on 30 June 2017. Data of books, proceedings, audios, and videos are given below. For preservation and archive purposes, 75 Audio Cassettes, 116 Video Cassettes, 40 Compact Discs, and 36 DVDs from the library are now made available on the library server, further simplifying access for readers. Status of Library Materials is given in Table 6.

Table 6 Status of Books etc. at the library of SSRI

Sr. No.	Description	Books/Journals/audio/videos
1.	Agriculture	61
2.	Sugar	787
3.	Management	1464
4.	Administration	16
5.	Labor	06
6.	Electrical	20
7.	Electronic	31
8.	Finance	90
9.	Accounts	35
10.	Computer	137
11.	Distillery, Biofuels & Alcohol	33
12.	Chemistry	17
13.	Chemical	66
14.	Marketing	158
15.	Production	137
16.	Boiler	51
17.	Buying	O2
18.	Import	15
19.	Export	17
20.	Proceedings	153
21.	Audios (Soft copy Available in USB)	75
22.	Videos (Soft copy Available in DVDs)	116
23.	DVDs	30
24.	CDs	40
25.	Miscellaneous books	2649
	Total Record	6206

### 11. Pakistan Sugar Journal (PSJ)

Publication of the Pakistan Sugar Journal (PSJ) started in 1985 on a quarterly basis and over 500 research papers have thus far been published, covering various aspects of sugarcane agriculture such as sugarcane agronomy, pathology, entomology, breeding, processing, milling, and environment. PSJ is an open access journal with an international panel of referees, and is cited by Commonwealth Agriculture and Biology International (CABI) United Kingdom.

## 12. Internship of Agriculture Graduates at SSRI

Seventeen agriculture graduates were facilitated for internship programme/training from the University of Sargodha and University of Agriculture Faisalabad at SSRI as given in Table 7.

Table 7 internees with subject and university

Sr. N	o. Name	Subject	University Name
1.	Waqar Ahmad	Plant Pathology	University of Sargodha
2.	Asim Shahzad	Plant Pathology	University of Sargodha
3.	Nadeem Ahmad	Plant Pathology	University of Sargodha
4.	Basharat Hussnain	Plant Pathology	University of Sargodha
5.	Ali Nawaz	Plant Pathology	University of Sargodha
6.	Lubna Ashraf	Soil Science	University of Sargodha
7.	Samar Abbas	Soil Science	University of Sargodha
8.	Abdul Majeed Khan	Soil Science	University of Sargodha
9.	Shahid Zafar	Soil Science	University of Sargodha
10.	Shahid Ali	Soil Science	University of Sargodha
11.	Sadaf Zahra	Soil Science	University of Faisalabad
12.	Muhammad Ilyas	Entomology	University of Sargodha
13.	Sadaf Zahra	Agronomy	University of Agriculture, Faisalabad
14.	Rizwan Saleem	Agronomy	University of Agriculture, Faisalabad
15.	M. Azhar Javed	Agronomy	University of Agriculture, Faisalabad
16.	Usman Anwer	Agronomy	University of Agriculture, Faisalabad
17.	Zaheer Abbas Shah	Agronomy	University of Agriculture, Faisalabad

#### 13. Shakarganj Botanic Garden

The Botanic Garden at SSRI has been furnished with flora of 428 species. It comprises of trees, shrubs, herbs, climbers, cactus and gymnosperms. Future prospects of this botanic project are participation in exhibitions and to develop collaboration with national and international botanic organizations for exchange of expertise, materials and literature. The status of flora at the Botanic Garden is given in Table 8.

Table 8 Details on the status of flora species at Shakarganj Botanic Garden

Flora	Species (2005-06)	Species (2006-07)	Species (2007-08)	Species (2008-09)
TTrees (Angiosperms)	115	135	145	153
Shrubs	45	54	58	62
Herbs	112	112	115	115
Climbers	21	21	21	21
Cactus	25	31	35	70
Gymnosperms	07	07	07	07
Total	326	360	381	428

#### 14. Shakarganj Tiger Compost

Production of organic fertilizer as Shakarganj Tiger Compost from byproducts of the Sugar and Biofuel manufacturing processes has been developed on a commercial scale. Over 100,000 bags of 30 kg have been sold to the sugarcane farmers with promising results. The fertilizer is rich in organic matter, with macro and micro nutrients, and has resulted in increased production and profitability for the farmers. In order to promote the use of this product, Shakargani provides generous subsidies on about 50,000 bags every year.

#### 15. Research projects at National and International levels

SSRI has established collaboration with international organisations, on improvement of sugarcane plant, material transfer agreements specifically import of true seed (fuzz), exchange visits and training of scientists. The collaborating institutes comprised Agriculture Research Service (ARS) United States Department of Agriculture (USDA), Commonwealth Scientific and Industrial Research Organisation (CSIRO), Australia, Mauritius Sugar Industry Research Institute (MSIRI), and Sugarcane Research Institute (SRI), Sri Lanka.

#### 16. Publications of Books and Research Papers

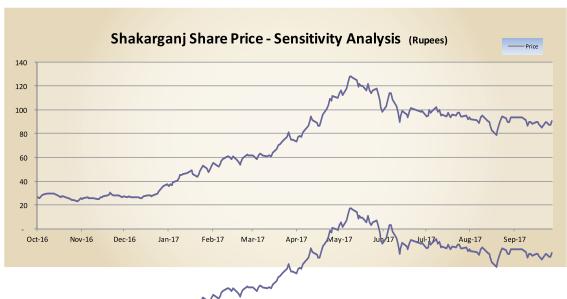
Four books and one training manual on sugarcane production technology were published on multifarious aspects of sugarcane and agriculture at SSRI. Over 120 research papers have been published as a result of research and development work at SSRI in peer reviewed and impact factor international Journals. One SSRI scientist has had the honour of presenting research papers at the International Society of Sugarcane Technologists (ISSCT) Congress in Brazil in 2013 and also in Thailand in 2016.

Qualit Hahan

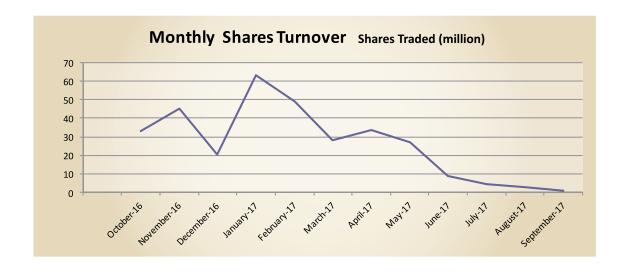
Dr. Shahid Afghan Director Research



## Share Price Sensitivity Analysis



At the start of Fiscal Year 2017, the share price of Shakarganj (PSX Symbol: SML) was Rs. 26.62. The price fell to a low of Rs. 22.50 on news of excess sugar stocks in the country and uncertainty regarding the health of the Company. However, after healthy growth in the first two quarters, the share price peaked at Rs. 132.25 during May 2017, an increase of 396%. Currently prevailing political uncertainty as well as unpredictable export policies of the government are hindering share price growth.



## Note:

Share price and turnover figures are based on PSX data.

## Awards & Accolades

There are a large number of Awards, Accolades, and Certifications accredited to Shakarganj during the previous five decades, the summary of such accreditations, memberships and certifications is presented below on the occasion of our Golden Jubilee:

Category of Award & Accolade	Year	Description	Remarks
Asian CSR Award			
Intel - AIM Award	2009	Asian CSR Awards	

Shakarganj became the first Pakistani company to be honored with the Intel - AIM Corporate Responsibility Award at the Asian Forum on Corporate Social Responsibility held in Singapore. The Award is jointly presented by Intel and the Asian Institute of Management to one organization or individual every year to recognize successful integration of responsible behavior into their way of doing business, and demonstrating impact through sustainable CSR actions. In the year, there were 170 nominations for the Asian CSR Awards from 15 countries, including major multinationals and top national corporations. Shakarganj was chosen from among 25 nominees for the Intel - AIM Award by a panel of internationally recognized judges.

Category of Award & Accolade	Year	Description	Remarks
Best Corporate Report Awards	2001 2003 2004 2005 2008	Best Presented Annual Report Award Annual Best Corporate Report Award Annual Best Corporate Report Award Annual Best Corporate Report Award Annual Best Corporate Report Award	Shakarganj Annual Report was declared one the best in the year by a joint committee of the Institute of Chartered Accountants of Pakistan (ICAP) and the Institute of Cost and Management Accountants (ICMA).
FPCCI Export Trophy Awards	1999 2003 2004 2005 2007 2008 2009 2011 2012 2013 2014	Merit Certificate Merit Trophy Award Merit Trophy Award Best Export Performance Award Best Export Performance Award Best Export Performance Award Special Merit Export Award Best Export Performance Award	This Award is presented by the Federation of Pakistan Chambers of Commerce and Industry to the Company with the highest exports in its category.
Top Company Award - Stock Exchange	1988	Top Company Award	This Award was given by the Stock Exchange as recognition of exceptional performance.
Best Taxpayer - FBR	2009 2005	Best Taxpayer Award Best Taxpayer Award	The substantial contribution by Shakarganj to the national exchequer was recognized by the Federal Board of Revenue many times, and Shakarganj was awarded the Federal Board of Revenue Award for being the 'Largest Taxpayer' in its industrial sector.
Pakistan Ethanol Manufacturers Association (Affiliated with FPCCI)	2014	Membership Certificate	Pakistan
Trade Marks Registry -	2011	Trade Marks Registry	Government Of Pakistan has awarded Trade Mark Registry to Shakarganj

## Awards & Accolades

Category of Award & Accolade	Year	Description	Remarks
Corporate Membership Certificate - WWF		Corporate Membership Certificate	World Wide Fund for Nature - Pakistan (WWF - Pakistan) awarded membership to Shakarganj.
The Institute of Engineers Pakistan, Karachi	1992	International Association for Exchange of Students for technical experience	Exchange of Students for technical experience.
Environmental Technology Programme for Industry		Environmental Award	Environmental Award was given by the Environmental Technology Programme for Industry at National Level.
Annual Environmental Excellence Award (United Nation)	2008	Certificate Of Appreciation	This year Shakarganj received the Annual Excellence Award from the National Forum for Environment and Health and United Nation's Environment Programme.
UN Global Compact Pakistan Local Network	2009	Responsible Business Award	In Recognition of the Company's best practices In embracing the Principles of Global Compact.
Pakistan Center For Philanthrophy	2006	Certification	Certification
Pakistan Society of Sugar Technologists	2007	Gold Medal	A Scientist of the Shakarganj Sugar Research
Standards and Certifications			
Quality Management Standard (Jhang) Quality Management Standard (Bhone) Food Safety System Certification (Jhang) Food Safety System Certification (Bhone) Environment Management System (Jhang)	1997 2014 2013 2013 2011	ISO 9001:2008 ISO 9001:2008 FSSC 22000:2010 FSSC 22000:2010 ISO 14001:2004	TUV Austria TUV Austria TUV Austria TUV Austria TUV Austria PNAC (Pakistan National Accreditation
Laboratory Accreditation (Jhang) Laboratory Accreditation (Bhone) Halaal Certification (Jhang) Halaal Certification (Bhone) Organic Certification Social Accountability	2007 2014 2015 2015 2004 2005	ISO 17025:2005 ISO 17025:2005 PS: 3733 -2013 PS: 3733 -2013 Organic Certification SA 8000-2000	Council) PNAC SGS SGS Control Union, Netherlands Moody International
Pakistan Sugar Mills Association (PSMA)	1983- 1984 1986- 1987 1992- 1994 1980- 1982 1990- 1992	Chairman (Centre)  Chairman (Punjab Zone)	Mian Altaf M. Saleem of Shakarganj Limited was remained chairman of Pakistan Sugar Mills Association (PSMA) who plays a pivotal role in promoting the development and attaining efficiency in the best interest of sugar mills and sugar allied industries.
World Wide Fund for Nature- Pakistan (WWF Pakistan)	1990- 2000 2003- 2006	Member, Board of Governors and Vice President President	Mian Altaf M. Saleem of Shakarganj Limited was remained member, governor, president and vice president of World Wide Fund for Nature - Pakistan (WWF - Pakistan) which was formed in 1970 to meet and counter the growing conservation and environmental issues in Pakistan. WWF - Pakistan is a proud member of WWF International Network.
All Pakistan Textile Mills Association	2002- 2003	Chairman	Anjum Muhammad Saleem of Shakarganj Limited was remained the Chairman of All Pakistan Textile Mills Association (APTMA) which is a Textile industry association in Pakistan. APTMA represents over 400 textile mills in Pakistan.

## Awards & Accolades





















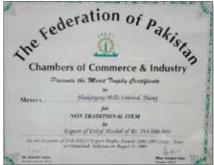






















































## Our History (1967 to 2017)

## 1967-1994

### 1967

Incorporation as a Public Limited Company Erection of First Sugar Factory with crushing Capacity 1,500 Tons of Cane per Day (TCD)

### 1972

Start of operations

## 1979

Listed on Stock Exchanges

#### 1982

Crushing Capacity increased to 4,000 TCD

#### 1983

Establishment of Shakarganj Sugar Research Institute (SSRI)

## 1984

Start of sugarcane breeding facility under control shed

### 1985

First Issue of the Pakistan Sugar Journal under the patronage of SSRI

Erection of First Biofuel Plant with a capacity of 40,000 Litres per Day

#### 1988

Won Top Company Award on Exceptional Performance - Karachi Stock Exchange.

## 1990

Establishment of Shakarganj Sugar Research Institute Library

Establishment of Particle Board Plant with the brand name Kane Wood

#### 1992

Crushing Capacity increased to 12,000 TCD Establishment Sugar Cane Pathology Laboratory

#### 1993

Establishment of Co-Generation Division

## 1995-2003

## 1995

Establishment of Bio Control of Insect Pest Laboratory

### 1996

Initiation of Biological Control of Borers Complex

#### 1997

SSRI Hosted Engineering and Energy Workshop on Factory Design by International Society of Sugar Cane Technologists (ISSCT)

#### 1999

Approval of Sugarcane Variety "SPSG-26" Establishment of Bio Compost Plant Establishment of Bio Technology Project Establishment of SML Nestle Molasses Feed Project

#### 2000

First Workshop Organized on Research & Development Establishment of Teachers Training and Resource Center (TARC)

#### 2001

Sponsored Jhang Art Gallery Establishment of Tissue Culture Laboratory Start of Shakarganj Social Action Programme Best Presented Annual Report Award

#### 2002

Expansion in Biofuel Production Plant to 80,000 Litres per Day Start of Shakarganj Scholarship Programme Starting of School Adopted Programme Started 26 Adult Literacy Centres

#### 2003

Won Best Corporate Report Award Amalgamation with Crescent Ujala Limited Adopted 33 Government Girls/Boys Schools Starting of Adult Female Literacy Programme Starting of Mobile and Stationed Free Dispensaries Expansion in Biofuel Production Plant to 120,000 Litres per Day

## 2004-2008

#### 2004

Expansion in Biofuel Production Plant to 160,000 Litres per Day Establishment of Shakarganj Farms Division Won Best Corporate Report Award Establishment of Shakarganj Foundation Establishment of Shakarganj Dairies Start of Schools Nutritional Programme Inaugurated Cut Flower Project Approval of Sugarcane Variety "SPSG-394" Establishment of Botanical Garden

## 2005

Erection of Second Sugar Factory with a crushing capacity of 8,000 TCD
Erection of First Molecular Sieve Dehydration
Plant with a capacity of 100,000 Litres per Day
Won Best Corporate Report Award

#### 2006

Approval of Sugarcane Varieties 'NSG-311" and "NSG-555"

Nematology Lab Established Organic Sugar Project certified by Control Union International Netherlands

#### 2007

Blood Grouping & Hepatitis Vaccination

#### 2008

Effluent Treatment Plant
Establishment of Bio Power House with
a capacity of 8 megawatts per Day
Commencement of power supply to the
national grid
Establishment of Second Molecular
Sieve Dehydration Plant with a capacity
of 100,000 Litres per Day

Won Best Corporate Report Award
Plantation of Artificial Limbs Programme
Animal Vaccination Programme

## 2009-2017

#### 2009

Won Intel - AIM Corporate Responsibility Award on excellent corporate social responsibility projects under Asia's foremost CSR Awards Programme in Singapore

### 2010

Start of Flood Relief Programme Sugarcane Plant Improvement Project funded by Punjab Agri. Res. Board (PARB)

#### 2013

Bonsucro Membership for Better Sugarcane Initiative

Establishment of Tiger Compost Plant USAID Adult Female Literacy Project

### 2016

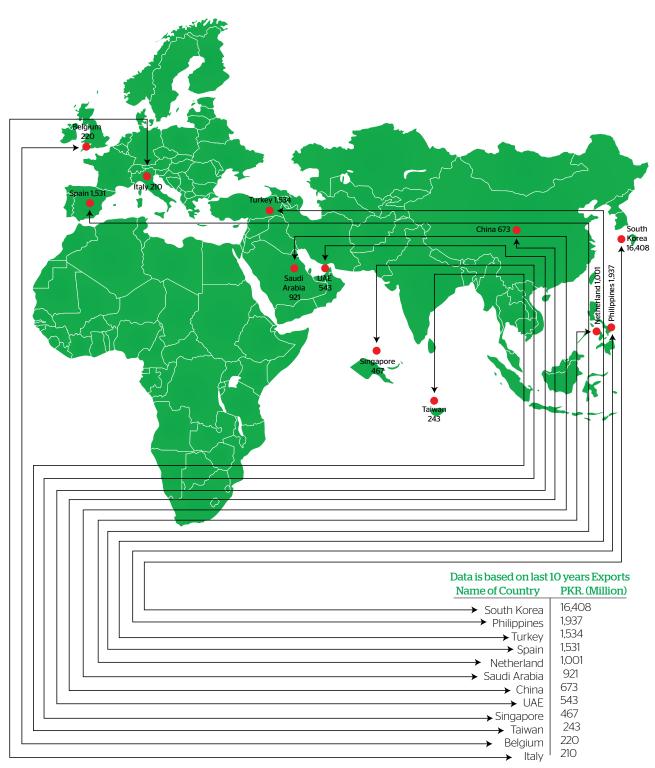
Establishment of Joint Venture Food Grade Carbon Dioxide (CO2) Plant with a capacity of 50 MT per day

#### 2017

Outstanding performance by Sugar Division Shakarganj emerges stronger from Financial Challenges and announced dividend Celebrating Golden Jubilee

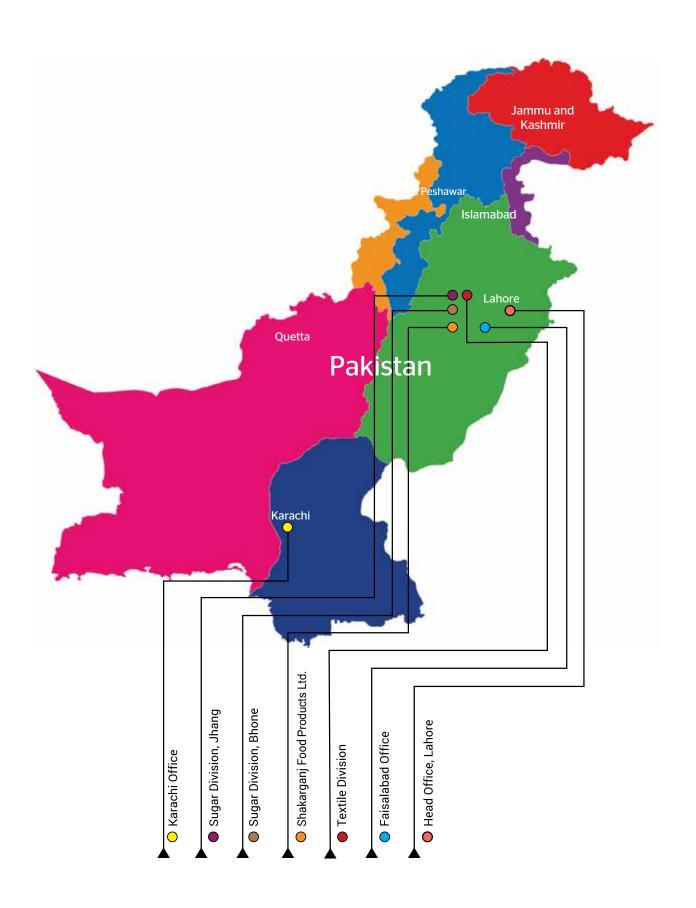
## Geographical Presence

Biofuel Exports by Shakarganj & its Global Presence



During last 10 years Shakarganj Exports were over PKR 26 billion to 20 countries including Europe and Asia, contributing billions to national exchequer as well as foreign reserves.

## Geographical Presence



## Geographical Presence

## Pakistan Sugar Industry

#### **Punjab KPK** Sindh 01. Abdullah 01. Abdullah Shah Ghazi O1. Al Moiz O2. Al Abbas O2. Adam 02. Bannu O3. Al Noor O3. Al Arabia 03. Chashma I 04. Ansari O4. Ashraf 04. Chashma II 05. Army Welfare Trust 05. Baba Farid 05. Frontier 06. Bachani 06. Brother's 07. Bawany 06. Khazana 08. Dewan 07. Chanar 07. Miran 09. Digri 08. Premier 08. Chaudhry 10. Faran 09. Darya Khan 09. Saleem 11. Habib 10. Etihad 12. Khairpur 11. Fatima 13. Khoski 14. Kiran 12. Hamza 15. Larr 13. Hag Bahu 16. Matiari 14. Haseeb Wagas 17. Mehran 15. Huda 18. Mirpurkhas 16. Hunza 19. Mirza 20. Naudero 17. Husein 21. New Dadu 18. Imperial 22. Pangrio 19. Indus 23. Ranipur 20. Ittefag 24. Sakrand 21. Jauharabad 25. Sanghar 26. SGM 22. JDW 27. Shahmurad 23. JDW II 28. Sindh Abadgar 24. JK Sugar 29. Tando Mohamma 25. Kashmir 30. Tharparkar 26. Layyah 31. Thatta 27. Madina 28. Noon 29. Pattoki 30. Popular 31. Ramzan 32. Rasool Nawaz 33. Safina 34. Shahtaj 38. Silanwali 39. Siraj 40. Tandlianwala 41. Two Star

## 2017 at a Glance

- The Company's Profit After Tax (PAT) the year stood at Rs. 210.8 million.
- The Company's Earning per Share EPS for the year stood at Rs. 1.80 respectively.
- Based on the excellent performance, the Board has recommended final cash dividend of 12.5% (i.e. Rs. 1.25 per share).
- Sales revenue and gross profit of the Company were up more than 159% and 321% respectively compared to last year.
- The Break-up value per share, inclusive of revaluation reserve, increased to Rs. 49.14 as compared to Rs. 45.19 per share as at 30 September 2016.
- The Company's Share of Profits from Associates amounted to Rs. 195.34 million.
- Shakarganj produced 144,460 MT of sugar, 33,297 MT of Biofuel, 1,578 cubic meters of Particle Board and 75,559 bags of yarn.
- Board of Directors, Audit Committee & Human Resource & Remuneration Committee meetings held during the year were as follows:

Board of Directors	Audit Committee	Human Resource & Remuneration Committee
05 December 2016 171st BOD meeting		
06 January 2017 172nd BOD meeting	06 January 2017 61st AC meeting	06 January 2017 5th HR&RC meeting
31 January 2017 173rd BOD meeting	31 January 2017 62nd AC meeting	
30 May 2017 174th BOD meeting	30 May 2017 63rd AC meeting	
09 June 2017 175th BOD meeting		09 June 2017 6th HR&RC meeting
26 July 2017 176th BOD meeting	26 July 2017 64th AC meeting	
30 August 2017 177th BOD meeting		



## Mian Altaf M. Saleem

(A Name behind the Success Story of the Shakarganj)

Mian Altaf M. Saleem joined Shakarganj in 1973, during the establishment of our first sugar factory. First working under the able guidance of our first Chief Executive Officer, Haji Muhammad Shafi, and later succeeding him as CEO in November 1978, Mian Altaf M. Saleem oversaw the transformation of Shakarganj from a minor player in the sugar industry to a major industrial conglomerate, one of the top companies in the stock exchange, and a household name in Pakistan.

Mian Altaf M. Saleem led Shakarganj for over 21 years, during which the Company expanded into the production of Biofuels, Building Materials, and Textiles as well as becoming one of the first Sugar Mills to supply power to the national grid through co-generation. During this period, Mian Altaf M. Saleem also served in several key positions outside of Shakarganj, including three terms as Chairman of the Pakistan Sugar Mills Association and as Honorary Consul General of Canada.

Mian Altaf M. Saleem retired as Chief Executive Officer when invited to lead the Privatisation programme of the Government of Pakistan in 1999. As the Federal Minister for Privatisation, Mian Altaf M. Saleem was a member of the Federal Government's Economic Management Team and served on important cabinet committees such as the Economic Coordination Committee, and Cabinet Committees on Housing, Investment, Privatization and Revenue. He also chaired the Joint Ministerial Commissions with Azerbaijan, Kazakhstan, and Tunisia.

As in the Private Sector, Mian Altaf M. Saleem excelled in Government service and upon completion of his term as Federal Minister for Privatization in 2002, he was nominated by the Federal Government to Chair the Boards of Directors of the Sui Northern Gas Pipelines Limited (SNGPL) and the Pakistan Industrial Credit and Investment Corporation (PICIC).

Mian Altaf M. Saleem has made extensive contributions to the promotion of education in Pakistan and is a founder Governor of the National Management Foundation, the sponsoring body of the Lahore University of Management Sciences. Mian Altaf M. Saleem also serves as Trustee and Secretary of the Crescent Educational Trust, the governing body of the Crescent School, which is the most well reputed non profit educational institution in Lahore. In previous years, Mian Altaf M. Saleem has also served on the Boards of Governors of the Indus Valley School of Art and Architecture, the National School of Public Policy, and the Sandal College. He also served as Chairman of LEAD Pakistan, which is an independent policy think tank that focuses on policy research, public policy engagement, and leadership development in the public, private and not-for-profit sectors.

Provision of affordable healthcare to all segments of society is one of Mian Altaf M. Saleem's strong personal convictions and an area where he is especially active. Mian Altaf M. Saleem has served as Chairman of the Pakistan Red Crescent Society - Punjab in the past and continues to serve on the Board of Trustees of Mian Muhammad Trust, ranked the Best Trust Hospital in Faisalabad, and the Businessmen Hospital Trust which runs the Shalamar Institute of Health Sciences.

Mian Altaf M. Saleem takes a keen interest Nature Conservation and has in the past served as President of the World Wide Fund for Nature - Pakistan as well as a Trustee of WWF International, Switzerland.

In recognition of his wide array of philanthropic efforts, the Federal Government once again invited Mian Altaf M. Saleem to serve as Federal Minister in 2005, this time in the capacity of Chairman of the Earthquake Reconstruction and Rehabilitation Authority (ERRA), the government body established in 2005 to undertake relief and rebuilding efforts after the biggest natural

disaster in Pakistan's history. The performance of ERRA under Chairmanship of Mian Altaf M. Saleem received widespread appreciation internationally for the pace, quality, and transparency of the reconstruction and rehabilitation work. In 2006, the President of Pakistan conferred the Sitara-i-Eisaar on Mian Altaf M. Saleem in recognition of his selfless and outstanding humanitarian services.

While serving as Chairman of ERRA, Mian Altaf M. Saleem also accepted the additional responsibility of Chairman of the National Vocational and Technical Education Commission (NAVTEC). This Federal Minister level position required leading this newly established governmental body to accomplish the tasks of easing, regulating, and providing policy direction for skills development in Pakistan.

The Shakarganj family continues to benefit from the wisdom and experience of Mian Altaf M. Saleem by virtue of his position as the Chairman of the Board of Governors of the Shakargani Sugar Research Institute where his valuable advice is always relevant and beneficial not only to the Company but also to the community as a whole.

Similarly, our wider community continues to reap the benefits of Mian Altaf M. Saleem's generous philanthropic efforts as the founding Chairman of the Shakarganj Foundation where his personal contributions and those of his vast and extensive networks are pivotal in bringing positive changes to thousands of families in the Jhang district in general, and in our geographic area in particular.

On the eve of its Golden Jubilee, Shakargani pays a special tribute and many thanks to the personality behind its success. Mian Altaf M. Saleem and recognises him as a role model for all the times to come.

## **Company Information**



## **Board Of Directors**

## From Left to Right

- 1. Chairman (Non-Executive)
- 2. Chief Executive Officer In alphabetic order:
- 3. Executive Director
- 4. Non-Executive Director
- 5. Non-Executive Director
- 6. Non-Executive Director (Independent)
- 7. Non-Executive Director
- 8. Non-Executive Director (Independent)

Audit Committee Chairman Khalid Bashir

Chief Financial Officer Muhammad Asif

Company Secretary Asif Ali

Human Resource & Remuneration Committee Chairman Muhammad Anwar

Ali Altaf Saleem Hajerah Ahsan Saleem Khalid Bashir Khawaja Jalaluddin

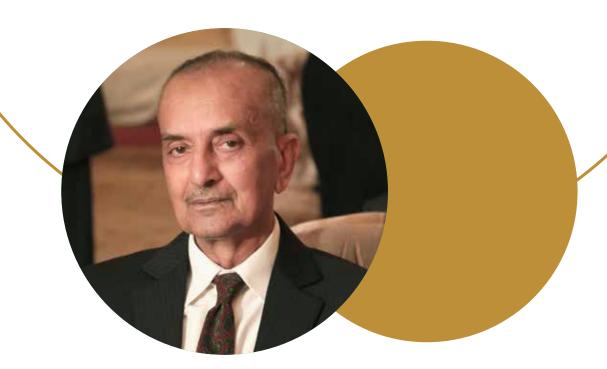
**Muhammad Anwar** 

Anjum Muhammad Saleem

Muhammad Arshad Sheikh Asim Rafiq

Member Hajerah Ahsan Saleem Khawaja Jalaluddin (Independent) Sheikh Asim Rafiq (Independent)

Member Anjum Muhammad Saleem Khalid Bashir



## The Founding Member

## Mian Mazhar Karim

(12 July 1935 - 12 September 2013)

## The Founding Member

Mian Mazhar Karim was one of the founding members of the Crescent Group & his tenure as chairman at Shakarganj Limited spanned more than three decades.

His visionary leadership during this time, marked by changing paradigms and financial challenges, is widely recognised as laying the groundwork for the Crescent Group and the Company's success. The Board, the Management, and all others acknowledge his tremendous contributions to the Crescent Group, to the Company, and to the economy of Pakistan.

Throughout his sixty years of affiliation with the Crescent Group he was deeply involved with Crescent Group activities, as a Senior Director, a Strong Financial Supporter, an Effective Executive Volunteer, and a Committed Guardian who never hesitated to accept the obligations of multiple board memberships and chairmanships.

All those who knew Mian Mazhar Karim, remark on his personal integrity, his business acumen, and his unwavering determination. He was known for his considerable personal charm and wit, and great sensitivity to others. Mian Mazhar Karim held many senior positions including Chairman of the Pakistan Jute Mills Association, Senior Trustee of the Crescent Foundation, Trustee of the Crescent Educational Trust, and Senior Director of The Crescent Textile Mills Limited. He also served as Chairman of the Board of Directors of Crescent Steel & Allied Products Limited. He also served as a Director/Trustee of numerous other companies and foundations.

Mian Mazhar Karim will serve as a role model for coming generations and will always be fondly remembered and sadly missed.



## **Management Committees**

#### **Executive Committee**

Anjum Muhammad Saleem Chairman Ali Altaf Saleem Muhammad Pervez Akhtar

## Business Strategy Committee

Anjum Muhammad Saleem Chairman

Ali Altaf Saleem Muhammad Pervez Akhtar Muhammad Asif Manzoor Hussain Malik

### System and Technology Committéé

Muhammad Pervez Akhtar Chairman

Muhammad Asif Ibrahim Ahmad Cheema This committee devises long term policies and visions for the Company with the sole objective for providing the best returns to shareholders by optimum allocation of existing resources. The Committee is also responsible for review of Company's operation on ongoing basis, establishing and ensuring adequacy of internal controls and monitoring compliance of key policies.

This Committee is responsible for formulation of business strategy, review of risks and their mitigation plan. Further, the Committee is also responsible for staying abreast of developments and trends in the Industry to assist the Board in planning for future capital intensive investments and growth of the Company.

This committee is responsible for devising the I.T. Strategy within the organization to keep all information systems of the Company updated in a fast changing environment.

## Shareholders' Information

#### Stock Exchange Listing

Shakarganj Limited is a listed company and its shares are traded on the Pakistan Stock Exchange. Daily quotes on the Company's stock can be obtained from leading newspapers. Shakarganj is listed under 'Sugar & Allied Industries'

#### **Public Information**

Financial analysts, Stock brokers, interested investors and financial media desiring information abou "Shakarganj" should contact Mr. Asif Ali at the Company's Office, Jhang. Tel: (047) 763 1001 - 05 Fax: (047) 763 1011

#### Shareholders' Information

Inquiries concerning lost stock certificates, dividend payment, change of address, verification of transfer deeds and share transfers should be directed to CorpTec Associates (Pvt) Limited, Share Registrar of the Company at Lahore. Tel: (042) 3517 0336 - 7 Fax: (042) 3517 0338

#### **Products**

- Sugar
- Biofue
- Bio Powe
- Building Materials
- Yarr
- Tiger Compost

#### **Legal Advisor**

Hassan & Hassan Advocates, Lahore

## **Auditors**

KPMG Taseer Hadi & Co. Chartered Accountants

#### **Bankers**

MCB Bank Limited National Bank of Pakistan Bank Islami Pakistan Limited

#### Works

#### **Principal Facility**

Management House Toba Road, Jhang, Pakistan Tel: (047) 763 1001 - 05 Fax: (047) 763 1011 E-mail: info@shakarganj.com.pk

## Satellite Facility

Management House 63 km, Jhang Sargodha Road Bhone, Pakistan Tel: (048) 688 9211 - 13 Fax: (047) 763 1011

#### Website

www.shakarganj.com.pk Note: This Report is available on Shakarganj website.

#### Registered and Principal Office

Executive Floor, IT Tower, 73 E 1 Hali Road, Gulberg III, Lahore, Pakistan UAN: (042) 111 111 765 Tel: (042) 3578 3801-06 Fax: (042) 3578 3811

### Karachi Office

12<sup>th</sup> Floor, Sidco Avenue Centre, 264 R.A. Lines, Karachi, Pakistan Tel: (021) 3568 8149 Fax: (021) 3568 0476

#### Faisalabad Office

Nishatabad, New Lahore Road, Faisalabad, Pakistan Tel: (041) 875 2810 Fax: (041) 875 2811

#### **Share Registrar**

CorpTec Associates (Pvt) Limited 503-E, Johar Town Lahore Tel: (042) 3517 0336 - 7 Fax: (042) 3517 0338 E-mail: info@corptec.com.pk

#### **Annual General Meeting**

The 50<sup>th</sup> Annual General Meeting of Shakarganj Limited will be held on Friday, 26 January 2018 at 11:00 a.m. at Qasr-e-Noor, 9-E-2, Main Boulevard, Gulberg III, Lahore

#### Video Presentation by CEO

Video presentation by CEO of the Company has been placed on the Company's Website.

## The Management



Anjum Muhammad Saleem Chief Executive Officer



Ali Altaf Saleem Deputy Chief Executive Officer



Muhammad Pervez Akhtar Sr. Executive Vice President



Muhammad Saifullah Executive Vice President (Bhone)



Asif Ali Company Secretary



Muhammad Asif Chief Financial Officer



Javed Alam Sr. Vice President Operations



Ibrahim Ahmad Cheema Chief Information Officer



Manzoor Hussain Malik Vice President Agriculture (Bhone)



Waqar Ahmed Vice President (Operations) (Bhone)



Sadaqat Hussain General Manger Finance



Khalid Hussain Pasha General Manger Accounts & Treasury



Shahid Hussain Controller General



Muhammad Hussain Malik General Manger (Administration/HR)



Akhtar Habib General Manager Marketing



Tariq Mehmood General Manager (Textile)

## Shakarganj Business Model

### **CAPITALS ENGAGED**

#### FINANCIAL CAPITAL

Debt and equity financing Asset base

#### **MANUFACTURED CAPITAL**

Two Sugar Factories

Six Biofuel Plants

Power Generation Unit

Particle Board Plant

Textile Spinning Mill

Bio Compost Unit

Agricultural Farms

Research Facility

Strategic Investments

Head Office and Corporate Facilities

#### INTELLECTUAL CAPITAL

Tacit knowledge and knowledge sharing

Systems and processes

Company culture

Brand value and reputation

### **HUMAN CAPITAL**

Strong leadership

Highly skilled staff

Motivated and engaged employees

Service providers

### SOCIAL AND RELATIONSHIP CAPITAL

Supply Chain

Community engagement and trust

Collaborative partnerships

Strong customer and industry partnership

Positive employee relations

Engagement with government and regulators

Farmers

**Rural Community** 

#### NATURAL CAPITAL

Energy and fuel through conventional and

renewable resources

Energy efficiency

Water

Energy efficient equipment

Own source generation

## **BUSINESS CONTEXT**

#### EXTERNAL VARIABLES IMPACTING VALUE

- Volatility of USD: PKR exchange rate
- Environment impacts of yields of sugarcane
- Ground pollution
- Political instability

### INTERNAL VARIABLES IMPACTING VALUE

- Policies and governance
- Working capital

## **OUR PRODUCTS AND OUTPUTS**







**SUGAR** 

**BIOFUEL** 

## **OUR PROFIT BLUEPRINT**

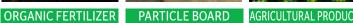
### **REVENUES**

Sales of:

- Sugar
- Biofuel
- Yarn
- Organic Fertilizer
- Particle Board
- Agricultural products Exchange rate impacts

#### **OUR MATERIAL RISKS**

- Increase in raw material costs
- Disruptions in planned infrastructure projects







#### COSTS

- Procurement of raw materials, consumables, machinery, spares and parts
- Purchase and maintenance of equipment and facilities
- Investments in management and employees
- Costs of financial capital
- Taxation
- Supplier and support services costs
- Regulatory and compliance costs

#### **IMPACTS AND OUTCOMES**

#### FINANCIAL CAPITAL

1. Access to capital through market confidence and a strong balance sheet.

#### **MANUFACTURED CAPITAL**

1. Generating long term returns through investments in plant, machinery and equipment to maintain and enhance capacity and quality of output.

### **INTELLECTUAL CAPITAL**

1. Investments in innovative systems and resources: ensuring effective resource allocation i.e. placing the right people in the right roles

by leveraging management systems and corporate culture

#### **HUMAN CAPITAL**

- 1. Generating value through skilled, motivated and well cared for employees and service providers; ensuring fair labor practices.
- 2. Providing a safe working environment and conducive human resource management and compensation policies.
- 3. Investing in targeted training and development for technical and management personnel.

#### SOCIAL AND RELTIONSHIP CAPITAL

- 1. Maintaining positive and productive relationships with employees, suppliers, rural community, shareholders and other stakeholders.
- 2. Creating value for the communities we operate in through investments in job security, education, health and the environment.

## NATURAL CAPITAL

- 1. Consumption of energy and fuel for production and distribution of products.
- 2. Reliable captive generation through renewable resources

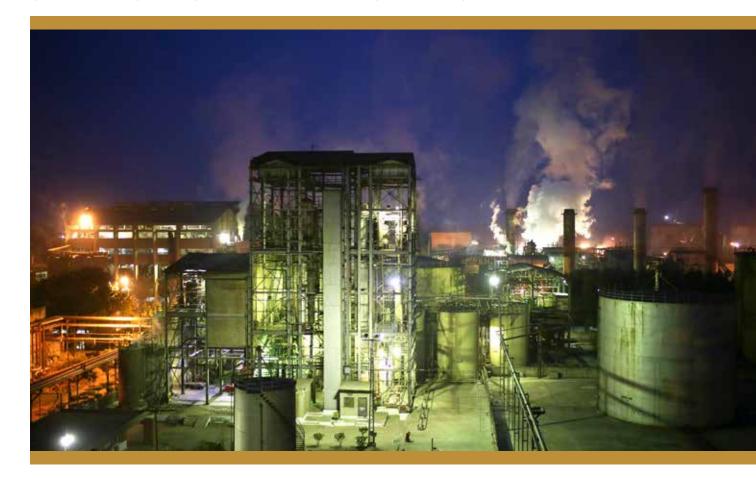
## Company Profile and Group Structure

Shakargani Limited was incorporated in Pakistan in 1967 as a Public Limited Company and is listed on the Pakistan Stock Exchange. Shakarganj is a leading manufacturer of food products, biofuel, building materials, as well as textiles. We transform renewable crops such as sugarcane and cotton into value added products including refined sugar, textiles, biofuel, and building materials. Our registered office is in Lahore with regional offices in Faisalabad and Karachi. Shakargani Limited, through its strategic shareholding in Shakarganj Food Products Limited, is also active in production of dairy and fruit products.

commercial grades sugar as well as soft brown sugar, castor and icing sugar, sugar cubes, sachets and retail packs. Our combined crushing capacity is of 20,000 Tons of Cane per Day (TCD) which is extendable to 32.000 TCD.

#### **Biofuel Business:**

We have six distillation plants of which three are located at our Jhang facility and the remaining three are located at our Bhone where various grades of biofuel are produced. Our products include Rectified Ethanol



Shakargani Food Products Limited (SFPL) operates independently of Shakarganj Limited and a brief profile of SFPL is available after this document. Details regarding the shareholding structure and composition of assets and share of profits are available in note 17 to the attached audited financial statements.

### **Sugar Business:**

We have two manufacturing facilities, which are both located in District Jhang. We produce different types of sugar comprising pharmaceutical, beverage and

(REN) for industrial and food grades, Anhydrous Ethanol for fuel grade, and Extra Neutral Alcohol (ENA) for pharmaceutical and perfume grades. The combined capacity of our distilleries is 350,000 litres per day.

#### **Bio Power Business:**

We have a biogas based power generation facility located at Jhang. This facility consists of an Effluent Treatment Plant (ETP) and a Power Generation Facility. ETP operations involve biological treatment of distillery waste to produce methane, which then undergoes

a biological de-sulphurisation process that removes sulphur from it. This gas can then either be utilised as fuel in our boilers, or more efficiently utilised to generate electricity in our biogas based generators which have a capacity 8 Megawatts.

#### **Building Materials Business:**

Our Building Materials Division is located at our Jhang facility, with a capability to produce 12 x 4 foot sheets of particle board with varying thickness. Our daily production capacity is 30 cubic metres.

#### **Textile Business:**

Located at our Jhang facility, this cotton spinning unit produces carded cotton yarn ranging from 10/s to 30/s and doubled cotton yarn ranging from 8 to 15 TPI. The installed capacity is 15,360 spindles for cotton spinning and 2,304 spindles for doubling.

### Farming & Allied Business:

This comprises different parcels of land mainly located in Jhang District near our manufacturing facilities. Total area under cultivation is 1,285 acres which is our owned land. The main crops include sugarcane, wheat, gram, maize, fodder and seasonal vegetables. A dairy farm located at Jhang has been developed, with a herd of 150 milking and fattening cattle. A small herd of rams and bucks for fattening purpose has also been developed. Shakarganj has also launched a new product in the area of non chemicals fertilizers under the brand name of "Shakarganj Tiger Compost". The product as organic fertilizer has been developed using aerobic decomposition process with addition of standardised microbial culture in filter cake. The compost is a rich source of organic matter, with macro and micro nutrients to help improve soil and it is very useful for better growth, yield and quality of all field crops in general and specifically for sugarcane. This is at its initial stage and would grow up in the farmer's community with the practical exposures.

#### **Business Vision and Strategy:**

Shakarganj's vision is to create the country's leading renewable ingredients business. We aim to achieve this by building a consistent portfolio of distinctive, profitable, high-value solutions in products and services for our customers. Shakarganj is committed to providing long-term value for our shareholders. Our strategy is to build a stronger value added business with a low-cost commodity base.

We focus on five key business objectives to deliver consistent growth.

#### - Serve our Customers:

Delivering excellent customer service is at the core of everything we do. Our aim is to be the partner of choice in our customers' processes and to help them develop more successful consumer products.

#### - Operate Efficiently and Safely:

We aim to be the lowest-cost and most efficient producer in all our markets. Through our expertise in high-volume process management, our focus is on technical and manufacturing excellence and the efficient use of services such as logistics and utilities. We are continually working to improve operational efficiency and strive to ensure safe and healthy conditions for everyone at our sites.

### - Invest in Long Term Assets and Partnerships:

We continually evaluate investment opportunities that would add strategic value by enabling us to enter new markets or add products, technologies and knowledge more efficiently than we could originally. We also aim to grow our business by forming joint ventures and partnerships to enhance the capabilities of our existing product portfolio. Using alliances and joint ventures can be an efficient way to lower our cost of investing in new areas and markets, and will help secure access to new and complementary technology and expertise.

#### - Invest in Technology and People:

We are investing in our research and development capabilities to help us in developing innovative solutions that meet our customers' product challenges. We are also complementing our own capabilities through business and technology partnerships, and university collaborations. To develop talent, improve leadership and help our employees succeed, we operate various Programmes designed to ensure the right skills at all levels to grow our business.

#### - Grow the Contribution from Value Added Products:

We are committed to grow the contribution from our value added products. Value added products utilise technology and intellectual property enabling us to obtain a price premium along with sustainable and/or higher margins.



# shakargani®

FOOD PRODUCTS LIMITED

SFPL comprises of two divisions - Dairy & Juice. The Dairy division uses Tetra Pak packages to deliver UHT dairy and beverage products to the local market. The Juice Division produces fruit pulps, concentrates and purees for sale in both the Pakistan and International market. Our aim is to supply premium quality food products to our customers and become one of the leading food companies in Pakistan.

#### **DAIRY DIVISION**

Shakarganj entered into the dairy business in 2006 with the introduction of its brand "good milk". Since then it has expanded with a diverse product portfolio in both the dairy and beverage category including UHT white milk, flavoured milk as well as a wide range of juices and nectars. The company has been able to leverage the Shakarganj name in the farming community to establish its milk collection network thereby developing a strong, sustainable and shared value based supply chain for the business function. The company sells its products throughout the country via a nationwide distribution network.





#### **DAIRY PLANT**

- Processing and packaging plant located at Jaranwala.
- Machinery from internationally renowned companies such as Tetra Pak.
- Well-equipped, state of the art laboratory and testing facility at the plant run by a team of technically skilled and experienced staff.
- Research facility for new product development.
- International and domestic quality certifications: HACCP, PSQCA, PFA and HALAL.

#### MILK PROCUREMENT NETWORK

- Well established network of milk collection centers at prime locations in
- Collection centres run by highly skilled and experienced staff members.
- Quality procurement ensured by well-equipped laboratory and advanced testing facility.
- Advisory services provided by technical team to facilitate higher yield and enhanced milk quality to support the farming community.









#### PORTFOLIO DIVERSIFICATION

Cold Chain **Products** 

Organic Foods

Branded Commodities

#### **JUICE DIVISION**

Shakarganj has significant capabilities regarding the production of fruit pulps and purees. It is one of the leading manufacturers in Pakistan and has a significant volume of exports to Europe, the Middle East, Africa and Far East. Our manufacturing and processing facility is located in the heart of the agricultural and fruit producing region of Pakistan; giving our customers an advantage in terms of product freshness, continuity of fruit supply and reduced 'time to market'.

- Plant is located at Chiniot.
- Two processing lines for production of juice concentrates, puree and pulps.
- Product storage facilities consist of both, a refrigerated and frozen setup.
- Technically skilled and experienced manpower.
- Well-equipped laboratory and testing facilities ensure effective quality assurance according to international standards.
- International quality certifications: ISO 9000 and HACCP.







## Board of Directors (Profile)

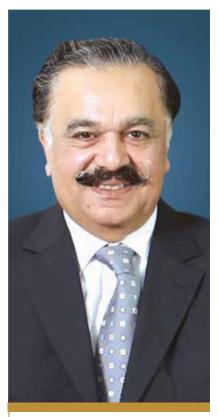
Muhammad Anwar, 76 Joined Board: 1984



Chairman (Non Executive Director)

Other engagements: Shams Textile Mills Limited (Chairman) The Crescent Textile Mills Limited (Chief Executive Officer)

Anjum Muhammad Saleem, 59 Joined Board: 2015



Chief Executive Officer

## Other engagements: Shakarganj Food Products Limited (Chief Executive Officer) The Crescent Textile Mills Limited (Director)

Ali Altaf Saleem, 37 Joined Board: 2010



Deputy Chief Executive Officer (Executive Director)

Other engagements: Solution de Energy (Private) Limited (Director)

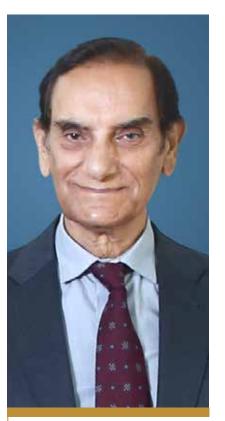
Hajerah Ahsan Saleem, 31 Joined Board: 2016



Director (Non Executive)

## Other engagements: CS Capital (Private) Limited (Chief Executive Officer) Crescent Hadeed (Private) Limited (Director)

## Khalid Bashir, 74 Joined Board:1969



Director (Non Executive)

## Other engagements:

Suraj Cotton Mills Limited (Chairman) Shams Textile Mills Limited (Chief Executive Officer) The Crescent Textile Mills Limited (Director) Premier Insurance Limited (Director)

Khawaja Jalaluddin, 50 Joined Board: 2017



Director (Non Executive. Independent)

## Other engagements:

Roomi Fabrics Limited (Chief Executive Officer) Roomi Enterprises (Private) Limited (Chief Executive Officer) Arif Habib Corporation Limited (Director) Masood Spinning Mills Limited (Director)

# Board of Directors (Profile)

Muhammad Arshad, 77 Joined Board: 1996



Director (Non Executive)

Other engagements: Crescent Cotton Mills Limited -(Chief Executive Officer)

Sheikh Asim Rafiq, 39 Joined Board: 2014



(Non Executive Independent) Nominee Director (National Investment Trust Limited)

Other engagements: National Investment Trust Limited (Head of Internal Audit)

# Board and its Committees' **Meetings**

# Attendance in Meetings

Name of Directors		Board		Audit Committee Human Resource and Remuneration Committee			
	Note	Required	Attended	Required	Attended	Required	Attended
NON - EXECUTIVE DIRECTORS							
Hajerah Ahsan Saleem Khalid Bashir Khawaja Jalaluddin Muhammad Anwar Muhammad Arshad Shaikh Asim Rafiq	1 2	7 7 3 7 7	7 7 3 7 6 7	4 4 1 3 - 4	4 4 1 3 - 4	- 2 - 2 -	2
EXECUTIVE DIRECTORS							
Ali Altaf Saleem Anjum Muhammad Saleem	3	7 7	7 7	-	- -	- 2	- 2

### Notes:

- 1 Khawaja Jalaluddin elected by shareholders from 01 June 2017
- 2 Muhammad Anwar retired from Audit Committee on 31 May 2017

### Meeting Held Outside Pakistan

During the year under review, none of the Board Meetings were held outside from Pakistan.



# **Board of Directors** and it's Committees

### The Board

The Company has a unitary board structure consisting of seven directors of which two are independent. The Deputy Chief Executive Officer is the only executive director on the Board. Shakarganj gives due consideration to the qualifications and expertise of individuals when deciding on the Board's composition to ensure a vast range of expertise and experience is represented on the Board in the best interest of stakeholders and the Company. The Board has formulated policies which it reviews on periodic basis including risk management, procurement of fixed assets, goods and services, investments, borrowings, donations, charitable giving and contributions, whistle blowing, delegation of financial authority, transactions with related parties and transfer pricing, provision for slow moving stores and spares and impairment of assets, and Board charter. These policies are implemented and monitored through delegation of duties to two standing committees of the Board i.e. the Audit Committee, and the Human Resource and Remuneration Committee.

### Committees Of The Board

### **Audit Committee**

The Audit Committee comprises of four members who are all Non-Executive Directors including an Independent Director. The terms of reference of the Audit Committee include the following:

- To provide the Board of Directors ("the Board") with an independent and objective evaluation of the operations, policies, procedures and controls implemented within the Company.
- To provide supplemental assistance and resources to the internal audit department of the Company in order for them to provide the management and the Board of the Company with an independent, objective evaluation of their operations, policies, procedures and controls.
- To provide the Board with an oversight of the internal audit department in the Company to assure that an effective internal audit function is in place

- system wide, which includes a risk based annual and long-range audit plan, a reporting mechanism and a quality control plan.
- To provide assistance to the Board in fulfilling their oversight responsibility relating to integrity of the financial statements and financial reporting.
- To review and evaluate procedures established to comply with laws and regulations and to monitor compliance thereof.
- To assess the Company's risk management process including risk related to Financial Statements and Financial Reporting.
- Frequency of meetings: at least once in every quarter to approve periodic accounts.

### **Human Resource And Remuneration Committee**

The Human Resource and Remuneration Committee comprises of three members of which two members are non-executive directors including the chairman. The Committee has been constituted to address and improve the area of Human Resource Development. The main aim of the committee is to assist the Board and guide the management in the formulation of the market driven HR policies regarding performance management, HR staffing, compensation and benefits, that are compliant with the laws and regulations. The terms of reference of the Committee includes the following:

- Recommending human resource management policies to the Board.
- Recommending to the Board the selection, evaluation, compensation (including retirement benefits) of the CEO, CFO, Company Secretary and Head of Internal Audit.
- Ensure a proper system of succession planning for top management is in place and the adequacy of the same in the rest of the organisation.
- Review the organisational structure and recommend changes, if any, to increase the effectiveness and efficiency of reporting lines and the division of authority and responsibility.
- Review the effectiveness of the recruitment and recommend changes, if any.
- Guide management in development/revision of all employees benefits, policies and rewards.
- Oversee employee development by monitoring HR aspects of organisational learning and development.
- Ensure that the performance management system is achieving its objectives of fairly rewarding employees' performance and is in line with company objectives.
- Frequency of meetings: at least once each fiscal year.





# Report of The Audit Committee

The Audit Committee (the Committee) comprises only of Non-Executive Directors. Details of the Directors are set out in the Board of Directors section of this report. The Chief Executive Officer (CEO), the Chief Financial Officer (CFO), the Internal Auditors and the External Auditors attend Audit Committee meetings by invitation. The Committee meets with the Internal Auditors and the External Auditors with and without the presence of CEO and CFO.

The Audit Committee has concluded its annual review of the conduct and operations of the Company during the financial year ended 30 September 2017, and reports that:

- Four meetings of the Audit Committee were held during the financial year ended 30 September 2017 which were presided by the Chairman, Audit Committee.
- The Audit Committee reviewed the quarterly and annual financial statements of the Company and recommended them for approval of the Board.
- The Board has issued a "Statement of Compliance with the Code of Corporate Governance" which has also been reviewed by the auditors of the Company.
- Understanding and compliance with Company Code of Business Practice and Ethics has been affirmed by the members of the Board, the Management and employees of the Company, individually. Equitable treatment of shareholders

has also been ensured.

- Appropriate accounting policies have been consistently applied. All core and other applicable International Financial Reporting Standards were followed in preparation of financial statements of the Company for the financial year ended 30 September 2017, which present fairly the state of affairs, results of operations, cash flows and change in equity of the Company and its subsidiaries.
- The CEO and the CFO have reviewed the financial statements of the company along with Directors' Report. They acknowledge their responsibility for true and fair presentation of the Company's financial condition and results, compliance with regulations and applicable accounting standards and design and effectiveness of internal control system of the Company.
- Accounting estimates are based on reasonable and prudent judgment.
- Proper and adequate accounting records have been maintained by the Company in accordance with the Companies Act, 2017 and the external reporting is consistent with Management processes and adequate for shareholder needs.
- The Audit Committee has reviewed and recommended for inclusion on notes to financial statements all related party transactions.
- No cases of complaints regarding accounting, internal controls, audit matters or Whistle Blowing events were received by the Committee.

- The Company's system of internal control is sound in design and has been continually evaluated for effectiveness and adequacy.
- The Audit Committee has ensured the achievement of operational, compliance, risk management, financial reporting and control objectives, safeguarding of the assets of the Company and the shareholders wealth at all levels within the Company.
- The Audit Committee ensured that their statutory obligations and requirements of best practices of governance have been met through a tool-kit developed by the management.
- Closed periods were duly determined and announced by the Company, precluding the Directors, the CEO and Executives of the Company from dealing in Company shares, prior to each Board meeting involving announcement of interim / final results, distribution to shareholders or any other business decision, which could materially affect the share market price of Company, along with maintenance of confidentiality of all business information.

### **Internal Audit**

- The Board has effectively monitored the internal control framework through an outsourced Internal Audit function via Riaz Ahmed and Co., Chartered Accountants on full time basis, who are suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company.
- Internal auditor independently reviews the risks and control processes operated by management. The Internal Auditor has carried out its duties under the charter approved by the Committee. It carries out independent audits in accordance with an internal audit plan which is approved with the Audit Committee before the start of the financial year.
- The internal audit plan provides a high degree of financial and business segment wise coverage and devotes significant effort to the review of the risk management framework surrounding the major business risks.
- Internal audit reports include recommendations to improve internal controls together with agreed management action plans to resolve the issues raised. Internal audit follows up the implementation of recommendations and reports progress to senior management and the Audit Committee.

- The Audit Committee reviews the findings of the internal audits completed during the year, taking appropriate action or bringing the matters to the Board's attention where required.
- The effectiveness of the internal auditor is reviewed and discussed by the Audit Committee on an annual basis. Based on the Committee's review of the performance of the internal auditor, the Committee has recommended to the Board for the appointment of Riaz Ahmed and Co., Chartered Accountants for the financial year 2017-18.
- Coordination between the External and Internal Auditors was facilitated to ensure efficiency and contribution to the Company's objectives, including a reliable financial reporting system and compliance with laws and regulation.

### **External Audit**

- The statutory Auditors of the Company, KPMG
  Taseer Hadi and Co., Chartered Accountants, have
  completed their Audit engagement of Financial
  Statements and the "Statement of Compliance with
  the Code of Corporate Governance" for the financial
  year ended 30 September 2017.
- The Auditors have been allowed direct access to the Audit Committee and the effectiveness, independence and objectivity of the Auditors has thereby been ensured.
- The Audit Committee has reviewed and discussed Audit observations with the external auditors for year ended 30 September 2017.
- The performance, cost and independence of the external auditor is reviewed annually by the Committee. Based on the Committee's review of the performance of external auditor, the Committee has recommended to the Board that a resolution to reappoint KPMG Taseer Hadi and Co., Chartered Accountants, for the year 2017-18 be proposed at the forthcoming Annual General Meeting.

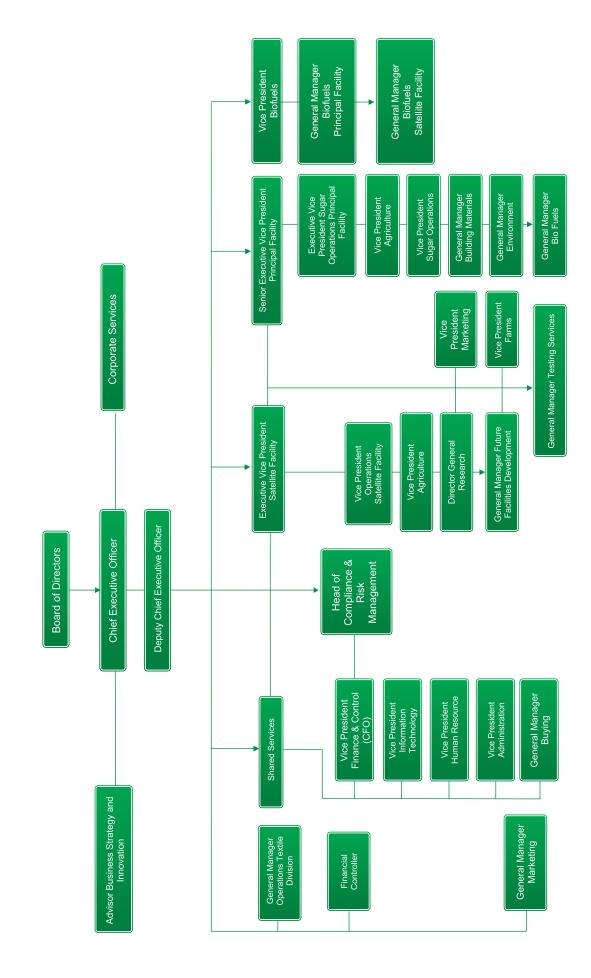
By order of the Audit Committee

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Chairman, Audit Committee

13 December 2017

# Organizational Chart





# Proceedings of the Last AGM & EOGM

# Proceedings Of The Last Annual General Meeting Held On 31 January 2017

The last Annual General Meeting (AGM) of Shakarganj Limited (the "Company") was held on 31 January 2017 at Lahore. The meeting was attended by 181 shareholders who held 67.28% shares in person and by proxies.

The following business was transacted at the AGM:

- 1. Consideration and adoption of the directors' and auditors' reports and audited financial statements for the year ended 30 September 2016.
- 2. Appointment of Auditors

### **Special Business:**

- 1. Transmission of the annual accounts through CD or DVD or USB
- 2. Electronic voting
- 3. Increase in authorised capital of the Company

A detailed presentation was given to the members on each business. The members participated in the proceedings and all their questions were responded to their satisfaction. The members appreciated the efforts of the management for improved performance. The members also approved transmission of annual reports including annual audited accounts, notices of annual general meetings and other information contained therein of the Company to the members for

future years commencing from the year ending on 30 September 2017 through CD or DVD or USB instead of transmitting the same in shape of hard copies, alteration in the Articles of Association by inserting a new Article 47A which will give the members option to be part of the decision making in the general meeting through electronic means and increase in authorised Capital of the Company from PKR 2,000 million divided into 150,000,000 ordinary shares of Rs. 10 each and 50,000,000 preference shares of Rs. 10 each to PKR 2,500 million divided into 200,000,000 ordinary shares of Rs. 10 each and 50,000,000 preference shares of Rs. 10 each.

After due deliberations and necessary discussions, all the businesses were approved and the ordinary and special resolutions were unanimously passed.

### Proceedings Of The Last Eogm Held On 31 May 2017

The last extraordinary general meeting (EOGM) of the Company was held at Lahore on 31 May 2017 for the purpose of election of the directors. Nine persons had offered themselves for the election of directors, however, two candidates withdrew their consent for election of the directorship. Therefore, the remaining seven candidates were declared elected unopposed as directors of the Company for the next term of three years commencing from 01 June 2017.

Note: All the decisions required to be implemented in the above meetings have been implemented.



# Review Report by the Chairman

It gives me immense pleasure to present this report to the shareholders of Shakarganj Limited pertaining to the overall performance of the Board and the effectiveness of its role in attaining the Company's aims and objectives.

Shakarganj Limited has implemented a strong governance framework supportive of an effective and prudent management of business matters which is regarded as instrumental in achieving long-term success of the company.

During the year, the Board committees continued to work with a great measure of proficiency. The Audit Committee has focused in particular on the management and control of risks associated with the business. At the same time, the Human Resource and Remuneration Committee has ensured that the HR policies regarding performance management, HR staffing, compensation and benefits are market driven, and are properly aligned not only with the company's performance and shareholders' interests but also with the long-term success of the company.

The Board as a whole has reviewed the Annual Report and Financial Statements, and is pleased to confirm that in its view the report and financial statements, taken as a whole, are fair, balanced, and understandable.

The Board carries out a review of its effectiveness and performance each year after the closure of the fiscal year, on a self-assessment basis. The last such review was carried out in October 2017 for the fiscal year 2017. The overall effectiveness of the Board was assessed as satisfactory and areas that required improvement were duly considered and suitable action plans were framed.

The overall assessment was based on an evaluation of the following integral components:

- Vision, Mission, and Core Values: The Board members are familiar with the current vision, mission, and core values and found them appropriate for the organisation.
- 2. Engagement in strategic planning: The Board has a clear understanding of the stakeholders whom the organisation is meant to serve i.e. its shareholders, farmers, customers, employees, vendors, and the community. The Board has the strategic vision of how the organisation should be evolving over the next three to five years and has identified key indicators for tracking its progress.
- **3. Formulation of policies:** The Board has established policies that cover all essential areas of board responsibility and operations of the company.



- 4. Monitor the organisation's business activities: The Board is knowledgeable about the organisation's current business activities including strengths and weaknesses of each major activity, and has an effective process for tracking performance activitywise as well as area-wise.
- 5. Adequacy of financial resources management: The Board is knowledgeable about key aspects relating to managing the financial resources of the Company and provides appropriate direction and oversight on a timely basis.
- **6. Provide effective fiscal oversight:** The Board ensures that the budget reflects the priorities established in the annual strategic plan and it complies with regulations governing the audit or independent examination of accounts and considers all recommendations made in the independent auditors' report.
- 7. Act as a responsible employer: The Board has created necessary policies which ensure that the organisation behaves in an equitable and legal manner towards staff, contractors, vendors, and any other individual working on its behalf.
- 8. Relationship between Board and Staff: Roles and Responsibilities of Board and management staff are clearly defined and understood and climate of mutual trust and respect exists between Board and management.

- 9. Organisation's Public Image: Board members promote a positive image of the organisation in the community.
- 10. Review of CEO performance: The Board assesses the performance of the Chief Executive Officer in a fair and systematic manner and ensures that CEO's pay is properly aligned with the Company's performance, shareholders' interests and the longterm success of the company.
- 11. Board Structure and Dynamics: Size and composition of the Board is adequate to govern the Board procedures and the members are actively engaged in the work of the Board. The Board meets frequently enough to adequately discharge its responsibilities.

On an overall basis, I believe that the strategic direction of the Company for the next three years is clear and appropriate. Further, the processes adopted in developing and reviewing the overall corporate strategy and achievement of Company's objectives are commendable which are truly reflected by the current financial results and performance of the Company.

74 am Az

Muhammad Anwar Chairman

13 December 2017



# Director's Report

### Dear Shakarganj Investor:

The directors of your Company are pleased to submit their report together with the audited financial statements of the Company for the year ended 30 September 2017:

### **Financial Results**

The financial results of the Company are summarise	2017 2016 (Rupees in thousand)		
Profit / loss before taxation Taxation		350,012 (139,193)	(31,663) 13,770
Profit / loss after taxation		210,819	(17,893)
Profit / loss per share - basic and diluted	(Rupees)	1.80	Restated (0.16)

The Board of Directors in their meeting held on 13 December 2017 have proposed a final cash dividend for the year ended 30 September 2017 of Rs 1.25 per share (i.e. 12.50%) (2016: Nil), amounting to Rs.156.250 million (2016: Nil) which will be approved by the members at the Annual General Meeting to be held on 26 January 2018. The financial statements do not include the effect of the above proposal which will be accounted for in the period in which it is approved by the members.

### Statement on corporate and financial reporting framework

- These financial statements, prepared by the management of the Company, present fairly its state of affairs, the result of its operations, cash flows and changes in equity.
- Proper books of accounts of the Company have been maintained.

- Appropriate accounting policies have been consistently applied in preparation of the financial statements. Accounting estimates are based on reasonable and prudent judgment.
- International Financial Reporting Standards, as applicable in Pakistan, have been followed in preparation of financial statements and any departure therefrom, if any has been adequately disclosed and explained.
- The system of internal control is sound in design and has been effectively implemented and monitored.
- There are no significant doubts regarding the

- Outstanding statutory duties, taxes, charges and levies, if any have been fully disclosed in the financial statements.
- 10. All related party transactions are approved by the Board after review and recommendation of Audit Committee.
- The significant plans and decisions particularly corporate restructuring of the Company along with future prospects and risks & uncertainties have been outlined in the Chief Executive's Review. The detailed information is also available in financial statements.



Company's ability to continue as a going concern as it has adequate resources and operating capabilities to continue in operation for the foreseeable future as has been explained in the Chief Executive's Review and financial statements.

- The significant deviations from last year in operating results have been explained in detail together with the reason thereof in the Chief Executive's Review which has been endorsed by the Directors.
- 8. Key operating and financial data for the last six years in summarised form is annexed herewith.
- 12. Directors of the Company having 15 years of experience on the board of a listed company are exempt from the requirements of directors training Programme. All the board members except three directors qualify for exemption under this provision of the Code. The three remaining directors have completed the Directors Training Programme (DTP) prior to 30 September 2017 and obtained the requisite certification.
- Total number of regular employees at the end of the year was 1,248.



14. Following is the value of investments of funds based on their respective un-audited accounts for the year ended 30 September 2017:

Gratuity Fund Rupees 26.19 million Pension Fund Rupees 121.80 million Provident Fund 179.35 million Rupees

### **Principal Risks and Uncertainties Facing**

A separate report is available regarding the principal risks and uncertainties facing the Company in this annual report.

### Adequacy of Internal Control

The system of internal control of the Company is sound in design and has been effectively implemented and monitored.

### **Auditors**

The auditors KPMG Taseer Hadi & Co., Chartered Accountants, will retire and are eligible for re-appointment as auditors of the Company for the next year. The Board, on recommendation of the Audit Committee, has recommended the re-appointment of KPMG Taseer Hadi & Co, Chartered Accountants as auditors for consideration of members at the forthcoming Annual General Meeting.

### Meetings of the Board of Directors and its Committees

During the year, seven (7) meetings of the Board of Directors, four (4) meetings of the Audit Committee and two (2) meetings of Human Resource and Remuneration Committee were held and the attendance of each Director is annexed herewith.

### Pattern of Shareholding and Shares Traded

The pattern of shareholding and additional information thereof is attached with this report. No trade in the shares of the Company was carried out by the directors, executives and their spouses and minor children except the following trade/transfer and subscription of right shares:

Name of Director/ Spouses / Executive	Right shares subscribed	Sale / Purchase/ Gift
Mr. Ali Altaf Saleem	35,727	
Mr. Anjum Muhammad Saleem	636,818	
Mr. Khalid Bashir	9,150	(25,000)
Mr. Khawaja Jalaluddin	12,477	400,000
Mr. Muhammad Anwar	14,503	
Mr. Muhammad Arshad	30,881	
Ms. Hajerah Ahsan Saleem	818	20,000
Mr. Altaf M. Saleem	846,136	
Mrs. Abida Anwar	8,103	
Mrs. Fizza Ali Saleem	409	1,000
Mrs. Saira Anjum Saleem	19,772	
Mrs. Tanveer Khalid Bashir	30,306	

As per threshold reviewed by the Board of Directors, the heads of all departments of the Company shall be considered as "executives".

### **Directors**

The election of Directors was held on 31 May 2017 and a seven member Board excluding the Chief Executive Officer was elected unopposed whose term of office will expire on 31 May 2020. The names of newly elected directors are:

Mr. Muhammad Anwar

Mr. Ali Altaf Saleem

Ms. Hajerah Ahsan Saleem

Mr. Khalid Bashir

Mr. Khawaja Jalaluddin

Mr. Muhammad Arshad

Mr. Sheikh Asim Rafiq

Subsequent to the Election of Directors, the Board in its 175th meeting held on 09 June 2017 unanimously re-appointed Mr. Anjum Muhammad Saleem as Chief Executive Officer for a period of three years till 31 May 2020. During the year ended 30 September 2017, the Board of Directors revised the remuneration of Mr. Anjum Muhammad Saleem, Chief Executive Officer from PKR 658,750 to PKR 1,085,000 per month effective from O1 June 2017 with other allowances and benefits as per Company policy.

### Corporate Social Responsibility

Corporate social responsibility and impact of the Company's business on the environments has been fully covered in separate contents to this annual report.

### Performance Evaluation of Board of Directors and its Committees

Human Resource and Remuneration Committee has assessed the performance of Board of Directors and its Committees based on the established mechanism of self-assessment by the individual Board or Committee members as the case may be. The above mechanism was approved by the Board on the recommendation of Human Resource and Remuneration Committee.

### **CEO's Performance Evaluation**

During the year, the Human Resource and Remuneration Committee of the Board evaluated the performance of the CEO in line with the established performance based evaluation system. The evaluation was reviewed against the following criteria:

- Leadership
- Policy and Strategy
- People Management
- Business Processes/Excellence
- Governance and Compliance
- Financial Performance
- Impact on Society

Subsequently, on the recommendation of the Committee, the evaluation was approved by the Board after their review

### **Financial Statements**

As required under clause 5.19.14(a) of PSX Rule Book, the Chief Executive Officer and Chief Financial Officer presented the financial statements, duly endorsed under their respective signatures, for consideration and approval of the Board of Directors and the Board, after consideration and approval, authorised the signing of financial statements for issuance and circulation. The financial statements of the Company have been duly audited and approved without qualification by the auditors of the Company, KPMG Taseer Hadi & Co., Chartered Accountants and their report is attached with the financial statements.

The directors endorse the contents of Chief Executive's Review as well as the contents of this annual report and those shall form an integral part of the Directors' Report in terms of section 227 of the Companies Act, 2017 and the requirements of the Code of Corporate Governance under the Pakistan Stock Exchange (PSX) Rule Book.

No material changes and commitments affecting the financial position of the Company have occurred between the end of the financial year to which this Balance Sheet relates and the date of the Directors' Report.

### Acknowledgment

The Directors wish to express their appreciation to the staff & workers of the Company for their dedication and devotion to the Company. The Directors feel pleasure in expressing appreciation for the continued interest and support of the shareholders, bankers and all other parties involved and hope that the same spirit will prevail in the future as well.

By Order of the Board

Aju Maley

Anjum Muhammad Saleem Chief Executive Officer

Ali Altaf Saleem Director

Hipleen

13 December 2017







# Chief Executive's Review

I take pleasure in presenting the 2017 Annual Report along with audited annual accounts of your Company. Moving into fiscal year 2018, your Company marks its 50th year and in spite of a challenging environment, we are confident that with the commitment and dedication of our people, and continued patronage of our partners and investors, the Company will continue to deliver value in terms of returns and growth, as well as development for our community. This report also provides an overview of our fifty year journey.

# The Way So Far - Fifty Years of Excellence from September 1967 to September 2017

Shakarganj was incorporated in September 1967 as a public limited company and listed on the Karachi Stock Exchange in June 1979. During this fifty year journey your Company has evolved from one small sugar factory with a crushing capacity of just 1,500 Tons of Cane per Day (TCD) into one of Pakistan's first diversified sugar conglomerate comprising of 2 Sugar Factories with a combined crushing capacity of 20,000 TCD, Six Biofuel Plants with a distillation capacity of 350,000 litres per day, in addition to Particle Board operations and a 15,360 spindle Textile Spinning unit.

The Company also operates Pakistan's first Private Sector Sugar Research Facility focusing on improving yields, managing crop cycles, and promotion of biocompost as organic fertilizer. The Company has also diversified into the foods and Fast Moving Consumer

Goods (FMCG) segments through its strategic majority shareholding in the Shakarganj Food Products Limited.

As your Company has grown in size, our focus has always remained on efficiency which now allows the Company to produce large quantities of bagasse which surplus the fuel requirements of the Sugar operations. In order to maximise returns, the Company established a Building Materials Division where a Particle Board manufacturing plant was installed to convert this surplus bagasse into chipboard and other building materials. Today we are capable of producing 30 cubic feet of particle board per day.

In 2003-2004 Crescent Ujala Limited, a neighbouring Textile Spinning Mill, was acquired and merged with Shakarganj Limited through an amalgamation scheme. This diversification has allowed us to focus on sectors other than our traditional Sugar and Allied Products sector. Today we make various counts of single yarn on our 15,360 spindles while also operating our doubling plant (TFO) consisting of 2,304 spindles.

In 2004, The Company's Farms Division was set up as an independent business unit. This unit serves multiple purposes. Primarily it is used as the incubator for our research operations and showcases good farming practices to our family of sugarcane growers. At the same time, with the adoption of modern and scientific agriculture practices it is expected to contribute positively towards our bottom line in the future. This

unit would also be our primary source of value added raw materials such as organically grown sugarcane. Currently this division has around 1,200 acres of land under cultivation.

In line with our diversification strategy, Shakarganj Limited holds a strategic investment in Shakarganj Food Products Limited (SFPL) a leading Food Products company with a diversified product suite consisting of various dairy and fruit products.

Some well known brands of Shakarganj Food Products Limited are:

- Good Milk.
- Oolala Flavoured Milk
- Anytime Fruit Juices
- Chaika Tea Whitener

These products have been well received in the market and in recent years, the Company's share of profit from SFPL has contributed significantly toward the Company's bottom line profitability.

Shakargani strives to be a responsible corporate citizen and remains committed to the highest standards in the way we conduct our business every day. Shakarganj Foundation and the "Sukh Char" programmes are the mainstays of our contribution back to the communities from which we source our raw materials and generate our revenues. Detailed report on Corporate Social Responsibility is attached in this annual report.

One major problem affecting distillery operations in Pakistan is that of distillery waste and its disposal in an environmentally friendly manner. At your Company, such waste is treated in a specially designed Effluent Treatment Plant which breaks down this liquid waste into biological fertilizer which we supply free of cost to our sugarcane farmers under the name "Aab e Zarkhez". At our own farms we continuously demonstrate the viability of this biological fertilizer as a replacement for traditional fertilizers for improving soil fertility as well as increasing crop yields.

As a byproduct, our environmentally friendly Effluent Treatment process produces biogas which can easily be used as an alternative to natural gas in boilers. Your Company has made additional investments that allow us to use this gas more efficiently in an environment friendly manner. In January 2008, Shakarganj installed the first power co-generation plant at Jhang which is capable of producing up to 8 Megawatts of electricity from biogas. Shakarganj also has the distinction of being the first private sector power supplier to the national grid, and prior to utilising power for expanded operations, the Company had surplus electricity generation from sugar operations which was sold to WAPDA.

Our continued commitment to investment in manufacturing technology, the skills, dedication and commitment of our people, our commitment to delivering sustainable value and, our investment in research and development has enabled us to ride out difficult times and address the challenges we faced over the last decade.

We are poised to take full advantage of the inherent strength of our operations and our people, our scale, our reputation for quality, our well invested assets and, the skills and professionalism of our people.

### Financial & Business Overview - Fiscal Year 2017

In the year that Shakarganj celebrates its 50th anniversary, our overall financial and operating performance has improved substantially, by the Grace of Allah Almighty. This is the fruit of the efforts and commitment of our people. We have been able to register profits much higher than the previous year, and in line with budgeted targets.

During the year under review, your Company earned an overall profit before tax of Rs. 350.01 million as compared to a loss before tax of Rs. 31.66 million in the previous year. Both the Company's Sugar Division and the Biofuel division reported outstanding operating and financial performance.

Sugarcane crushing improved by more than 240% during the year under review, and as sugar prices maintained an upward trend during the crushing season, your Company sold a majority of total production during that time at healthy margins. This allowed the Sugar Division to post a historically high operational profit of Rs. 646.60 million. However, soon after the crushing season, a declining trend in sugar selling prices set in which continues to prevail. The crushing season this year started two weeks earlier compared to the last season, and while sucrose recovery was low in the early days this was compensated by higher selling prices for sugar.

Our Biofuel operations also improved during the year as prices of petroleum products re-settled, bringing stability to biofuel prices. The Company's export of biofuel was significantly improved and increase was over 280% as to previous year.

The Company earned an overall gross profit of Rs. 655.82 million which is a remarkable improvement over the gross loss of Rs. 295.72 million in the previous year. Despite all challenges, your Company achieved a historically high level of operational profit, and with the associated company contributing Rs. 195.34 million, our after tax profit was Rs. 210.82 million.

While this is significantly lower than the interim profit for the half year ended 31 March 2017, this is primarily due to the prudent measure of provisioning for excise duty at the rate of Rs. 2 per litre imposed on manufacture of ethanol by the Punjab Government. This was previously reported under contingencies and commitments as per note to the financial statements 13.1 (v) of Company's annual financial statements for fiscal year 2016. The Company is confident of its position regarding the legality of this duty and hopes to reverse this position.

During previous few years, the price of biofuel was depressed in line with declining oil prices. However, we expect healthy margins in the coming season due to stable biofuel prices along with falling prices of the raw material i.e. molasses. We look forward to your Company capturing the momentum in the biofuel business in the coming year as it did in the sugar business in the previous year.

### **Review of Operations**

Shakarganj is a leading manufacturer of renewable food products, ingredients and textiles. All our products are made from renewable crops and byproducts. We transform renewable agriculture crops such as sugarcane and cotton, into value added products for customers in the sugar, food, beverage, pharmaceutical, fuel and power, cosmetics, building and textile industries. Some of our ingredients from renewable sources often replace synthetic and petrochemical alternatives.

This operating review provides a broader perspective of our business to enable you to make an informed judgment about our performance and prospects. It contains updated sections included in our previous reports as well as new information.

### Sugar Business -

Refined sugar at Shakarganj is primarily produced from sugarcane. Our product range includes crystalline white sugar of coarse and fine grains, pharmaceutical and beverage grade sugars, and specialty products



like brown, caster and icing sugars. We are also the pioneers in introducing hygienically packed sugar for sale in retail markets. These products are used for providing natural sweetness, texture and flavour across a full range of foods and drinks.

In the season under review, due to an abundant sugarcane crop, our crushing campaign was started early, on 14 November 2016, and the production of sugar was much higher compared to previous years. The Sugar Division crushed 1,543,849 MT (FY16: 450,804 MT) of sugarcane to produce 144,460 MT (FY16: 45,707 MT) of sugar at an average recovery



rate of 9.36 percent (FY16: 10.16 percent) resulting in a 216 percent increase in sugar production. During the season, the management of the Company sold the sugar on a regular basis resulting in a significant increase in the gross profitability of this business. Being the part of sugar business, our agricultural farms are also performing well and contributing toward the Company core business.

The overall scenario of sugar business in Pakistan is that for the first time in history, sugar production in the country exceeded 7 million MT of sugar in the season under review, far greater than the national demand of around 5 million MT, while the forecast for next season's production is at a record 8 million MT. As the country prepares to harvest a new crop with an expectation of even better yields for the farmers, unpredictable and impractical policies of the government pertaining to sugar exports are certain to not only create difficulties for sugar mills in the shape of a sugar glut in the market but also difficulties for farmers as mills will find it increasingly difficult to pay them for sugarcane supplies.

While the government provided a subsidy on sugar exports in 2015-16, the same is required once again as



sugar exports were not allowed in time for Pakistani exporters to catch attractive prices in the international markets and if current low levels of market prices prevail, it will be impossible for the sugar glut situation in Pakistan to improve.

Although the sugarcane crop in the country is expected to increase, a rapid decrease in sugar prices caused by the glut situation has created difficult operating conditions for all sugar manufacturers including Shakarganj. There a great degree of uncertainty in the market and stability can only arise once a comprehensive Export Policy for sugar is announced by the Federal Government so surplus stocks can be sold internationally, rationalising local price levels in line with domestic supply and demand.

### Biofuel and Alternative Energy Business -

At Shakarganj, Biofuel or ethanol is primarily produced from molasses, which is a co-product of the sugar manufacturing process. Molasses is then used as the raw material for fermentation for biofuel production. Biofuel or ethanol is a form of alcohol, which can be used in the manufacture of vinegar, in cosmetics and pharmaceutical products, in vast range of industrial products including paint and varnishes. Another major use of ethanol is as an alternative energy source.

Globally, for the past several of years, ethanol has been the lowest cost motor fuel and octane source which is environmentally more friendly when compared to fossil fuels. No other fuel available today can match the ability of ethanol to improve overall environmental quality compared to gasoline. From its biodegradable nature to reductions in greenhouse gas emissions and tailpipe pollution, ethanol provides a tool to address environmental concerns without requiring an entirely new way for goods and people to get from one place to another.

With the global improvements in ethanol production technologies, increased awareness of the need for renewable alternatives to oil that seek to level the playing field for renewable fuels in a market nearly monopolised by petroleum. Mirroring the rise in production use of ethanol also soared, driven by both the demand for the renewable fuel and the economic value of ethanol as a blending component in gasoline. Today, in top ethanol rich countries, over 90 percent of all gasoline sold is blended with ethanol. As it can be blended with gasoline for use as fuel, the Government of Pakistan has allowed blending of ethanol with gasoline thus bringing bright prospects for this business in view of high cost of fuel in the country. Shakarganj produces a complete range of biofuel grades for these usages.

In order to produce biofuel to its plant capabilities, Shakarganj not only relies on its own molasses production but also sources molasses from other sugar mills. During the period under review, there was a very high demand of molasses within the country and internationally, and resultantly its availability and cost was affected and varied in line with cost of petroleum products on the national as well as international fronts.

In our Biofuel division, the production increased to 41.62 million litres (FY16: 10.20 million litres). During the year under review, the performance of this division was much better and the trend was improving in terms of production and profitability. Biofuel export is a world of opportunity and at Shakarganj almost 96 percent of biofuel produced is exported, making a positive contribution towards country's foreign exchange earnings. At present, international biofuel market is improving from recent overall decline of petroleum

process. At Shakarganj innovative fuel conservation measures coupled with economies of scale result in production of surplus bagasse. We process this surplus with binding agents and high pressure compression to produce sheets of Particle Board. These sheets are commonly used as an alternative to wood in the furniture and building industry.

Due to low crushing in last year, the production of this division was affected significantly due to non availability



products and there is stiff competition due to excessive supply at lower prices by leading biofuel producing countries. Subsequent to a reduction by FESCO in the purchase rate of electricity from our biopower division, operations at this division were suspended in 2016 and there was no bio power generation in the year under review.

### **Building Materials Business -**

Bagasse is a natural byproduct of sugar manufacturing. This consists of residual pulp and fibrous material of sugarcane after extraction of juice. This material is primarily used as a fuel source in the factory boilers for steam and power generation used in the manufacturing

of surplus bagasse, however, during the year under review with the improved scenario of crushing, surplus bagasse was available and our Company was able to produce 1,578 cubic metres of particle board compared to no production last year. The plant could not attain its full capacity due to non-availability of sufficient bagasse. This is expected to change in the coming season with the expected increase in sugarcane availability.

### **Textile Business -**

Cotton is an indigenous agriculture crop in Pakistan. The cotton plant produces a number of flowers, which upon maturity yield cotton fibre, which is separated from the seed, cleansed and ginned to produce staple

cotton. This is then further processed in spinning mills to produce spun cotton yarn. The yarn is sold to knitting and weaving mills to produce fabric. At Crescent Ujala, our Textile Spinning Division, production was 3.4 million kilograms of spun yarn, as compared to 3.3 million kilograms in previous year. As the cotton crop was lower than what was expected for the year, cotton prices rose significantly and we also procured at relatively higher prices in the current year compared to previous year. Yarn prices, however, did not increase correspondingly and resulted in a shrinking of margins for our spinning business. However, extensive measures were taken to keep other operating costs well under control.

### Other Business-

Under this business, the results of our organic fertilizer division are shown. Press mud, a byproduct of the sugar manufacturing process, is processed and marketed as an organic fertilizer with the brand name of Shakarganj Tiger Compost (STC). This product is registered and licensed by the Company and is a rich source of organic matter with macro and micro-nutrients. STC is available in 30 kg packing. The production of STC during fiscal year 2014 to 2016 was about 170,000 bags and these were sold to Shakarganj growers on subsidized prices. However, during the year under review, the production was 8,085 bags (FY16: 5,908 bags). Due to declined crushing in couple of previous years, the production could not be optimized however, we are hopeful for improvement in future.

### Research and Development-

As the sugarcane consumption increased, the need for high quality raw material and improved yields at farm level became critical for a sustainable supply chain. Realizing that it is a critical factor for sustainable growth, Shakarganj has made substantial investment in research and development. Transfer of efficient, environmentally friendly and economically rewarding technology for sugarcane agriculture is the mainstay of our supply chain management strategy. Shakarganj Sugar Research Institute (SSRI) was established by the Company in 1983. This is a unique private sector initiative in Pakistan working on development of high quality sugarcane varieties. SSRI has introduced a number of new varieties of sugarcane in the country developed by its pioneering scientists. Shakarganj funds advanced research in sugarcane technology through SSRI and we have successfully bred a number of proprietary sugarcane varieties, which increase the yield for our farmers and improve sugar content of the produce.

Now, SSRI is on the threshold to complete its 34th year in 2017 and has made several landmark achievements during this time. The most significant achievements have been development of new high yielding, high sugar and disease resistant sugarcane varieties, release of bio-control agents for low cost, efficient and environment friendly pest control, provision of tissue culture sugarcane seed free of diseases and true to type, soil and water advisory services for correct soil health and balanced application at right time, regular publication of open access international research journal, facilitation of Ph.D level research scholars on regular basis, establishment of digital library rich with books and research journals on sugar industry, publications of books and research papers at international level. SSRI research and development work has attracted acknowledgement and acclaim from national and international counterparts and cast ripples in research arena. All research results and benefits are open and available to the growers and other stakeholders without cost as a national service. This annual report includes a separate detailed report on the activities of the SSRI to encompass the detailed research work activities.

### Corporate Governance-

Good governance for us is not an exercise to comply with regulatory requirements. We aim to go beyond what is required of us in rules and regulations. Corporate governance is a constant review and evaluation of all aspects of our operations, our strategy and the way we conduct our business.

### Management Committees-

The Executive Committee devises long-term policies and visions for the Company with the sole object of giving the best returns to shareholders through optimal allocation of resources.

The Business Strategy Committee is responsible for keeping pace with the developments and trends in the industry which helps the Company in planning for future investments and growth.

The Human Resources Committee has been constituted to address and improve the area of Human Resource Development. The main aim of the committee is to guide the management in formulating an overall strategic plan for HR and to provide the best working environment.

The Information Technology Committee keeps all information systems of the Company updated in a fast changing environment.

The Investment Committee helps to maintain a balanced portfolio of investments to maximise returns while keeping risk at a desirable low level.

### **Future Outlook-**

Outlook for our Sugar business is expected to include challenges that sugar industry as a whole may face in the coming season which may affect the result of the sugar business as well as overall results of your Company. Due to anticipations of a better sugarcane crop, the price of sugar is consistently declining in the local market forcing many sugar factories to delay the start up of their operations for sugar crushing season 2017-18. Constant efforts are being made at the Pakistan Sugar Mills Association (PSMA) level to apprise Government officials about the difficulties faced by the industry and the impact on sugarcane growers if a comprehensive and practical sugar export policy is not formulated.

During crushing season 2016-2017, in the first week of February 2017, the domestic national average price of sugar was above Rs. 60 per kg higher while it has been on a constant decline since June 2017. This is due to the estimated 2 million metric ton surplus available in the country which is depressing local price levels. Only when this surplus quantity is exported out of the country will local price levels stablise at feasible levels.

A glimpse into the future of the biofuel business highlights the value that can be unlocked by blending ethanol with gasoline. Keeping in view the ever increasing concern for the environment, a bright future for ethanol as biofuel is on the horizon. At Shakarganj, the future outlook of the biofuel operations is encouraging as international prices are stable and any devaluation of the Rupee will bring a windfall to the Company. The management is constantly striving to procure bulk quantities of molasses at reasonable costs to create healthy profit margins for our bottom line.

The Pakistani Textile industry is expected to face stiff competition due to the global reduction in cotton production and increased demand for raw materials, both natural and man-made. The cotton crop will also be lower compared to the previous year which will result in higher raw material prices, however, we expect a rise in yarn prices to meet these additional costs. In

Pakistan the demand of cotton increased due to higher demand of coarse counts of yarn.

The liquidity generated by right issue of your Company and liquidation of stocks in a timely fashion was not only used for financing of operations but also to expedite the retirement of borrowing. We expect that the additional financing will also be available for operations. As explained in our last annual report, the Company has been in a tight liquidity position since 2009. During the period under review, the Company has successfully renewed its working capital lines for financing of its operations in fiscal year 2017. Negotiations with the Company lenders were successfully finalized as fully explained in note 1.2 to the attached financial statements. Also subsequent to the year end, your Company has successfully negotiated and obtained new working capital line of Rs. 900 million from the National Bank of Pakistan. The Company has also raised equity finance of Rs. 975 million through right issue to meet working capital requirements. Your Company remains committed to its best efforts to keep the operational profitability ongoing and to further improve its liquidity scenario to make strides toward profitable outcome in fiscal year 2018.

### General -

The Directors are always a source of guidance and support for the management and we appreciate their commitment to your Company's progress and prosperity. The Directors would also like to express their appreciation for the dedicated efforts, loyalty and hard work of the workers, staff and members of the management team. Our sugarcane farmers are the backbone of our industry and we thank them for their continued support. Thanks for 50 years of support from everyone, and Insha Allah the best years are still ahead of us!

By Order of the Board

Ayur Maleur

Anjum Muhammad Saleem Chief Executive

13 December 2017

# **SWOT Analysis**



### Strengths

- The Company works closely with large number of sugarcane growers
- Management has a long-term experience and helped the Company to diversify both horizontally and vertically
- Company forayed into related businesses including sugar, biofuel, power generation & textile sectors to minimize risks
- It has the largest range of specialty sugars in Pakistan including white crystal, brown sugar, icing sugar & sugar cubes etc.
- Having alternate sources of generating power
- With Company's global reach in biofuel and sugar distribution, it has presence in Europe and Asian Pacific regions
- Company's reputation and brand image as well as meeting all international standards
- The Company has no outstanding long term loans



### Weaknesses

- High taxes on biofuel by provincial government resulting in limited profitability
- Weather conditions, irrigation scenario for sugarcane growth and quality
- Sugar recovery percentage may be a concern
- Not announcing dividends for couple of years reduces investors' confidence. However, announced 12.5% dividend in 2017
- Volatility in sugarcane prices
- Tight liquidity sometimes hamper sugarcane / molasses procurements

### **Opportunities**

- Pioneer and one of the largest manufacturer of refined sugar and biofuel in Pakistan
- Growth in consumption and population will drive the demand for sugar and biofuel
- Increasing geographical presence due to exports of biofuel, sugar
- Untapped geographical regions and tie-ups with hotels. Airline, restaurants etc
- Area under cultivation of sugarcane is increasing & will enhance capacity utilizations
- Better varieties of sugar cane are being introduced with better recovery & may reduce the cost of production
- By-products of sugar including biofuel, particle board and power are also a good opportunity for sugar Industry
- Packed sugar, brown sugar, sachet and organic sugar are areas of interest in the future
- Integrated business model help to earn higher margins and to mitigates the risk of a downturn in the sugar business
- Good R&D capabilities-successfully introduced various technologies & sugarcane varieties
- Huge potential to increase the productivity of cane and sugar recovery rate by improving technology
- Blending in of biofuel in petroleum by Government which provides an alternative market to producers
- Plants located in rich sugarcane belt in Punjab



### Threats

- Surplus sugar production government intervention not allowing market forces to work
- Increasing sugarcane prices having ceilings by the government is a major threat for
- Lack of irrigation water, reducing the yield of crop
- Import of sugar may also a major threat
- Vulnerable to political interests
- Being an agro based industry, inherent risks of the vagaries of monsoon and other natural calamities
- Higher purchase price of sugarcane as compared to sugar sale price and heavy taxations
- Export is not allowed timely which badly affect the Company and sugar prices
- Increasing cost of production and labor
- Environmental concerns and sugar free products

# Risk and Opportunity Report

The inherent risks and uncertainties in running a business directly affect the success of businesses. The management of Shakarganj has identified its exposure to these potential risks. The success of Shakarganj in operations depends upon our ability to mitigate these risks. The business environments in which the Company is operating are complex and challenging and are therefore exposed to number of external and internal risks that may present threats to its success and profitability. Every business decision taken is based on weighing the associated risks against rewarding opportunities. We take measured risks as we strive to seize business opportunities that are compatible with our long-term vision. Operational risk identification, management and reporting are achieved via a bottom-up approach. Risks are then managed strategically in a top- down approach emanating from the Board. Our plan is to implement a single risk management, reporting and governance framework into all the relevant departments, divisions and services within the Company such that the Company risk function will be centralized into a foundational, Company-wide process, and embedded into the day-to-day management of each of the Company's businesses and functions and into each manager's responsibility. The new framework will increase accountability of operations and management of the risks at all levels, and are making it easier to consolidate and analyse risk-related data at a Company level.

As a part of our policy to produce forward looking statements, we are outlining the risks which may affect our businesses. This exercise also helps the management focus on a strategy to mitigate risk factors.

### Major Business Risks and Their Mitigation Strategies

### RISK DESCRIPTION

### MITIGATING STRATEGIES / ACTIONS IN PLACE

### FLUCTUATION IN SUPPLY AND PRICE OF RAW MATERIAL

All our finished products are made from renewable agricultural products. These raw materials are subject to fluctuation in availability and pricing due to harvest and weather conditions, crop diseases, yields, alternative crops and by product values. We may not be able to pass on to our customers the full impact of any undue increases or our operations may suffer due to inadequate supplies.

As the sugarcane consumption increased, the need for high quality raw material and improved yields at farm level became critical for a sustainable supply chain. Realizing that it is a critical factor for sustainable growth, Shakarganj made substantial investment in research and development. Transfer of efficient, environmentally friendly and economically rewarding technology for sugarcane agriculture is the mainstay of our supply chain management strategy and the Shakarganj established its own research institute for working on development of high quality sugarcane varieties. Also the the Company does not speculate or trade in its raw materials requirement and aims to use its purchasing power and long term relationships with growers, suppliers to acquire raw materials and safeguard their constant delivery at the best conditions and with the minimum time-lag between receiving an order and procurement of raw material. The supplier base is constantly increased to ensure uninterrupted procurement and reduction in leadtimes.

### DEPENDENCE ON SUPPLIERS / CUSTOMERS

Risk of not identifying alternate suppliers for key raw materials may hamper business operations for our business divisions. Also, dependence on few customers especially in Sugar & Biofuel Divisions may lead to business interruptions and financial loss.

Company actively strives to search for competitive suppliers for all its raw materials in both local and international markets. The Company constantly seeks to increase its customer base at national and international level and product offering to maintain and grow its revenues.

### CURRENCY RISK

Currency risk arises mainly where receivables and payables exist due to transactions with foreign buyers and suppliers.

Currency risk exposure is currently restricted to the amounts receivable from / payable to the foreign entities / customers and short term borrowings with banks. The company, where considered necessary. uses money market borrowing contracts against receivables exposed to foreign currency risks.

### INTEREST RATE RISK

As the Company has no significant interest-bearing assets, the Company's income is substantially independent of changes in market interest rates. The Company's interest rate risk arises from both longterm and short term borrowings. Borrowings issued at variable rates expose the Company to cash flow interest rate risk.

The Company analyses its interest rate exposure on a dynamic basis. Various scenarios are simulated taking into consideration refinancing, renewal of existing positions, alternative financing and hedging. Based on these scenarios, the Company calculates the impact on profit and loss of a defined interest rate shift. The scenarios are run only for liabilities that represent the major interest-bearing positions.

### **CREDIT RISK**

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet their contractual obligations. Credit risk arises from cash and cash equivalents and deposits with banks and financial institutions, as well as credit exposures to wholesale and other customers, including outstanding receivables and committed transactions.

Due to the Company's long standing business relationships with the customers and counterparties and after giving due consideration to their strong financial standing, management does not expect non-performance by these counter parties on their obligations to the Company. Accordingly, the credit risk is minimal. For banks and financial institutions, only independently rated parties with a strong credit rating are accepted. If customers are independently rated, these ratings are used. If there is no independent rating, management assesses the credit quality of the customer, taking into account its financial position, past experience and other factors. Individual risk limits are set based on internal or external ratings in accordance with limits set by the board. The utilisation of credit limits is regularly monitored and major sales to customers are settled in cash.

### RISK DESCRIPTION

### MITIGATING STRATEGIES / ACTIONS IN PLACE

### SAFETY AND SECURITY OF ASSET

There is a risk that operational assets of the Company may be lost, damaged or made redundant due to theft, fire or any other unforeseen events that will adversely affect the operations of the Company. The Company has designed and implemented high quality standards for safety and security of all the operational assets and compliance with such standards is strictly ensured and monitored. Apart from safety and security policies and procedures, the Company has fully insured all the assets of the Company to safeguard them from any unforeseen adverse event and to reduce the resulting financial and operational loss to minimum level.

### FAILUARE TO PROVIDE SAFE WORKING ENVIRONMENTS

Health and safety of our employees, contractors, suppliers and the communities we operate in are of primary importance to us. Our failure to provide a healthy and safe working environment may result in third party liabilities, interruption in operations, fines and penalties and damage to reputation.

Our business operations are run in compliance with international Quality, Health, Safety and Environmental standards. Moreover, we consistently do efforts to minimize our environmental impact by energy conservation and other measures with community partners.

### COST AND AVAILABILITY OF FUNDS

Exhaustion in the steady availability of funds and rise in interest rates may adversely affect liquidity and overall financial conditions.

Company keeps assessing its financial (funded and non-funded) requirement against its ability to borrow. Where our financing requirements exceed our ability to borrow, we seek to secure alternate avenues of raising finance including from shareholders, for business and operational need. The significant portion of working capital requirements of the Company is arranged through short term financing. To successfully mitigate these risks, the Company has secured sufficient financing facilities to meet these requirements.

### INTERNAL CONTROLS

Without effective internal controls the company may be exposed to financial irregularities and losses. This covers the areas ranging from safeguarding the assets to accuracy and reliability of its records and financial reporting A robust internal control system is in place that is continuously monitored by the Company's Internal Audit Function and through other monitoring procedures. The process of monitoring internal controls is an ongoing process with the objective to further strengthen the controls and bring improvements in the system. The controls in place also cover areas ranging from safeguarding of assets, compliance with laws and regulations and accuracy and reliability of records and financial reporting.

### RISK DESCRIPTION

### MITIGATING STRATEGIES / ACTIONS IN PLACE

### REGULATORY COMPLIANCE

Non-compliance with laws and regulation may result in penalties, reputational damage and business interruptions.

We strictly monitor our compliance with laws and regulations and all the changes in regulatory environment are dealt with proactively. Apart from external compliance we put emphasis on compliance with our 'Code of Conduct' and 'Governing Principles' which are in line with best practices.

### POWER AND GAS OUTAGE

Power and gas shortage may adversely impact the continuity of operations.

Smooth operations of the Company may get affected; in particular, of the Textile Division which relies primarily on WAPDA to meet its power requirements. The Company has made arrangements to provide alternative power source to ensure that operations are carried out uninterrupted and as planned.

### INCREASE IN COMPETITION THROUGH LEVERAGING OF TECHNOLOGICAL CHANGES

Competitors may be able to identify and implement a major technological step, resulting in product substitution, improvement in their production efficiencies and lower costs. The Company's inability to implement similar steps may make it uncompetitive. Through corporate agility and strong market sensing, the Company remains abreast with information on product changes, demand and any technological advancements in current manufacturing processes to ensure that the Company at least matches but ideally, exceeds the quality and service performance of competitors. The Company continuously adds to its product and service offering along with constant expansion efforts to meet growing capacity demands and specific product needs.

### EMPLOYEE RECRUITMENT AND RETENTION

Failure to attract and retain the right people may adversely affect the achievement of the Company's growth plans.

A strong emphasis is placed on the Company's human resource and its skill set. We operate the best talent management and human resource instruments to attract, retain, motivate, educate and nurture personnel and staff.

### MARKET INTERVENTION FROM THE GOVERNMENT

The Government of Pakistan and the Provincial Government often intervene in the market both on demand and supply side by minimum support price mechanism for raw materials and subsidized sales of manufactured products. This disturbs and distorts the market equilibrium. The distortion may result in eroding the economic margins of the Company to the extent that it suffers bottom line losses.

The Company diversified its business into various divisions and also mitigate such risks through proper planning and market forecast. The Association of Sugar Manufacturers also engages in a continuous dialogue with Governments to sort out the issues facing the Sugar sector. The company firmly believes that Government interventions in market are short lived and ultimately the market forces work freely.





# People

### **Human Resource Development**

A major priority for the business is to capture value through development of exceptional people, processes, and technology. Our ability to attract and retain highly skilled and committed people is fundamental to our success. Our company-wide talent management system identifies, develops, and sustains the flow of talent to ensure we have the right people in the right job at the right time. We endeavour to have suitable career development plans and opportunities in place for our employees.

We expect to see exceptional performances by motivating, developing, and rewarding our leadership team to create a culture of continuous improvement. We are working hard to infuse specific leadership skills into the business, adding an edge to the considerable know-how that our people already have. As we build up our capacities, we are also working hard to build capability. One key area of focus has been the pursuit of manufacturing excellence. We recognise that building a winning culture, characterised by leadership, manufacturing excellence and accountability, and rewarding people for success is a foundation stone of our business development and expansion.

Extensive in-house training and development programmes are the major tools used for development of our winning team. Ever-growing library and subscription to all relevant professional and technical

journals ensures that knowledge-base is updated regularly. In this regard, online access to library information is the recent development by Shakargani management for further updating of knowledge-base.

We regularly offer external opportunities at our cost to the employees for career development and attendance at short and long courses and seminars at various institutions of excellence within and outside Pakistan.

Compensation plans at Shakarganj take account of the financial needs and economic well being of our employees on a longer term basis. All employees not covered in mandatory social security benefits are provided family health insurance cover by the Company. Attractive benefits include provident fund and company funded gratuity and pension plans.

### **Communication and Engagement**

We strive to develop an open and effective environment of communication for our employees where they are given an opportunity to express their ideas, which are heard, valued and respected. The communications team has continued to build on a number of welldeveloped communications mechanisms including the Communications desk which engage people and other initiatives that help create a culture of office rituals and helps build effective relationships among colleagues. One of the key areas of focus for us continued to be internal communications. During the course of the upcoming year, we plan to put into place a number of initiatives including an annual CEO / Deputy CEO's Briefing Session where different teams will present on their key work areas. An electronic Economic Bulletin previously shared only with senior management is now circulated on a monthly basis and has been well received by staff. We hold an annual Open House with the CEO / Deputy CEO where anyone can meet the CEO / Deputy CEO on a one on one basis to share

victimization for whistle blowing. The whistle blowing framework covers the following:

- Incorrect financial reporting:
- Unlawful activity;
- Activities that are not in line with Company's policies, including the Code of Conduct; or
- Activities, which otherwise amount to serious improper conduct.



ideas and/or concerns. The Open House with the CEO is one of the key drivers of process improvements at Shakarganj. Our whistle blowing policy and suggestion box to the CEO encourages employees to express their views and raise valid concerns regarding the Company without fear of repercussions.

### **Whistle Blowing Policy**

Shakarganj is committed to high standards of ethical, moral and legal business conduct. In line with this commitment, and our commitment to open communication, a whistle blowing policy is in place to provide an avenue for employees to raise concerns and reassurance that they will be protected from reprisals or

### Voice of Employees: Employees Satisfaction Survey

Our annual Employee Satisfaction Survey (ESS) is key for us in determining what matters to our people and, to the business. It provides us with the intelligence essential to our strategy of building better, happy, more productive workplaces. In 2017, our overall employee satisfaction index was values and culture, with particularly positive results on quality of management, policies, governance and ethics. As with every survey in the past major areas of concern included compensation and work environment. We expect our scores in the area of work environment to change significantly on account of recent and ongoing workspace upgradation. We have also initiated a salary survey as our last review was in late 2015. A focus group has also been planned and will be conducted closer to the annual strategy review sessions in Q4 2018.

### Diversity and Inclusion

We are committed to providing equality of opportunity and creating a rewarding workplace for all employees. Increasing female representation, especially in management level roles, is an ongoing priority. We are developing work practices to accommodate a diverse workforce such as flexible work schedules at our Head Office and we are pleased to see these are being adopted by our people. We go beyond abilities, age, ethnicity, gender and religion to create an environment that welcomes all forms of diversity including geographical diversity. Over the last year 30.7% of new entrants represent rural communities and 76.1% of our total workforce is from rural Pakistan. We provide equal opportunity in recruitment, career development, promotion, training and reward for all employees. We actively recruitment, career development, promotion, training and reward for all employees. We actively monitor representation of women in management positions, and have talent-development processes to support us in delivering more diverse representation.

### Training, Development and Sustainability

In an ever changing and fast paced corporate world, training and development is an indispensable function. At Shakargani, we believe that training is not a cost, but an investment. We have established effective development opportunities for our employees that ensure that our Company is a desirable place to work. We provide our employees extensive opportunities for learning on the job and focus on off the job in trainings to manage technical and general management skill gaps and, to reinforce our values. External trainings are planned for our people in relation to their job requirement, career development and succession planning. Our approach on talent multipliers rests on four core principles: to lead, coach, drive and inspire. These principles define how we reach our individual and collective potential.

Our talent strategy focuses on critical assignment planning, manager accountability for coaching and mentoring, and a variety of innovative approaches to individual and team learning. We also work to ensure successful leadership transitions, develop the next generation of leaders and grow emerging and diverse talent.

### Developing Employees from Trainee to Manager

We harness employee strengths, interests and passions to create greater value for the organization. Our hallmark is to systematically link organizational performance and individual development goals in the search for learning opportunities and better ways to work. We support development at all levels - starting from career training through to further development of top management. The aim is to encourage employees in shaping the future direction of their careers by enabling them to gain relevant experience and knowledge. We also have regular career conversations as they serve as a reminder of the organization's commitment to employee learning, which in turn strengthens employee commitment.

### Succession Planning

Talent management and succession planning is carried out annually. Through succession planning, we identify capable individuals and develop them through training, job rotation or through educational activities for them to succeed in decision-making positions at various grades and levels within the organization. A performance development and retention plan is designed for selected candidates. This enables us to identify potential successors and ensures that they are appropriately developed so that they have the skills and experience necessary to step up and fill a key role within the Company when the time arises.

### **Rewards and Benefits**

We provide employees with a complete package of total rewards, which go beyond competitive pay to include: support for employees' health and financial security, scholarships for the children of employees and for employees, opportunities to grow, recognition for employees' contributions, and a good working environment.

Our compensation and benefits philosophy is to provide competitive rewards to attract and retain the best talent and foster a sense of ownership in the company. Compensation as part of our total rewards package is an important element that should motivate and inspire employees to strive towards excellence. We believe in rewarding for performance, so when our employees contribute, they gain. We want all of our employees to be inspired by the difference they make and the recognition they receive for great results.

In addition to basic remuneration, we offer variable - performance based incentives to employees depending on the performance, with which each employee contributes to the Company's success and the performance of the business. Each year, the management shares the company profits, which influences the amount of the variable remuneration - the basis for this is the business unit's key financial results.

As a Company located across Pakistan - every location is different yet each location provides for variable health automate HR operations, effectively manage employee data and support HR processes, such as performance management, benefits administration and employee lifecycle management. This in turn will save time, cost and resources and will bring greater visibility to both HR and unit heads about their human capital universe.

### Five Values as Basis for Corporate Culture

Our values support our vision, shape our culture and reflect what the Company values. They are the essence of the Company's identity, principles and beliefs. They



coverage; our manufacturing facilities are equipped with designated fitness centres, provide adequate time off, retirement savings and more.

### **Human Resource Information System**

We have acquired a Human Capital Management System and have implemented a few core HR modules of the system. Focused on an E-environment and pushing HR roles to managers the system will enable us to instil value for and a culture of HR actions, guide the perspective of the organization as well as its actions. Our five values: Integrity, Ownership, Customer Focus, Continuous Improvement and Community Care, define who we are, how we work, what we believe in and what we stand for. These values transform our Company's mission and vision into reality, they are our corporate culture and drive our people's behaviour as well as its relationship with its customers, suppliers and shareholders.



# Health, Safety and **Environment**

### Health, Safety, and Environment-

As we always aim to be an exemplary corporate citizen, health, safety, and environmental concerns are always among our key focal points. We are committed to providing healthy, safe, and clean conditions for our employees, contractors and visitors. In providing a good working environment there is no higher priority than safety and we target continuous improvement to reduce recordable injury and accident times to zero.

Nearly six hundred and fifty members of Team Shakarganj have participated in a structured Programme to obtain professional training and certification in first aid in collaboration with Pakistan Red Crescent Society - Punjab. Preventive action and training and timely response procedures to deal with potential accidents have resulted in minimising recordable injuries and accidents.

Environmental protection issues are always considered on a higher priority than profit concerns. Shakarganj produces all its products from renewable crops and raw materials and does not believe in making profits at the cost of damage to our environment. We proactively

fund and support environmental protection activities in our communities in particular and on national level generally. Energy conservation and aiming for 'zero' waste are our key environment friendly policies. Using sugar by-products in our production lines substantially reduces use of fossil fuels and waste disposal problems. Distillery spent-wash is the ultimate waste product in our production process. This is now biologically treated to produce bio-gas as fuel, and water which is safe to use for irrigation. In addition to this we encourage and promote biological pest control, organic farming techniques, and return of all natural nutrients to the soil that are brought with supply of sugarcane to the mills. We strongly support the activities of Worldwide Fund for Nature - Pakistan, run regular training and education programmes for water management and participate in tree plantation campaigns twice every year.

### Safety is not an Act, it is a Habit

Our approach to HSE is apparent in our Mission Zero Agenda that targets zero accidents and work-related illnesses. To effectively implement the mission zero agenda, we empower and encourage our people to play their part.



### Raising Awareness and Engaging our People

We all have a part to play in keeping our workplaces safe. One of the most effective ways we can do this is by being aware of the risks around us and taking action to address these. That's why we actively encourage all our people to regularly assess their working environments and report any identified risks - as they arise.

### **Enhancing Well-being**

A key priority of our agenda is the prevention of work-related illness. While there is clear evidence that employment can have a positive effect on personal well being, poor health in the workplace can present significant safety risks. We offer a range of services to help enhance the health of our employees. These include medical checkups for employees in certain roles and healthcare benefits for staff - as well as targeted communication campaigns aimed at tackling lifestyle-related issues.

### **Cultural Change Through Communication**

We believe communication is critical to creating the conditions to meet our objectives on Safety at the workplace. We have one-on-one HSE orientations for all new starters and an HSE briefing for all new visitors. One of the key aims of this exercise is to encourage a culture of care and safe practices.

### **Our Policy:**

Shakarganj is committed to providing a healthy and safe workplace for all personnel performing their duties on its behalf, in a manner that protects the environment, prevention of pollution, and compliance of applicable legal and other requirements.

### We achieve this by:

Developing and implementing management structures and standard procedures at all our workplaces



- Creating EHS awareness amongst all employees through comprehensive Programme of training & education
- Making top management, managers, supervisors, and lead technicians accountable for EHS management effort towards elimination of causes that might lead to harm people, environment and assets
- Recognising that EHS is everyone's direct responsibility
- Monitoring, evaluating and continually improving our EHS performance through the operational standards, training, assessments and audits
- Working and maintaining 3R strategy (Reduce, Reuse, and Recycle) in all our operations

#### **Safety Orientation**

Health and Safety orientation training is a fundamental component of our organisation's health and safety management system. In this process we introduce new, inexperienced, transferred and/or returning employees to a safe and healthy workplace. During employee orientation training they are provided with necessary safety information about their jobs and tasks, as well as given specific details about workplace hazards and provided with an opportunity to learn about the

organisation. We realise the importance of safety in production for enterprise development and society, and always implement the approach of "Safety First", focus on prevention and comprehensive governance. We also build a safety management system which matching the characteristics of our major business and ensuring safe production is under and in control.

#### **Tool Box Talk**

We are conducting Tool Box Talk as a core Programme. Tool Box Talk is a self risk assessment process carried out and discussed by each work group prior to starting any activity. By doing so, the actual hazards around them are discussed with the workers and their feedback is received and assessed in return, leading to a safer work environment.

#### Safety Committee

A safety committee is constituted for implementing and monitoring of effective safety Programme at the workplace. Typical duties of the safety committee include; workplace self-inspection, accident investigation and development of safe work practices.

#### **Safety Training**

Training is an indispensable part of our organisation's safety and health Programme to protect employees from injuries and illness. In order to continuously enhance safety awareness and skill of staff at all levels, we provide more targeted safety education and training for managers, officers and workers. More than 1,750 employees have thus far participated in safety and first aid trainings, organized by Shakarganj in collaboration with Rescue 1122 and Civil Defense.

better health management and disease prevention. We also pay close attention to a dedicated health support system and provide special disease checks to ensure the health and safety of our employees.

#### Occupational Health

We remain committed to protecting the physical and mental health of our employees, extending the scope and coverage of occupational health services, and constantly improving our occupational health management system. At Shakarganj, health checks are organised on a regular basis for our employees. In addition, we keep health records of employees for

#### **Emergency Management Plan**

We have released the comprehensive Emergency Plan for incidents and accidents at Shakargani, and have established a safety management and risk prevention system for the Company. We organise regular emergency drills to improve the Plan, enhance awareness of prevention and self-help of the employees and improve the team's ability to handle emergencies.

#### Schedule of Mock Exercises 2017

Sr.#	Date	Days	Department	Detail of Activity
1.	February 28, 2017	Tuesday	Quality Assurance	Toxic Chemical Fumes Release
2.	March 4, 2017	Saturday	Cube Plant	Electric Shock (Medical Emergency)
3.	April 18, 2017	Tuesday	Management House	Earthquake Evacuation
4.	May 10, 2017	Wednesday	Board Plant	Fire due to trimming and metal friction in Dust Tank
5.	July 7, 2017	Friday	Special Sugar Research Institute	Medical Emergency due to non compliance of PPEs
6.	July 27, 2017	Thursday	Biofuel	Fire due to Hot Job (Welding, Cutting & Grinding)
7.	August 12, 2017	Saturday	Boiler House	Feed Water line / joint burst (Medical Emergency)
8.	September 19, 2017	Tuesday	Mill House	Failure of Turbine Rotor and uncontrol of it's RPM
9.	October 25, 2017	Wednesday	Production House	Evaporator Cell Collapsed / Confined Space
10.	November 7, 2017	Tuesday	Bio Power	Bio Gas Release
11.	December 21, 2017	Thursday	Bagasse Yard	Fire due to back Furnace Pressure in
				Boiler during cleaning

H.O.D (E.H.S)

Senior Executive Vice President



### **Information Capital**

#### Information technology initiatives-

Leveraging information capital across all areas of our operations is an ongoing management driven initiative at Shakarganj. We have developed in house systems, integrated with Oracle Financials, for supply chain management, fleet and human capital management. We understand that timely and actionable information to internal stakeholders provides critical decision support and are actively working towards getting the right information to action owners on time. Effective and error free dealings with thousands of suppliers of raw materials can only be conducted in a fair manner with the help of strong IT systems.

Our production facilities and our offices in different are connected through dedicated communication channels. Similarly our field offices located in more than thirty locations are linked with the central facilities by a wide area network.

Presently the IT system is custom designed for the company on Oracle and Linux platform. This has now been upgraded to an integrated ERP solution. In order to support the rapidly growing Shakargani business

operations, the company has deployed high-end server machines with Fiber Optic supported LAN and WAN solutions. One impressive feature of the WAN connectivity is a direct Radio Link of approximately 64 km between two SML sugar units which is considered to be the 1st successful Radio Link in Central Punjab, for such a long distance.

This change in the infrastructure has helped the company meet its integration and consolidation needs for its geographically spread out business units. With the introduction of the Paperless environment and new technologies supported by modern gadgets with closely netted Shakarganj business processes have actually brought cultural change in the Company.

In our drive towards adopting best corporate practices together with technology leverage for all business units and the group as a whole, we have acquired the world's leading Enterprise System which is in its implementation process. We hope that this system would help the company in establishing accurate and speedier strategic controls. This would certainly improve the decision-making process, ensuring better returns for shareholders.



#### **SML IT Strategy**

Our IT department has a well-refined strategic plan which serves as a guide for IT strategic initiatives over the next three to five years. Shakargani operational agility is heavily dependent on IT operations inputs and how we employ them. Our IT department is a critical resource which continuously works towards affecting improvements in the Company's business processes.

#### **SML IT Vision**

Information Technology Services will be recognised as a high performance team providing technology excellence that advances productivity and vigilance in alignment with the mission and goals of Shakarganj's.

#### **SML IT Mission**

Information Technology Services provide secure, reliable and integrated technology solutions in alignment with production and administrative goals, while delivering excellence in customer services. In support of this mission, we will:

- Partner with the SML core team to understand the information technology needs of business, departments and users.
- Provide leadership and planning for the effective and strategic use of emerging technologies.
- Demonstrate technical and operational excellence through a commitment to professionalism and continuous improvement through innovation & collaboration.

#### **Evaluation of IT Infrastructure**

IT infrastructure in SML today is an outgrowth of 50 years of evolution in computing platforms. SML is always a leader to adopt each of the next stage in major five stages in this evolution, each representing a different configuration of computing power and infrastructure elements. The five eras are generalpurpose mainframe and minicomputer computing, personal computers, client/server networks, enterprise computing, and cloud and mobile computing.

In 1983 SML introduced computerisation of Accounting in collaboration with Lahore based technology partner Systems Limited. This initiative made SML one of very few companies with such advanced technology, and the only company in the sugar industry.

Later on, SML established its own Stage-1 infrastructure and implemented mainframe computing system of IBM (International Business Machines) AS/400 that was considered world leading system at the time. IBM AS/400 mainframe computing was first introduced in 1988 and SML adopted this technology in 1992. This system computerised Accounting, Finance, Inventory, Procurement, and Sales.

Subsequently, Stage-2 era of Personal Computing began, and once again Shakargani took the initiative to upgrade its IBM Dumb Terminals to IBM Personal Computers in 1996, which not only expedited computerisation of historical records but also enabled users to multitask and access productivity tools such as word processors and spreadsheets, excel.

In Stage-3 era of Client/Server network, SML installed state-of the art Optical Fiber network in 1998 and once again took the lead in technological advances.

In 2003, a major overhaul of IT Infrastructure was initiated, and SML migrated its systems from AS/400 to Oracle which is considered the number one database system in the world. This was a major milestone in our commitment to retain our leadership position as first adopters of advanced technologies.

In 2006, a game changing decision was taken to implement ERP (Enterprise Resource Planning) which was necessary to cater to our rapidly growing business and geographically expanding units. All the SML units were interlinked on high speed Optical Fiber infrastructure in partnership with Pakistan's leading communication service provider PTCL and we selected Oracle E-Business Suite r12, the world's leading ERP solution at that time.

In 2009, once again Shakargani took the revolutionary



step of fully embracing Cloud and Mobile Computing Technology which were embedded in our existing systems. Our BI (Business Intelligence) integration further enhanced the productivity of our systems. The salient features of our Business Intelligence are dashboards, real-time information access, paperless environment, service oriented applications, and mobile access. Through this channel all information is securely available 'Anytime, Anyplace & on any device'.



Keeping in line with our reputation as the early adopters of revolutionary new technology, Shakarganj IT Team is busy implementing our latest initiative consisting of the SMAC (Social, Mobile, Analytics, and Cloud) model of technology. Social media has provided businesses with new ways to reach and interact with customers, while mobile technologies have changed the way people communicate, shop and work. Analytics allow businesses to understand how, when and where people consume certain goods and services and cloud computing provides a new way to access technology and the data a business needs to quickly respond to changing markets and solve business problems. While each of the four technologies can impact a business individually, their convergence is proving to be a disruptive force that is creating entirely new business models for Industry and service providers.

#### **MUFTI ZEESHAN ABDUL AZIZ**

Graduate - Jamia Dar Ul Uloom Karachi, Pakistan Shariah Advisor – Shakargani Limited

المفتى ذيشان عبد العزيز خريج الجامعة دار العلوم كراتشى المشير الشرعى - شكر گنج لميتد

### نحمده و نصلى على رسولم الكريم المريم

#### CERTIFICATE ON SHARIAH COMPLIANCE REVIEW

It is hereby certified that M/s Shakargani Limited is a Shariah Compliant Company as on 30 September 2017 and the business activities for the year then ended, as per the relevant information & financials provided to me and to the best of my knowledge and belief.

I have reviewed the Company's financial affairs on the basis of Shariah principles and have performed tests as per the criteria mentioned in KSE Meezan Index (KMI) that are required for a company to be a "Shariah Compliant Entity", and accordingly the financial affairs of the Company as reflected in the Financial Statements for the year ended 30 September 2017, were screened and filtered in the following parameters and found them to be satisfactory.

#### Shariah Screening Criteria and their Results

#### Business Of The Investee Company 1

Core business of the company is Halal and in line with the guidelines of Shariah.

#### 2. Debt To Total Assets

Debt to Asset ratio is less than 37%. Debt, in this case, is classified as any interest bearing debts.

#### Non-Compliant Investments To Total Assets 3

The ratio of non-compliant investments to total assets is less than 33%. Investment in any non- compliant security was included for the calculation of this ratio.

#### Non-Compliant Income To Total Revenue -Purification Of Non-Compliant Income

The ratio of non-compliant income to total revenue is less than 5%. Total revenue includes gross revenue plus any other income earned by the company.

#### Illiquid Assets To Total Assets

The ratio of illiquid assets to total assets is at least 25%. Illiquid asset, here, is defined as any asset that Shariah permits to be traded at value other than the par.

#### 6. Net Liquid Assets To Share Price

The market price per share is greater than the net liquid assets per share calculated as: (Total Assets - Illiquid Assets - Total Liabilities) divided by number of shares.

Based on the abovementioned criteria I found the Company as Shariah Compliant, according to the financial statements of the company for the year ended 30 September 2017. Therefore I hereby certify that the company SHAKARGANJ LIMITED is Shariah Compliant for Capital Investment & Dividend Gains.

### والله تعالى أعلم بالصواب

Mufti Zeeshan Abdul Aziz Shariah Advisor Shakarganj Limited

13 December 2017



### Mufti Zeeshan Abdul Aziz Shariah Advisor

Mufti Zeeshan Abdul Aziz is a recognized Shariah Scholar and researcher having strong comprehension of all aspects of Islamic Law and a specialized in Islamic Jurisprudence and Islamic Finance, graduated from Jamia Dar UI Uloom Karachi, Pakistan, having **Takhassus Fil Ifta** (Specialization in Islamic Jurisprudence) done, **majoring in Islamic Banking & Finance and Halal Foods.** 

He is serving as the Shariah Advisor of **Shakarganj Limited**, looking after its financial statements, policies, documents, Shariah screening, investments, reviewing & approval of Investments and it's all Shariah related aspects.

He has been associated with as Shariah Advisor with several Islamic Financial Institution and Halal Certification bodies within Pakistan and abroad. Mufti Zeeshan is also the Member Shariah Board of Sindh Bank-Islamic Banking Division, Shariah Advisor of Jubilee General & Life Insurance and Atlas Insurance Limited for their Window Takaful Operations and "Shariah Review Bureau Bahrain", NIT-Islamic Funds since its commencement and looking after its policies, trust deeds, offering documents, manuals, investments, Shariah screening, reviewing & approval of Investments of Islamic funds and it's all Shariah related aspects. He has been frequently debating and speaking on Shariah & technical aspects related to Islamic Finance nationally and internationally as well.

Mufti Zeeshan is also the member of Technical Committee on Halal Foods and Cosmetics Standards, PSQCA (Pakistan Standards & Quality Control Authority). He is been associated with various Halal Certification bodies of several countries and has performed Halal Certification audits of different foods, beverages, cosmetics and pharmaceutical industries in different parts of the world. He has also been speaking in various conferences/seminars on Halal in different parts of world including Middle East, Far East and South Asia.



# **Corporate Social** Responsibility

#### CSR At Shakarganj - A Snapshot

There is never any compromise at Shakarganj on being anything less than an exemplary corporate citizen. We are committed to following the highest social standards in every way we conduct our business. At Shakarganj, Corporate Social Responsibility (CSR) is a strategic management driven initiative that incorporates our business, environmental, and citizenship activities in a manner that supports our vision and upholds our values. We aim to play a positive role in the communities in which we operate. Our community involvement policy is one of the core components underpinning our ethical behavior. Our programmes involve building long term relationships with local communities to deliver our shared objective: establishing strong, safe, healthy and educated communities by investing time and resources into projects that directly address local needs.

Our Social Action Programme (under Shakarganj Foundation) delivers a variety of social services in our extended community under the banner of "Sukh Char Programme" These services include education, healthcare, promotion of arts, and protection of our cultural heritage.

In our education programme we have been providing proactive support to higher education through our contribution to the Lahore University of Management Sciences and the National Textile University. Our school adoption initiative provides support to 35 local girls' and boys' schools that includes provision of clean drinking water, nutrition supplements, uniforms, maintenance of infrastructure and building additional facilities where required. Shakarganj also provides support to education programme of The Citizens Foundation. To provide backbone support to the education initiative a purpose built teachers training institute was established at Shakarganj premises as a public service. So far 1,427 teachers have successfully completed training at this facility.

Shakargani funded special incentives for school children include recognition of high achievers in school exams with scholarships and awards, sports competitions for school children, and inter-school handwriting competitions for school children and teachers.

The Company has so far established 130 adult literacy centers in its vicinity, of which 122 are for females, which has produced very encouraging results. Overall 3,250

participants, including 3,000 women, have thus far been trained under this programme.

Our Healthcare initiative delivers primary medical facilities at the doorsteps of our extended community. Three teams of qualified doctors, paramedical staff, and mobile dispensaries served over 42,000 patients during the year and we aim to increase this number every year. Diagnostic facilities, preventive treatment, and free medicines are provided through this programme.

For efficient delivery of our "Sukh Char Programme" a chain of community centers have been built in 18 locations. These centers, known as Kissan Markaz, serve as hub of activities for the social action programme in each sub-community. 10 more centers are planned to be built in the coming year.

In addition to delivering the "Sukh Char Programme" at doorsteps, the Kissan Markaz also serves as a first contact point for our farmers and each fully staffed Markaz helps in transfer of farming technology and facilitating supplies to Shakarganj.

We provide support to promising local talent in improving their artistic skills in a structured training programme at the School of Art and Calligraphy. A display centre exhibiting the works of these artists and promotion of cultural heritage is also maintained by Shakarganj at the School.

#### **Detailed Report - Social Action Programme:**

Shakarganj Social Action Programme (SAP) delivers a variety of social services in our extended community including education, healthcare, promotion of arts and protection of our cultural heritage.

Initially an informal School was established by Shakarganj for providing basic education to the wives and daughters of its workers. Over the years, Shakarganj services extended to include among its folds poor and deserving women from the surrounding villages of Jhang. SAP is working in two thematic areas which are Education and Health Care.





#### **Education Programme**

#### **Adoption of Schools**

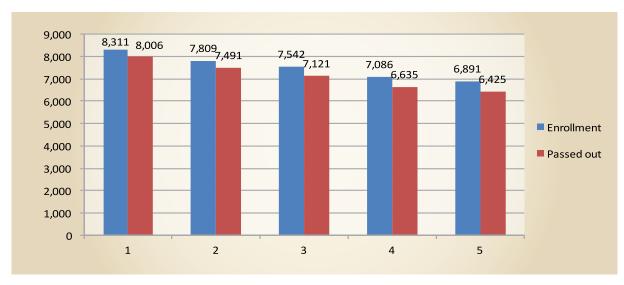
Shakarganj adopted 35 Government Schools (8 Primary Schools and 27 Elementary Schools) in 2003 under its Education Programme to provide missing facilities and improve basic infrastructure in these schools. Our services include:

- 1. Provision of uniforms
- 2. Provision of missing Classrooms
- 3. First Aid Boxes
- 4. White washing
- 5. Tree Plantation
- 6. Annual prize distribution
- 7. Minor civil work and repairs
- 8. Personal Computer (Five schools in the first phase)
- Monthly Cleanliness Allowance (Rs. 800 to Elementary and Rs. 600 to Primary School)

More than 8,000 students are benefited in these adopted schools this year:

Year wise Enrollment & Passed out Analysis										
Year	Enrollment	Fail	Drop out	Passed out	Success %age					
2017	8,311	298	7	8,006	96%					
2016	7,809	306	12	7,491	96%					
2015	7,542	398	23	7,121	94%					
2014	7,086	408	43	6,635	94%					
2013	6,891	411	55	6,425	93%					





#### **Furniture Distribution**

With the kind efforts of Mian Altaf M. Saleem, Crescent Education Trust Lahore generously donated furniture to Shakarganj Education Programme for use in its adopted schools.

More than 3,100 students benefited from this activity.

Schools	Number of Schools	Wooden Desk / Chairs	Students Benefited
Primary Schools	11	738	1,106
Elementary Schools	10	1,207	1,700
High Schools	1	130	350
Total	22	2,075	3,156



#### **Nutritional Programme**

The Nutritional Programme of Shakarganj Social Action Programme (Fresh Fruit and Milk) provides all enrolled students in two of our Government Girls Primary Schools with a variety of free fresh fruits and Oolala Flavored Milk throughout the school day. It is an effective and creative way of introducing fresh fruits and milk as healthy intake options. This is how we are trying to make up nutritional deficiency of students. More than 200 students in these schools benefit from this activity which started in 2004.

Shakarganj Food Products Limited generously donates Oolala Flavored Milk especially produced for School going children, keeping in view the importance of milk as an essential part of a child's daily diet plan. Oolala Flavored Milk is being provided in Mango, Ice cream, Banana, Baadam Zaffran, Strawberry and Chocolate Milk flavor in 200 ml tetra packing to the students on alternate days to grow and glow.

#### **Government Girls Primary School Campus**

A Government Girls Primary School was set up in one room in the Shakarganj Workers' Colony in 1981. Shakargani provides education materials and support to this School and our Nutritional Programme was also initiated in this school to make up nutritional deficiency in students. Recently Shakarganj has provided a new building for this school.

#### Adult Female Literacy Programme

We started this activity in 2003 to help spread basic literacy skills in the community. Each batch consists of 25 students ranging in age from 15 years to 50 years and is taught using materials of the Jugnoo Sabaq. Thus far, more than 3,250 students in 130 batches of 25 students each (8 batches for men and 122 batches for female) have successfully completed this Programme at our Adult Literacy Centers.

#### **USAID Funded Project**

Pakistan has one of the lowest literacy rates in the world, and the lowest among countries of comparative resources and socio-economic conditions. According to the Ministry of Education, Government of Pakistan the overall literacy rate in the country is 46 per cent, with female literacy of 26 per cent only. Independent sources and educational experts, however, are skeptical and place the overall literacy rate at 26 per cent and female literacy rate at 12 per cent, contending that the higher figures also include those people who can hardly write anything beyond their signature.

According to the 2017 census, Jhang District has a population of 2.74 million of which 2.14 million live in rural areas (Census 2017). Almost 70% of the population is involved in agriculture and adult literacy rate for those over 15 years of age 47%.

With the assistance of United States Agency for International Development (USAID) under its Small Grants and Ambassador's Fund Programme, Shakarganj Foundation received a significant boost in its endeavors to eradicate illiteracy in rural, and less privileged areas of District Jhang. Under the same spirit, Shakarganj Foundation carried out "Adult Female Literacy Programme" in 5 Union Councils of Jhang that had never before been focused under any Literacy Programme. The total population of these 5 Union Councils is more than 90,000 consisting of over 13,000 households. With a female population of over 43,000 these Union Councils had a literacy rate even lower than the District average of 47%. Some facts and figures about these Union Councils are shown in the following table.

Sr.	Name of UCs		F	Literate	Target		
No		Total	Male	Female	Women Age (15-49 years)	Women	Group (Illiterate Women)
1. 2. 3. 4. 5.	Bagh Ashaba Pakkey Wala Shahbal Jhang City (suburbs)	13,867 21,655 21,663 11,000 22,000	7,211 11,261 11,265 5,720 11,440	6,656 10,394 10,398 5,280 10,560	2,995 4,677 4,679 2,376 4,752	838 (28%) 982 (21%) 842 (18%) 451 (19%) 1,663 (35%)	2,157 3,695 3,837 1,925 3,089
		90,185	46,897	43,288	19,479		14,703

The total target population for the proposed "Adult Female Literacy Programme" was 14,703 women from the 5 Union Councils. Shakarganj Foundation reached out to 3,750 women from the target group through USAID funding. The remaining almost 11,000 women remain on our list of priorities and we intend to extend our reach to them in coming years.

Meetings were held with the teachers and principals of our adopted schools, notable persons, and women of the targeted Union Councils, to help the Foundation assess community education needs. As a result, we identified 200 centres from 15 villages in the 5 Union Councils. Availability of teachers in these Union Councils was also assessed and found to be satisfactory.

Shakarganj Foundation & USAID, under its Small Grants and Ambassador's Fund Programme, established 150 adult literacy centers to educate the 3,750 female learners identified in 5 Union Councils over the course of one year.

#### Shakarganj Sponsored TCF School

Shakarganj provided land and funds for the construction of two elementary schools through The Citizens Foundation (TCF) schools system. A total number of 236 students are currently enrolled in these schools, located in close proximity of our factory sites in Jhang and Bhone. The combined project cost of these schools exceeds Rs. 11 million. A third school is being constructed and will be completed before the end of the year. Shakargani plans to construct five more TCF schools in future.

	Stu	dents	Staff	Staff		
Campus	Male	Female	Faculty	Non Faculty	Total	
SML Jhang SML Bhone	103 100	92 74	9	5 5	209 188	
Total	203	166	18	10	397	



#### School of Calligraphy and Art (Jhang Art Gallery)

Shakarganj established a School of Calligraphy and Art in 2002 under the ambit of our previously sponsored Jhang Art Gallery to promote the following objectives.

- Support promising local talent
- Promote cultural heritage
- Empower women in the community
- Contribute towards Poverty Alleviation
- Contribute towards Skill Development
- Enhance the creative talent and skill of artists
- Initiate talent hunt for prospective artists
- Help preserve and transfer the heritage of art, craft and calligraphy by displaying the work of artists through periodical exhibitions / seminars / workshops
- Facilitate young artists to raise the standard of their work to perfection and excellence
- Prepare art learners to gain basic skills required for further studies of professional / technical training / education
- Generate public interest and awareness
- Attract young people to healthy pursuits

#### **Short Courses**

Female Matriculate students are offered training various subjects including Cutting, Stitching, Embroidery, Flower Bouquet Making, Candle Work, Mirror Work, and Adda Work. A three month Dress and Fashion Designing course is also offered to small batches 15 female students at a time. This is one of our most

popular Programmes as it offers skills which are in high demand and allow successful students to supplement their incomes.

A three month Fine Arts and Calligraphy course is also offered each summer for batches of up to 15 female students. The course covers skills in Fine Arts, Painting, Pottery, Ceramics work, Glass Work and Tile Work, Sculpture and Calligraphy

The Art and Craft prepared by students are displayed at annual exhibition held at District Council Jhang every year, where students being awarded with prizes and certificates. On several occasions, these works have also been exhibited at Province level exhibitions Gaddaffi Stadium Lahore.

The data of School of Calligraphy and Art (Jhang Art Gallery) is as under

27 batch of each course have been completed where 723 students have been passed

Year	Dress Designing	Fine Arts
2017	55	22
2016	66	20
2015	58	13
2014	16	4
2013	62	16

#### **Annual Exhibitions**

Jhang art gallery actively part in arranging exhibitions for encouragement of our students and for greater visibility of our mission. Our Annual Arts and Crafts Exhibition, now in its 8th year is highly sought after and is widely attended.

#### **Scholarships**

To encourage brilliant students, Shakarganj has been awarding scholarships to Position holders in the field of Education since 2002.

- Matriculate Position Holders
- FSc Position Holders
- Shakarganj Foundation provide financial assistance to widows of ex-employees for the education of their children

#### Shakargani Training and Resource Centre (TARC)

To provide backbone support to the education initiative, the Shakarganj Teachers Training and Resource

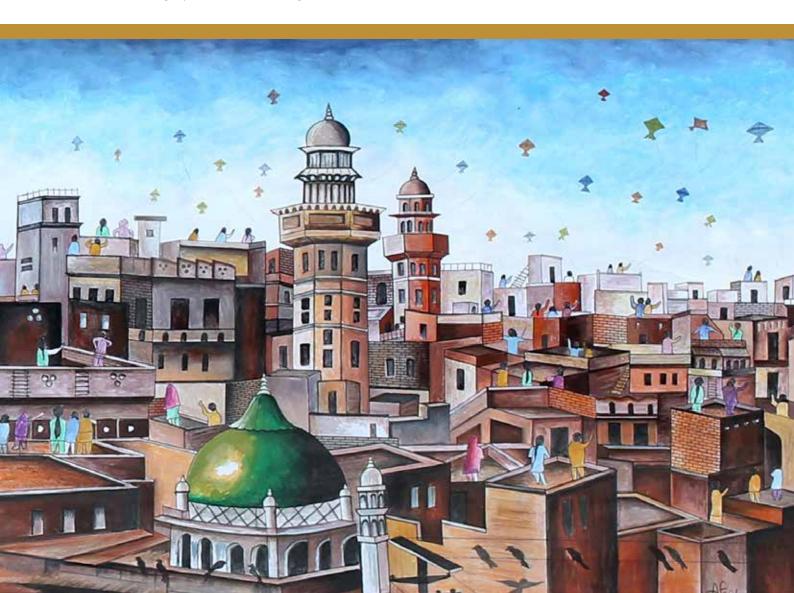
Centre (TARC) was set up and operates within the Mills' premises. Teachers are trained with a focus on more efficiently teaching the arts and sciences as well as management and leadership skills to improve the administrative structure of these schools.

•	Teachers Trained	1,427
•	Workshops Conducted	649
•	Batches Completed	66
•	Schools from where	
	Teachers Participated	1,053
•	Students benefited through this Programme	51.416

#### Health Care

#### Mobile Free Dispensaries

We started this Programme in 2003 to extend medical facilities to rural areas. We have two Mobile Free Dispensaries each consisting of a qualified Doctor along with Paramedical Staff and an ambulance. The three medical teams visit our 6 Kissan Markaz community centres twice each week to treat patients.

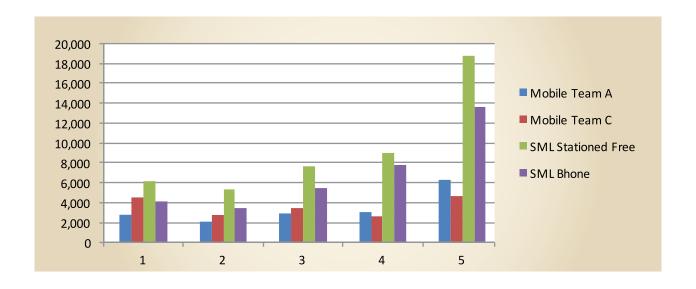




#### **Stationed Free Dispensaries**

The Foundation has also established 2 permanent Free Dispensaries equipped with medical equipment and Para Medical Staff at Shakarganj Jhang and Shakarganj Bhone to provide free basic medical facilities to deserving people. These dispensaries treat patients, carry out medical checkups, and provide medicines free of cost to people of the community.

			Patie	ents Treated		
Team Name	2017	2016	2015	2014	2013	To-date
Mobile Team A Mobile Team C SML Stationed Free SML Bhone Total	2,981 4,466 6,186 4,127 17,760	2,024 2,653 5,106 3,524 15,323	3,102 3,498 7,755 5,207 19,562	3,242 2,525 8,870 7,862 22,499	6,272 4,605 18,693 13,744 43,314	154,979 104,047 52,655 155,706 467,387



#### Flood Medical Relief Camps

To help victims of the devastating floods in Balochistan and Sindh in 2007, Shakarganj provided flood relief by setting up sugar distribution camps.

There was heavy flood in river Chenab & Jehlum in District Jhang in 2010 which affected certain areas and thousands of people were affected by flood. They were forced to leave their homes and settled at secured places. Our 3 Mobile Free Dispensaries visited flood affected areas and treated 13,737 patients free of cost.

Screening and Vaccination Programme over 6,000 students, teachers and non-teaching staff have been tested and vaccinated against hepatitis B and C. Furthermore, more than 6,500 people have received blood-group testing and been issued blood-group identification cards.

#### **Animal Vaccination**

This Programme was started on 29 March 2008. Till date more than 35,000 farm animals in different areas of Jhang have been vaccinated against Black Quarter (BQ), which is a deadly disease affecting livestock.



#### **Plantation of Artificial Limbs**

This Programme was started on 26 February 2008 with the courtesy of The International Committee of the Red Cross (ICRC) in Azad Jammu & Kashmir. The Programme is aimed at providing artificial limbs free of cost to physically challenged persons of Jhang District. This Programme is personally funded by the Chairman of Shakarganj Foundation Mian Altaf M. Saleem.

Till date 248 patients have been provided artificial upper and lower limbs free of cost.

#### Blood Grouping, Screening & Vaccination

Under the auspices of the Shakargani Blood Grouping

#### **Annual Sports**

The Annual Shakargani Sports Competition is held in February / March every year in the Shakarganj Colony. During this three day event, male and female students from schools and colleges throughout the Province of Punjab participate in various Outdoor and Gymkhana sports. Prizes and Certificates are awarded to successful participants for their encouragement.

Changing lives, strengthening communities for 50 years

# **Production Data**

C	Duration Season	Cane Crushed	Raw Sugar Processed	Sugar Produced	Recovery
Season	(Days)	(MT)	(MT)	(MT)	(Percent)
2016-17	145	1,543,849		144,460	9.36
2015-16	97	450,804		45,707	10.16
2014-15	129	615,394		59,905	9.73
2013-14	140	1,259,272		112,271	8.92
2012-13	135	1,409,811		133,753	9.49
2011-12	164	1,957,358		173,620	8.87
2010-11	136	1,567,361		141,549	9.01
2009-10	109	913,272		78,540	8.62
2008-09	110	784,056		71,600	9.13
2007-08	174	2,254,712		177,092	7.85
2006-07	155	1,587,929		128,170	8.04
2005-06	170	1,288,548	92,968.40	178,934	6.97
2004-05	160	1,324,510	67,930.40	177,679	8.63
2003-04	159	1,614,539		136,813	8.48
2002-03	196	1,675,370		127,060	7.58
2001-02	195	1,704,812		128,000	7.53
2000-01	161	1,054,992	27,811.59	105,550	7.50
1999-00	144	524,377		39,965	7.63
1998-99	157	1,350,119		101,479	7.51
1997-98	163	1,434,389		112,430	7.85
1996-97	176	1,036,955		79,740	7.69
1995-96	151	763,316		60,285	7.92
1994-95	157	1,057,036		86,075	8.11
1993-94	196	1,203,371		88,117	7.34
1992-93	161	691,839		54,055	7.85
1991-92	174	746,506		63,986	8.57
1990-91	204	866,552		65,537	7.56
1989-90	187	708,632		57,912	8.17
1988-89	170	446,325		36,367	7.70
1987-88	193	698,605		55,726	7.98
1986-87	149	333,601		27,899	8.36
1985-86	113	237,602		20,625	8.66
1984-85	168	441,718		39,523	8.96
1983-84	173	427,169		35,501	8.31
1982-83	173	361,291		29,440	8.16
1981-82	207	466,040		39,474	8.47
1980-81	187	287,723		25,562	8.89
1979-80	112	61,207		5,619	8.95
1978-79	114	107,106		9,267	8.80
1977-78	177	319,960		27,620	8.61
1976-77	166	308,987		26,086	8.45
1975-76	157	246,394		18,865	7.61
1974-75	107	104,069		8,253	8.30
1973-74	101	87,825		5,477	6.28

Process	Process		Building		
Losses (Percent)	Molasses (MT)	Biofuel (Litres)	Materials (m3)	Yarn (Bags)	Bio Power (MWh)
2.12	68,086	41,621,230	1,578	75,559	
2.06	19,295	10,201,684	·	72,776	
2.15	27,270	46,134,870		95,719	10,702
2.07	55,817	76,377,765	6,096	112,846	12,857
2.16	61,450	63,372,339	6,894	146,466	22,865
2.20	93,575	93,796,731	8,789	149,872	27,779
2.02	70,505	68,860,824	5,920	86,209	21,826
2.05	40,901	22,669,768	3,562	149,878	27,292
1.95	33,070	33,319,694	1,643	148,426	23,542
2.17	117,742	66,490,739	6,540	149,788	17,714
2.30	79,340	35,093,676	1,834	135,935	
2.54	71,008	27,625,611	1,477	133,580	
2.17	66,190	33,245,964	3,584	119,106	
2.41	81,953	35,408,000	5,141	119,922	
2.36	84,277	26,233,000	1,668	109,096	
2.42	91,890	15,800,156	5,670	96,326	
2.31	53,601	10,469,000	1,571	82,063	
2.20	24,243	4,967,000	497	96,999	
2.23	61,756	5,324,756	1,922	103,555	
2.38	73,477	6,350,000	2,784	85,259	
2.50	54,711	6,015,000		98,406	
2.65	39,397	2,573,700	2,118	83,542	
2.77	53,172	5,460,000	5,299	73,938	
2.65	60,150	5,250,076	4,335	50,880	
2.68	35,980	4,887,020	1,663	115,488	
2.53	37,710	4,525,900	3,360	117,902	
2.59	47,135	3,422,204	643	113,341	
2.31	33,180	3,030,217		97,388	
2.44	22,410				
2.61	38,740	308,494			
2.24	15,060	1,855,809			
2.29	11,470	20,239			
2.38	22,580				
2.40	21,860				
2.44	16,255				
2.48	21,255				
2.42	13,373				
2.25	2,358				
2.27	4,147				
2.44	14,103				
2.67	15,228				
2.68	11,424				
2.75	4,182				
3.57	4,726				

# Vertical Analysis

	2017	%	2016	%	2015	%	
Operating Results	44.050457	1000	1.070.010	4000	0.570.000	1000	
Net sales Cost of sales	11,360,157 (10,704,342)	100.0 (94.2)	4,373,219 (4,668,941)	100.0 (106.8)	6,578,986 (6,647,610)	100.0 (101.0)	
Gross profit	655,815	5.8	(295,722)	(6.8)	(68,624)	(1.0)	
Administrative expenses	(282,315)	(2.5)	(222,983)	(5.1)	(258,743)	(3.9)	
Distribution and selling expenses	(161,084)	(1.4)	(55,965)	(1.3)	(174,258)	(2.6)	
Other operating expenses	(30,500)	(0.3)	(26,551)	(0.6)	(44,034)	(O.7)	
Other operating income Profit from operations	142,584 324,500	1.3 2.9	460,517 (140,704)	10.5 (3.2)	362,513 (183,146)	5.5 (2.8)	
Finance costs	(169,832)	(1.5)	(182,754)	(4.2)	(238,124)	(3.6)	
Share of Loss from associates	195.344	1.7	291,795	6.7	378,618	5.8	
Profit / (loss) before taxation	350,012	3.1	(31,663)	(0.7)	(42,652)	(0.6)	
Taxation Company	(72,227)	(0.6)	19,028	0.4	(46,594)	(O.7)	
Taxation Associates	(66,966)	(0.6)	(5,258)	(O.1)	(53,510)	(O.8)	
Loss from discontinued operations	-	-	(17002)	- (0.4)	(4.40.75.6)	- (2.2)	
Net profit / (loss) after taxation	210,819	1.9	(17,893)	(0.4)	(142,756)	(2.2)	
Balance Sheet							
Non-Current Assets Property, plant and equipment	8,487,270	75.3	8,987,560	82.9	9,599,483	72.0	
Intangible assets	0,407,270	73.3	685	0.0	9,599,465 775	0.0	
Biological assets	11,840	O.1	7,734	0.1	9,954	0.1	
Investments - related parties	1,084,476	9.6	954,356	8.8	901,845	6.8	
Employee's retirement benefits	50,703	0.4	38,927	0.4	12,126	O.1	
Long term loans, advances, deposits							
and prepayments	36,531	0.3	36,531	0.3	36,945	0.3	
Deferred taxation	-	-	-	-	-	-	
Total Non-Current Assets	9,670,820	85.8	10,025,793	92.5	10,561,128	79.2	
Current Assets Biological assets	14,811	O.1	13,718	O.1	20.668	0.2	
Stores, spares and loose tools	61,342	0.5	70,879	0.7	83,516	0.6	
Stock-in-trade	1,115,847	9.9	347,650	3.2	804,951	6.0	
Trade debts	167,717	1.5	13,154	O.1	30,564	0.2	
Investments	-	-	-	-	-	-	
Loan, advances, deposits and prepayments	224000	21	240.062	2.2	200 200	2.2	
and other receivables Cash and bank balances	234,960 5,255	2.1 O.O	349,962 18,640	3.2 0.2	299,308 1,528,456	2.2 11.5	
Non-current assets held for sale	5,255	0.0	10,040	U.Z -	1,320,430	II.3 -	
Total Current Assets	1,599,932	14.2	814,003	7.5	2,767,463	20.8	
		100.0		100.0		100.0	
Total assets	11,270,752	100.0	10,839,796	100.0	13,328,591	100.0	
Share capital and reserves	1250000	11.1	1100000	101	COE 220	F 2	
Paid up capital Equity portion of director loan - net of tax	1,250,000 47,055	11.1 O.4	1,100,000 57,205	10.1 0.5	695,238	5.2	
Reserves	1,726,474	15.3	906,114	8.4	896,940	6.7	
Accumulated (loss) / profit	(1,560,360)	(13.8)	(2,034,861)	(18.8)	(2,303,988)	(17.3)	
·		13.0				(5.3)	
Share holders' equity	1,463,169	13.0	28,458	0.3	(711,810)	(5.3)	
Surplus on revaluation of property,	4.670.071	41 🗆	4042775	4F.C	F 202.0C2	20.0	
plant and equipment	4,678,971	41.5	4,942,775	45.6	5,203,063	39.0	
Non-Current Liabilities							
Long term finance	405,767	3.6	491,213	4.5	-	-	
Deferred taxation	760,843	6.8	810,042	7.5	864,353	6.5	
Long term advances	-	-	-	-	-	-	
Liabilities against assets subject to finance lease Employees' retirement benefits	-	-	-	-	-	-	
Deferred Income	_	-	-	-	-	-	
	1166.610	10.4	1201255	12.0	064353	65	
Total Non-Current Liabilities	1,166,610	10.4	1,301,255	12.0	864,353	6.5	
Current Liabilities							
Current portion of long term liabilities	123,707	1.1	147,543	1.4	1,034,356	7.8	
Short term borrowings - secured Trade and other payables	1,661,160 2,060,619	14.7 18.3	969,199 3,232,021	8.9 29.8	2,584,737 3,737,147	19.4 28.0	
Accrued finance cost	2,060,619	18.3	3,232,021 218,545	29.8 2.0	3,737,147 616,745	28.0 4.6	
Liabilities directly associated with non current	110,510	1.0	210,575	2.0	510,7-15	⊣.0	
assets classified as held for sale	-	-	-	-	-	-	
Provision for taxation	-	-	-	-	-	-	
Total Current Liabilities	3,962,002	35.2	4,567,308	42.1	7,972,985	59.8	
Total Liabilities	11,270,752	100.0	10,839,796	100.0	13,328,591	100.0	

2014	%	2013	%	2012	%	2011	%
11,356,340 (11,402,233) (45,893) (323,831) (313,341) (47,356)	100.0 (100.4) (0.4) (2.9) (2.8) (0.4)	13,507,225 (12,512,771) 994,454 (298,792) (330,387) (117,835)	100.0 (92.6) 7.4 (2.2) (2.4) (0.9)	14,762,318 (13,044,568) 1,717,750 (352,995) (337,108) (94,933)	100.0 (88.4) 11.6 (2.4) (2.3) (0.6)	13,354,705 (12,061,782) 1,292,923 (298,151) (245,043) (171,725)	100.0 (90.3) 9.7 (2.2) (1.8) (1.3)
351,546 (378,875) (328,328) 122,618 (584,585) (16,794) (37,430)	3.1 (3.3) (2.9) 1.1 (5.1) (O.1) (O.3)	321,385 568,825 (438,130) 198,667 329,362 (29,525) (32,825)	2.4 4.2 (3.2) 1.5 2.4 (0.2) (0.2)	100,628 1,033,342 (729,469) 138,580 442,453 64,140 (8,117)	0.7 7.0 (4.9) 0.9 3.0 0.4 (0.1)	263,163 841,167 (945,255) 55,893 (48,195) (132,572) (25,737) 124,981	2.0 6.3 (7.1) 0.4 (0.4) (1.0) (0.2) 0.9
(638,809)	(5.6)	267,012	2.0	498,476	3.4	(81,523)	(0.6)
10,254,043 865 13,654 603,687	82.6 0.0 0.1 4.9	6,252,667 955 13,975 1,081,722 13,091	70.9 0.0 0.2 12.3 0.1	6,401,019 1,045 8,895 750,895 17,975	65.7 O.O O.1 7.7 O.2	5,241,210 1,137 11,140 618,052 1,045	65.7 O.0 O.1 7.7 O.0
37,359 -	0.3	38,323	0.4	39,969	0.4	45,068 -	0.6
10,909,608	87.9	7,400,733	84.0	7,219,798	74.1	5,917,652	74.1
29,477 100,287 479,944 38,888 295,721	0.2 0.8 3.9 0.3 2.4	32,600 115,086 522,007 71,619 248,607	0.4 1.3 5.9 0.8 2.8	37,395 129,862 1,765,735 243,138 119,041	0.4 1.3 18.1 2.5 1.2	21,493 106,393 1,085,822 491,646 69,545	0.3 1.3 13.6 6.2 0.9
462,509 94,992 -	3.7 O.8	324,282 100,369	3.7 1.1	154,767 69,601	1.6 O.7 -	170,545 119,169	2.1 1.5
1,501,818	12.1	1,414,570	16.0	2,519,539	25.9	2,064,613	25.9
12,411,426	100.0	8,815,303	100.0	9,739,337	100.0	7,982,265	100.0
695,238	5.6 -	695,238	7.9 -	695,238 -	7.1 -	695,238 -	8.7
1,109,735 (2,459,840)	8.9 (19.8)	1,187,887 (1,857,703)	13.5 (21.1)	970,230 (2,255,788)	10.0 (23.2)	892,985 (2,767,168)	11.2 (34.7)
(654,867)	(5.3)	25,422	0.3	(590,320)	(6.1)	(1,178,945)	(14.8)
5,297,880	42.7	2,141,914	24.3	2,281,579	23.4	1,416,678	17.7
- 1,089,825 -	8.8 -	26,003 - -	O.3 -	459,964 - -	4.7	363,205 - -	4.6 - -
9,287 -	O.1	10,148 - -	O.1 - -	18,793 - -	O.2 - -	24,837 501 -	0.3 0.0
1,099,112	8.9	36,151	0.4	478,757	4.9	388,543	4.9
1,364,594 1,861,493 2,836,493 606,721	11.0 15.0 22.9 4.9	2,117,610 1,155,480 2,422,533 916,193	24.0 13.1 27.5 10.4	1,959,402 2,507,350 1,979,617 1,122,448	20.1 25.7 20.3 11.5	2,460,408 2,541,813 1,225,169 1,087,629	30.8 31.8 15.3 13.6
-	-	-	-	504	0.0	40,970	- 0.5
6,669,301	53.7	6,611,816	75.0	7,569,321	77.7	7,355,989	92.2
12,411,426	100.0	8,815,303	100.0	9,739,337	100.0	7,982,265	100.0

# **Horizontal Analysis**

	2017	Variance vs Last Year Increase / (Decrease)	2016	Variance vs Last Year Increase / (Decrease) %	2015	Variance vs Last Year Increase / (Decrease) %
Operating Results Net sales Cost of sales Gross profit Administrative expenses Distribution and selling expenses Other operating expenses Other operating income Profit from operations Finance costs Share of Loss from associates Profit / (loss) before taxation Taxation Company Taxation Associates Loss from discontinued operations	11,360,157 (10,704,342) 655,815 (282,315) (161,084) (30,500) 142,584 324,500 (169,832) 195,344 350,012 (72,227) (66,966)	159.8 129.3 (321.8) 26.6 187.8 14.9 (69.0) (330.6) (7.1) (33.1) (1,205.4) (479.6)	4,373,219 (4,668,941) (295,722) (222,983) (55,965) (26,551) 460,517 (140,704) (182,754) 291,795 (31,663) 19,028 (5,258)	(33.5) (29.8) 330.9 (13.8) (67.9) (39.7) 27.0 (23.2) (23.3) (22.9) (25.8) (140.8) (90.2)	6,578,986 (6,647,610) (68,624) (258,743) (174,258) (44,034) 362,513 (183,146) (238,124) 378,618 (42,652) (46,594) (53,510)	(42.1) (41.7) 49.5 (20.1) (44.4) (7.0) 3.1 (51.7) (27.5) 208.8 (92.7) 177.4 43.0
Net profit / (loss) after taxation  Balance Sheet	210,819	(1,278.2)	(17,893)	(87.5)	(142,756)	(77.7)
Non-Current Assets Property, plant and equipment Intangible assets Biological assets Investments - related parties Employee's retirement benefits Long term loans, advances, deposits and prepayments Deferred taxation	8,487,270 11,840 1,084,476 50,703 36,531	(56) (1000) 53.1 13.6 30.3	8,987,560 685 7,734 954,356 38,927 36,531	(6.4) (11.6) (22.3) 5.8 221.0	9,599,483 775 9,954 901,845 12,126 36,945	(6.4) (10.4) (271) 49.4 100.0
Total Non-Current Assets	9,670,820	(3.5)	10,025,793	(5.1)	10,561,128	(3.2)
Current Assets Biological assets Stores, spares and loose tools Stock-in-trade Trade debts Investments Loan, advances, deposits and prepayments and other receivables Cash and bank balances	14,811 61,342 1,115,847 167,717 - 234,960 5,255	8.0 (13.5) 221.0 1,175.0 - (32.9) (71.8)	13,718 70,879 347,650 13,154 - 349,962 18,640	(33.6) (15.1) (56.8) (57.0) - 16.9 (98.8)	20,668 83,516 804,951 30,564 299,308 1,528,456	(29.9) (16.7) 67.7 (21.4) (100.0) (35.3) 1,509.0
Non-current assets held for sale  Total Current Assets	1,599,932	96.6	814,003	(70.6)	- 2,767,463	- 84.3
Total assets	11,270,752	4.0	10,839,796	(18.7)	13,328,591	7.4
Share capital and reserves Paid up capital Equity portion of director loan – net of tax Reserves Accumulated (loss) / profit	1,250,000 47,055 1,726,474 (1,560,360)	13.6 (17.7) 90.5 (23.3)	1,100,000 57,205 906,114 (2,034,861)	58.2 100.0 1.0 (11.7)	695,238 - 896,940 (2,303,988)	(19.2) (6.3)
Share holders' equity Surplus on revaluation of property,	1,463,169	5,041.5	28,458	(104.0)	(711,810)	8.7
plant and equipment	4,678,971	(5.3)	4,942,775	(5.0)	5,203,063	(1.8)
Non-Current Liabilities Long term finance Deferred taxation Long term advances Liabilities against assets subject to finance lease Employees' retirement benefits Deferred Income	405,767 760,843 - - -	(17.4) (6.1) - -	491,213 810,042 - - -	100.0 (6.3) - -	864,353 - - -	(20.7)
Total Non-Current Liabilities	1,166,610	(10.3)	1,301,255	50.5	864,353	(21.4)
Current Liabilities Current portion of long term liabilities Short term borrowings - secured Trade and other payables Accrued finance cost Liabilities directly associated with non current assets classified as held for sale Provision for taxation	123,707 1,661,160 2,060,619 116,516	(16.2) 71.4 (36.2) (46.7)	147,543 969,199 3,232,021 218,545	(85.7) (62.5) (13.5) (64.6)	1,034,356 2,584,737 3,737,147 616,745	(24.2) 38.9 31.8 1.7
Total Current Liabilities	3,962,002	(13.3)	4,567,308	(42.7)	7,972,985	19.5
Total Liabilities	11,270,752	4.0	10,839,796	(18.7)	13,328,591	7.4

2	2014	Variance vs Last Year Increase / (Decrease) %	2013	Variance vs Last Year Increase / (Decrease) %	2012	Variance vs Last Year Increase / (Decrease) %	2011	Variance vs Last Year Increase / (Decrease) %	2010
(11,40 (4 (3) (3) (4 (3) (37 (32) 1 (58 (1)	66,340 (2,233) 5,893) 23,831) 13,341) 17,356 151,546 8,875) 8,328) 22,618 4,585) 6,794) 77,430)	(15.9) (8.9) (104.6) 8.4 (5.2) (59.8) 9.4 (166.6) (25.1) (38.3) (277.5) (43.1) 14.0	13,507,225 (12,512,771) 994,454 (298,792) (330,387) (117,835) 321,385 568,825 (438,130) 198,667 329,362 (29,525) (32,825)	(8.5) (4.1) (42.1) (15.4) (2.0) 24.1 219.4 (45.0) (39.9) 43.4 (25.6) (146.0) 304.4	14,762,318 (13,044,568) 1,717,750 (352,995) (337,108) (94,933) 100,628 1,033,342 (729,469) 138,580 442,453 64,140 (8,117)	10.5 8.1 32.9 18.4 37.6 (44.7) (61.8) 22.8 (22.8) 147.9 (1,018.0) (148.4) (68.5) (100.0) (711.5)	13,354,705 (12,061,782) 1,292,923 (298,151) (245,043) (171,725) 263,163 841,167 (945,255) 55,893 (48,195) (132,572) (25,737) 124,981 (81,523)	71.3 70.3 81.5 40.4 163.2 1.4 163.2 149.2 (4.6) (351.4) (92.9) 137.3 25.0 (198.0) (90.7)	7,794,204 (7,081,788) 712,416 (212,348) (93,100) (169,367) 100,001 337,602 (991,063) (22,229) (675,690) (55,860) (20,587) (127,590) (879,727)
	54,043 865 13,654 03,687	64.0 (9.4) (2.3) (44.2) (100.0)	6,252,667 955 13,975 1,081,722 13,091	(2.3) (8.6) 57.1 44.1 (27.2)	6,401,019 1,045 8,895 750,895 17,975	22.1 (8.1) (20.2) 21.5 1,620.1	5,241,210 1,137 11,140 618,052 1,045	17.2 (9.0) 31.4 48.7 (66.2)	4,471,988 1,249 8,479 415,682 3,092
	37,359	(2.5)	38,323	(4.1)	39,969	(11.3)	45,068	(10.1)	50,107
10,90	9,608	47.4	7,400,733	2.5	7,219,798	22.0	5,917,652	19.5	4,950,597
10 47 3	29,477 00,287 79,944 88,888 !95,721	(9.6) (12.9) (8.1) (45.7) 19.0	32,600 115,086 522,007 71,619 248,607	(12.8) (11.4) (70.4) (70.5) 108.8	37,395 129,862 1,765,735 243,138 119,041	74.0 22.1 62.6 (50.5) 71.2	21,493 106,393 1,085,822 491,646 69,545	41.9 16.6 722.7 3,292.1 (51.7)	15,143 91,246 131,989 14,494 143,976
	52,509 94,992 -	42.6 (5.4)	324,282 100,369	109.5 44.2	154,767 69,601	(9.3) (41.6)	170,545 119,169	(24.9) 255.6 (100.0)	227,087 33,514 2,663,840
1,5	01,818	6.2	1,414,570	(43.9)	2,519,539	22.0	2,064,613	(37.8)	3,321,289
12,4	111,426	40.8	8,815,303	(9.5)	9,739,337	22.0	7,982,265	(3.5)	8,271,886
69	95,238	-	695,238	-	695,238	-	695,238	-	695,238
(2,45)	09,735 9,840) 4,867)	(6.6) 32.4 (2,676.0)	1,187,887 (1,857,703) 25,422	22.4 (17.6) (104.3)	970,230 (2,255,788) (590,320)	8.7 (18.5) (49.9)	892,985 (2,767,168) (1,178,945)	(7.9) (3.6) (2.3)	969,241 (2,870,871) (1,206,392)
5,29	97,880	147.3	2,141,914	(6.1)	2,281,579	61.1	1,416,678	(16.6)	1,699,425
1,08	- 39,825	(100.0) 100.0	26,003	(94.3)	459,964 -	26.6	363,205	(68.1)	1,137,926
	9,287	(100.0) 100.0	10,148 - -	(46.0) - -	18,793 - -	(24.3) (100.0)	24,837 501	(57.6) (96.0) (100.0)	58,577 12,577 2,307
1,0	)99,112	2,940.3	36,151	(92.4)	478,757	23.2	388,543	(67.9)	1,211,387
1,8 2,83	54,594 61,493 36,493 06,721	(35.6) 61.1 17.1 (33.8)	2,117,610 1,155,480 2,422,533 916,193	8.1 (53.9) 22.4 (18.4)	1,959,402 2,507,350 1,979,617 1,122,448	(20.4) (1.4) 61.6 3.2	2,460,408 2,541,813 1,225,169 1,087,629	37.3 (10.7) 9.6 33.8	1,791,441 2,845,639 1,117,523 812,863
	-	-	-	(100.0)	- 504	(98.8)	- 40,970	100.0	-
6,6	69,301	0.9	6,611,816	(12.6)	7,569,321	2.9	7,355,989	12.0	6,567,466
12,4	111,426	40.8	8,815,303	(9.5)	9,739,337	22.0	7,982,265	(3.5)	8,271,886

### **DuPont Analysis**

During the year, the Company has crushed 1.54 million tonnes (2016: 0.45 million tonnes) of sugarcane and produced sugar of 144,460 tonnes (2016: 45,707 tonnes) at average recovery of 9.36% (2016: 10.16%). Further 41.62 million litres (2016: 10.20 million litres) of Biofuel was produced during the year. Higher asset turnover ratio due to better capacity utilization, lower equity multiplier due to lower portion of asset financing attributed to debt and higher net profit margin evident from gross profit and net profit for the year due to increase in sales, all resulted in 3.8% return on equity as compared to -0.4% in 2016.

	(Rs. in Thousand				
Financial Statements Data	2017	2016			
Sales EBIT Interest Expense (Non-operating) Tax Expense Net Income (Income for Primary EPS) Assets Equity	11,360,157 519,844 169,832 (139,193) 210,819 11,270,752 6,142,140	4,373,219 151,091 182,754 13,770 (17,893) 10,839,796 4,971,233			
Three-Step DuPont Model:					
Net Profit Margin (Net Income ÷ Sales) Asset Turnover (Sales ÷ Average Assets) Equity Multiplier (Average Assets ÷ Average Equity)	1.9% 1.03 1.99	(0.4%) 0.36 2.55			
Return on Equity	3.8%	(-0.4%)			
Five-Step DuPont Model:					
Pre-Interest Pretax Margin (EBIT ÷ Sales) Asset Turnover (Sales ÷ Average Assets) Interest Burden [(EBIT - Interest Expense) ÷ EBIT] Tax Efficiency [1 - (Tax Expense ÷ (EBIT - Interest Expense))]	4.6% 1.03 67.3%	3.5% 0.36 (21.0%) 56.5%			
Equity Multiplier (Average Assets ÷ Average Equity)	1.99	2.55			
Return on Equity	3.8%	(0.4%)			

# Shakarganj Corporate Reporting Calendar

The Fiscal Year of the Company starts on 01 October and ends on 30 September.

Financial Results will be announced as per the following tentative schedule:

1st Quarter ending 31 December 2017 Last week of January 2018	01
2nd Quarter and Half-Year ending 31 March 2018 Last week of May 2018	<b>0</b> 2
3rd Quarter & Nine Months ending 30 June 2018 Last week of July 2018	<b>0</b> 3
Financial Year ending 30 September 2018 Second week of December 2018	04
Annual General Meeting January 2019	<b>0</b> 5

<sup>\*</sup> Results schedule is tentative and the Company reserves the right to modify

# Key Operating and Financial Data FOR THE CURRENT AND PAST SIX FINANCIAL YEARS

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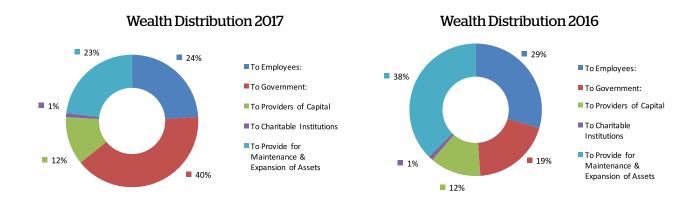
	2017	2016	2015	2014	2013	2012	2011
A- SUMMARY OF PROFIT AND LO	SS ACCOUNT						
A-SOMMANT OF FROITI AND EO.	33 ACCOUNT						
Sales - net	11,360,157	4,373,219	6,578,986	11,356,340	13,507,225	14,762,318	13,354,705
Cost of sales	(10,704,342)	(4,668,941)	(6,647,610)	(11,402,233)	(12,512,771)	(13,044,568)	(12,061,782)
Gross profit	655,815	(295,722)	(68,624)	(45,893)	994,454	1,717,750	1,292,923
Administrative expenses	(282,315)	(222,983)	(258,743)	(323,831)	(298,792)	(352,995)	(298,151)
Distribution and selling costs	(161,084)	(55,965)	(174,258)	(313,341)	(330,387)	(337,108)	(245,043)
Other expenses	(30,500)	(26,551)	(44,034)	(47,356)	(117,835)	(94,933)	(171,725)
Other income	142,584	460,517	362,513	351,546	321,385	100,628	263,163
Profit / (loss) from operations	324,500	(140,704)	(183,146)	(378,875)	568,825	1,033,342	841,167
Finance cost	(169,832)	(182,754)	(238,124)	(328,328)	(438,130)	(729,469)	(945,255)
Share of profit from associate	195,344	291,795	378,618	122,618	198,667	138,580	55,893
Profit / (loss) before taxation	350,012	(31,663)	(42,652)	(584,585)	329,362	442,453	(48,195)
Taxation							
- Company	(72,227)	19,028	(46,594)	(16,794)	(29,525)	64,140	(132,572)
- Associate	(66,966)	(5,258)	(53,510)	(37,430)	(32,825)	(8,117)	(25,737)
Profit / (loss) for the year from							
continuing operations	210,819	(17,893)	(142,756)	(638,809)	267,012	498,476	(206,504)
Profit / (loss) for the year from							
discontinued operations	-	-	-	-	-	-	124,981
Profit / (loss) for the year	210,819	(17,893)	(142,756)	(638,809)	267,012	498,476	(81,523)
Earnings per share from							
continuing operation	1.80	(0.16)	-1.89	-9.19	3.84	7.17	(2.97)
Earnings per share from							
discontinued operation	-	-	-	-	-	-	1.80
B-SUMMARY OF BALANCE SHEET							
Non-current assets							
Property, plant and equipment	8,487,270	8,987,560	9,599,483	10,254,043	6,252,667	6,401,019	5,241,210
Intangible assets	-	685	775	865	955	1,045	1,137
Biological assets	11,840	7,734	9,954	13,654	13,975	8,895	11,140
Investments - related parties	1,084,476	954,356	901,845	603,687	1,081,722	750,895	618,052
Employees' retirement benefits	50,703	38,927	12,126	-	13,091	17,975	1,045
Long term loans, advances							
and deposits	36,531	36,531	36,945	37,359	38,323	39,969	45,068
Current assets							
Biological assets	1/ 011	12 710	20660	20 477	32,600	27205	21 102
Stores, spare parts and loose tools	14,811 61,342	13,718 70,879	20,668 83,516	29,477 100,287	115,086	37,395 129,862	21,493 106,393
Stock-in-trade	1,115,847	347,650	804,951	479,944	522,007	1,765,735	1,085,822
Trade debts	167,717	13,154	30,564	38,888	71,619	243,138	491,646
Investments	107,717	13,134	JU,JU4	295,721	248,607	119,041	491,040 69,545
Loans, advances, deposits,			-	∠ <i>⊃J,</i> /∠I	Z <del>4</del> 0,00/	112,041	09,949
Loui is, auvai ices, aepusits,							

						(Rs. in	Thousand)
	2017	2016	2015	2014	2013	2012	2011
prepayments and other receivables	234,960	349,962	299,308	462,509	324,282	154,767	170,545
Cash and bank balances	5,255	18,640	1,528,456	94,992	100,369	69,601	119,169
Non-current assets held for sale	-	-	-	-	-	-	-
Shareholders' equity	1,463,169	28,458	(711,810)	(654,867)	25,422	(590,320)	(1,178,945)
Surplus on revaluation of property,							
plant and equipment - net of tax	4,678,971	4,942,775	5,203,063	5,297,880	2,141,914	2,281,579	1,416,678
Non-current liabilities							
Long term finances	405,767	491,213	-	-	26,003	459,964	363,205
Liabilities against assets subject to finance lease				-	10,148	18,793	24.837
Employees' retirement benefits	_	_	_	9,287	10,140	10,793	501
Deferred taxation / Income	760,843	810,042	864,353	1,089,825	-	-	-
Current liabilities							
Current partian of lang term							
Current portion of long term liabilities	123,707	147,543	1,034,356	1,364,594	2,117,610	1,959,402	2,460,408
Short term borrowings	1,661,160	969,199	2,584,737	1,861,493	1,155,480	2,507,350	2,541,813
Trade and other payables	2,060,619	3,232,021	3,737,147	2,836,493	2,422,533	1,979,617	1,225,169
Accrued finance cost	116,516	218,545	616,745	606,721	916,193	1,122,448	1,087,629
Provision for taxation	-	,	-	-	-	504	40,970
C- SUMMARY OF CASH FLOW STAT	TEMENT						
Cash and cash equivalents at the							
beginning of the year	18,640	1,528,456	94,992	100,369	69.601	119.169	33.514
Net cash generated from/(used in)	10,0 10	1,020, 100	3 1,332	100,000	05,001	,	33,3
operating activities	(1,589,749)	211,854	1,071,615	(203,576)	2,211,423	715,044	(1,079,975)
Net cash (used in)/inflows from							
investing activities	43,337	417,687	394,002	685,854	(173,891)	(319,857)	1,608,954
Net cash (used in)/inflow from							
financing activities	1,533,027	(2,139,357)	(32,153)	(487,655)	(2,006,764)	(444,755)	(443,324)
Net (decrease)/increase in cash							
and cash equivalents	(13,385)	(1,509,816)	1,433,464	(5,377)	30,768	(49,568)	85,655
Cash and cash equivalents at	ר מרר	10.640	1 520 450	0.4.002	100,360	CO CO1	110100
the end of the year	5,255	18,640	1,528,456	94,992	100,369	69,601	119,169
D- Other Data							
Depreciation and amortization	534,508	582,894	633,923	327,907	342,636	285,842	299,689
Taxes, duties and other levis	1,274,656	582,420	642,558	940,570	1,006,905	1,136,818	826,310
Capital expenditure	59,846	3,546	3,903	77,335	312,692	426,094	152,157
No. of ordinary shares (no. of							
shares in millions)	125	110	70	70	70	70	70

### Statement of Value Added

Weelth Correspond		Rupees in Milli		0/465
Wealth Generated	2017	%AGE	2016	%AGE
Sales Revenue (Gross) Other Receipts	12,246 143		4,671 461	
Less: Materials & Services	12,389 (9,835)		5,132 (3,668)	
Value Added	2,554	100	1,463	100
Wealth Distributed		%AGE		%AGE
To Employees: Salaries, Benefits and Other Costs	613	24	431	29
To Government: Income Tax, Sales Tax and Other Taxes	1025	40	284	19
To Providers of Capital: Dividend to Shareholders * Mark up/interest expenses on borrowed funds	156 170	6 7	- 183	- 12
	1,964	77	898	61
To Society: Donation towards education, health and environments	0.10	1	O.13	1
To Provide for Maintenance & Expansion of Assets				
Depreciation / Amortization Profit retained / (loss sustained)	534 55	21 1	583 (18)	39 (1)
	589	22	565	38
	2,554	100	1,463	100

<sup>\*</sup> This includes final dividend recommended by the Board of Directors subsequent to the year end.



# Cash Flow Statement - Direct Method

### For the year ended 30 September 2017

	<b>2017</b> (Rupees	<b>2016</b> in thousand)
Cash flows from operating activities		
Cash received from customer Cash paid to supplier / service rendered Cash paid to employees Payment of indirect taxes Finance cost paid Income Taxes paid Employees' retirement benefits paid	10,658,366 (10,532,550) (632,267) (729,011) (246,398) (90,934) (16,955)	4,725,604 (3,523,612) (390,503) (212,334) (285,346) (88,314) (13,641)
Net cash (used in) / generated from operating activities	(1,589,749)	211,854
Cash flows from investing activities		
Fixed capital expenditure Proceeds from sale of property, plant and equipment Dividends received Income from bank deposits received Proceeds from sale of investment  Net cash generated from investing activities	(59,846) 93,505 9,590 88 -	(3,546) 66,519 11,070 14,039 329,605
Cash flows from financing activities	45,557	417,007
Proceeds from issue of share capital - right issue Loan from director Repayment of long term finances Short term borrowings - net Dividend paid	968,618 - (127,534) 691,961 (18)	404,762 240,000 (669,650) (2,114,469)
Net cash generated from/ (used in) financing activities	1,533,027	(2,139,357)
Net decrease in cash and cash equivalents Cash and cash equivalents at beginning of the year	(13,385) 18,640	(1,509,816) 1,528,456
Cash and cash equivalents at end of the year	5,255	18,640

### **Progress Through Quarters**

Rupees in thousand

			Парссэнт	a rousuriu			
	Q1	Q2	Q3	Q4	FY2017		
Sales - net	2,579,892	6,156,931	1,525,161	1,098,173	11,360,157		
Cost of sales	(2,441,027)	(5,061,097)	(1,523,756)	(1,678,462)	(10,704,342)		
Gross profit / (loss)	138,865	1,095,834	1,405	(580,289)	655,815		
Administrative expenses	(59,374)	(78,081)	(64,752)	(80,108)	(282,315)		
Distribution and selling costs	(6,118)	(27,274)	(57,906)	(69,786)	(161,084)		
Other expenses	(15,404)	(54,987)	4,363	35,528	(30,500)		
Other income	36,923	69,080	23,216	13,365	142,584		
Profit / (loss) from operations	94,892	1,004,572	(93,674)	(681,290)	324,500		
Finance cost	(35,000)	(46,060)	(45,490)	(43,282)	(169,832)		
Share of profit from associate	72,086	60,081	34,451	28,726	195,344		
Profit / (loss) before taxation	131,978	1,018,593	(104,713)	(695,846)	350,012		
Taxation	(29,918)	(65,821)	(14,955)	(28,499)	(139,193)		
Profit / (loss) after tax	102,060	952,772	(119,668)	(724,345)	210,819		
Cash flows from operating activities	(606,614)	(844,526)	(790,910)	(1,589,749)	(1,589,749)		
Cash flows from investing activities	21,182	58,952	62,658	43,337	43,337		
Cash flows from financing activities	715,267	786,598	762,922	1,533,027	1,533,027		
Balance Sheet Footings	11,714,758	12,640,617	11,619,286	11,270,752	11,270,752		
Equity	219,754	1,231,245	1,170,019	1,463,169	1,463,169		
Surplus on revaluation of property,							
plant and equipment	4,858,610	4,817,441	4,756,638	4,678,971	4,678,971		
Non-current liabilities	1,264,391	1,226,976	1,190,701	1,166,610	1,166,610		
Current liabilities	5,372,003	5,364,955	4,501,928	3,962,002	3,962,002		
Non-current assets	9,939,067	9,882,579	9,757,813	9,670,820	9,670,820		
Current assets	1,775,691	2,758,038	1,861,473	1,599,932	1,599,932		
Earnings / (loss) per share	0.93	8.66	(1.09)	(6.18)	1.80		

Due to seasonal nature of sugar segment lower operating profits are usually expected in the last quarter than the first nine months however, after a steady first quarter, sales picked up movementum and was at peak in second quarter and due to better production in Sugar Division, after tax profit was Rs 952.77 million. As explained in detail in the chief executive review, Sugar Division reported outstanding operating and financial performance.

The Company's export of Biofuel was significantly improved and increase was over 280% as to previous year. During the season, sugar selling prices maintained their upward trend and allowed us to sell a large proportion of our total production at healthy margins in the first half, allowing the Sugar Division to achieve historically high level of operational profit in this segment. However, soon after the crushing season, declining trend in sugar selling prices was consistently prevails in the market which affect second half results. In the last quarter, as a result of the court order, provision of provincial excise duty at the rate of Rs. 2 per litre has been accounted for at the year end. This was previously reported under contingencies and commitments having total impact of Rs. 519.829 million. Inspite of the impact of this heavy provision, the Company reported Rs. 210.819 million after tax profit for the year.

Note: Earnings / (loss) per share has been calculated on the basis of shares outstanding as at the balance sheet date.

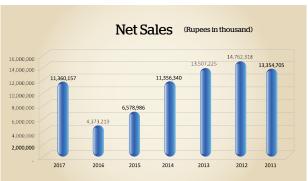
# Financial Highlights (Ratios)

		2017	2016	2015	2014	2013	2012	2011
Profitability & Ratios Area:								
Net Sales	(Rs 000)	11,360,157	4,373,219	6,578,986	11,356,340	13,507,225	14,762,318	13,354,705
Cost of Sales	(Rs 000)	10,704,342	4,668,941	6,647,610	11,402,233	12,512,771	13,044,568	12,061,782
Gross Profit / (loss)	(Rs 000)	655,815	(295,722)	(68,624)	(45,893)	994,454	1,717,750	1,292,923
Operating Profit/(Loss)	(Rs 000)	324,500	(140,704)	(183,146)	(378,875)	568,825	1,033,342	841,167
Profit/(Loss) Before Tax	(Rs 000)	350,012	(31.663)	(42,652)	(584,585)	329,362	442,453	(48.195)
Profit/(Loss) After Tax	(Rs 000)	210,819	(17,893)	(142,756)	(638,809)	267,012	498,476	(81,523)
Earnings/(Loss) Before Interest, Taxes,	(1.0 0 0 0)	2.0,0.0	(17,030)	(1.12,700)	(000,000)	207,012	.50, .70	(01,020)
Depreciation & Amortization (EBITDA)	(Rs 000)	1,054,322	733,985	829,395	71,650	1,109,582	1,457,764	1,196,290
Gross Profit Ratio	(%)	5.77	(6.76)	(1.04)	(0.40)	7.36	11.64	9.68
Net Profit to Sales	(%)	1.86	(0.41)	(2.17)	(5.63)	1.98	3.38	(0.61)
EBITDA Margin to Sales (net)	(%)	0.09	0.17	0.13	0.01	0.08	0.10	0.09
Operating Leverage Ratio	(%)	1.53	0.68	4.19	8.38	4.06	2.91	2.59
Return on Equity	(%)	28.27	(5.24)	(20.89)	(202.98)	94.53	56.35	(6.84)
Return on Capital Employed	(%)	7.66	(2.60)	(3.52)	(6.45)	35.10	83.82	(117.93)
Liquidity & Ratios Area:								
Current Assets	(Rs 000)	1,599,932	814,003	2,767,463	1,501,818	1,414,570	2,519,539	2,064,613
Current Liabilities	(Rs 000)	3,962,002	4,567,308	7,972,985	6,669,301	6,611,816	7,569,321	7,355,989
Net Current Assets / (Liabilities)	(Rs 000)	(2,362,070)	(3,753,305)	(5,205,522)	(5,167,483)	(5,197,246)	(5,049,782)	(5,291,376)
Property, Plant and Equipment	(Rs 000)	8,487,270	8,987,560	9,599,483	10,254,043	6,252,667	6,401,019	5,241,210
Total Assets	(Rs 000)	11,270,752	10,839,796	13,328,591	12,411,426	8,815,303	9,739,337	7,982,265
Current Ratio	(Times)	0.40	0.18	0.35	0.23	0.21	0.33	0.28
Quick / Acid Test Ratio	(Times)	0.10	0.08	0.23	0.13	O.11	0.08	0.12
Cash to Current Liabilities	(%)	0.13	0.41	19.17	1.42	1.52	0.92	1.62
Cash Flow from Operations to Sales	(%)	(10.87)	13.70	20.99	4.82	21.40	11.04	(2.31)
Activity / Turnover Ratios Area:								
Inventory Turnover Ratio	(Times)	13.42	7.14	9.05	18.73	9.88	8.45	17.04
No. of Days in Inventory	(Days)	27.21	51.09	40.32	19.48	36.94	43.20	21.42
Debtor Turnover Ratio	(Times)	125.62	200.06	189.45	205.53	85.83	40.18	52.77
No. of Days in Receivables / Average								
Collection Period	(Days)	2.91	1.82	1.93	1.78	4.25	9.08	6.92
Creditor Turnover Ratio	(Times)	3.20	0.80	1.46	3.56	4.27	7.15	9.56
No. of Days in Payables / Average	(111163)	3.20	0.00	1.10	3.50	1.27	7.13	5.50
Payment Period	(Days)	114.22	456.59	249.15	102.56	85.50	51.02	38.20
Total Assets Turnover Ratio	(Times)	1.01	0.40	0.49	0.91	1.53	1.52	1.67
Fixed Assets Turnover Ratio	(Times)	1.34	0.49	0.69	1.11	2.16	2.31	2.55
Operating Cycle	Days	(84.11)	(403.68)	(206.90)	(81.30)	(44.31)	1.26	(9.86)
Investment / Market Ratios Area:								
Earning / (Loss) Per Share	(Rupees)	1.80	(0.16)	(1.89)	(9.19)	3.84	7.17	(1.17)
Price Earning Ratio	(Times)	50.42	(166.38)	(9.37)	(1.71)	5.08	1.80	(4.19)
~			(100.30)	(3.37)	(1.71)	5.00	1.00	(4.13)
Dividend Yield Ratio	(%)	1.38	-	-	-	-	-	-
Dividend Payout Ratio	(%)	69.44	-	-	-	-	-	-
Dividend Cover Ratio	Times	1.44	-	-	-	-	-	-
Cash Dividend per Share	(Rupees)	1.25	-	-	-	-	-	-
Stock Dividend per Share	(%)	-	-	-	-	-	-	-
Market Value Per Share at the Year End	(Rupees)	90.75	26.62	17.71	15.75	19.50	12.85	4.90
- Highest during the Year	(Rupees)	132.25	29.65	20.60	24.95	27.96	15.15	7.88
- Lowest during the Year	(Rupees)	22.50	10.75	12.30	13.31	10.55	4.05	3.75
Breakup Value Per Share without Surplus		11.71	0.26	(10.24)	(9.42)	0.37	(8.49)	(16.96)
Breakup Value Per Share Including	(Nupccs)	11.71	0.20	(10.24)	(3.42)	0.57	(0.75)	(10.50)
	(Duposs)	4014	4E10	6460	6670	2117	2422	2.42
Surplus on Revaluation of Fixed Assets	(Rupees)	49.14	45.19	64.60	66.78	31.17	24.33	3.42
Capital Structure & Ratios Area:								
Shareholders' Equity	(Rs 000)	1,463,169	28,458	(711,810)	(654,867)	25,422	(590,320)	(1,178,945)
Share Capital	(Rs 000)	1,250,000	1,100,000	695,238	695,238	695,238	695,238	695,238
•		1,230,000	56.50	(5.08)	(4.93)	130.17	(8.38)	(4.57)
Financial Leverage Ratio	Times							
Weighted Average Cost of Debt	(%)	7.63	8.10	9.93	10.56	10.38	12.86	13.94
Long Term Debt : Equity Ratio	:	0.36	22.45	(1.45)	(2.07)	84.01	(4.08)	(2.37)
Interest Cover Ratio	(Times)	3.06	0.83	0.82	(0.78)	1.75	1.61	0.95

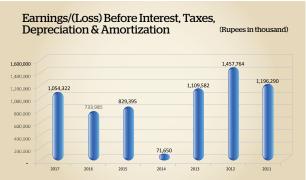
Note: Declaration of final cash dividend subsequent to the year end 30 September 2017 has been considered for above analysis.

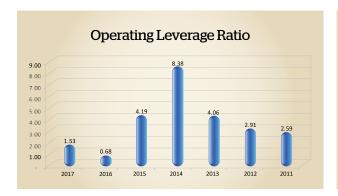
### **Graphic Presentation**

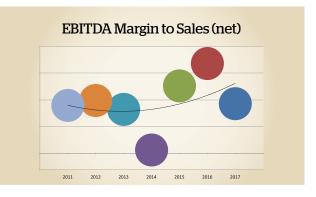


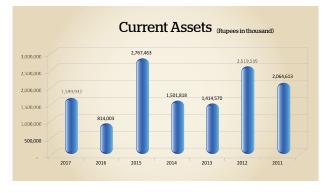


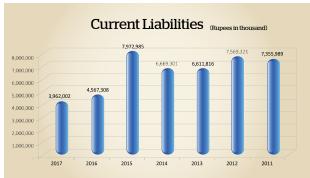


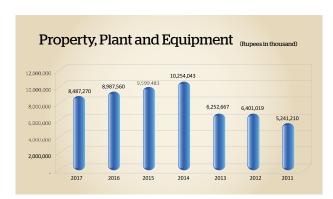


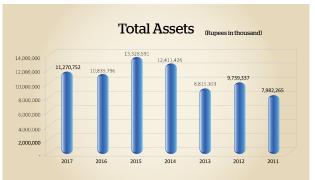




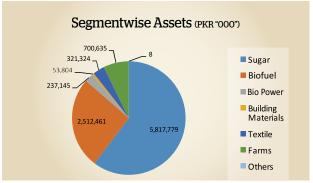


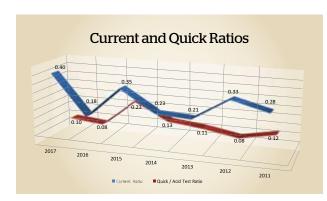


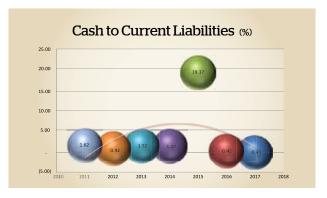


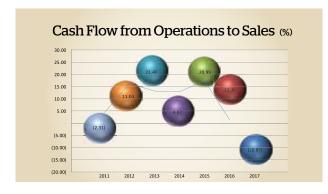






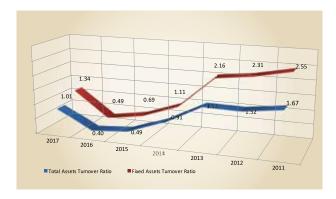








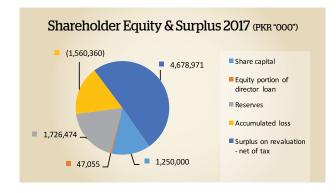
### **Graphic Presentation**

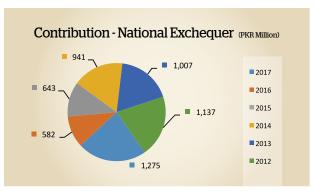


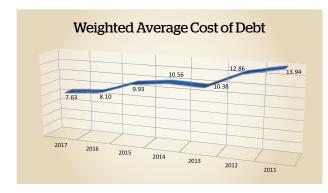


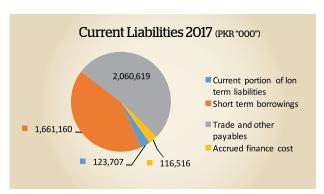


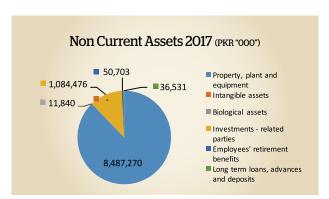




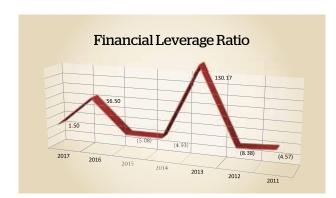


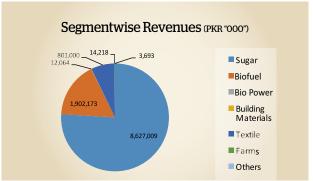






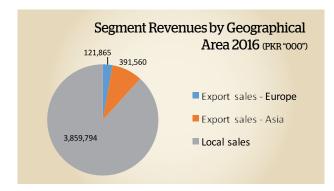


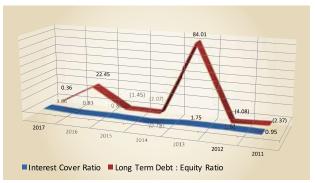












# Statement Of Compliance With Code Of Corporate Governance

This statement is being presented to comply with the Code of Corporate Governance (the "Code") contained in Regulation No. 5.19.24 of listing regulations of Pakistan Stock Exchange Limited for the purpose of establishing a framework of good governance, whereby a listed Company is managed in compliance with the best practices of corporate governance.

The Company has applied the principles contained in the Code in the following manner:

The Company encourages the representation of independent non-executive directors and directors representing minority interests on its Board of Directors. At present the Board includes:

Category	Names
Independent Director	Mr. Shaikh Asim Rafiq Mr. Khawaja Jalaluddin
Non-Executive Directors	Ms. Hajerah Ahsan Saleem Mr. Khalid Bashir Mr. Muhammad Anwar Mr. Muhammad Arshad
Executive Directors	Mr. Anjum Muhammad Saleem (Chief Executive Officer) Mr. Ali Altaf Saleem

The independent director(s) meets the criteria of independence under clause 5.19.1(b) of the CCG.

- The directors have confirmed that none of them is serving as a director on more than seven listed Companies including this Company (excluding the listed subsidiaries of listed holding companies where applicable).
- All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- No casual vacancy occurred on the board during the year ended 30 September 2017. Election of directors was held on 31 May 2017 and seven directors were elected for a period of 3 years.
- 5. The Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
- The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they

were approved or amended has been maintained.

- All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the Chief Executive Officer (CEO), other executive and nonexecutive directors, have been taken by the board/ shareholders.
- The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- The directors were apprised about the applicable laws and their duties and responsibilities to effectively manage the affairs of the Company for and on behalf of the Company. The directors of the Company having 15 years of experience on the board of a listed company are exempt from the requirements of directors training Programme. Three directors have already completed training course as required. All other board members

- qualify for exemption under the above provision of the Code.
- 10. There was no new appointment of the Chief Financial Officer, Head of Internal Audit and Company Secretary during the year.
- 11. The directors' report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 12 The financial statements of the Company were duly endorsed by CEO and CFO before approval of the board.
- 13 The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
- 14. The Company has complied with all the corporate and financial reporting requirements of the Code.
- 15. The Board has formed an Audit Committee. It comprises of four members, of whom two are nonexecutive directors and two are independent directors. The Chairman of the committee is a non-executive director.
- 16 The meetings of the audit committee were held four times during the year ended 30 September 2017 prior to approval of interim and final results of the Company and as required by the Code. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The Board has formed a Human Resource and Remuneration Committee. It comprises of three members, two of whom are non-executive directors and one member is executive director. The Chairman of the committee is a non-executive director.
- The Board has outsourced the internal audit function 18 to Riaz Ahmad and Company, Chartered Accountants who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company.
- 19. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review Programme of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.

- The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- The 'closed period', prior to the announcement of 21. interim/final results, and business decisions, which may materially affect the market price of Company's securities, was determined and intimated to directors, employees and the stock exchange.
- 22. Material/price sensitive information has been disseminated among all market participants at once through stock exchange(s).
- 23. The Company has complied with the requirements relating to the maintenance of register of persons having access to inside information by designated senior management officer in a timely manner and maintained proper record including basis for inclusion or exclusion of names from the said list.
- 24. We confirm that all other material principles enshrined in the Code have been complied with including that the Board has developed criteria for annual evaluation of its own performance and last such assessment against the developed criteria has been done by the Board of Directors on 13 December 2017.

By order of the Board

Ayin Maley

Anjum Muhammad Saleem Chief Executive Officer

Alibeleen

Ali Altaf Saleem Director

13 December 2017



KPMG Taseer Hadi & Co. **Chartered Accountants** 2nd Floor. Servis House 2-Main Gulberg Jail Road, Lahore Pakistan

Telephone + 92 (42) 3579 0901-6 + 92 (42) 3579 0907 Internet www.kpmg.com.pk

# **Review Report To The Members**

# On Statement Of Compliance With Code of Corporate Governance

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors of Shakarganj Limited ("the Company") for the year ended 30 September 2017 to comply with the requirements of Listing Regulation no. 5.19 of the Rule Book of Pakistan Stock Exchange Limited where the Company is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the Code.

As a part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Director's statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Code requires the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval of its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of the requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code as applicable to the Company for the year ended 30 September 2017.

KIHL Tasee Had alo.

Lahore 13 December 2017 KPMG Taseer Hadi & Co. **Chartered Accountants** (Bilal Ali)

KPMG Taseer Hadi & Co., a Partnership firm registered in Pakistan and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.







KPMG Taseer Hadi & Co. Chartered Accountants 2nd Floor, Servis House 2-Main Gulberg Jail Road, Lahore Pakistan

Telephone + 92 (42) 3579 0901-6 Fax + 92 (42) 3579 0907 Internet www.kpmg.com.pk

# **AUDITORS' REPORT TO THE MEMBERS**

We have audited the annexed balance sheet of Shakarganj Limited ("the Company") as at 30 September 2017 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- (a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance,
- (b) in our opinion:
  - (i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
  - (ii) the expenditure incurred during the year was for the purpose of the Company's business; and
  - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- (C) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 September 2017 and of the profit, its comprehensive income, its cash flows and changes in equity for the year then ended; and
- in our opinion no zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980). (d)

KIHL Tasee Had' + Lo.

KPMG Taseer Hadi & Co. **Chartered Accountants** (Bilal Ali)

Lahore 13 December 2017

> KPMG Taseer Hadi & Co., a Partnership firm registered in Pakistan and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.

# **BALANCE SHEET**

As at 30 September 2017

	Note	2017 (Rupees i	2016 n thousand)
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorized capital 150,000,000 (2016: 150,000,000) ordinary shares of Rs. 10 each 50,000,000 (2016: 50,000,000) preference shares of Rs. 10 each		1,500,000	1,500,000
preference shares of No. 10 caeri		2,000,000	2,000,000
Issued, subscribed and paid up capital 125,000,000 (2016: 110,000,000) ordinary shares of Rs 10 each Equity portion of director loan - net of tax	5	1,250,000 47,055	1,100,000 57,205
Reserves Accumulated loss		1,726,474 (1,560,360)	906,114 (2,034,861)
Accumulated 1033		1,463,169	28,458
Surplus on revaluation of property, plant and equipment - net of tax	6	4,678,971	4,942,775
Non-current liabilities			
Long term finances Deferred taxation	7 8	405,767 760,843	491,213 810,042
Current liabilities		1,166,610	1,301,255
Current portion of long term liabilities Short term borrowings Trade and other payables Accrued finance cost	9 10 11 12	123,707 1,661,160 2,060,619 116,516	147,543 969,199 3,232,021 218,545
		3,962,002	4,567,308
Contingencies and commitments	13		
		11,270,752	10,839,796

The annexed notes 1 to 46 form an integral part of these financial statements.



	Note	2017 (Rupees i	2016 n thousand)
ASSETS			
Non-current assets			
Property, plant and equipment Intangible assets Biological assets Investments - related parties Employees' retirement benefits Long term loans, advances and deposits	14 15 16 17 18 19	8,487,270 - 11,840 1,084,476 50,703 36,531	8,987,560 685 7,734 954,356 38,927 36,531
		9,670,820	10,025,793
Current assets			
Biological assets Stores, spare parts and loose tools Stock-in-trade Trade debts Loans, advances, deposits, prepayments and other receivables Cash and bank balances	16 20 21 22 23 24	14,811 61,342 1,115,847 167,717 234,960 5,255 1,599,932	13,718 70,879 347,650 13,154 349,962 18,640 814,003
		11,270,752	10,839,796

Chairman

# PROFIT AND LOSS ACCOUNT

For the year ended 30 September 2017

	Note	2017 (Rupees i	2016 n thousand)
Sales - net	25	11,360,157	4,373,219
Cost of sales	26	(10,704,342)	(4,668,941)
Gross profit / (loss)		655,815	(295,722)
Administrative expenses	27	(282,315)	(222,983)
Distribution and selling costs	28	(161,084)	(55,965)
Other expenses	29	(30,500)	(26,551)
Other income	30	142,584	460,517
Profit / (loss) from operations		324,500	(140,704)
Finance cost	31	(169,832)	(182,754)
Share of profit from associates	17.1.1	195,344	291,795
Profit / (loss) before taxation		350,012	(31,663)
Taxation			
- Company - Associates		(72,227) (66,966)	19,028 (5,258)
	32	(139,193)	13,770
Profit / (loss) for the year		210,819	(17,893)
			Restated
Earnings / (loss) per share - basic and diluted	Rupees 33	1.80	(0.16)

The annexed notes 1 to 46 form an integral part of these financial statements.

Chairman

# STATEMENT OF OTHER COMPREHENSIVE INCOME

For the year ended 30 September 2017

	2017 (Rupees i	2016 n thousand)
Profit / (loss) for the year	210,819	(17,893)
Other comprehensive income for the year		
Items that are or may be reclassified to profit or loss account:		
Fair value gain on 'Available for sale' investments	5,792	7,738
Loss realised on disposal of 'Available for sale' investments transferred to profit and loss	-	15,270
Share of other comprehensive loss of associates	(4,050)	(8,307)
Items that will never be reclassified to profit or loss account:		
Remeasurement gain on employee retirement benefits	6,110	26,732
Total comprehensive income for the year	218,671	23,540

The annexed notes 1 to 46 form an integral part of these financial statements.

Chairman

# **CASH FLOW STATEMENT**

For the year ended 30 September 2017

	Note	2017 (Rupees i	2016 n thousand)
Cash flows from operating activities			
Cash (used in) / generated from operations Finance cost paid Taxes paid WPPF paid Employees' retirement benefits paid	34	(1,235,041) (246,398) (90,934) (421) (16,955)	599,183 (285,346) (88,314) (28) (13,641)
Net cash (used in) / generated from operating activities		(1,589,749)	211,854
Cash flows from investing activities			
Fixed capital expenditure Proceeds from sale of property, plant and equipment Dividends received Income from bank deposits received Proceeds from sale of investment		(59,846) 93,505 9,590 88	(3,546) 66,519 11,070 14,039 329,605
Net cash generated from investing activities		43,337	417,687
Cash flows from financing activities			
Proceeds from issue of share capital - right issue Loan from director Repayment of long term finances Short term borrowings - net Dividend paid		968,618 - (127,534) 691,961 (18)	404,762 240,000 (669,650) (2,114,469)
Net cash generated from/ (used in) financing activities		1,533,027	(2,139,357)
Net decrease in cash and cash equivalents Cash and cash equivalents at beginning of the year		(13,385) 18,640	(1,509,816) 1,528,456
Cash and cash equivalents at end of the year	24	5,255	18,640

The annexed notes 1 to 46 form an integral part of these financial statements.

Chairman

# STATEMENT OF CHANGES IN EQUITY For the year ended 30 Sentember 2017

For the year ended 30 September 2017	2017		CAPI	CAPITAL RESERVES	10		REVEN	REVENUE RESERVES			
			Share in capital	Fair	Difference of capital under scheme	Equity portion of director		Dividend	Equity investment market	Accumu-	
	Share capital	Share premium	reserves of associates	value reserve	of arrangement of merger	loan - net of tax	General	equali- zation	value equalization	lated loss	Total
					(Rupees in thousand)	usand)					
Balance as at 01 October 2015	695,238	243,282	(2,331)	(16,247)	155,930	•	410,606	22,700	83,000	(2,303,988)	(711,810)
Total comprehensive income for the year ended 30 September 2016											
Loss for the year	•	•		•			•	•		(17,893)	(17,893)
Other comprehensive income for the year.											
Fair value gain on 'Available for sale' investments Remeasurement gain on employee retirement benefits				7,738						26,732	7,738 26,732
transferred to profit and loss account		,	•	15,270	,		•	•	•		15,270
Share of other comprehensive loss of associates	٠	٠	(8,307)	٠		٠		٠	•	,	(8,307)
			(8,307)	23,008						8,839	23,540
Surplus transferred to accumulated losses on account of: - disposal of land	,	•								4,892	4,892
<ul> <li>Incremental depreciation on property, plant and equipment - net of deferred tax</li> </ul>					,					255,396	255,396
										260,288	260,288
Total comprehensive income for the year			(8,307)	23,008						269,127	283,828
Transactions with owners of the Company, recognized directly in equity											
Proceeds from right shares	404,762	, (FC 3 7)		•			•	•			404,762
Equity portion of loan from director - net of tax		(/7C'C) -				57,205					57,205
Balance as on 30 September 2016	1,100,000	237,755	(10,638)	6,761	155,930	57,205	410,606	22,700	83,000	(2,034,861)	28,458
Total comprehensive income for the year ended 30 September 2017											
Profit for the year	,	,	•	•	,	•	•	•	•	210,819	210,819
Other comprehensive income for the year: Fair value gain on Available for sale' investments Remeasurement gain on employee retirement benefits		1 1	1 1	5,792						- 6,110	5,792 6,110
Share of other comprehensive loss of associate	•		(4,050)	-			-	-			(4,050)
			(4,050)	5,792						216,929	218,671
Surplus transferred to accumulated losses on account of disposal of property, plant and equipment - net of tax			,							5,738	5,738
- Indefrieltal deprecation on property, plantand equipment - net of deferred tax	٠	٠	•	•	,		•		•	241,684	241,684
Total comprehensive income for the year Transactions with owners of the Company, recognized directly in equity			(4,050)	5,792			•	•		464,351	466,093
Proceeds from right shares Incremental cost on the issuance of right shares Equity portion of loan from director - net of tax	150,000	825,000 (6,382)				. (10,150)				- 10,150	975,000 (6,382)
Balance as on 30 September 2017	1,250,000	1,056,373	(14,688)	12,553	155,930	47,055	410,606	22,700	83,000	(1,560,360)	1,463,169
The annexed notes 1 to 46 form an integral part of these financial statements.	incial stateme	nts.							4		

July Malux Chief Executive

Chairman

For the year ended 30 September 2017

## 1. THE COMPANY AND ITS OPERATIONS

1.1 The Company is incorporated in Pakistan and is listed on Pakistan Stock Exchange. It is principally engaged in manufacture, purchase and sale of sugar, bio fuel, building materials, yarn (textile) and engaged in generation and sale of electricity (bio power). The Company has its principal manufacturing facilities at Jhang and satellite manufacturing facilities at Bhone. During the year, the Company has changed its registered office and is now situated at E-floor, IT tower, 73-E/1, Hali Road, Gulberg-III, Lahore.

## 1.2 Going concern assumption

The Company undertook significant operational measures in the current year to improve its productivity and generate liquidity from operations. During the year, the Company has crushed 1.54 million tonnes (2016: 0.45 million tonnes) of sugarcane and produced sugar of 144,460 tonnes (2016: 45,707 tonnes) at average recovery of 9.36% (2016: 10.16%). Further 41.62 million liters (2016: 10.20 million liters) of bio fuel was produced during the year. The Company had faced liquidity crunch for the last few years mainly due to under utilization of available capacity. The liquidity crunch also constrained the Company to timely meet its obligations towards creditors and lenders of finance. However as of 30 September 2017, the Company has fully settled its over-due redeemable term finance certificates, repaid preference shares along with accrued markup and repaid restructured/rescheduled long term finances amounting to Rs. 1,391 million and as of this date long term loan of only Rs. 350 million is due to National Bank of Pakistan that is repayable in quarterly installments ending in December 2020.

The Company had faced difficulty in arranging working capital finance to meet operational liquidity from providers of finance. During the year working capital lines of only Rs. 1,400 million were available for utilization. Subsequent to the crushing season, the Company has raised equity finance of Rs. 975 million through right issue which has primarily been utilized to settle overdue trade and other payables. Subsequent to the reporting date, the Company is again in negotiations with its lenders for working capital finance for operational liquidity.

During the year, the Company has earned profit after tax of Rs. 210.82 million. Although as at the reporting date the current liabilities of the Company have exceeded its current assets by Rs. 2,362.07 million (2016: Rs. 3,753.31 million), the management is confident that with the support of lenders, the Company will be able to increase capacity utilization and generate sufficient cashflows in the crushing season 2017-2018.

## 2. BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as are notified under the provisions of the repealed Companies Ordinance, 1984, provisions of and directives issued under the repealed Companies Ordinance, 1984. In case requirements differ, the provisions or directives issued under the repealed Companies Ordinance, 1984 shall prevail.

On 30 May 2017 the Companies Act, 2017 was enacted which replaced and repealed the Companies Ordinance, 1984 ("the repealed Ordinance"). However the Securities and Exchange Commission of Pakistan, in continuation to its circular 17 dated 20 July 2017 and press release of the same date, vide its circular 23 dated 04 October 2017 has clarified that the companies whose financial year closes on or before 31 December 2017 shall prepare their financial statements in accordance with the provisions of the repealed Ordinance.

For the year ended 30 September 2017

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in preparation of financial statements are set out below.

#### 3.1 **Accounting convention**

These financial statements have been prepared under the historical cost convention except for the measurement of certain items of property, plant and equipment as referred to in note 14 at revalued amounts, measurement of biological assets and certain financial instruments at fair value and recognition of certain employee retirement benefits as referred to in note 18 at present value.

#### 3.2 **Taxation**

## Current

Provision of current tax is based on the taxable income for the year determined in accordance with the prevailing law for taxation of income. The charge for current tax is calculated using prevailing tax rates or tax rates expected to apply to the profit for the year if enacted. The charge for current tax also includes adjustments, where considered necessary, to provision for tax made in previous years arising from assessments framed during the year for such years.

## Deferred

Deferred tax is accounted for using the balance sheet liability method in respect of all temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of the taxable profit. However, the deferred tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of transaction neither affects accounting nor taxable profit or loss. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

The carrying amount of all deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the deferred tax assets to be utilized.

Deferred tax is calculated at the rates that are expected to apply to the period when the differences reverse based on tax rates that have been enacted or substantively enacted at the balance sheet date. In this regard, the effects on deferred taxation of the proportion of income that is subject to final tax regime are also considered in accordance with the treatment prescribed by the Institute of Chartered Accountants of Pakistan. Deferred tax is charged or credited in the profit and loss account, except in the case of items credited or charged to other comprehensive income or equity in which case it is included in other comprehensive income or equity.

For the year ended 30 September 2017

## 3.3 Property, plant and equipment

Property, plant and equipment except freehold land, buildings on freehold land and plant and machinery are stated at cost less accumulated depreciation and identified impairment loss. Freehold land is stated at revalued amount carried out by independent valuers by reference to its current market price less any identified impairment loss. Buildings and plant and machinery are stated at revalued amount carried out by independent valuers by reference to its current market price less accumulated depreciation and identified impairment loss. Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the buildings and plant and machinery, and the net amount is restated to the revalued amount of the buildings and plant and machinery. Property, plant and equipment acquired under finance lease are capitalized at the lease's commencement at the lower of the present value of minimum lease payments under the lease arrangements and the fair value of the leased asset. Costs in relation to certain property, plant and equipment includes borrowing costs referred to in note 3.2.

Increases in the carrying amount arising on revaluation of property, plant and equipment are credited to surplus on revaluation of property, plant and equipment. Decreases that offset previous increases of the same assets are charged against this surplus, all other decreases are charged to income. Each year the difference between depreciation based on the revalued carrying amount of the asset charged to the profit and loss, and depreciation based on the asset's original cost is transferred from 'surplus on revaluation of property, plant and equipment' to 'equity'. All transfers to / from surplus on revaluation of property, plant and equipment are net of applicable deferred income tax.

Depreciation on all property, plant and equipment, except land is charged to profit on the reducing balance method so as to write off the cost of an asset over its estimated useful life at the annual rates given in note 14.1 after taking into account the impact of their residual values, if considered significant.

The assets' residual values and useful lives are reviewed, at each financial year end, and adjusted if impact on depreciation is significant. The Company's estimate of the residual value of its property, plant and equipment as at 30 September 2017 has not required any adjustment as its impact is considered insignificant.

Depreciation on additions to property, plant and equipment is charged from the month in which the asset is acquired or capitalized, while no depreciation is charged for the month in which the asset is disposed off.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repair and maintenance costs are charged to income during the period in which they are incurred.

The gain or loss on disposal or retirement of an asset represented by the difference between the sale proceeds and the carrying amount of the asset is recognized as an income or expense.

Capital work-in-progress is stated at cost less identified impairment loss, if any. It consists of all expenditures and advances connected with specific assets incurred and made during installations and construction period. These are transferred to relevant property, plant and equipment as and when assets are available for use.

The Company assesses at each balance sheet date whether there is any indication that property, plant and equipment may be impaired. If such indication exists, the carrying amount of such assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying values exceed

For the year ended 30 September 2017

the respective recoverable amount, assets are written down to their recoverable amounts and the resulting impairment is recognized in income currently. The recoverable amount is the higher of an asset's fair value less cost to sell and value in use. Where an impairment loss is recognized, the depreciation charge is adjusted in the future periods to allocate the asset's revised carrying amount over its estimated useful life.

#### 3.4 Intangible assets

Intangible assets represent the cost of computer software and licenses acquired and are stated at cost less accumulated amortization and any identified impairment loss.

Amortization is charged to income on the straight line basis so as to write off the cost of an asset over its estimated useful life. Amortization on additions is charged from the month in which an asset is acquired or capitalized while no amortization is charged for the month in which the asset is disposed off. Amortization is being charged at annual rates as specified in note 15.

The Company assesses at each balance sheet date whether there is any indication that intangible assets may be impaired. If such indication exists, the carrying amount of such assets are reviewed to assess whether they are recorded in excess of their recoverable amounts. Where carrying values exceed the respective recoverable amount, assets are written down to their recoverable amounts and the resulting impairment is recognized in income currently. The recoverable amount is the higher of an asset's fair value less cost to sell and value in use. Where an impairment loss is recognized, the amortization charge is adjusted in the future periods to allocate the asset's revised carrying amount over its estimated useful life.

#### 3.5 **Biological assets**

Biological assets comprise of standing crops and livestock. These are stated at fair value less estimated point-of-sale costs, with any resultant gain or loss recognized in the profit and loss account. The fair value of standing crops is based on the support price fixed by the Government and other factors such as estimated crop yield and area under cultivation. The fair value of livestock is estimated on the basis of market prices of livestock of similar age, breed and genetic merit. Point-of-sale costs include all costs that are necessary to sell the assets, excluding costs necessary to get the assets to the market.

#### 3.6 Leases

The Company is the lessee:

## Finance leases

Leases where the Company has substantially all the risks and rewards of ownership are classified as finance leases. Assets subject to finance lease are initially recognized at lower of present value of minimum lease payments under the lease arrangements and the fair value of assets. Subsequently these assets are stated at cost less accumulated depreciation and any identified impairment loss.

Each lease payment is allocated between the liability and finance cost so as to achieve a constant rate on the balance outstanding. The interest element of the rental is charged to profit and loss account over the lease term.

The related rental obligations, net of finance cost, are included in liabilities against assets subject to finance lease. The liabilities are classified as current and non-current depending upon the timing of the payment.

For the year ended 30 September 2017

## Operating leases

Leases where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to profit and loss account on a straight-line basis over the lease term.

## 3.7 Investments

## Held to maturity

Investments with fixed maturity that the management has the intent and ability to hold to maturity are classified as held to maturity and are initially measured at cost and at subsequent reporting dates measured at amortized cost using the effective yield method.

## Available for sale

Investments, including investments in associated undertakings where the Company does not have significant influence, that are intended to be held for an indefinite period or may be sold in response to a need for liquidity, are classified as available for sale. Investments classified as available for sale are initially measured at cost, being the fair value of consideration given. At subsequent reporting dates, these investments are remeasured at fair value, unless fair value cannot be reliably measured. Unrealized gains and losses arising from changes in the fair value are included in comprehensive income in the period in which they arise and accumulated in fair value reserve. At the time of disposal, the accumulated surplus or deficit in the fair value reserve is re-classified to profit and loss account.

Investments intended to be held for less than twelve months from the balance sheet date or to be sold to raise operating capital, are included in current assets, all other investments are classified as non-current. Management determines the appropriate classification of its investments at the time of the purchase and re-evaluates such designation on a regular basis.

## Held for trading

Investments that are acquired principally for the purpose of generating a profit from short term fluctuations in price are classified as trading investments and included in current assets. These are initially measured at cost and at subsequent reporting dates, these investments are remeasured at fair value. Realized and unrealized gains and losses arising from changes in fair value are included in net profit or loss for the period in which they arise.

The fair value of publicly traded securities is based on market prices quoted on the stock exchange at the balance sheet date. The investments for which a quoted market price is not available, are measured at cost as it is not practical to apply any other valuation methodology.

All purchases and sales of investments are recognized on the trade date which is the date that the Company commits to purchase or sell the investment. Transaction costs are charged to profit and loss.

At each balance sheet date, the Company reviews the carrying amounts of the investments to assess whether there is any indication that such investments have suffered an impairment loss. If any such indication exists, the recoverable amount is estimated in order to determine the extent of the impairment loss, if any. Impairment losses are recognized as expense. In respect of 'available for sale' financial assets, cumulative impairment loss less any impairment loss on that financial asset previously recognized in profit and loss account, is removed from equity and recognized in the profit and loss account. Impairment losses

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recognized in the profit and loss account on equity instruments are not reversed through the profit and loss account.

## Investments in associates

Associates are the entities over which the Company has significant influence but not control, generally represented by a shareholding of between 20% and 50% of the voting right. Investments in associates are accounted for using the equity method of accounting. Under the equity method, the investment is initially recognized at cost, and the carrying amount is increased or decreased to recognize the company's share of the profit or loss of the associate after the date of acquisition. The company's investment in associates includes goodwill identified on acquisition.

If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognized in other comprehensive income is reclassified to profit or loss where appropriate.

The Company's share of its associates post acquisition profits or losses is recognized in the profit and loss account and its share in post acquisition movements in the other comprehensive income is recognized in other comprehensive income with a corresponding adjustment to the carrying amount of the investment. When the Company's share of losses in associates equals or exceeds its interest in the associate including any other unsecured receivables, the Company does not recognize further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the associates. Gain on transactions between the Company and its associates are eliminated to the extent of the Company's interest in the associate.

Associates, which the Company intends to dispose off within twelve months of the balance sheet date are not accounted for under the equity method and are shown under non-current assets held for sale at the lower of carrying and fair value.

Dilution gains and losses arising in investments in associates are recognized in the profit and loss account.

At each balance sheet date, the Company reviews the carrying amounts of its investments in associates to assess whether there is any indication that such investments have suffered an impairment loss. If any such indication exists, the recoverable amount is estimated using the discounted cash flow methodology, in order to determine the extent of the impairment loss, if any. Impairment losses are recognized as expense.

#### 3.8 Stores, spare parts and loose tools

Usable stores, spare parts and loose tools are valued principally at moving average cost, while items considered obsolete are carried at nil value. Items in transit are valued at cost comprising invoice value plus other charges paid thereon up-to the balance sheet date. Provision is made in the financial statements for obsolete and slow moving stores and spares based on management's estimate as a result of changes in usage pattern and physical form.

For the year ended 30 September 2017

### 3.9 Stock-in-trade

Stock of raw materials, work-in-process and finished goods, except for those in transit are valued principally at the lower of weighted average cost and net realizable value. Cost of work-in-process and finished goods comprises cost of direct materials, labour and appropriate manufacturing overheads. Cost of own produced molasses, a by product, is determined on the basis of monthly average cost of molasses purchased from third parties. Cost of stillage, a by product of the Effluent Treatment Plant, used in the generation of electricity by the Power division is valued at Nil as it does not have any market value.

Materials in transit are stated at cost comprising invoice values plus other charges paid thereon up to the balance sheet date.

Net realizable value signifies the estimated selling price in the ordinary course of business less estimated costs of completion and estimated costs necessary to be incurred in order to make a sale. Provision is made in the financial statements for obsolete and slow moving stock in trade based on management's estimate.

## 3.10 Financial assets and liabilities

Financial assets and financial liabilities are recognized at the time when the Company becomes a party to the contractual provisions of the instrument and de-recognized when the Company loses control of contractual rights that comprise the financial assets and in the case of financial liability when the obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on derecognition of financial assets and financial liabilities is included in the profit and loss account for the year. All financial assets and liabilities are initially measured at cost, which is the fair value of consideration given and received respectively. These financial assets and liabilities are subsequently measured at fair value or cost as the case may be. The particular measurement methods adopted are disclosed in the individual policy statements associated with each item.

Financial assets include available for sale investments, trade debts, loans, advances, deposits and other receivables and cash and bank balances.

Financial liabilities include long term finances, short term borrowings, accrued finance cost and trade and other payables.

## 3.11 Off-setting of financial assets and liabilities

Financial assets and liabilities are offset and the net amount is reported in the financial statements only when there is a legally enforceable right to set off the recognized amount and the Company intends either to settle on a net basis or to realize the assets and to settle the liabilities simultaneously.

## 3.12 Trade debts

Trade debts and other receivables are recognized initially at invoice value, which approximates fair value, and subsequently measured at amortized cost using the effective interest method, less provision for impairment. A provision for impairment of trade debts and other receivables is established when there is an objective evidence that the Company will not be able to collect all the amount due according to the original terms of the receivable. Significant financial difficulties of the debtors, probability that the debtor will enter bankruptcy or financial reorganization, and default or delinquency in payments are considered as indicators that the trade debt is impaired. The provision is recognized in the profit and loss account. When a trade debt is uncollectible, it is written off against the provision. Subsequent recoveries of amounts previously written off are credited to the profit and loss account.

For the year ended 30 September 2017

#### 3.13 Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purpose of cash flow statement. cash and cash equivalents comprise cash in hand, demand deposits, other short term highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

#### 3.14 Non-current assets held for sale

Non-current assets are classified as assets held for sale and stated at the lower of carrying amount and fair value less costs to sell if their carrying value is to be recovered principally through a sale transaction within one year of the date of balance sheet rather than through continuing use.

#### 3.15 **Borrowings**

Borrowings are recorded at the proceeds received. In subsequent periods, borrowings are stated at amortized cost using the effective yield method. Preference shares, which are redeemable on a specific date at the option of the holder, are classified as liabilities. The dividend on these preference shares is recognized in the profit and loss account as finance cost. Preference shares are classified as equity to the extent there is conclusive evidence that these will not result in an outflow of another financial asset or exchange of financial assets or liabilities under conditions that are potentially unfavorable to the company.

Finance costs are accounted for on an accrual basis and are included in accrued finance cost to the extent of the amount remaining unpaid.

#### Trade and other payables 3.16

Trade and other payables are obligations to pay for goods and services that have been acquired in the ordinary course of business from suppliers. Account payables are classified as current liabilities if amount is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

Trade and other payables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method. Exchange gains and losses arising on translation in respect of liabilities in foreign currency are added to the carrying amount of the respective liabilities.

Provisions are recognized when the company has a present legal or constructive obligation as a result of past events, it is probable, will result in an outflow of resources embodying economic benefits, to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at year end and adjusted to reflect the current best estimate.

#### 3.17 **Deferred income**

Deferred income represents excess of sale proceeds in relation to the carrying amount of the asset acquired under sale and lease back arrangement. Deferred income is amortized on a straight line basis over the period of lease term.

#### 3.18 Derivative financial instruments

These are initially recorded at cost on the date a derivative contract is entered into and are remeasured to fair value at subsequent reporting dates. The method of recognizing the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Company designates certain derivatives as cash flow hedges.

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The Company documents at the inception of the transaction the relationship between the hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking various hedge transactions. The Company also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in cash flow of hedged items.

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognized in other comprehensive income. The gain or loss relating to the ineffective portion is recognized immediately in the profit and loss account within 'other operating income/expenses'.

Amounts accumulated in equity are recycled in the profit and loss account in the periods when the hedged item affects profit or loss. The gain or loss relating to the effective portion of interest rate swaps hedging variable rate borrowings is recognized in the profit and loss account within 'finance costs'. The gain or loss relating to the ineffective portion is recognized in the profit and loss account within 'other operating income/expenses'.

## 3.19 Foreign currency transactions and translation

## Functional and presentation currency

Items included in the financial statements of the Company are measured using the currency of the primary economic environment in which the Company operates (the functional currency). The financial statements are presented in Pak Rupees, which is the Company's functional and presentation currency.

## Transactions and balances

All monetary assets and liabilities in foreign currencies are translated into Pak Rupees using the exchange rate at the balance sheet date. Exchange gains and losses resulting from the settlement of such transactions and from the translations at the year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in profit and loss account. Non-monetary assets and liabilities denominated in foreign currency that are measured in terms of historical cost are translated using the exchange rates as at the dates of the initial transactions. Non-monetary assets and liabilities denominated in foreign currency that are measured at fair value are translated using the exchange rates at the date when the fair value was determined.

Figures are rounded to nearest thousand.

## 3.20 Borrowing costs

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. All other borrowing costs are recognized in profit and loss account in the period in which they are incurred.

## 3.21 Contingent liabilities

A contingent liability is disclosed when:

there is a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company; or

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there is present obligation that arises from past events but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation or the amount of the obligation cannot be measured with sufficient reliability.

## 3.22 Revenue recognition

Revenue represents the fair value of the consideration received or receivable for goods sold, net of discounts and sales tax. Revenue is recognized when it is probable that the economic benefits associated with the transaction will flow to the Company and the amount of revenue, and the associated cost incurred, or to be incurred, can be measured reliably and there is no continuing management involvement with the goods.

- Revenue from sale of goods is recognized when the significant risk and rewards of ownership of the goods are transferred to the buyer.
- Revenue from sale of electricity is recognized on transmission of electricity.
- Dividend income and entitlement of bonus shares on equity investments are recognized as income when the right of receipt is established.
- Return on deposits is accrued on a time proportion basis by reference to the principal outstanding and the applicable rate of return.

## 3.23 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Board of Directors of the Company that makes strategic decisions.

## 3.24 Dividends and appropriations to general reserve

Dividends and appropriations to general reserves are recognized in the financial statements in the period in which these are approved.

## 3.25 Employees' retirement benefits

## 3.25.1 Defined benefit plans

The main feature of the schemes operated by the Company for its employees of sugar and allied divisions are as follows:

All permanent employees who are in the management cadre of the company participate in an approved funded defined benefit pension plan. In addition, there is an approved funded defined benefit gratuity scheme for all permanent employees, who are in the management cadre of the company subject to a minimum qualifying period of service according to the terms of employment. Monthly contributions are made to these funds on the basis of actuarial recommendation at the rate of 20% per annum of basic salary for pension and 8.33% per annum of basic salary for gratuity. Actuarial valuation using projected unit credit method for the schemes was carried out as at 30 September 2017. The main features of defined benefit schemes are mentioned in note 18.

For the year ended 30 September 2017

Actuarial gains and losses rising from experience adjustments and changes in actuarial assumptions are charged to equity through other comprehensive income in the year in which they arise. Past service costs are recognized immediately in the profit and loss account. When actuarial valuation results in a potential asset for the Company, the recognized asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

## 3.25.2 Defined contribution plan

There is an approved defined contribution provident fund for all employees. Equal monthly contributions are made by the employer and the employee to the fund in accordance with the fund rules. Interest is payable to the fund on the balances utilized @ 7-8% per annum, which is charged to profit and loss account.

Retirement benefits are payable to staff on completion of prescribed qualifying period of service under these schemes.

- 3.26 Standards, interpretations and amendments to published approved International Financial Reporting Standards that are not yet effective
- 3.26.1 The Companies Act, 2017 applicable for financial year beginning on or after 01 July 2017 requires certain additional disclosures and Section 235 of the repealed Companies Ordinance, 1984 relating to treatment of surplus arising out of revaluation of assets has not been carried forward in the Companies Act, 2017. This would require change in accounting policy relating to surplus on revaluation of fixed assets to bring it in line with the requirements of IAS 16 Property, plant and equipment. This would have resulted in reclassification of surplus on revaluation of land, building and plant and machinery net of tax to equity by restating the corresponding figures which would result in increase in equity by Rs. 5,203.06 million, Rs. 4,942.78 million and Rs. 4,678.97 million as at 30 September 2015, 30 September 2016 and 30 September 2017 respectively.
- **3.26.2** The following standards, amendments and interpretations of approved accounting standards will be effective for accounting periods beginning on or after O1 July 2017:
  - Amendments to IAS 12 'Income Taxes' are effective for annual periods beginning on or after O1 January 2017. The amendments clarify that the existence of a deductible temporary difference depends solely on a comparison of the carrying amount of an asset and its tax base at the end of the reporting period, and is not affected by possible future changes in the carrying amount or expected manner of recovery of the asset. The amendments further clarify that when calculating deferred tax asset in respect of insufficient taxable temporary differences, the future taxable profit excludes tax deductions resulting from the reversal of those deductible temporary differences.

Amendments to IAS 7 'Statement of Cash Flows' are part of IASB's broader disclosure initiative and are effective for annual periods beginning on or after O1 January 2017. The amendments require disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flow and non-cash changes.

- Amendments to IFRS 2-Share-based Payment clarify the accounting for certain types of arrangements and are effective for annual periods beginning on or after O1 January 2018. The amendments cover three accounting areas (a) measurement of cash-settled share-based payments; (b) classification of share-based payments settled net of tax withholdings; and (c) accounting for a modification of a share-based payment from cash-settled to equity-settled. The new requirements could affect the classification and/or measurement of these arrangements and potentially the timing and amount of expense recognized for new and outstanding awards.

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Transfers of Investment Property' -effective for annual periods beginning on or after O1 January 2018) clarifies that an entity shall transfer a property to, or from, investment property when, and only when there is a change in use. A change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. In isolation, a change in management's intentions for the use of a property does not provide evidence of a change in use.

Annual improvements to IFRS standards 2014-2016 cycle (amendments are effective for annual periods beginning on or after O1 January 2017). The new cycle of improvements contain amendments to the following standards:

- Amendments to IFRS 12 'Disclosure of Interests in Other Entities' (effective for annual periods beginning on or after O1 January 2017) clarify that the requirements of IFRS 12 apply to an entity's interests that are classified as held for sale or discontinued operations in accordance with IFRS 5 - 'Non-current Assets Held for Sale and Discontinued Operations'.
- Amendments to IAS 28 'Investments in Associates and Joint Ventures' (effective for annual periods beginning on or after O1 January 2018) clarifies that a venture capital organization and other similar entities may elect to measure investments in associates and joint ventures at fair value through profit or loss, for each associate or joint venture separately at the time of initial recognition of investment. Furthermore, similar election is available to non-investment entity that has an interest in an associate or joint venture that is an investment entity, when applying the equity method, to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture.
- IFRIC 22 'Foreign Currency Transactions and Advance Consideration' (effective for annual periods beginning on or after 01 January 2018) clarifies which date should be used for translation when a foreign currency transaction involves payment or receipt in advance of the item it relates to. The related item is translated using the exchange rate on the date the advance foreign currency is received or paid and the prepayment or deferred income is recognized. The date of the transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income (or part of it) would remain the date on which receipt of payment from advance consideration was recognized. If there are multiple payments or receipts in advance, the entity shall determine a date of the transaction for each payment or receipt of advance consideration.
- IFRIC 23 'Uncertainty over Income Tax Treatments' (effective for annual periods beginning on or after O1 January 2019) clarifies the accounting for income tax when there is uncertainty over income tax treatments under IAS 12. The interpretation requires the uncertainty over tax treatment be reflected in the measurement of current and deferred tax.

The above amendments are not considered to have an impact on these financial statements, except for the application of certain additional disclosures and treatment of surplus on revaluation of fixed assets as required by Companies Act, 2017.

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## 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are as follows:

	Note
Provision for taxation	3.2
Residual values and useful lives of depreciable assets	3.3
Provision for stores, spare parts and loose tools	3.8
Write down of stock in trade to their net realizable value	3.9
Provision for doubtful debts	3.12
Employees' retirement benefits	3.25

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates. Revision to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods.

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#### 5. ISSUED, SUBSCRIBED AND PAID UP CAPITAL

2017	2016		2017	2016
(Number	of shares)	Ordinary share capital	(Rupees i	n thousand)
79,021,000 33,131,816	64,021,000 33,131,816	Ordinary shares of Rs. 10 each fully paid in cash Ordinary shares of Rs. 10 each issued as fully paid bonus shares	790,210 331,318	640,210 331,318
12,847,184	12,847,184	Ordinary shares of Rs. 10 each issued as fully paid for consideration other than cash	128,472	128,472
125,000,000	110,000,000		1,250,000	1,100,000

			2017	2016
		Note	(Numbe	r of shares)
5.1	Reconciliation of number of shares			
	At 01 October Right issue during the year	5.3	110,000,000 15,000,000	69,523,796 40,476,204
	At 30 September		125,000,000	110,000,000

5.2 Ordinary shares of the Company held by associated undertakings as at year end are as follows:

	2017 (Number o	2016 of shares)
Crescent Steel and Allied Products Limited	27,409,075	24,119,98
Crescent Cotton Mills Limited	1,899,693	3,534,29
The Crescent Textile Mills Limited	9,019,690	8,587,32
CS Capital (Private) Limited	7,602,272	6,690,00
Roomi Fabrics Limited	12,464,754	
	58,395,484	42,931,60

<sup>5.3</sup> During the year, the Company issued 15,000,000 ordinary shares as right shares in the ratio of 0.1364 share for every 1 share held at a price of Rs. 65 per share (including premium of Rs. 55 per share).

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		2017 (Rupees i	2016 n thousand)
6.	SURPLUS ON REVALUATION OF PROPERTY, PLANT AND EQUIPMENT - NET OF TAX		
	Revaluation surplus as at 01 October	5,850,928	6,192,079
	Surplus transferred to accumulated losses on account of: - disposal of property, plant and equipment - net of deferred tax - incremental depreciation charged during the year - net of deferred tax	(5,738) (241,684)	(4,892) (255,396)
	Related deferred tax liability - disposal of property, plant and equipment - incremental depreciation charged during the year	(63) (69,339) (316,824)	(80,863)
	Revaluation surplus as at 30 September	5,534,104	5,850,928
	Less: deferred tax liability on revaluation surplus as at 01 October	908,153	989,016
	Reduction in deferred tax liability due to: - disposal of property, plant and equipment - incremental depreciation charged during the year	(63) (69,339) (69,402)	(80,863) (80,863)
	Proration rate adjustment	16,382	-
	Deferred tax liability on revaluation surplus as at 30 September	855,133	908,153
	Revaluation surplus as at 30 September - net	4,678,971	4,942,775

6.1 The latest valuation of land, buildings and plant and machinery was carried out by an independent valuer, Danish Enterprises and Saleem Engineers (Pvt.) Limited on 30 September 2014. The valuation was determined by reference to current market value of the similar properties / assets. The most significant input into this valuation approach is price per acre for land, price per square foot for buildings and present operational condition and age of plant and machinery respectively.

Previously on 30 September 2012, valuation of land and buildings was carried out by M/s Empire Enterprises (Pvt.) Limited that resulted in increase in revaluation surplus of land by Rs. 345.40 million and increase in revaluation of buildings by Rs. 714 million.

6.2 This revaluation surplus on land and buildings shall be utilized only in accordance with the provisions of applicable laws. For the reasons explained in note 3.26.1, the revaluation surplus on land, plant and machinery and buildings will be reclassified as part of equity for financial year ending after 31 December 2017.

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		Note	2017 (Rupees i	2016 n thousand)
7.	LONG TERM FINANCES			
	Long term loans - secured - Term finance certificates (non-voting) - secured - Interest free	7.1 7.2	273,569 76,460 350,029	312,650 101,043 413,693
	Redeemable capital - Term finance certificates (non-voting) - secured Loan from director - interest free	7.3 7.4	179,445	58,200 166,863
	Less: transferred to current maturity		529,474	638,756
	<ul> <li>Long term loans - secured</li> <li>Redeemable capital - term finance certificates</li> <li>(non-voting) - secured</li> </ul>		(123,707)	(89,343)
			(123,707)	(147,543)
			405,767	491,213

- 7.1 This represents a restructured loan from National Bank of Pakistan having an aggregate amount of Rs. 312.5 million. The term of the loan is 5 years (inclusive of 1 year grace period) and the principal repayment to take place in 16 equal-quarterly installments of Rs 19.54 million. Mark-up is payable quarterly at a rate of monthly KIBOR + 100 bps per annum. This loan is secured against first pari passu charge over entire present and future fixed assets of the Company, first exclusive charge over specific machinery and personal guarantees of the directors of the Company.
- 7.2 The frozen markup restructured to an interest free loan was recognized at amortized cost using discount rate of 7.49%. The resulting change has been recognized in the profit and loss account.

	Note	2017 (Rupees i	2016 in thousand)
Interest free loan Present value adjusted on initial recognition of loan Notional finance cost Payment made during the year	30 31	101,043 - 6,138 (30,721)	122,883 (21,170) 5,474 (6,144)
		76,460	101,043

<sup>7.3</sup> The term finance certificates (TFCs) were issued to finance the acquisition and establishment of the sugar plant at Dargai Shah (disposed off as a part of restructuring process) as well as the Company's existing business operations and for other purposes permitted by the Memorandum and Articles of Association. These have been fully repaid during the year.

For the year ended 30 September 2017

7.4 This represents unsecured interest free loan obtained from executive director of the Company and is repayable in lump sum after five years.

	Note	2017 (Rupees	2016 in thousand)
Balance as on 30 September Loan obtained during the year Equity portion of loan obtained - Present value adjustment Finance cost recognized on unwinding of loan from director	31	166,863 - - 12,582	240,000 (73,137)
or loan from director	7.4.1	179,445	166,863

**7.4.1** This loan has been recognized at amortised cost using discount rate of 7.54%. The resulting change has been charged to equity (net of tax).

		2017 (Rupees	2016 in thousand)
8.	DEFERRED TAXATION		
	Accelerated tax depreciation Revaluation surplus on property, plant and equipment Unused tax losses Undistributed reserves of associates Equity portion of director loan	(372,270) (855,133) 579,388 (99,328) (13,500)	(383,444) (908,153) 565,151 (67,232) (16,364)
		(760,843)	(810,042)

8.1 Deferred tax asset on tax losses available for carry forward are recognized to the extent that the realization of related tax benefits through future taxable profits is probable. The Company has not recognized deferred tax assets of Rs. 1,195.24 million (2016: Rs. 1,602.16 million) in respect of tax losses, as sufficient tax profits may not be available to set these off in the foreseeable future. Minimum tax paid u/s 113 aggregating to Rs. 280.54 million (2016: Rs. 262.63 million) would not be available for carry forward against future tax liabilities subsequent to years 2018 through 2023. Business losses amounting to Rs. 390.49 million, Rs. 781.29 million, Rs. 51.77 million, Rs. 669.22 million and Rs. 391.00 million will expire in tax year 2019, 2020, 2021, 2022 and 2023 respectively.

For the year ended 30 September 2017

8.2 Movement in deferred tax balance is as follows:

J	Movement in deterred tax balance is as follows.				
			20	17	
		Re	eversal from	/ (charge to)	
		Opening	Profit and loss	Equity/ Revaluation surplus	Closing
			- (Rupees in	thousand)	
	Deferred taxation				
	<u>Taxable temporary difference</u>				
	Accelerated tax depreciation allowances	(383,444)	11,174	-	(372,270)
	Surplus on revaluation of property, plant and equipment Unused tax losses Undistributed reserves of associate Equity portion of director loan	(908,153) 565,151 (67,232) (16,364)	69,402 14,237 (32,096) 2,864	(16,382)	(855,133) 579,388 (99,328) (13,500)
		(810,042)	65,581	(16,382)	(760,843)
		_	20	16	
		R	eversal from ,		
		Opening	Profit and loss	Equity/ Revaluation surplus	Closing
	Taxable temporary difference		- (Rupees in t	housand)	
	Accelerated tax depreciation allowances Surplus on revaluation of property,	(387,102)	3,658	-	(383,444)
	plant and equipment Unused tax losses Undistributed reserves of associate Equity portion of director loan	(989,016) 511,765 - -	80,863 53,386 (67,232)	- - - (16,364)	(908,153) 565,151 (67,232) (16,364)
		(864,353)	70,675	(16,364)	(810,042)

For the year ended 30 September 2017

		Note	2017 2016 (Rupees in thousand)		
9.	CURRENT PORTION OF LONG TERM LIABILITIES				
	Long term finances	7	123,707	147,543	
10.	SHORT TERM BORROWINGS				
	Secured: - Cash / Running finance - Export refinance  Unsecured: Chart term interest free financing	10.2 10.3	395,420 843,396	139,053 331,215	
	- Short term interest free financing	10.4	1,661,160	498,931 969,199	
10.1	Types of short term borrowings				
	Interest / mark-up based financing Islamic mode of financing Interest free financing		1,138,816 100,000 422,344	370,268 100,000 498,931	
			1,661,160	969,199	

## 10.2 Cash / Running finances

The Company has arranged this short term finance facility from MCB Bank Limited to meet working capital requirements to the extent of Rs. 1,000 million. This finance was available at a mark-up ranging from 8.07% to 8.13% (2016: 8.10% to 8.36%) on the outstanding balance or part thereof. Expiry date of this facility is 30 November 2017.

It is secured against stock of sugar located at Bhone premises of the Company and ranking charge of Rs. 1,000 million over all fixed assets of the Company. However, exposure exceeding Rs. 525 million will be additionally secured by lien over LC's (sight) of minimum "B" rated banks, value equivalent to the utilized facility.

## 10.3 Export refinance

The Company has arranged facilities for short term finances to meet working capital requirements from various bank under mark-up arrangements to the extent of Rs. 875 million (2016: Rs. 875 million). These finances were available at a mark-up ranging from 8.07% to 8.35% (2016: 8.05% to 9.25%) on the outstanding balance or part thereof. Foreign currency borrowings were available at mark-up rates based on LIBOR ranging from 3.43% to 4.86% (2016: 3.43% to 3.94%). Expiry date of the finances obtained from Bank Islami Pakistan Limited is 30 September 2017, for MCB Bank Limited 30 November 2017 and that of National Bank of Pakistan is 31 December 2017.

The aggregate export finance is secured against lien on export contracts, pledge of stock-in-trade and registered hypothecation charge on property, plant and equipment and current assets of the Company.

## 10.4 Short term interest free financing

It represents unsecured short term interest free financing provided by a sugar agent for financing the operations of the Company.

For the year ended 30 September 2017

		Note	2017 (Rupees i	2016 n thousand)
11.	TRADE AND OTHER PAYABLES			
	Trade creditors Advances for sale of property, plant and equipment Advances from customers Security deposits Associated undertakings Accrued liabilities	11.1 11.2 11.3	879,003 12,000 272,747 2,233 23,227 135,321	1,033,362 12,000 1,759,496 2,198 2,669 175,250
	Payable to Government authorities - Sales tax - Withholding tax payable - Duty on manufacturing of Spirit (bio fuel) Unclaimed dividend	11.4	175,772 41,276 440,529 1.519	133,285 50,148 - 1,537
	Workers' profit participation fund Payable to provident fund Payable to pension and gratuity fund Others	11.5 11.6	8,189 2,184 22,228 44,391	470 - 24,670 36,936
			2,060,619	3,232,021

These include advance from Shakarganj Food Products Limited (SFPL), an associated company, amounting to Rs. 0.15 million (2016: Rs. Nil).

11.3 These are interest free and represent payable against purchase of goods / expenses incurred by associated companies on behalf of the Company:

	2017 (Rupees	2016 in thousand)
Crescent Steel and Allied Products Limited Shakarganj Energy (Private) Limited	4,045 19,182	2,669
	23,227	2,669

This represents excise duty levied on manufacturing of spirit (bio fuel) by Government of Punjab, recorded during the year.

<sup>11.2</sup> These are interest free and refundable on completion of contracts.

For the year ended 30 September 2017

		Note	2017 (Rupees	2016 in thousand)
11.5	Workers' profit participation fund			
	Balance as at O1 October Allocation for the year Less: Amount paid to workers during the year	29	470 8,140	498
	on behalf of the fund		421	28
	Balance as at 30 September		8,189	470

11.6 Included in other liabilities are provisions aggregating to Rs. 3.12 million (2016: Rs 3.12 million) in respect of probable loss from pending litigation of the Company against Sales Tax Authorities and the Excise Department.

The above provisions have been made as per the management's best estimate against various demands raised by the Sales Tax Authorities and the Excise Department, which are being contested by the Company at various forums.

		Note	2017 (Rupees i	2016 n thousand)
12.	ACCRUED FINANCE COST			
	Accrued mark-up on: - Long term finances - Liabilities against assets subject to finance leases - Short term borrowings		86,136 1,957 28,423	173,258 1,957 43,330
		12.1	116,516	218,545

**<sup>12.1</sup>** This includes Rs. 91.15 million (2016: Rs. 212.16 million) which is overdue for payment as at reporting date. However the related principle has been settled.

For the year ended 30 September 2017

#### 13. CONTINGENCIES AND COMMITMENTS

#### 13.1 Contingencies

- (j) Bank guarantee of Rs. 9.55 million (2016: Rs. 9.55 million) in favour of Sui Northern Gas Pipelines Limited against performance of contracts.
- The Company has issued post dated cheques in favour of the Collector of Customs against custom duty clearance in respect of import of plant and machinery amounting to Rs. 14.02 million (2016: Rs. 14.02 million).
- The Sindh High Court (the Court) in the case of 'Kasim Textile' in its order of O7 May 2013 has held that benefit of carry forward of minimum tax under section 113 of the Income Tax Ordinance, 2001 is only available if tax payable in a tax year is less than minimum tax paid. If in a tax year, a Company has assessed losses on which no tax is payable, the Company forgoes the right to carry forward minimum tax paid in that year. In the light of this order, the Company is not entitled to carry forward minimum tax paid in the tax year 2013 to 2018 of Rs. 291.77 million as a result of assessed tax losses in these years and adjust it against normal tax liability. Also, in the case of refunds claimed in any year, those would also be adjusted accordingly. However, the management is of the view that the verdict has been challenged in the Supreme Court and that they are waiting for the final outcome.
- A case is pending against the Company is the Environmental Protection Agency, Punjab (EPA) as a result of wastes and emissions generated during operational conditions of the principle manufacturing facility in Jhang. The Company has filed an appeal before the EPA and is confident of a favourable outcome.

#### 13.2 Commitments

The Company has the following commitments in respect of:

- (j) Contracts for acquisition of intangible (computer software) amounting to Rs. 20 million (2016: Rs. 20 million).
- Contracts for other than capital expenditures Rs. 1.20 million (2016: Rs. 1.90 million).

		Note	2017 (Rupees i	2016 in thousand)
14.	PROPERTY, PLANT AND EQUIPMENT			
	Operating fixed assets Capital work-in-progress	14.1 14.2	8,386,457 100,813	8,941,152 46,408
			8,487,270	8,987,560

For the year ended 30 September 2017

#### 14.1 Operating assets

			2017				(Rupees in	thousand)
	Cost/ re-valued amount 01 October 2016	Additions / (deletions)			Depre- ciation charge/ (deletions) for the year	Accumulated depreciation as at 30 September 2017	Book value as at 30 September 2017	Rate of depreci- ation %
Owned assets								
Freehold land	1,928,679	(6,800)	1,921,879				1,921,879	
Buildings and roads on freehold land	1,064,261	(26,711)	1,037,550	153,540	67,976 (17,113)	204,403	833,147	7.5
Plant and machinery	7,094,429	3,833 (6,545)	7,091,717	1,054,658	453,124 (1,050)	1,506,732	5,584,985	7.5-30
Tools and equipment	50,981	1,460	52,441	48,018	793 -	48,811	3,630	20-40
Water, electric and weighbridge equipment	276,560	(76)	276,484	249,457	5,460 (72)	254,845	21,639	20-40
Furniture and fixtures	47,840	148 (113)	47,875	42,134	1,153 (68)	43,219	4,656	20
Office equipment	60,574	(489)	60,085	59,320	1,181 (455)	60,046	39	40
Vehicles	140,205	(15,941)	124,264	116,333	4,448 (12,259)	108,522	15,742	20
Laboratory equipment	23,106		23,106	22,497	247	22,744	362	40
Arms and ammunition	575		575	456	23	479	96	10
Library books	10,983		10,983	10,628	73	10,701	282	30
2017	10,698,193	5,441 (56,675)	10,646,959	1,757,041	534,478 (31,017)	2,260,502	8,386,457	

		2016				(Rupees in thousand)		
	Cost/ re-valued amount 01 October 2015	Additions / (deletions)		Accumulated depreciation as at 01 October 2015	Depre- ciation charge/ (deletions) for the year	Accumulated depreciation as at 30 September 2016	Book value as at 30 September 2016	Rate of depreci- ation %
Owned assets								
Freehold land	1,955,004	(26,325)	1,928,679		-		1,928,679	
Buildings and roads on freehold land	1,062,568	1,693	1,064,261	79,724	73,816	153,540	910,721	7.5
Plant and machinery	7,086,055	8,374	7,094,429	564,833	489,825	1,054,658	6,039,771	7.5-30
Tools and equipment	52,832	2 (1,853)	50,981	48,351	1,145 (1,478)	48,018	2,963	20-40
Water, electric and weighbridge equipment	277,021	209 (670)	276,560	243,138	6,885 (566)	249,457	27,103	20-40
Furniture and fixtures	48,027	136 (323)	47,840	40,973	1,419 (258)	42,134	5,706	20
Office equipment	60,568	220 (214)	60,574	57,569	1,916	59,320	1,254	40
Vehicles	159,186	(18.981)	140,205	122,300	7,267	116,333	23,872	20
Laboratory equipment	23,106	(10,501)	23,106	22,086	411	22,497	609	40
Arms and ammunition	575		575	427	29	456	119	10
Library books	10,983		10,983	10,537	91	10,628	355	30
2016	10,735,925	10,634 (48,366)	10,698,193	1,189,938	582,804 (15,701)	1,757,041	8,941,152	

For the year ended 30 September 2017

#### 14.1.1 Disposal of property, plant and equipment

			(Rupees in thousand)			
		Cost / Carrying	Accumulated	Book	Sale	Mode of
Particulars of assets	Sold to	value	depreciation	value	proceeds	disposal
Freehold land	Outside parties					
	Malik Manzoor Hussain	4,800	-	4,800	5,760	Negotiation
	Shamshad Bharwana	2,000	-	2,000	6,202	Negotiation
Buildings and roads on freehold land	Outside parties					
	Shamshad Bharwana	809	514	295	295	Negotiation
	Bank of Punjab	25,902	16,599	9,303	65,650	Negotiation
Plant and machinery	Outside parties					
	Malik Imran Machinery	6,545	1,050	5,495	6,970	Auction
Vehicles	Outside parties					
	Muhammad Hasnain	1,445	1,114	331	1,000	Auction
	Muhammad Maqsood	943	653	290	240	Auction
	Mehar Iqbal	1,620	1,093	527	1,351	Negotiation
	Ali Husnain Waris	879	786	93	1,015	Negotiation
	Nisar Ahmad Alvi	915	812	103	900	Negotiation
	Ali Husnain Waris	879	786	93	1,015	Negotiation
	Employees					
	Muhammad Riaz ul Hassan	1,013	683	330	238	Company Policy
	Muhammad Muzammil Riaz	960	638	322	240	-do-
	Samra Ashraf	960	638	322	240	-do-
	Saleem Akhtar	960	638	322	240	-do-
	Mumtaz Hussain	539	401	138	135	-do-
	Mr. Muhammad Aslam	879	788	91	220	-do-
	Mr. Zahoor Ahmad	879	788	91	220	-do-
	Mr. Muneer Ahmad	600	538	62	175	-do-
Other assets having book						
value below Rs. 50,000		3,148	2,498	650	1,399	Company Policy
		56,675	31,017	25,658	93,505	

<sup>14.1.2</sup> The Company bases its valuation of operating assets suspect to impairment upon valuation performed by an independent valuation expert.

14.1.4 The Company reviews the useful lives of property, plant and equipment on regular basis. Any change in estimates in future years might affect the carrying amounts of the respective items of property, plant and equipment with the corresponding effect on the depreciation charge and impairment.

		Note	2017 (Rupees i	2016 n thousand)
14.1.5	The depreciation charge has been allocated as follows:			
	Cost of sales Administrative expenses	26 27	517,843 16,635	561,142 21,662
			534,478	582,804

<sup>14.1.3</sup> The carrying amount of freehold land, buildings and plant and machinery would have been Rs. 223.66 million (2016: Rs. 224.55 million), Rs. 252.48 million (2016: Rs. 283.37 million) and Rs. 2,329.77 million (2016: Rs. 2,520.33 million) respectively, had there been no revaluation.

For the year ended 30 September 2017

		Note	2017 (Rupees i	2016 in thousand)
14.2	Capital work-in-progress			
	Civil works Plant and machinery	14.2.1	3,208 68,833	2,446 30,734
	Advances given for capital work in progress	14.2.2	72,041 28,772	33,180 13,228
			100,813	46,408

14.2.1 It includes parts of machinery in transit amounting to Rs. 35.85 million (2016: Rs. Nil).

		Note	2017 2016 (Rupees in thousand)	
14.2.2	Advances			
	Considered good: - Plant and machinery - Vehicle  Considered doubtful: - Plant and machinery	14.2.3	13,288 15,484 28,772 21,664	13,228 - 13,228 21,664
	- Intangibles		15,274	15,274
			36,938 65,710	36,938 50,166
	Less: Provision against doubtful advances Less: Impairment charged	14.2.4	(16,584) (20,354)	(16,584) (20,354)
			28,772	13,228

- **14.2.3** These advances include interest free amount due from an associated company amounting to Rs. 0.29 million (2016: Rs. 0.23 million) in the normal course of business.
- **14.2.4** Advances included an amount given to Mian Muhammad Sugar Mill Limited in pursuance to a purchase arrangement whereby the Company was to get a beneficial interest in the machinery installed at the premises. In prior years, the management re-evaluated the status of this arrangement and decided to discontinue with it. Appropriate legal proceedings were initiated in this regard and consequently the remaining advance was fully impaired. The movement to date is as follows:

	201 (R	· <del>-</del>	2016 <b>thousand)</b>
Advance to date Machinery received		217,817 59,315)	217,817 (169,315)
Advance written off Impairment charged	(2	8,502 (8,148) (2,354)	48,502 (28,148) (20,354)
		-	-

For the year ended 30 September 2017

### 15. INTANGIBLE ASSETS

	2017			(Rupees in thousand)		)		
	Cost as at 01 October 2016	Additions/ (transfers/ deletions)	Cost as at 30 September 2017	Accumulated amortization 01 October 2016	Amortization/ impairment charge for the year	Accumulated amortization 30 September 2017	Book value as at 30 September 2017	Rate of amorti- ization %
Computer software - acquired NEPRA license fee	2,000 1,007	- -	2,000 1,007	2,000 322	- 685	2,000 1,007	-	20 3.7-5.0
	3,007	-	3,007	2,322	685	3,007	-	-

		2016		(Rupees in thousand)		)		
	Cost as at 01 October 2015	Additions/ (transfers/ deletions)	Cost as at 30 September 2016	Accumulated amortization 01 October 2015	Amorti- zation charge for the year	Accumulated amortization 30 September 2016	Book value as at 30 September 2016	Rate of amorti- ization %
Computer software - acquired NEPRA license fee	2,000 1,007	-	2,000 1,007	1,940 292	60 30	2,000 322	- 685	20 3.7-5.0
	3,007	-	3,007	2,232	90	2,322	685	_

15.1 The amortization and impairment charge for the year has been allocated to cost of sales as referred to in note 26.

		Note	2017 (Rupees i	2016 in thousand)
16.	BIOLOGICAL ASSETS			
	Sugarcane Mature Immature	16.1 16.2	10,044 3,498	11,306
	Rice - mature Others - mature Livestock - mature	16.3	13,542 4,484 283 8,342	11,306 408 2,004 7,734
			26,651	21,452
	Non - current - livestock - sugarcane - immature		8,342 3,498	7,734 -
	Current - crops		11,840 14,811	7,734 13,718
		16.4	26,651	21,452

- 16.1 The value of mature sugarcane crops is based on estimated average yield of 538.25 (2016: 571) maunds per acre on cultivated area of 139 (2016: 138) acres. The value of rice crops is based on the estimated yield of 35 (2016: 30) maunds per acre on cultivated area of 106 (2016: 16) acres.
- 16.2 16.5 (2016: Nil) acres relates to the sugarcane cultivation which is valued at cost incurred to date being considered its fair value and is considered to be immature for the reason that it will take more than a year for harvesting.
- 16.3 Livestock comprises 135 cows / heifers and 2 lambs (2016: 116 cows/heifers and 4 lambs).

For the year ended 30 September 2017

		Note	2017 2016 (Rupees in thousand)	
16.4	Movement during the year			
	<u>Livestock</u>			
	As at 01 October Gain / (loss) arising from changes in fair value less estimated point of sale costs Decrease due to sale / deceased livestock	30	7,734 1,319 (711)	9,431 - (308) (1,389)
	As at 30 September		8,342	7,734
	<u>Crops</u>			
	As at 01 October Increase due to purchases/costs incurred Decrease due to harvest / sales Fair value loss related to sales during the year Fair value adjustment of agricultural assets	30	13,718 25,567 (24,591) (976) 4,591	21,191 26,449 (14,552) (11,896) (7,474)
	As at 30 September		18,309	13,718
			26,651	21,452

16.5 The fair value measurements for livestock and crops have been categorised as level 2 and level 3 respectively as referred in note 41.3.

		Note	2017 (Rupees i	2016 in thousand)
17.	INVESTMENTS - RELATED PARTIES			
	In equity instruments of associate Available for sale	17:1 17:2	1,056,002 28,474	931,674 22,682
			1,084,476	954,356

For the year ended 30 September 2017

		Note	2017 2016 (Rupees in thousand)	
17.1	In equity instruments of associates			
	Unquoted			
	Shakarganj Food Products Limited 74,654,596 (2016: 74,654,596) fully paid ordinary shares of Rs. 10 each Equity held: 49.24% (2016: 49.24%)	17.1.1	1,056,002	931,674
	1 7		, ,	
17.1.1	In equity instruments of associate			
	Cost Brought forward amounts of post acquisition reserves		393,818 537,856	393,818 259,626
			931,674	653,444
	Share of movement in reserves during the year		(4,050)	(8,307)
	Share of profit for the year - before taxation - provision for taxation	32	195,344 (66,966) 128,378	291,795 (5,258) 286,537
	Balance as on 30 September	17.1	1,056,002	931,674

17.1.2 Shakarganj Foods Products Limited ("SFPL") is a public unlisted Company incorporated in Pakistan and is principally engaged in the business of manufacturing, processing and sale of food products. The activities of SFPL are largely independent of the Company. The following table summarizes the financial information of SFPL as included in its own financial statements and the Company's share in the results. The table also reconciles the summarized financial information to the carrying amount of the Company's interest in its associate.

	2017	2016
Percentage interest held	49.24%	49.24%

For the year ended 30 September 2017

	2017	2016
	(Rupees	in thousand)
Non-current assets	2,645,709	2,412,211
Current assets	2,208,544	2,224,746
Non-current liabilities	(557,365)	(742,680)
Current liabilities	(2,297,007)	(2,146,891)
Net assets (100%)	1,999,881	1,747,386
Company's share of net assets	984,741	860,413
Excess of purchase consideration over net assets	71,261	71,261
Carrying amount of interest in associate	1,056,002	931,674
Revenue	12,416,404	10,106,352
Profit from operations	260,705	581,883
Other comprehensive income	(8,224)	(16,870)
Total comprehensive income (100%)	252,481	565,013
Company's share of total comprehensive income	124,328	278,230

The financial year end of SFPL is 30 September and above figures are based on audited financial statements as of the same period.

17.1.3 Investments with face value of Rs. 575.55 million (2016: Rs. 575.55 million) are pledged as security against short term borrowings as referred to in note 10.

		2017 (Rupees	2016 in thousand)
17.2	Available for sale		
	Associated / related companies		
	Quoted - related party		
	Crescent Steel and Allied Products Limited: 180,000 (2016: 180,000) fully paid ordinary shares of Rs. 10 each Equity held: 0.23% (2016: 0.23%) Market value - Rs. 28.47 million (2016: Rs. 22.7 million)	15,921	15,921
	<u>Unquoted - associated company</u>		
	Crescent Standard Telecommunications Limited: 300,000 (2016: 300,000) fully paid ordinary shares of Rs 10 each	3,000	3,000

For the year ended 30 September 2017

		Note	2017 (Rupees i	2016 in thousand)
	<u>Others</u>			
	<u>Unquoted</u>			
	Crescent Group Services (Private) Limited: 220,000 (2016: 220,000) fully paid ordinary shares of Rs 10 each		2,200	2,200
	Innovative Investment Bank Limited: 51,351 (2016: 51,351) fully paid ordinary shares of Rs 10 each		-	-
			21,121	21,121
	Add: Cumulative fair value reserve Less: Cumulative impairment losses recognized	17.2.1 17.2.2	12,553 (5,200)	6,761 (5,200)
	Fair value gain		7,353	1,561
			28,474	22,682
17.2.1	Cumulative fair value reserve			
	As at 01 October Disposal of shares Fair value adjustment during the year		6,761 - 5,792	(16,247) 15,270 7,738
	As at 30 September		12,553	6,761
17.2.2	Cumulative impairment losses recognized		,	
	As at 01 October Reversal during the year		5,200	5,200
	As at 30 September		5,200	5,200
18.	EMPLOYEES' RETIREMENT BENEFITS			
	Pension fund Gratuity fund	18.1 18.2	42,957 7,746	28,379 10,548
			50,703	38,927
	Profit and Loss account charge for:			
	Pension Benefits Gratuity Benefits	18.1 18.2	7,811 3,478	10,479 3,093
			11,289	13,572

For the year ended 30 September 2017

		2017 (Rupees in	2016 n thousand)
18.1	Pension fund		
	The amounts recognized in the balance sheet are determined as follows:		
	Present value of defined benefit obligations Fair value of plan assets	(381,159) 424,116	(357,078) 385,457
	Asset as at 30 September	42,957	28,379
	The movement in the defined benefit obligation over the year is as follows:		
	Present value of defined benefit obligations as at 01 October Current service cost Interest cost Benefits paid during the year Remeasurement losses / (gains)	357,078 11,226 34,463 (24,897) 3,289	354,879 11,686 35,226 (22,431) (22,282)
	Present value of defined benefit obligations as at 30 September	381,159	357,078
	The movement in the fair value of plan assets for the year is as follows:		
	Fair value as at 01 October Expected return on plan assets Contributions during the year Benefits paid during the year Remeasurement gains	385,457 37,878 11,534 (24,897) 14,144	361,987 36,433 9,349 (22,431) 119
	Fair value as at 30 September	424,116	385,457
	The amounts recognized in the profit and loss account are as follows:		
	Current service cost Interest cost Expected return on plan assets	11,226 34,463 (37,878)	11,686 35,226 (36,433)
	Total, included in salaries and wages	7,811	10,479
	The amounts recognized were included in the profit and loss account as follows:		
	Cost of sales Administrative expenses Selling expenses Other expenses	3,431 3,371 315 694	2,700 6,203 136 1,440
	Total, included in salaries and wages	7,811	10,479

The actual return on plan assets was Rs. 52.02 million (2016: Rs. 36.55 million).

For the year ended 30 September 2017

	2017	2016
The principal actuarial assumptions used were as follows:		
Discount rate Expected return on plan assets Future salary increases Average expected remaining working life time of employees	10.00% 10.00% 9.00% 10 years	10.00% 10.00% 9.00% 9 years
Expected mortality rate:  Expected withdrawal and early retirement rate:	SLIC (20 mortalit Based industry/ experi	y table on for country

	2017 (Rupees	2016 in thousand)
Plan assets are comprised as follows:		
Equity Instruments Cash and cash equivalent Others - net	120,876 360,804 (57,564)	52,957 370,538 (38,038)
	424,116	385,457

Fair value of plan assets include ordinary shares of the Company whose fair values as at 30 September 2017 are Rs. 83.18 million (2016: Rs. 6.61 million).

The present value of defined benefit obligation, the fair value of plan assets and the surplus or deficit of pension fund is as follows:

	2016-17 2015-16 2014-15 2013-14 2012-1 (Rupees in thousand)				
As at 30 September					
Present value of defined benefit obligations	(381,159)	(357,078)	(354,879)	(320,228)	(273,937)
Fair value of plan assets	424,116	385,457	361,987	311,642	284,825
Surplus / (deficit)	42,957	28,379	7,108	(8,586)	10,888
Experience adjustment due to:					
(Gain) / losses on plan liabilities	3,289	(22,282)	1,593	21,589	4,014
Gains on plan assets	14,144	119	19,255	3,855	1,704

For the year ended 30 September 2017

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions is:

	Present va	Present value of defined benefit obligation			
	Change in assumptions	Increase in assumption	Decrease in assumption		
Discount rate	1%	344,359	425,663		
Salary increase	1%	396,949	367,322		

The above sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the defined benefit obligation recognized within the statement of financial position.

		2017 (Burgossi	2016
		(Rupees	n thousand)
18.2	Gratuity fund		
	The amounts recognized in the balance sheet are determined as follows:		
	Present value of defined benefit obligations Fair value of plan assets	(58,034) 65,780	(48,717) 59,265
	Asset as at 30 September	7,746	10,548
	The movement in the defined benefit obligation over the year is as follows:		
	Present value of defined benefit obligations as at 01 October Current service cost Interest cost Benefits paid during the year Remeasurement losses / (gains)	48,717 4,804 4,429 (8,846) 8,930	47,496 3,827 4,789 (1,552) (5,843)
	Present value of defined benefit obligations as at 30 September	58,034	48,717
	The movement in the fair value of plan assets for the year is as follows:		
	Fair value as at 01 October Expected return on plan assets Contributions during the year Benefits paid during the year Remeasurement gains / (losses)	59,265 5,755 5,421 (8,846) 4,185	52,514 5,523 4,292 (1,552) (1,512)
	Fair value as at 30 September	65,780	59,265

For the year ended 30 September 2017

	2017 (Rupees i	2016 in thousand)
The amounts recognized in the profit and loss account are as follows:		
Current service cost Interest cost Expected return on plan assets	4,804 4,429 (5,755)	3,827 4,789 (5,523)
Total included in salaries and wages	3,478	3,093
The amounts recognized were included in the profit and loss account as follows:		
Cost of sales Administrative expenses Other expenses	2,009 1,187 282	1,754 1,259 80
Total, included in salaries and wages	3,478	3,093
The actual return on plan assets was Rs. 9.94 million (2016: Rs. 4.01 r	nillion).	
	2017	2016
The principal actuarial assumptions used were as follows:		
Discount rate Expected return on plan assets Future salary increases Average expected remaining working life time of employees	10.00% 10.00% 9.00% 9 years	10.00% 10.00% 9.00% 9 years
Expected mortality rate:  Expected withdrawal and early retirement rate:	morta Based on	2001-05) lity table for industry/ experience
Plan assets are comprised as follows:	,	•
	2017 (Rupees i	2016 in thousand)
Equity instruments Cash and cash equivalent Others - net	20,717 59,928 (14,865)	15,458 58,200 (14,393)
	65,780	59,265

Fair value of plan assets include ordinary shares of the Company whose fair values as at 30 September 2017 are Rs. 9.79 million (2016: Rs 2.53 million).

For the year ended 30 September 2017

The present value of defined benefit obligation, the fair value of plan assets and the surplus or deficit of gratuity fund is as follows:

	2016-17	2015-16 (Rup	2014-15 ees in thous	2013-14 and)	2012-13
As at 30 September					
Present value of defined benefit obligations Fair value of plan assets	(58,034) 65,780	(48,717) 59,265	(47,496) 52,514	(48,924) 48,223	(48,450) 50,653
Surplus/(deficit)	7,746	10,548	5,018	(701)	2,203
Experience adjustment due to:					
(Gain) / losses on plan liabilities	8,930	(5,843)	(2,453)	3,913	8,345
(Losses) / gains on plan assets	4,185	(1,512)	1,918	313	2,063

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions is:

	Present va	Present value of defined benefit obligation			
	Change in assumptions	Increase in assumption	Decrease in assumption		
Discount rate Salary increase	1% 1%	53,415 63,384	63,384 53,336		

The above sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the defined benefit obligation recognized within the statement of financial position.

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		Note	2017 (Rupees i	2016 in thousand)
19.	LONG TERM LOANS, ADVANCES AND DEPOSITS			
	Security deposits: Considered good Considered doubtful  Advance to Creek Marina (Private) Limited - considered doubtful	19.1	36,531 265 36,796 38,557	36,531 265 36,796 38,557
	Less: Provision against doubtful receivables		75,353 (38,822)	75,353 (38,822)
			36,531	36,531

For the year ended 30 September 2017

This represents payment for two apartments in the Creek Marina Projects pursuant to a settlement agreement entered into by the Company and the former Crescent Standard Investment Bank Limited (CSIBL) in year 2006. The construction work at the site has been halted since year 2011 due to differences between Defence Housing Authority and the developer. The resumption of construction work is still uncertain in near future. Consequently, based on prudence principal the Company provided the above advance in full.

		2017 (Rupees	2016 in thousand)
20.	STORES, SPARE PARTS AND LOOSE TOOLS		
	Stores Spare parts Loose tools	39,756 25,118 1,078	43,296 30,859 1,334
		65,952	75,489
	Less: Provision for obsolete items	(4,610)	(4,610)
		61,342	70,879
21.	STOCK-IN-TRADE		
	Raw materials Work-in-process	338,471 12,540	136,245 12,489
	Finished goods Provision for slow moving items	767,761 (2,925)	198,916
		764,836	198,916
		1,115,847	347,650

- 21.1 Raw materials and finished goods amounting to Rs. 999.29 million (2016: Rs. 240.54 million) are pledged with lenders as security against short term borrowings as referred to in note 10.
- 21.2 The amount charged to profit and loss account on account of write down of finished goods to net realizable value amounts to Rs. 26.92 (2016: Rs. Nil).

		Note	2017 (Rupees i	2016 n thousand)
22.	TRADE DEBTS			
	Considered good: - Unsecured Considered doubtful: - Unsecured	22.1	167,717 11,476	13,154 6,696
	Less: Provision for doubtful debts	22.2	179,193 (11,476)	19,850 (6,696)
			167,717	13,154

For the year ended 30 September 2017

22.1 These include receivable from Shakarganj Food Products Limited (SFPL), an associated company, amounting to Rs. Nil (2016: Rs. 5.85 million).

		Note	2017 (Rupees	2016 in thousand)
22.2	Provision for doubtful balances			
	Balance as at 01 October Provision for the year		6,696 4,780	6,696 -
	Balance as at 30 September		11,476	6,696
23.	LOANS, ADVANCES, PREPAYMENTS AND OTHER RECEIVABLES			
	Advances - considered good - to employees - to suppliers and contractors - to sugarcane growers	23.1	9,677 96,399 10,601	12,297 39,035 13,158
	Advances considered doubtful		116,677	64,490
	Advances - considered doubtful: - to employees - to suppliers and contractors - to sugarcane growers		628 9,409 5,146	628 8,700 237
			15,183	9,565
	Due from related parties - unsecured and considered good	23.2	16,346	22,843
			16,346	22,843
	Due from related parties -unsecured considered doubtfu	ıl:	80	80
	Current portion of long term loan receivable from	23.1	80	80
	Sui Northern Gas Pipelines Limited Receivable from Government - Income tax - Export rebate Prepayments Receivable from provident fund	∠ <b>3.</b> I	47,395 41,737 3,638	414 208,897 47,716 2,934 2
	Margins against bank guarantees Others:		2,180	2,180
	- considered good - considered doubtful		6,988 2,368	486 2,368
			252,592	361,975
	Less: Provision against doubtful receivables	23.3	(17,632)	(12,013)
			234,960	349,962

<sup>23.1</sup> These relate to normal business of the Company and are interest free.

For the year ended 30 September 2017

### 23.2 Due from related parties - unsecured and considered good

	Note	2017 (Rupees i	2016 n thousand)
Shakarganj Food Products Limited Shakarganj Energy (Private) Limited Crescent Steel & Allied Product Limited Crescent Hadeed (Private) Limited		11,387 - 1,591 3,368	968 18,745 443 2,687
	23.2.1	16,346	22,843

23.2.1 These are interest free in the normal course of business and are due by not more than six months.

		Note	2017 (Rupees i	2016 n thousand)
23.3	Provision against doubtful receivables			
	As at 01 October Provision during the year Written off against provision	27	12,013 6,611 (992)	13,148 1,384 (2,519)
	As at 30 September		17,632	12,013
24.	CASH AND BANK BALANCES			
	At banks on: - Saving accounts - Pak rupees - Foreign currency	24.1	542	132 74
	roreign currency		542	206
	- Current accounts	24.2	4,190	17,674
			4,732	17,880
	In hand In transit		523 -	260 500
			5,255	18,640

<sup>24.1</sup> These carry mark-up at the rates ranging from 3.75% to 3.80% per annum (2016: 3.50% to 4.10% per annum).

These deposits include Rs. 0.23 million (2016: Rs. 0.06 million) under Shariah compliant arrangements, which carries profit rate ranging from 1.97% to 3.75% per annum (2016: 2.22% to 3.50% per annum).

24.2 These include balances amounting Rs. 1.19 million (2016: Rs. 0.53 million) which have been maintained under shariah based arrangements.

For the year ended 30 September 2017

### 25. SALES - NET

															(Rupees ir	thousand)
	Su	gar	Bio	Fuel	Bio F	Power	Building	Materials	Tex	tile	Fa	rms	Oth	iers	To	tal
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
Gross sales	0.505.210	2074015	70.175	25 321			15 400		70.4070	746.007	14210	10.003	2002	2264	0.404.055	2070024
- Local - Export	8,585,210 300,088	3,074,915 37,555	72,175 1,826,817	35,721 475,870	-		15,480		794,079	746,097	14,218	19,927	3,693	2,264	9,484,855 2,126,905	3,878,924 513,425
<ul> <li>By-products</li> <li>Inter-segment</li> </ul>	621,049 915,118	273,395 230,361	16,690 153,913	28,305					8,711	8,088	10,373	9,297	1,648	2,714	646,450	281,483
Less:	10,421,465	3,616,226	2,069,595	539,896			15,480		802,790	754,185	24,591	29,224	5,341	4,978	12,258,210	4,673,832
Commission to selling agents Sales tax and Federal Excise Duty	9,230 870,108	1,252 276,705	13,509	5,564	-	-	914 2,502	-	1,783 7	1,324 15,768		-	-	-	11,927 886,126	2,576 298,037
	879,338	277,957	13,509	5,564	-	-	3,416	-	1,790	17,092	-	-	-	-	898,053	300,613
Net sales	9,542,127	3,338,269	2,056,086	534,332		-	12,064		801,000	737,093	24,591	29,224	5,341	4,978	11,360,157	4,373,219

Inter-segment sales have been eliminated from total figures. 25.1

#### 26. **COST OF SALES**

															(Rupees in	thousand)
	Su		Bio I			Power		Materials	Tex			rms		ners	To	
Note	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
Inter-segment Raw materials consumed	159,664 7,039,682	43,860 2,131,587	909,390 869,500	224,101 164,211	-		5,728	2	544,603	487,637	6,270 509	2,714 621	2,478	1,545	8,456,772	2,785,601
-	7,199,346	2,175,447	1,778,890	388,312	-	-	5,728	2	544,603	487,637	6,779	3,335	2,478	1,545	8,456,772	2,785,601
Salaries, wages and other benefits 26.2 Stores, spare parts and	277,634	177,490 55,181	41,372	23,837	2,296	1,705	5,381 588	902	83,483 15.129	70,710 14,795	3,665 3,722	4,292 1.018	312	288	414,143	279,224 73.190
loose tools consumed  Duty on manufacturing	115,039	101,00	4,191	2,069	2	127	200		15,129	14,795	3,722	1,018	2		138,673	73,190
of bio fuel 11.4 Dyes and chemicals Packing material consumed Fuel and power Repairs and maintenance Insurance Vehicle running and	51,430 59,197 693,613 25,189 4,118	19,914 20,156 299,471 9,574 4,798	519,829 15,382 - 74 1,844 2,100	4,576 8 1,028 1,644	160 305	14 1,481 326	4,828 - - - 464 74	- - - - 66	10,345 127,294 258 1,506	10,143 122,098 316 1,566	3,166 2,072 90	3,881 641 48	240	184	519,829 71,640 69,782 824,147 29,987 8,193	24,490 30,483 425,472 13,040 8,448
maintenance Travelling and conveyance Printing and stationery Rent, rates and taxes Land preparation and	4,828 1,059 182 1,287	3,419 545 171 11,820	276 54	93 31	-	:	10 3 1	-	500 - 289	569 - 289	386	- - - 798		:	4,838 1,838 237 1,962	3,419 1,207 202 12,907
irrigation expense										-	7,069	4,769	-		7,069	4,769
Sugarcane research and development 26.2 Depreciation on property,	1,480	813													1,480	813
plant and equipment 14.1.5 Amortization on intangibles	334,022	362,240 60	137,330	148,036	19,228 30	20,787 30	3,854	4,166	22,338	24,735	1,071	1,178			517,843 30	561,142 90
Impairment on intangibles Other expenses	28,902	13,828	10,033	5,361	655 118	123	641	13	594	714	217	91	40	4	655 40,545	20,134
	8,797,326	3,154,927	2,511,375	574,995	22,794	24,593	21,572	5,149	806,339	733,572	28,237	20,051	3,072	2,021	11,109,663	4,244,631
Opening work-in-process Less: Closing work-in-process	8,417 (6,239)	2,182 (8,417)	-	-	-	-	-	-	4,072 (6,301)	4,238 (4,072)	-				12,489 (12,540)	6,420 (12,489)
	2,178	(6,235)			-		-		(2,229)	166	-	-		-	(51)	(6,069)
Cost of goods produced	8,799,504	3,148,692	2,511,375	574,995	22,794	24,593	21,572	5,149	804,110	733,738	28,237	20,051	3,072	2,021	11,109,612	4,238,562
Finished goods purchased for resale	160,650	124,867			-										160,650	124,867
Opening stock of finished goods	187,111	464,903	285	6,920	-	-	-	-	11,520	31,629		-	-	976	198,916	504,428
Less: Closing stock of finished goods	(476,568)	(187,111)	(270,055)	(285)		-	(6,275)		(4,215)	(11,520)	(7,716)	-	(7)	-	(764,836)	(198,916)
	(289,457)	277,792	(269,770)	6,635		-	(6,275)		7,305	20,109	(7,716)	-	(7)	976	(565,920)	305,512
	8,670,697	3,551,351	2,241,605	581,630	22,794	24,593	15,297	5,149	811,415	753,847	20,521	20,051	3,065	2,997	10,704,342	4,668,941

**26.1** Inter-segment purchases have been eliminated from total figures.

For the year ended 30 September 2017

26.2 Salaries, wages and other benefits and sugarcane research and development include following in respect of retirement benefits:

3,431 2,009 5,074 10,514 194,813 6,885 3,105 6,376 3,343 1,353 2,260 3,645	2,700 1,754 3,953 8,407 149,210 3,919 2,725 5,255 2,204 1,256
194,813 6,885 3,105 6,376 3,343 1,353 2,260	149,210 3,919 2,725 5,255 2,204 1,256
6,885 3,105 6,376 3,343 1,353 2,260	3,919 2,725 5,255 2,204 1,256
6,885 3,105 6,376 3,343 1,353 2,260	3,919 2,725 5,255 2,204 1,256
3645	2,846
10,461 4,514 4,939 133 3,434 6,152 488 948	4,039 9,350 4,502 4,273 121 2,752 6,145 225 773
4,780	1,384 - 21,662 342
282,315	222,983
3,371 1,187 3,554	6,203 1,259 2,578
8,112	10,040
1,350 550 180	1,350 550 180 275
2	2 4,780 5 16,635 1,440 282,315 3,371 1,187 3,554 8,112

For the year ended 30 September 2017

		Note	2017 (Rupees i	2016 in thousand)
28.	DISTRIBUTION AND SELLING COSTS			
	Salaries, wages and other benefits Freight and forwarding Handling and distribution Loading and unloading charges Sales promotion expenses Insurance Others	28.1	4,266 143,827 3,634 6,647 450 2,260	2,782 46,934 1,488 2,419 341 1,995
			161,084	55,965
28.1	Salaries, wages and other benefits include following in respect of retirement benefits:			
	Pension fund Provident fund		315 156	136 93
			471	229
29.	OTHER OPERATING EXPENSES			
	Workers' Profit Participation Fund Donations Net exchange loss	11.5	8,140 100 7,260	- 127 6,564
	Social action programme expenses including salaries Waste water drainage Fair value adjustment of agricultural assets Others	29.2	5,664 7,717 - 1,619	3,577 5,555 7,782 2,946
			30,500	26,551

<sup>29.1</sup> None of the Directors of the Company or their spouse have any interest in donees.

### 29.2 Social action programme salaries expenses include following in respect of retirement benefits:

	2017 (Rupees	2016 in thousand)
Pension fund Gratuity fund Provident fund	208 86 98	185 81 49
	392	315

For the year ended 30 September 2017

		Note	2017 (Rupees i	2016 in thousand)
30.	OTHER INCOME			
	Income from financial assets			
	Profit on sale of 'Available for Sale' investments Profit on the sale of right allotment letters Dividend income Return on bank deposits	30.1	- - 9,230 88	80,878 31,682 9,336 14,039
	Income from non-financial assets		9,318	135,935
	Scrap sales Profit on sale of:		12,577	13,542
	<ul> <li>- Property, plant and equipment</li> <li>- Store items</li> <li>Liabilities no longer payable written back</li> <li>Fair value adjustment of agricultural assets</li> <li>Rental income</li> <li>Export rebate</li> <li>Present value adjustment on initial recognition</li> </ul>	14.1.1 30.2 16.4	67,847 89 7,244 5,910 19,737	33,854 262 226,735 - 11,913 8,580
	of interest free loan Sale of mud Others	7.2	- 15,131 4,731	21,170 7,374 1,152
			133,266	324,582
			142,584	460,517
30.1	Dividend income is received from the following:			
	Related party: Crescent Steel and Allied Products Limited		540	9336
	Others: Safeway Mutual Fund Asian Stocks Fund		5,571 3,119	-
	, S.S. I GOORD I GITG	30.1.1	8,690	-
			9,230	9,336

**<sup>30.1.1</sup>** This represents proportionate share of the Company in the WWF liability of the mutual funds with-held at the time of disposal of these units on 16 September 2013. During the year, the said liability of funds was waived off by the authorities. Management Company of that funds distributed the said benefits to Company based on number of units held as of 16 September 2013.

<sup>30.2</sup> This includes Rs. Nil (2016: Rs. 159.78 million) waived off by National Bank of Pakistan as part of the restructuring arrangement.

For the year ended 30 September 2017

		Note	2017 (Rupees i	2016 n thousand)
31.	FINANCE COST			
	Interest and mark-up on:			
	- Long term finances	31.1	21,890	39,227
	- Short term borrowings	31.1	88,610	82,913
	- Due to gratuity and pension funds - related party		33,556	50,801
	Notional finance cost	7.2	6,138	5,474
	Bank charges, commission and excise duty		5,670	3,115
	Unwinding of loan from director	7.4	12,582	-
	Others		1,386	1,224
			169,832	182,754

This includes penalties aggregating to Rs. Nil (2016: Rs. 1.04 million) levied by financial institutions due to delayed payments.

		Note	2017 (Rupees in	2016 <b>thousand)</b>
32.	TAXATION			
	For the year			
	- Current - Deferred		137,808 (65,581)	51,647 (70,675)
			72,227	(19,028)
	Associates	17.1.1	66,966	5,258
		32.1	139,193	(13,770)
			2017 %	2016 %
32.1	Tax charge reconciliation			
	Numerical reconciliation between the average effective tax rate and the applicable tax rate			
	Applicable tax rate		30.00	31.00
	Tax effect for income under presumptive tax regime Effect of tax credit Tax effect of amounts that are not deductible		46.19 (O.15)	(12.16) 2.71
	for tax purposes Impact of tax related to associates Impact of exempt income		(37.12) 2.39 (1.54)	(396.82) 286.83 131.93
			9.77	12.49
	Average effective tax rate charged to profit and loss acco	ount	39.77	43.49

For the year ended 30 September 2017

- 32.2 The Company takes into account the current income tax law and the decisions taken by appellate authorities. Instance where the Company's view differs from the view taken by the income tax department at the assessment stage and where the Company considers that its views on items of material nature is in accordance with law, the amounts are shown as contingent liabilities.
- 32.3 In view of the available income tax losses, the provision for current taxation represents tax under 'Final Tax Regime' and minimum tax on turnover under section 113 of the Income Tax Ordinance, 2001. Minimum tax under section 113 is available for set off for five years against normal tax liability arising in future years whereas tax under 'Final Tax Regime' is not available for set off against normal tax liabilities.
  - For the purposes of current taxation, the tax losses available for carry forward as at 30 September 2017 are estimated approximately at Rs. 5,915.42 million (2016: Rs. 7,224.38 million).
- 32.4 The Finance Act, 2017 introduced a tax under section 5A of the Income Tax Ordinance, 2001 on every public company other than a scheduled bank or Modarba, that derives profits for tax year and does not distribute at least 40% of the after tax profit within six months of the end of said tax year through cash or bonus shares.

As explained in note 45 to the financial statements, the Board of Directors in their meeting held on 13 December 2017 has recommended a final cash dividend of Rs. 1.25 per share (2016: Rs. Nil) for the year ended 30 September 2017 which complies with the above stated requirements. Accordingly, no provision for tax in this respect has been made in these financial statements.

			2017	2016 Restated
33.	EARNINGS PER SHARE - BASIC AND DILUTED			
	i-Profit attributable to ordinary share holders:			
	Profit / (loss) for the year	Rupees	210,819,000	(17,893,000)
	ii-Weighted-average number of ordinary shares:			
	Weighted average number of shares	Number	117,113,835	114,286,185
	Earnings / (loss) per share	Rupees	1.80	(0.16)

<sup>33.1</sup> No figure for diluted earnings per share has been presented as the Company has not issued any instruments carrying options which would have an impact on earnings per share when exercised.

For the year ended 30 September 2017

		2017 (Rupees i	2016 n thousand)
34.	CASH GENERATED FROM OPERATING ACTIVITIES		
	Profit / (loss) before taxation	350,012	(31,663)
	Adjustment for depreciation/amortization of:		
	<ul> <li>property, plant and equipment</li> <li>intangible assets</li> <li>Impairment of intangibles</li> <li>Liabilities no longer payable written back</li> <li>Gain on sale of property, plant and equipment</li> <li>Interest from bank deposits</li> <li>Provision for doubtful: <ul> <li>Short term loans, advances, deposits and receivables</li> <li>Trade debtors</li> </ul> </li> <li>Provision for Workers Profit Participation Fund (WPPF)</li> <li>Provision for employees' retirement benefits</li> <li>Dividend income</li> <li>Net (income) / loss on biological assets</li> <li>Gain on sale of 'Available for sale' investments</li> <li>Present value adjustment on initial recognition of interest free loan</li> <li>Share of profit from associates</li> <li>Finance cost</li> </ul>	534,478 30 655 (7,244) (67,847) (88) 6,611 4,780 8,140 11,289 (9,230) (5,199)	582,804 90 - (226,735) (33,854) (14,039) 1,384 - 13,572 (9,336) 1,604 (80,878) (21,170) (291,795) 182,754
		450,863	104,401
	Profit before working capital changes	800,875	72,738
	Effect on cash flow due to working capital changes:  Decrease in stores spare parts and loose tools (Increase) / decrease in stock in trade (Increase) / decrease in biological assets - net (Increase) / decrease in trade debts (Increase) in loans, advances, prepayments and other receivables (Decrease) / increase in trade and other payables	9,537 (760,481) (7,716) (159,343) (53,471) (1,064,442) (2,035,916)	12,637 457,301 7,473 17,410 (16,219) 47,843
	Cash (used in ) / generated from operating activities	(1,235,041)	599,183

For the year ended 30 September 2017

#### 35. REMUNERATION OF CHIEF EXECUTIVE OFFICER, DIRECTORS AND EXECUTIVES

The aggregate amount charged in the financial statements for the year for remuneration, including certain benefits, to the chief executive officer, executive directors, non-executive directors and executives of the Company is as follows:

	Chief Executive Officer		Executiv	e Directors	Non-Execu	utive Directors	Executives			
	2017	2016	2017	2016	2017	2016	2017	2016		
			(	(Rupees in the	ousand)					
Managerial remuneration	6,200	5,100	4,672	4,008	-	-	63,536	39,289		
Contribution to retirement benefits House rent	2,190 2,790	1,802 2,295	327 1,868	281 1,603	-	-	14,130 22,401	8,728 15,691		
Utilities Medical	620	510	467 374	401 321	-	-	5,214 3,943	3,698 2,607		
Others Reimbursable expenses	-	-	-	-	-	-	2,570	2,211		
Fees	-	-	-	-	920	660	-	-		
	11,800	9,707	7,708	6,614	920	660	111,794	72,224		
Number of persons	1	1	1	1	6	6	39	27		

- The chief executive officer, directors and some executives are provided with company maintained cars, travel facilities and club membership.
- 35.2 The Company has contributed Rs. 3.38 million (2016: 2.32 million) and Rs. 8.92 million (2016: 5.49 million) in gratuity and pension fund respectively for key management personnel.

#### 36. PROVIDENT FUND RELATED DISCLOSURE

The Company operates a provident fund through an independent trust for its employees as explained in note 3.25.2.

The following is based on information provided by the provident fund trust;

	Un-audited 2017 (Rupees	Audited 2016 in thousand)
Size of the fund Cost of investment made Fair value of investments Percentage of investments made The breakup of investments is as follows:	278,861 60,836 179,353 64%	171,531 66,260 72,612 42%
Available for sale  Ordinary shares - listed companies  Mutual funds	178,195 1,158 179,353	71,550 1,062 72,612

The fund has made investment in ordinary shares of the Company which is not in line with the requirements of section 227 of the repealed Companies Ordinance, 1984 (Section 218 of the Companies Act 2017) and the rules formulated for this purpose.

For the year ended 30 September 2017

#### 37. NUMBER OF EMPLOYEES

- As at 30 September

The Company has employed following number of persons:

(Number of persons)			
1,248	1,213		
1,231	1,299		

### 38. RELATED PARTY DISCLOSURES

- Average number of employees

The related parties comprise subsidiaries, associated undertakings, other related group companies, directors of the Company, key management personnel and post employment benefit plans. The Company in the normal course of business carries out transactions with various related parties. Amounts due from and to related parties are shown under loans, advances, deposits, prepayments and other receivables note 23 and trade and other payables note 11 and remuneration of directors and key management personnel are disclosed in note 35. Other significant transactions with related parties are as follows:

	Notes the constitution of	Natura of transactions	2017	2016
К	Relationship with the company	Nature of transactions	(Rupee:	s in thousand)
	. Related parties Crescent Steel & Allied Products Limited (CSAPL)	Purchase of goods Salary expense and other common expenses Dividend income	82 2,734 540	19,650 3,264 9,336
S	Shakarganj Energy (Private) Limited -associated undertaking of CSAPL	Purchase of electricity, steam and bagasse Sale of bagasse & water Sale of material Purchase of material Rent paid against use of boiler Advances received for bagasse Common expenses	755,844 621,049 - 197 - - 8,103	164,850 286,813 3,973 5,000 70,000 8,679
	Crescent Hadeed (Private) Limited associated undertaking of CSAPL	Rendering of services Sale of material Purchase of Material	1,439 - 63	2,577 1,643 -
	Crescent Cotton Mills Limited	Purchase of Yarn	-	4,353
•	Premier Insurance Limited i. Associated undertakings	Insurance expenses	6,909	5,389
	Shakarganj Food Products Limited	Sale of goods Salary expense and other common expenses	191,846 1,554	160,411 4,078
ii	ii. Post employment benefit plans	Expense charged in respect of retirement benefit plans Transactions with pension and gratuity fund account	20,171	20,245
		- Funds received - Funds paid - Markup expense	762,337 762,337 33,556	747,436 747,436 50,801
į٧	v. Key management personnel	Loan received from director	-	240,000

For the year ended 30 September 2017

		2017	2016
CAPACITY AND PRODUCTION			
<u>Sugar</u>			
Jhang			
Rated crushing capacity On the basis of 145 days (2016: 97 days) Actual cane crushed	MT / day MT MT	10,000 1,450,000 838,456	10,000 970,000 269,018
Bhone			
Rated crushing capacity On the basis of 138 days (2016: 86 days) Actual cane crushed	MT / day MT MT	6,000 828,000 705,393	6,000 516,000 181,786
The low crushing was due to working capital cons	straints.		
<u>Bio Fuel</u>			
Jhang			
Rated production capacity  On the basis of average number of 175 days	Litres / day	150,000	150,000
(2016: 53 days) working Actual production	Liters Liters	26,250,000 24,691,358	8,000,000 7,192,675
Bhone			
Rated production capacity	Litres / day	200,000	200,000
On the basis of average number of 98 days (2016: 21 days) working Actual production	Liters Liters	19,500,000 16,929,875	4,150,000 3,001,263
Low plant operational days were due to working o	capital constraints.		
Building Materials			
On the basis of 5 years average (2016: 5 years) working	Cubic meter	6,163	6,163
Actual production	Cubic meter	1,578	-
Low plant operational days was due to unavailable of surplus bagasse and consumer demand.	lity		
<u>Textile</u>			
Capacity (converted in 20s counts) Actual production (converted in 20s counts)	Kg Kg	6,796,556 6,155,317	6,586,511 5,836,313

The actual production was 91% of the capacity.

### <u>Power</u>

Plant was not operated due to unavailability of surplus raw material.

For the year ended 30 September 2017

### 40. BUSINESS SEGMENTS INFORMATION

																		(Rupees in	thousand)
	Note	Su 2017	gar 2016	Bio I 2017	Fuel 2016	Bio P 2017	ower 2016	Building 2017	Materials 2016	Tex 2017	tile 2016	Fai 2017	ms 2016	Otl 2017	ners 2016	Elimii 2017	nation 2016	Tot 2017	2016
Revenue - External - Intersegment	25 25	8,627,009 915,118	3,107,908 230,361	1,902,173 153,913	506,027 28,305		-	12,064	-	801,000	737,093	14,218 10,373	19,927 9,297	3,693 1,648	2,264 2,714	. (1,081,052)	- (270,677)	11,360,157	4,373,219
		9,542,127	3,338,269	2,056,086	534,332	-	-	12,064		801,000	737,093	24,591	29,224	5,341	4,978	(1,081,052)	(270,677)	11,360,157	4,373,219
Segment expenses Cost of sales - Intersegment	26	159,664	43,860	909,390	224,101			5,728	2_	_		6,270	2,714			(1,081,052)	(270,677)		
- External	26	8,511,033 8,670,697	3,507,491	1,332,215 2,241,605	357,529 581,630	22,794	24,593	9,569 15,297	5,147 5,149	811,415	753,847 753,847	14,251	20,051	3,065	2,997	(1,081,052)	(270,677)	10,704,342	4,668,941
Gross profit / (loss)		871,430	(213,082)	(185,519)	(47,298)	(22,794)	(24,593)	(3,233)	(5,149)	(10,415)	(16,754)	4,070	9,173	2,276	1,981	-	-	655,815	(295,722)
- Administrative expens	ses 27	209,705	170,674	45,186	27,318	-	-	265	-	25,932	23,573	1,110	1,164	117	254	-	-	282,315	222,983
<ul> <li>Distribution and selling costs</li> </ul>	28	15,128	7,666	144,286	46,810	-	-	6	-	1,664	1,489	-		-	_	-	-	161,084	55,965
		224,833	178,340	189,472	74,128	-		271		27,596	25,062	1,110	1,164	117	254	-		443,399	278,948
Segment results		646,597	(391,422)	(374,991)	(121,426)	(22,794)	(24,593)	(3,504)	(5,149)	(38,011)	(41,816)	2,960	8,009	2,159	1,727	-		212,416 (30,500)	(574,670)
Other operating exper Operating profit / (los																		181,916	(601,221)
Finance costs Other income Taxation Share of income from	associal	es - net of ta	<															(169,832) 142,584 (72,227) 128,378	(182,754) 460,517 19,028 286,537
Profit / (Loss) for the	vear																	210,819	(17,893)
40.1 Inter-segments		d purchases																	
Inter - segment : from total figu		d purchases I	nave been elii	minated															
40.2 Basis of inter-se																			
All inter-segmen	it transfe	rs are made	at cost.																
40.3 Segment assets Unallocated asset	ets	5,817,779	5,841,191	2,512,461	1,977,339	237,145	257,608	53,804	51,682	321,324	348,636	700,635	685,223	8	2,838	-	-	9,643,156	9,164,517 1,675,279
All non-current a	assets of	the Compan	y as at the re	porting date	are located i	n Pakistan.												11,270,752	10,839,796
40.4 Segment liabilit		2,841,265	4,010,295	1,853,758	1,315,885	25,171	28,235	21,812	33,820	97,641	133,072	17,703	17,090	179	1,070			4,857,529	5,539,467
Unallocated liab		2,041,200	4,010,295	1,033,730	(200,010)	23,1/1	20,233	21,012	33,020	97,041	133,072	17,703	17,090	1/9	1,070	-	-	271,083 5,128,612	329,096
40.5 Capital expendi	iture	43.623	628		6.493					40	1.318	591	51	_	_		_	44.254	8.490
Unallocated																		15,592	2,144
40.6 Depreciation on p	property,																	59,846	10,634
plant and equi Unallocated	pment	334,022	362,240	137,330	148,036	19,228	20,787	3,854	4,166	22,338	24,735	1,071	1,178	-	-	-	-	517,843 16,635	561,142 21,662
																		534,478	582,804
40.7 Impairment on intangible ass	ets		60		-	685	30	-	-		-		-	-	-	-	-	685	90
40.8 Secondary repo	orting																	685	90
Segment revenu external custom geographical ar is as follows:	ers by																		
Export sales - Eu Export sales - As Local sales		4,482 295,606 8,326,921	37,555 3,070,353	838,705 988,112 75,356	121,865 354,005 30,157	-	-	12,064	-	801,000	737,093	14,218	- 19,927	3,693	2,264			843,187 1,283,718 9,233,252	121,865 391,560 3,859,794
		8,627,009	3,107,908	1,902,173	506,027			12,064		801,000	737,093	14,218	19,927	3,693	2,264			11,360,157	4,373,219
									===			,					===	,,.,	

For the year ended 30 September 2017

#### 41. FINANCIAL RISK MANAGEMENT

#### 41.1 Financial risk factors

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, price risk and interest rate risk), credit risk and liquidity risk. The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance.

The Company's Board of Directors ("the board") has overall responsibility for establishment and oversight of the Company's risk management framework. The Board is responsible for developing and monitoring the Company's risk management policies.

The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risk and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and Company's activities. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Company's audit committee oversees how management monitors compliance with the Company's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Company. Audit committee is assisted in its oversight role by internal audit department. Internal audit department undertakes both regular and adhoc reviews of risk management controls and procedures, the results of which are reported to the audit committee.

The Company's exposure to financial risk, the way these risks affect the financial position and performance and the manner in which such risks are managed is as follows:

#### 41.1.1 Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the company's income or value of its holding of financial instruments. The objective of market risk management is to manage and control market risk exposures with acceptable parameters, while optimizing return.

#### (i) **Currency risk**

Currency risk is the risk that value of a financial instrument will fluctuate due to changes in foreign exchange rates. Currency risk arises mainly where receivables and payables exist due to transactions with foreign buyers and suppliers. The company, where considered necessary, uses money market borrowing contracts against receivables exposed to foreign currency risks.

The Company is exposed to currency risk arising only with respect to the United States Dollar (USD). Currently, the Company's foreign exchange risk exposure is restricted to the amounts receivable from / payable to the foreign entities and short term borrowings with banks. The Company's exposure to currency risk is as follows:

For the year ended 30 September 2017

		2017	2016
	Note	(USI	O)
Financial liabilities			
Export refinance	10.3	2,588,349	2,204,889
Trade and other payables	11	988,699	648,699
Trade debts	22	1,432,700	-
		2017 (USI	2016
		(03)	
Rupees per USD			
Average rate		105.10	104.58
Reporting date rate		105.45	104.75

At 30 September 2017, if the Rupee had weakened/strengthened by 10% against the US dollar with all other variables held constant, post-tax profit for the year would have been lower / higher as under, mainly as a result of foreign exchange gains/losses on translation of US dollar-denominated short term borrowings, trade receivables and payables.

### Foreign currency sensitivity analysis

The following table demonstrates the sensitivity to a reasonably possible change in the US dollar exchange rate, with all other variables held constant, of the Company's profit before tax and equity. The Company's exposure to foreign currency changes for all other currencies is not material.

	Change in Exchange rate %	Effect on profit before tax	Effect on equity
		(Rupees in	thousand)
2017	10%	(22,612)	(22,612)
	-10%	22,612	22,612
2016	10%	(29,891)	(29,891)
	-10%	29,891	29,891

### (ii) Price risk

The Company is exposed to equity securities price risk because of investments held by the Company and classified as available for sale. The Company is not exposed to commodity price risk. To manage its price risk arising from investments in equity securities, the company diversifies its portfolio. Diversification of the portfolio is done in accordance with the limits set by the Company.

The Company's investments in equity of other entities that are publicly traded are listed on Pakistan Stock Exchange.

For the year ended 30 September 2017

The summary below explains the impact of increase of the PSX-100 index on equity. The analysis is based on the assumption that the PSX-100 index had increased/decreased by 10% with all other variables held constant and all the company's equity instruments moved according to the historical correlation with the PSX-100 index:

> Impact on other components of equity 2017 2016

(Rupees in thousand)

Pakistan Stock Exchange

2.847 2,268

Other components of equity would increase/decrease as a result of gains/losses on equity securities classified as available for sale.

#### (iii) Cash flow and fair value interest rate risk

As the Company's income is substantially independent of changes in market interest rates.

The Company's interest rate risk arises from both long-term and short term borrowings. Borrowings issued at variable rates expose the Company to cash flow interest rate risk.

The Company analyses its interest rate exposure on a dynamic basis. Various scenarios are simulated taking into consideration refinancing, renewal of existing positions, alternative financing and hedging. Based on these scenarios, the company calculates the impact on profit and loss of a defined interest rate shift. The scenarios are run only for liabilities that represent the major interest-bearing positions.

At the balance sheet date, the interest rate profile of the Company's interest bearing financial instruments was:

	2017 (Rupees	2016 in thousand)
- Financial assets		
Fixed rate instruments		
Bank balances - deposit accounts	542	206
- Financial liabilities		
Variable rate instruments		
Long term financing Short term financing	273,569 1,238,816	370,850 470,268
	1,512,385	841,118

### Fair value sensitivity for fixed rate instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore, a change in interest rates at the reporting date would not affect the carrying value of any of company's assets or liabilities.

For the year ended 30 September 2017

#### Cash flow sensitivity analysis for variable rate instruments

At 30 September 2017, if interest rates on both short term and long term borrowings had been 1% higher/lower with all other variables held constant, post-tax profit / (loss) for the year would have been Rs. 10.59 million (2016: Rs. 5.80 million) higher/lower, mainly as a result of higher interest expense on KIBOR based borrowings.

#### 41.1.2 Credit risk

Credit risk arises from cash and cash equivalents and deposits with banks and financial institutions, as well as credit exposures to wholesale and other customers, including outstanding receivables and committed transactions. For banks and financial institutions, only independently rated parties with a strong credit rating are accepted. If customers are independently rated, these ratings are used. If there is no independent rating, management assesses the credit quality of the customer, taking into account its financial position, past experience and other factors. Individual risk limits are set based on internal or external ratings in accordance with limits set by the board. The utilisation of credit limits is regularly monitored and major sales to customers are settled in cash.

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the balance sheet date was:

	2017 (Rupees	2016 in thousand)
Long term loans, advances and deposits Trade debts Loans, advances, prepayments and other receivables Bank balances	36,531 167,717 38,267 4,732	36,531 13,154 41,298 17,880
	247,247	108,863

The credit risk on liquid funds is limited because the counter parties are banks with reasonably high credit ratings. The Company believes that it is not exposed to major concentration of credit risk as its exposure is spread over a large number of counter parties. The Company does not hold any collateral or any other credit enhancement instruments in relation to trade receivables. The aging of trade receivables is as follows:

	2017 (Rupees	2016 in thousand)
Up to 30 days 30 to 60 days 60 to 180 days 180 to 365 days More than 365 days	160,028 1,922 3,270 2,263 234	- 5,953 6,139 1,062
	167,717	13,154

The management estimates the recoverability of trade receivables on the basis of financial position and past history of its customers based on the objective evidence that it will not receive the amount due from the particular customer. The provision is written off by the Company when it expects that it cannot recover the balance due. Any subsequent repayments in relation to amount written off, are credited to income statement.

For the year ended 30 September 2017

The credit quality of Company's bank balances can be assessed with reference to external credit ratings as follows:

Banks	Rating Short term	Long term	Rating Agency	2017 (Rupees in	2016 n thousand)
			D.4.0D.4	007	707
Askari Bank Limited	A1+	ДД+	PACRA	227	727
Allied Bank Limited	A1+	AA+	PACRA	2	1
Bank Alfalah Limited	A1+	AA+	PACRA	277	230
Bank Islami Pakistan Limited	A1	A+	PACRA	673	91
The Bank of Punjab	A1+	AA	PACRA	43	90
Habib Bank Limited	A-1+	AAA	JCR-VIS	2,298	6,338
MCB Bank Limited	A1+	AAA	PACRA	390	2,602
National Bank of Pakistan	A1+	AAA	PACRA	280	7,665
Standard Chartered	A1+	AAA	PACRA	29	131
United Bank Limited	A-1+	AAA	JCR-VIS	3	2
Meezan Bank Limited	A-1+	A-1+	JCR-VIS	501	-
Dubai Islamic Bank	A-1	AA-	JCR-VIS	9	3
				4,732	17,880

Due to the Company's long standing business relationships with these counterparties and after giving due consideration to their strong financial standing, management does not expect non-performance by these counter parties on their obligations to the Company. Accordingly, the credit risk is minimal.

#### 41.1.3 Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions. Due to the dynamic nature of the Company's businesses, the finance department maintains flexibility in funding by maintaining availability under committed credit lines.

Management monitors the forecasts of the company's undrawn borrowing facilities (note 10) and cash and cash equivalents (note 24) on the basis of expected cash flow. In addition, the Company's liquidity management policy involves projecting cash flows in each quarter and considering the level of liquid assets necessary to meet its liabilities; monitoring balance sheet liquidity ratios against internal and external regulatory reguirements; and maintaining debt financing plans. The Company has been facing liquidity crunch for the last few years as a result of which it was unable to timely meet its financial obligations. However, the Company through continuous support from its lenders has been able to obtain working capital lines to manage its liquidity requirements.

For the year ended 30 September 2017

The table below analyses the Company's financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

					(R	upees	in thousand)
		Less than 1 year	Betw and 2		Betwee		Over 5 years
	At 30 September 2017						
	Floating rate long term debt Variable rate short term borrowings Trade and other payables Accrued finance cost	97,703 1,238,816 1,119,873 116,516	7	8,162 - - -	97,70	04 - - -	- - -
		2,572,908	7	8,162	97,70	04	-
					(F	Rupees	in thousand)
		Less than 1 year	Betw and 2		Betwee and 5 y		Over 5 years
	At 30 September 2016						
	Floating rate long term debt Variable rate short term borrowings Trade and other payables Accrued finance cost	116,822 470,268 1,286,424 218,545	7	8,162 - - -	175,8	66 - -	- - -
		2,092,059	7	8,162	175,80	66	-
					Loans and 2017 (Rupees i		2016
41.2	Financial instruments by categories						
	Long term loans, advances and deposits Trade debts Advances, deposits, prepayments and other r Cash and bank balances	eceivables			36,531 167,717 38,267 5,255		36,531 13,154 41,298 18,640
					Availab	le for s	
					2017 (Rupees ii	n thou	2016 <b>sand)</b>
	Investments - available for sale				28,474		22,682

For the year ended 30 September 2017

Financial liabilities at amortized cost 2017 2016 (Rupees in thousand)

Long term finances Short term borrowings - secured Trade and other payables Accrued finance cost

529,474	638,756
1,661,160	969,199
1,119,873	1,286,424
116,516	218,545

#### Fair value measurement of financial instruments 41.3

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Underlying the definition of fair value is the presumption that the company is a going concern and there is no intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13 'Fair Value Measurement' requires the company to classify fair value measurements and fair value hierarchy that reflects the significance of the inputs used in making the measurements of fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1)
- Inputs other than quoted prices included within level 1 that are observable for the asset either directly (that is, derived from prices) (Level 2)
- Inputs for the asset or liability that are not based on observable market data (that is, unadjusted) inputs (Level 3)

Transfer between levels of the fair value hierarchy are recognized at the end of the reporting period during which the changes have occurred.

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

For the year ended 30 September 2017

			C	Carrying amou	nt			Fair valu	ie	
		Available	Trade and	Cash and	Other					
		for sale	other	cash equivalents	financial liabilities	Total	Level 1	Level 2	Level 3	Total
	Note	- Juic	·····	cquivalents		es in thous		LCVCIZ	Levels	
2017										
Financial assets - measured at fair value										
Available for sale Biological assets	17	28,474	26,651	-	-	28,474 26,651	28,474	8,342	18,309	28,474 26,651
		28,474	26,651	=	=	55,125	28,474	8,342	18,309	55,125
Financial assets - not measured at fair value										
Long term deposits Trade debts	19 22	-	36,531 167,717	-	-	36,531 167,717	- -	-	-	-
Advances, deposits, prepayments and other receivables Cash and Bank balances	23 24	-	38,267	- 5,255	-	38,267 5,255	- -	-	-	-
		-	242.515	5,255	-	247,770	-	-		
Financial liabilities - measured at fair value		-	-	-	-	-	-	-	-	-
Financial liabilities - not measured a	at fair valu	ı <u>e</u>								
Long term loans	7 & 9	-	-	-	529,474	529,474	-	529,474	-	529,474
Short term borrowings Trade and other payables	10 11	-	-	-	1,661,160 1,119,873	1,661,160 1,119,873	-	1,661,160	-	1,661,160
Accrued mark-up	12	-	-	-	116,516	116,516	-	-	-	-
		-	-	-	3,427,023	3,427,023	-	2,190,634	-	2,190,634
				Carrying amou				Fair valu	ıe	
		Available for sale	other	Cash and cash equivalents	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total
0.045	Note									IUldi
2016	NOLE	-			Rupee	s in thousan	ds			IOLAI
	Note	-			Rupee	s in thousan	ds			IOIdi
Financial assets - measured at fair value	Note	-			Rupee	s in thousan	ds			IOIAI
Financial assets - measured	17 16	22,682 -	- 21,452		Rupee - -	s in thousan 22,682 21,452	ds	- 7,734		22,682 21,452
<u>Financial assets - measured</u> <u>at fair value</u> Available for sale	17		-		Rupee - - -	22,682	22,682	-		22,682
<u>Financial assets - measured</u> <u>at fair value</u> Available for sale	17	-	- 21,452		Rupee - - -	22,682 21,452	22 <u>,</u> 682 -	- 7,734	- 13,718	22,682 21,452
Financial assets - measured at fair value  Available for sale Biological assets  Financial assets - not measured at fair value  Long term deposits Trade debts	17	-	- 21,452	- - -	Rupee - - - -	22,682 21,452	22 <u>,</u> 682 -	- 7,734	- 13,718	22,682 21,452
Financial assets - measured at fair value  Available for sale Biological assets  Financial assets - not measured at fair value  Long term deposits	17 16	22,682	21,452 21,452 36,531	- - - - - - 18,640	Rupee	22,682 21,452 44,134 36,531	22 <u>,</u> 682 -	- 7,734	- 13,718	22,682 21,452
Financial assets - measured at fair value  Available for sale Biological assets  Financial assets - not measured at fair value  Long term deposits Trade debts  Advances, deposits, prepayments and other receivables	17 16 19 22 23	22,682	21,452 21,452 36,531 13,154	- - - -	Rupee	22,682 21,452 44,134 36,531 13,154 41,298	22 <u>,</u> 682 -	- 7,734	- 13,718	22,682 21,452
Financial assets - measured at fair value  Available for sale Biological assets  Financial assets - not measured at fair value  Long term deposits Trade debts  Advances, deposits, prepayments and other receivables	17 16 19 22 23 24	22,682	21,452 21,452 21,452 36,531 13154 41,298	- - - - - - 18,640	-	22,682 21,452 44,134 36,531 13,154 41,298 18,640	22,682 - 22,682 - - -	7,734 7,734 	13,718 13,718 - - -	22,682 21,452
Financial assets - measured at fair value  Available for sale Biological assets  Financial assets - not measured at fair value  Long term deposits Trade debts Advances, deposits, prepayments and other receivables Cash and Bank balances  Financial liabilities - measured at fair Financial liabilities - not measured	17 16 19 22 23 24	22,682	21,452 21,452 21,452 36,531 13,154 41,298	- - - - - - - - - - - - - - - - - - -	- - - - - - -	22,682 21,452 44,134 36,531 13,154 41,298 18,640 109,623	22,682	7,734	13,718 13,718 	22,682 21,452
Financial assets - measured at fair value  Available for sale Biological assets  Financial assets - not measured at fair value  Long term deposits Trade debts  Advances, deposits, prepayments and other receivables  Cash and Bank balances  Financial liabilities - measured at fair	17 16 19 22 23 24	22,682	21,452 21,452 21,452 36,531 13,154 41,298	- - - - - - - - - - - - - - - - - - -	- - - - - - -	22,682 21,452 44,134 36,531 13,154 41,298 18,640 109,623	22,682	7,734	13,718 13,718 	22,682 21,452
Financial assets - measured at fair value  Available for sale Biological assets  Financial assets - not measured at fair value  Long term deposits Trade debts Advances, deposits, prepayments and other receivables Cash and Bank balances  Financial liabilities - measured at fair value  Long term loans Short term borrowings	17 16 19 22 23 24 ir value	22,682	21,452 21,452 21,452 36,531 13,154 41,298	- - - - - - - - - - - - - - - - - - -	- - - - - - - - - - - - - - - - - -	22,682 21,452 44,134 36,531 13,154 41,298 18,640 109,623	22,682	7,734	13,718 13,718 	22,682 21,452 44,134
Financial assets - measured at fair value  Available for sale Biological assets  Financial assets - not measured at fair value  Long term deposits Trade debts  Advances, deposits, prepayments and other receivables  Cash and Bank balances  Financial liabilities - measured at fair value  Long term loans	17 16 19 22 23 24 ir value	22,682	21,452 21,452 21,452 36,531 13,154 41,298	18,640 18,640	- - - - - - - - - -	22,682 21,452 44,134 36,531 13,154 41,298 18,640 109,623	22,682	7,734 7,734	13,718 13,718 	22,682 21,452 44,134 - - - - - - -
Financial assets - measured at fair value  Available for sale Biological assets  Financial assets - not measured at fair value  Long term deposits Trade debts  Advances, deposits, prepayments and other receivables  Cash and Bank balances  Financial liabilities - measured at fair value  Long term loans  Short term borrowings  Trade and other payables	17 16 19 22 23 24 ir value	22,682	21,452 21,452 21,452 36,531 13,154 41,298	18,640 18,640	- - - - - - - - - - - - - - - - - - -	22,682 21,452 44,134 36,531 13,154 41,298 18,640 109,623 -	22,682	7,734 7,734 7,734 	13,718 13,718 - - - -	22,682 21,452 44,134 - - - - - - -

For the year ended 30 September 2017

#### 42. INFORMATION FOR ALL SHARES ISLAMIC INDEX SCREENING

Following information has been disclosed with reference to circular No. 29 of 2016 dated 05 September 2016 issued by the Securities and Exchange Commission of Pakistan relating to "All Shares Islamic Index".

			Carried under			
			Non-Shariah arrangements	Shariah arrangements	Non-Shariah arrangement	
			20	17		2016
		Note		Rupees ii	n thousand	
42.1	Assets and liabilities					
	<u>Assets</u>					
	Loans and advances - interest free Advances to employees Advances to suppliers Advances to sugar cane growers Margins against bank guarantees	23	- - - 180	9,677 96,399 10,601 2,000		- 12,297 - 39,035 - 13,158 0 2,000
	Other advance - interest free Advances for capital work in progress Due from related parties	14.2.2 23	- -	28,772 16,346		- 13,228 - 22,843
	Deposits- interest free Long term security deposits	19	-	36,531		- 36,531
	Bank balances	24.2	3,312	1,420	17,290	0 590
	<u>Liabilities</u>					
	Loans and advances Long term finances Loan from Director - interest free Short term borrowings Advances from customers - interest free	7 7 10 11.1	350,029 - 1,138,816	- 179,445 522,344 272,747	471,89 370,26	- 166,863
	Advances for sale of property, plant and equipment - interest free Associated undertakings - interest free	11 11.3	- -	12,000 23,227		- 12,000 - 2,669
	Deposits - interest free Security deposits	11.2	-	2,233		- 2,198
	Income Profit on deposits with banks	30	-	88		- 14,039
	Other comprehensive income Unrealized gain on investment	17.2.1	5,792	-	7,73	8 -
			N	lote	2017 (Rupees in	2016 thousand)
42.2	Dividend income earned from		3	BO.1		
	Crescent Steel and Allied Product Safeway Mutual Fund Asian Stocks Fund	s Limited			540 5,571 3,119	9,336 - -
					9,230	9,336

For the year ended 30 September 2017

		Note	2017 (Rupees i	2016 in thousand)
42.3	Source of other income			
	Profit on sale of 'Available for Sale' investments Profit on the sale of right allotment letters Dividend on equity investment Return on bank deposits Scrap sales Liabilities no longer payable written back Profit on sale of:		9,230 88 12,577 7,244	80,878 31,682 9,336 14,039 13,542 226,735
	- Property, plant and equipment - Store items Fair value adjustment of agricultural assets Rental income Export rebate Present value adjustment on initial recognition		67,847 89 5,910 19,737	33,854 262 - 11,913 8,580
	of interest free loan Sale of mud Other		- 15,131 4,731	21,170 7,374 1,152
		30	142,584	460,517
42.4	Exchange loss			
	Loss on actual currency	29	7,260	6,564
42.5	Revenue (external) from different business			
	Sugar Bio Fuel Building Material Textile Farm Other		8,627,009 1,902,173 12,064 801,000 14,218 3,693	3,107,908 506,027 - 737,093 19,927 2,264
		40	11,360,157	4,373,219

For the year ended 30 September 2017

		Relationship		
		Non Islamic window operations	With Islamic window operations	
42.6	Relationship with banks			
	Name			
	Askari Bank Limited	<b>~</b>	•	
	Bank Alfalah Limited	<b>✓</b>	<b>✓</b>	
	Habib Bank Limited	✓	<b>✓</b>	
	MCB Bank Limited	✓	<b>✓</b>	
	Bank Islami Pakistan Limited	-	<b>✓</b>	
	Dubai Islamic Bank Pakistan Limited	-	<b>✓</b>	
	Meezan Bank Limited	-	<b>✓</b>	
	Allied Bank Limited	✓	-	
	Standard Chartered Bank (Pakistan) Limited	✓	-	
	Silk Bank Limited	✓	-	
	Faysal Bank Limited	✓	-	
	National Bank of Pakistan	✓	-	
	United Bank Limited	✓	-	
	The Bank of Punjab	<b>✓</b>	-	

#### **CAPITAL RISK MANAGEMENT** 43.

The board's policy is to maintain an efficient capital base so as to maintain investor, creditor and market confidence and to sustain the future development of its business. The board of directors monitors the return on capital employed, which the Company defines as operating income divided by total capital employed. The board of directors also monitors the level of dividends to ordinary shareholders.

The Company's objectives when managing capital are:

- to safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders, and;
- (jj) to provide an adequate return to shareholders.

The Company monitors capital on the basis of the debt-to-equity ratio - calculated as a ratio of total debt to equity. Total debt represents the total current and non-current borrowings of the Company.

	2017 (Rupees	2016 in thousand)
Total debt Total equity Total debt and equity	2,190,634 1,463,169 3,653,803	1,607,955 28,458 1,636,413
Gearing ratio	60%	98%

### NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 September 2017

The Company manages the capital structure in the context of economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may, for example, adjust the amount of dividends paid to shareholders, issue new shares, or sell assets to reduce debt.

For working capital requirements and capital expenditure, the Company primarily relies on substantial short term borrowings.

#### 44. DATE OF AUTHORIZATION OF ISSUE

These financial statements were authorized for issue on 13 December 2017 by the board of directors of the Company.

#### 45. EVENTS AFTER THE BALANCE SHEET DATE

The Board of Directors in their meeting held on 13 December 2017 have proposed a final cash dividend for the year ended 30 September 2017 of Rs. 1.25 per share (2016: Nil), amounting to Rs. 156.250 million (2016: Nil) for approval of the members at the annual general meeting to held on 26 January 2018. These financial statements do not reflect this dividend.

#### 46. CORRESPONDING FIGURES

Corresponding figures have been re-arranged and re-classified, wherever necessary, for the purposes of comparison and better presentation as per reporting framework however, no significant re-arrangements have been made.

Chief Executive

Chairman

Chief Financial Officer

# PATTERN OF SHAREHOLDING

The Companies Act 2017

Form - 34

- Incorporation Number
   Name of The Company
   O002546
   Shakarganj Limited
- 3. Pattern of Holding of the Shares held by the Shareholders as at: 30 September 2017

No. of	Shareholding		Total shares
Shareholders	From	То	held
452	1	100	14,126
472	101	500	159,557
347	501	1,000	279,456
482	1,001	5,000	1,089,691
98	5,001	10,000	685,305
35	10,001	15,000	427,077
17	15,001	20,000	308,699
16	20,001	25,000	364,009
14	25,001	30,000	389,128
6	30,001	35,000	200,322
4	35,001	40,000	155,800
6	40,001	45,000	251,319
7	45,001	50,000	327,708
5	50,001	55,000	263,962
5	55,001	60,000	282,196
1	60,001	65,000	61,779
3	65,001	70,000	200,120
8	70,001	75,000	587,105
1	75,001	80,000	76,252
3	80,001	85,000	249,266
4	85,001	90,000	352,959
1	95,001	100,000	95,146
1	100,001	105,000	100,872
2	105,001	110,000	216,682
1	110,001	115,000	113,636
2	115,001	120,000	234,797
1	120,001	125,000	120,861
1	130,001	135,000	133,178
1	135,001	140,000	135,500
1	140,001	145,000	142,017
2	145,001	150,000	297,839
1	160,001	165,000	164,772
1	185,001	190,000	189,501

No. of Shareholders	From	Shareholding To	Total shares held
2	190,001	195,000	389,000
1	195,001	200,000	198,863
3	205,001	210,000	623,100
1	220,001	225,000	223,140
2	250,001	255,000	507,520
1	255,001	260,000	257,349
1	260,001	265,000	261,363
1	295,001	300,000	297,727
1	320,001	325,000	320,454
1	395,001	400,000	397,727
1	425,001	430,000	429,000
1	460,001	465,000	462,032
1	490,001	495,000	492,500
2	500,001	505,000	1,008,722
1	645,001	650,000	648,899
1	655,001	660,000	657,754
1	740,001	745,000	743,980
1	765,001	770,000	766,111
1	770,001	775,000	772,727
1	815,001	820,000	820,000
1	915,001	920,000	916,582
1	1,130,001	1,135,000	1,132,600
1	1,375,001	1,380,000	1,375,427
1	1,895,001	1,900,000	1,899,693
1	2,035,001	2,040,000	2,035,590
1	5,090,001	5,095,000	5,090,908
1	5,305,001	5,310,000	5,306,818
1	7,050,001	7,055,000	7,051,136
1	7,575,001	7,580,000	7,578,837
1	7,600,001	7,605,000	7,602,272
1	8,620,001	8,625,000	8,621,963
1	12,460,001	12,465,000	12,464,754
1	17,565,001	17,570,000	17,565,740
1	27,405,001	27,410,000	27,409,075
2,040			125,000,000

Categories of Shareholder	Physical	CDC	Total	%age
Directors, Chief Executive Officer, Their Spouses and Minor Children				
Chief Executive		F 20.0 010	E 200 010	4.25
Mr. Anjum Muhammad Saleem Directors	-	5,306,818	5,306,818	4.25
Mr. Khawaja Jalaluddin	-	503,977	503,977	0.40
Miss Hajerah Ahsan Saleem	-	26,818	26,818	0.02
Mr. Ali Altaf Saleem	-	297,727	297,727	0.24
Mr. Khalid Bashir	-	76,252	76,252	0.06
Mr. Muhammad Anwar	-	120,861	120,861	0.10
Mr. Muhammad Arshad	-	257,349	257,349	0.21
Director's Spouses and Their Minor Children				
Begum Tanveer Khalid Bashir	-	252,552	252,552	0.20
Mrs. Fizza Ali Saleem	=	3,409	3,409	0.00
Mrs. Saira Anjum Saleem	-	164,772 67,530	164,772	0.13
Mst. Abida Anwar		67,330	67,530	0.05
		7,078,065	7,078,065	5.66
Executives	-	7,051,136	7,051,136	5.64
Associated Companies, Undertakings & Related Parties				
Crescent Cotton Mills Limited	-	1.899.693	1,899,693	1.52
Crescent Steel and Allied Products Limited	-	27,409,075	27,409,075	21.93
CS Capital (Pvt) Limited	=	7,602,272	7,602,272	6.08
Roomi Fabrics Limited	-	12,464,754	12,464,754	9.97
The Crescent Textile Mills Limited	-	9,019,690	9,019,690	7.22
Trustee - SML Employees Gratuity Fund	-	107,876	107,876	0.09
Trustee - SML Employees Pension Fund	-	916,582	916,582	0.73
Trustee - SML Employees Provident Fund	-	1,375,427	1,375,427	1.10
Mutual Funds (Name Wise Detail)	-	60,795,369	60,795,369	48.64
CDC - Trustee National Investment (Unit) Trust	-	7,578,837	7,578,837	6.06
	-	7,578,837	7,578,837	6.06
Banks, NBFCs, DFIs, Takaful, Pension Funds	102,812	777,763	880,575	0.70
Modarabas	453	_	453	0.00
Insurance Companies	8	5.000	5,008	0.00
·			<del>-</del>	
Other Companies,Corporate Bodies, Trust etc.	4,716	21,918,949	21,923,665	17.54
General Public	795,888	18,891,004	19,686,892	15.75
	903,877	124,096,123	125,000,000	100.00
Chaushaldaus Maus Thou 5 000/				
Shareholders More Than 5.00% Crescent Steel and Allied Products Limited			27/100075	21.02
Masood Fabrics Limited			27,409,075 17.565.740	21.93 14.05
Roomi Fabrics Limited			12,464,754	14.05 9.97
The Crescent Textile Mills Limited			8,621,963	6.90
CS Capital (Pvt) Limited			7,602,272	6.08
CDC - Trustee National Investment (Unit) Trust			7,578,837	6.06
Altaf Muhammad Saleem			7,051,136	5.64

### NOTICE OF 50TH ANNUAL GENERAL MEETING

Notice is hereby given that the 50th Annual General Meeting of shareholders of Shakarganj Limited (the "Company") will be held on Friday, 26 January 2018 at 11:00 a.m, at Qasr-e-Noor, 9-E-2, Main Boulevard, Gulberg-III, Lahore to transact the following Ordinary Business:

#### **Ordinary Business:**

- 1. To receive, consider and adopt the Chairman's Review Report, Reports of Directors and Auditors together with Audited Annual Financial Statements for the year ended 30 September 2017.
- 2. To approve the payment of final cash dividend of Rs. 1.25 per share (i.e., @12.5%) for the year ended 30 September 2017 as recommended by the Board of Directors.
- 3. To appoint Company's auditors and to fix their remuneration.

By Order of the Board

Asif Ali Company Secretary

Lahore: 13 December 2017

#### **NOTES:**

#### Book Closure:

The Share Transfer Books of the Company will remain closed from 19 January 2018 to 26 January 2018 (both days inclusive). Transfers received in order at the office of our Share Registrar, CorpTec Associates (Pvt) Limited, 503-E, Johar Town, Lahore by the close of business on 18 January 2018, will be treated in time for the entitlement of final cash dividend to the transferees and to attend the annual general meeting (AGM).

- 2. A member entitled to attend and vote at this meeting may appoint any other member as his/her proxy to attend and vote instead of him/her. A Proxy must be a member of the Company.
- 3. The instrument appointing a proxy and the power of attorney or other authority under which it is signed or a notarially attested copy of the power of attorney must be deposited at the Registered Office of the Company at least 48 hours before the time of the meeting.
- 4. Members who have deposited their shares into Central Depository Company of Pakistan Limited ("CDC") will further have to follow the under mentioned guidelines as laid down by the Securities and Exchange Commission of Pakistan.

#### A. For Attending the Meeting

- a. In case of Individuals, the account holder and/or sub-account holder and their registration details are uploaded as per the CDC Regulations, shall authenticate his/her identity by showing his/her original CNIC or, original Passport at the time of attending the Meeting.
- b. In case of corporate entity, the Board's resolution/power of attorney with specimen signature of the nominee shall be produced (unless it has been provided earlier) at the time of the Meeting.

#### B. For Appointing Proxies

- In case of individuals, the account holder and/or sub-account holder and their registration details are a. uploaded as per the CDC Regulations, shall submit the proxy form as per above requirements.
- b. The proxy form shall be witnessed by two persons, whose names, addresses and CNIC numbers shall be mentioned on the form.
- Attested copies of the CNIC or the passport of beneficial owners and the proxy shall be furnished with the C. proxy form.
- d. The proxy shall produce his original CNIC or original passport at the time of the Meeting.
- In case of corporate entity, the Board's resolution/power of attorney with specimen signature shall be e. furnished (unless it has been provided earlier) along with proxy form to the Company.

#### 5. Submission of CNIC copies for Dividend Payment:

As has already been notified to the shareholders from time to time, the directive of the Securities and Exchange Commission of Pakistan (SECP) vide S.R.O. 831(I)/2012 dated O5 July 2012 requires that the dividend warrants should bear the Computerized National Identity Card Numbers (CNIC) of the registered shareholders or the authorized person except in the case of minor(s) and corporate shareholders. CNIC number of the shareholders is, therefore, mandatory for the issuance of dividend warrants and in the absence of such information, payment of dividend may be withheld which will be released upon submission of a valid copy of the CNIC. Shareholders who have not yet provided their CNICs are, therefore, once again advised to provide the attested copies of their CNICs directly to our Share Registrar at the address given herein above.

#### 6. Payment of Cash Dividend through Electronic Mode

The provisions of Section 242 of the Companies Act, 2017 require the listed companies that any dividend payable in cash shall only be paid through electronic mode directly into the bank account of designated by the entitled shareholders. Accordingly, the shareholders holding physical shares are requested to provide the Company's Share Registrar at the address given herein above, electronic dividend mandate on E-Dividend Form provided in the annual report and also available on website of the Company. In the case of shares held in CDC, the same information should be provided to the CDS participants for updating and forwarding to the Company.

#### 7. Circulations of Annual Reports through CD/DVD/USB

Pursuant to the Securities and Exchange Commission of Pakistan's notification S.R.O 470(I)/2016 dated 31 May, 2016, the shareholders of Shakarganj Limited in 49th AGM of the Company held on 31 January 2017 had accorded their consent for transmission of annual reports including annual audited accounts, notices of annual general meetings and other information contained therein of the Company through CD or DVD or USB instead of transmitting the same in hard copies. The shareholders who wish to receive hard copy of the aforesaid documents may send to the Company Secretary / Share Registrar, the Standard Request Form provided in the annual report and also available on the website of the Company and the Company will supply hard copies of the aforesaid document to the shareholders on demand, free of cost, within one week of such demand. The shareholders who intends to receive the annual report including the notice of meeting through e-mail are requested to provide their written consent on the Standard Request Form provided in the annual report and also available on the Company's website: www.shakargani.com.pk

#### 8. Deduction of Income Tax from Dividend at Revised Rates

Pursuant to the provisions of Finance Act, 2017 effective O1 July 2017, the deduction of income tax from dividend payments shall be made on the basis of filers and non-filers as follows:

S.No	Nature of Shareholders	Rate of deduction
1 2	Filers of Income Tax Return Non- Filers of Income Tax Return	15.0% 20.0%

Income Tax will be deducted on the basis of Active Tax Payers List posted on the Federal Board of Revenue website.

Members seeking exemption from deduction of income tax or are eligible for deduction at a reduced rate are requested to submit a valid tax certificate or necessary documentary evidence, as the case may be.

The shareholders who have joint shareholdings held by Filers and Non-Filers shall be dealt with separately and in such particular situation, each account holder is to be treated as either a Filer or a Non-Filer and tax will be deducted according to his shareholding. If the share is not ascertainable then each account holder will be assumed to hold equal proportion of shares and the deduction will be made accordingly. Therefore, in order to avoid deduction of tax at a higher rate, the joint account holders are requested to provide the below details of their shareholding to the Share Registrar of the Company latest by the AGM date.

Folio/CDC	Name of	CNIC	Shareholding	Total Shares	Principal/Joint
Account No.	Shareholder				Shareholder

#### 9. Unclaimed Dividend and Bonus Shares

Shareholders, who by any reason, could not claim their dividend or bonus shares or did not collect their physical shares, if any, are advised to contact our Share Registrar M/s Corptec Associates (Private) Limited, 503-E, Johar Town, Lahore, to collect/enquire about their unclaimed dividend or pending shares, if any.

#### 10. Video Conference Facility

Pursuant to the provisions of the Companies Act, 2017, the shareholders residing in a city and holding at least 10% of the total paid up share capital may demand the Company to provide the facility of video-link for participating in the meeting. The demand for video-link facility shall be received by the Share Registrar at the address given herein above at least 7 days prior to the date of the meeting on the Standard Form provided in the annual report and also available on the company's website.

#### 11. Placement of Financial Statements

The Company has placed the Audited Annual Financial Statements for the year ended 30 September 2017 along with Auditors and Directors Reports thereon on its website: www.shakarganj.com.pk

2017ء مورخہ کیم اگست SECP، 2017 نے 31 اکتوبر 2017ء تک ڈیویڈینڈ وازنش کے ذریعے نقذ منافع منقسمہ ادا کرنے کی ایک بار کی رعایت کی اجازت دی ہے۔ اس کے مطابق مادی حصص کے مالک حصص داران سے دِرخواست ہے درج بالا پتہ پر کمپنی کے شیئر رجٹر ارکوسالا ندر پورٹ میں مہیا شدہ اور کمپنی کی ویب سائٹ پر بھی دستیاب ای ڈیویڈینڈ فارم پر الیکٹرونک ڈیویڈینڈ مینڈیٹ فراہم کریں۔ سی ڈی سی میں حصص رکھنے کی صورت میں ، پیمعلومات اپ ڈیٹنگ اور کمپنی کوارسال کرنے کیلئے تی ڈی ایس پارٹیسپٹٹس کومہیا کی جانی حیا ہمیں۔

7\_مالی حساباتِ کی ترسیل بذریعه سی ڈی / ڈی وی ڈی/یو ایس بی

سيكور ٹيز اينڈ ايکنچينج نميش آف ما كستان كے نوٹيفكيشن SRO 470(I)/2016 مورخہ 31 مئی 2016 کی پیروی میں شکر تنج لمیٹڈ کے صص داران نے 31 جنوری 2017ء کومنعقدہ کمپنی کے 49ویں AGM میں سالا نہ رپورٹس بشمول نظر ثانی شدہ سالا نەحسابات،سالا نەاجلاس عام كےنوٹسز اورىمېنى كى دىگرمنعلومات ہارڈ كاپيوں ميں ترسیل کی بجائے سی ڈی رڈی وی ڈی ریوایس نی کے ذریعے ترسیل کیلئے اپنی رضامندی کی منظوری دے چکے ہیں۔حصص داران جو مذکورہ بالا دستاویزات کی ہارڈ کا پیاں وصول کرنا جاہتے ہوں کمپنی سیکرٹری رشیئر رجسڑارکوسالانہ رپورٹ میں مہیا شِدہ اور ممپنی کی ویب سائٹ پربھی دستیاب معیاری درخواست فارم ارسال کریں اور کمپنی خصص داران کومطالبہ پر **ن**د کورہ بالا دستاویزات ایس طلب کے ایک ہفتہ کے اندر مفت مہیا کرے گی محصص داران جوسالا نہ رپورٹ بشمول اجلاس کے نوٹسز بذر بعدای میل بھی وصول کرنا جاہتے ہوں سے درخواست ہے کہ سالا ندر پورٹ میں مہیا شدہ اور کمپنی کی ویب سائٹ : www.shakarganj.com.pk پر بھی دستیاب معیاری درخواست فارم پراینی تحریری رضامندی فراہم کریں۔

### 8۔ ڈ یویڈ پینڈ سے نظرثانی شدہ شرح پر انکم ٹیکس کی کٹوتی

کم جولائی 2017ء سے موثر فنانس ایکٹ 2017ء کی پرویژنز کی پیروی میں ڈیویڈینڈ ادائیکیوں سے انکمٹیکس کی کٹوتی حسب ذیل کے مطابق فامکرز اور نان فائكرز كى بنيادىر كى جائيگى \_

حصص داران کی نوعیت کٹوتی کی شرح نمبرشار اَکم ٹیکس ریٹرن کے فامکرز 15.0% -1 اَکم کیکس ریٹرن کے نان فامکر ز

انم نیکس فیڈرل بورڈ آف ریو نیوویب سائٹ پر چسیاں ایکٹوٹیکس پیئر ز فہرست کی بنیاد پرمنها کیاجائے گا۔

انکمٹیکس کی کٹوتی سے رعایت حاصل کرنے کے خواہشمند ممبران یا کم شرح پر کٹوتی کے اہل سے درخواست ہے کہ کار آ مرئیکس ٹرفیکیٹ یا ضروری دستاویزی ثبوت جو بھی صورت ہوجع کرائیں۔

تصص داران جو فاںکر زاور نان فاںکر ز کے ذریعے مشتر کے شیئر ہولڈرنگ کے مالک ہوں سے الگ الگ سلوک کیا جائے گا اورایسی خاص حالت میں ہرایک ا کاؤنٹ ہولڈر ہے ماتو فامکر یا نان فامکرسلوک کیا جائے گا اوران کے شیئر ہولڈنگ کے مطابق ٹیکس منہا

کیا جائے گا۔اگرشیئر قابل تحقیق ہوا تو ہرا کاؤنٹ ہولڈرصص کےمساوی تناسب کا مالک تصور ہوگا اور اس کے مطابق کوتی کی جائے گی۔اس لئے اعلیٰ شرح برٹیکس کی کوتی سے نیخے کیلئے مشتر کہا کاؤنٹ ہولڈرز سے درخواست ہے کہا بینے شیئر ہولڈنگ کی حسب ذیل تفصیلات کمپنی کے شیئر رجٹر ارکو AGM کی تاریخ تک مہیا کریں۔

فیلیاری ڈی کی اکاؤنٹ نمبر ام شیئر ہولڈر کی کیوٹرائز ڈقوی شاختی کارڈ شیئر ہولڈنگ کل صف پرنیل/جوائٹ شیئر

### 9\_ان کلیم ڈیویڈنڈ اور بونس ٹیئر ز

حصص داران کے ان کلیم ڈیویڈنڈز، جوکسی وجہ سے اپنے ڈیویڈنڈیا بونس شیئرز کلیم نہیں کر سکے بااسنے مادی خصص حاصل نہیں کر سکے تھے،اگر کوئی ہوں، سے التماس ہے کہ مارے شیر رجر ارمیسرز کارب فیک ایسوی ایش (یرائیویٹ) لمیٹر، E ، 3 ، 5 ، 0 ، جو ہرٹاؤن لا ہور سے اپنے ان کلیم ڈیویڈنڈ ، اگر کوئی ہوں ، کے بارے دریافت رحاصل كرنے كے لئے رابط كريں۔

کمپنیزا یکن2017 کی دفعہ244 کی تعمیل میں رائج طریقہ کارکمل کرنے کے بعدتمام ا پسے ڈیویڈنڈ اورمقررہ تاریخ سے 3 سال پازیادہ عرصہ کے لئے شیئر زآ وُٹ سٹینڈ نگ اور واجب الا دان کلیم ڈیویڈنڈ کی صورت میں فیڈرل حکومت کے کریڈٹ میں جمع اور صص کی صورت میں SECP کوترسیل کردیئے جائیں گے۔

### 10 ـ و ڈیو کا نفرنس سہولت

کمپنیزا کیٹ2017ء کی پرویژنز کی بیروی میں، کمپنی کے کل پیڈاپ شیئر کیپٹل کے کم از کم 10% کے مالک اس شہر میں سکونتی حصص داران کمپنی سے اجلاس میں شرکت کے لئے وڈیو لنک کی سہولت مہیا کرنے کا مطالبہ کر سکتے ہیں۔وڈیولنک سہولت کا مطالبہ مٰہ کورہ بالاپیۃ پر شیئر رجٹ ارکے ذریعے سالانہ رپورٹ میں مہیا شدہ اور کمپنی کی ویب سائٹ برجھی دستیاب معیاری درخواست فارم پراجلاس کی تاریخ سے کم از کم 7 پیم قبل وصول کیا جائے

### 11**ـمالی حسابات کی پلیسمنٹ**

كمينى30 تتبر2017ء مختته مسال كيلئ تقيع شده سالانه مالي حيابات معه ان پر آڈیٹران اور ڈائریکٹران کی رپورٹس اپنی ویب سائٹ www.shakarganj.com.pk پررکھ چی ہے۔

# اطلاع 50 وال سالانه اجلاسٍ عام

بذر بعید نوٹس بذا مطلع کیا جاتا ہے کہ شکر گئج لمیٹر (کمپنی) کے قصص داران کا 50 وال سالانہ اجلاس عام قصر نور2-E-و مین بلیوارڈ ، گلبرگ اللہ لا ہور پر بروز جمعہ 26 جنوری 2018 ء کوئ 11:00 ء کوئ 11:00 ہے درج ذیل امور کی انجام دہی کیلئے منعقد ہوگا۔

#### عام امور

- 1۔ 30 ستبر2017 و و مختت مد سال کیلئے کمپنی کے سالان تنقیح شدہ مالی حسابات معدان پر ڈائر کیٹرز اور آڈیٹرز کی رپورٹ، چیئر مین کی جائزہ رپورٹ کی وصولی، غور وخوض اور منظور کرنا۔
- 2- 30 ستبر2017 مختتمه سال كيلئے نقد منافع منقسمه -/1.25 روپے فی شيئر (يعنی بشرچ (12.5)ادائیگی کی منظوری دینا۔
  - 3۔ کمپنی کے آڈیٹرز کا تقرراوران کے صلی خدمت کا تعین کرنا۔

لا بور بحكم بورد من بحكم بورد من المنابع من المنابع من المنابع المناب

#### کمینی سیکرٹری

#### نوت:

- 1- سمپنی کی حصص منتقلی کتابیں 19 جنوری 2018ء تا26 جنوری 2018ء (بشمول ہر دوایام) بندر ہیں گی۔ سمپنی کے شیئر رجٹرار دفتر میسرز کارپ ٹیک ایسوی ایٹس (پرائیویٹ) کمیٹر تھا۔ 503 جو ہرٹاؤن لا مور پر 18 جنوری 2018ء کو کاروبار کے اختتام تک موصولہ میں شرکت کے اختقام تک موصولہ میں شرکت کے استحقاق کیلئے بروقت تصور ہوگی۔
- 2۔ اجلاس بذا میں شرکت اور ووٹ دینے کا اہل ممبرا جلاس میں شرکت اور ووٹ دینے کیلئے دیگرممبر کوبطور پراکسی مقرر کرسکتا ہے۔ پراکسی لاز ما کمپنی کاممبر ہونا جا ہئے۔
- 3۔ پراکسی تقرری کے آلات اور مختار نامہ یادیگر اتھارٹی جس کے تحت بید و شخط شدہ ہے یا مختار نامہ کی نوٹر یلی مصدقہ کا لی کمپنی کے رجسٹر ڈوفتر پر اجلاس کے وقت سے کم از کم 48 گھنٹے قبل لاز ماجمع کرائی جانی چاہیے۔
- 4- ممبران جوایئے جصف سنٹرل ڈیپازٹری کمپنی پاکستان لمیٹٹر (سی ڈی سی) میں جمع کرا پچے ہوں کومزید برآں سکیورٹیز اینڈ ایکھینے کمشن پاکستان (SECP) کی دی گئ گائیڈ لائنز کی پیروی کرنا ہوگی۔

### A\_اجلاس میں شرکت کیلئے:

a)۔ بصورت افراد، اکا ؤنٹ ہولڈریا سب اکاؤنٹ ہولڈر اور/یا شخص جن کی سکیورٹیز گروپ اکاؤنٹ میں ہیں اوراً نکی رجسٹریشن تفصیلات قواعد کے مطابق اپ لوڈ ہیں،

کواجلاس میں شرکت کے وقت اپنے اصل کمپیوٹرائز ڈ قو می شناختی کارڈ(CNIC) یا اصل پاسپورٹ دکھا کراپنی شناخت ثابت کرناہوگی۔

b)۔ بصورت کارپوریٹ اینٹٹی بورڈ آف ڈائر بکٹرز کی قرارداد/مختارنامہ معہ نامزدہ کے نمونہ دستخط اجلاس کے وقت مہاکر ناہو نگے (اگر پہلے مہانہیں کئے گئے )۔

### B۔پراکسی تقرری کیلئے:

- a بصورت افراد، اکا ؤنٹ ہولڈریا سب اکاؤنٹ ہولڈر اور/یا شخص جن کی سکیورٹیز گروپ اکاؤنٹ میں میں اوراً کل رجٹریشن تفصیلات قواعد کےمطابق اپ لوڈ میں، کو ہالار یکوائرمنٹ کےمطابق پراکسی فارم جمع کرانا ہوگا۔
- b۔ پراکسی فارم ، دوافر اوجن کے نام ، پتے اور CNIC نمبرز فارم پر مذکور ہونگے ، کے گواہی شدہ ہونے چاہمیں۔
- c بینیفشل اوزز اور پراکسی کے CNIC یا پاسپورٹ کی مصدقہ نقول پراکسی فارم کے ہمراہ جمع کرانا ہوگئی۔
  - d۔ براکسی،اجلاس کے وقت اینااصل CNIC پاصل پاسپورٹ مہیا کرےگا۔
- e کارپوریٹ اینٹی کی صورت میں بورڈ آف ڈائر کیٹر کی قرار دار مختار نامہ معہ نمونہ دستخط ممینی کو پرائسی فارم کے ہمراہ جمع کرانا ہوئگے۔(اگر پہلے مہیانہیں کئے گئے)۔

# 5. منافع منقسمه کی ادائیگی کیلئے CNIC کی نقول جمع

جیسا کہ وقاً فو قاً حصص داران کومطلع کیا گیا کہ سکیورٹیز اینڈ ایجیج کمیشن آف یا کتان کی ہدایات بشمول2012(1)8RO.831 مورخہ 5 جولائی2012ء میں مطلوبہ ہے کہ ڈیویٹر فنڈ وارنٹس پر کمپیوٹر ائز ڈوقو می شاختی کارڈ نمبرز آف رجٹر ڈشیئر ہولڈز یا بااختیار شخص سوائے بصورت مائٹرز اور کارپوریٹ ارکان درج ہونے چاہئیں لہذا مستقبل کے ڈیویٹر ٹڈ وارنٹس کے اجراء کیلئے شیئر ہولڈرز کا CNIC نمبر وارن کی جاور الی معلومات کی غیر موجودگی میں ڈیویٹر ٹو گی اوا ٹیگی SECP کی مذکورہ بالا ہدایات کی شرائط میں روکی جاسکتی ہے اس لیے شیئر ہولڈرز جنہوں نے ابھی تک ایپ بار دوبارہ التماس ہے کہ اپنے CNICs کی مصدقہ نقول (اگر پہلے مہیانہیں کئے ایک بار دوبارہ التماس ہے کہ اپنے کی پینڈنٹ شیئر زرجٹرارکومز یدگی تاخیر کے بغیر درج ذیل میں یہ برمہیا کریں۔

### 6۔نقد منافع منقسمه کی ادائیگی بذریعه الیکٹرونک

#### طريقه

SECP نے بذریعہ نوٹس نمبر 8(4)SM/CDC/2008 مورخہ 05 اپریل 2013 کے طریقہ 2013 نفتہ منافع منقسمہ کی ادائیگی کے طریقہ کومزید مؤثر بنانے کیلئے پہلے ہی ای ڈیویڈینڈ میکازم متعارف کروایا ہے۔ کمپینز ایکٹ 2017ء کی دفعہ 242 کی پرویژنز کے مطابق فہرتی کمپنیوں کیلئے ضروری ہے کہ کوئی منافع منقسمہ قابل ادا نفتہ صورت میں فقط الیکٹرونک موڈ کے ذریعے براہ راست مستی تصص داران کی طرف سے منسوب بینک اکاؤنٹ میں کیا جائےگا۔ اس کے بعد، بروئے سرکارنم 18 آف

- مؤثر مالی نگرانی کی فراہمی: بورڈیقنی بناتا ہے کہ بجٹ سالا نہ اسٹریٹجگ منصوبہ میں قائم ترجیجات کی عکاسی کرتا ہےاور بدا کاؤنٹس کے آڈٹ یا آزاد آز ماکثی پرقابویا نے والے قواعدوضوابط برعمل کرتا ہےاورآ زادآ ڈیٹر کی رپورٹ اور مینجنٹ لیٹر میں تمام سفارشات برغور کرتا ہے۔
- 7۔ ایک ذمہ دار آجر کا کردارا داکرنا: بورڈ نے ضروری یالیسیاں تشکیل دی ہیں جواس بات کولینی بناتی ہیں کتنظیم عملے، ٹھیکیداروں، وینڈ رز اوراس کی جانب سے کام کرنے والے کسی دوسر بے فر د کی طرف مناسب اور قانو نی طریقے کاسلوک روارکھتی ہے۔
- 8۔ بورڈ اور عملہ کے درمیان تعلقات: بورڈ اور انتظامی عملے کے کردار اور ذمہ داریوں کی واضح طور پروضاحت، نہم، باہمی اعتاد کا ماحول اور بورڈ اور انتظامیہ کے درمیان احترام موجودہے۔
  - 9۔ تنظیم کے بارے عوامی تصور: بورڈ کے ارکان کمیوٹی میں تنظیم کے بنیت تصور کوفروغ دیتے ہیں۔
- 10 سى اى او كى كاركردگى كا جائزة: بور ده منصفانه اور منظم طريقے سے بى اى او كى كاركردگى كى تشخيص كرتا ہے اوراس بات كويقنى بنا تا ہے كہ بى اى او كى تخواه كمپنى كى كاركردگى ، مصص داران کےمفادات اور کمپنی کی طویل مدتی کامیابی سےموز وں طور منسلک ہے۔

11۔ بورڈ کی ساخت اور متحرکات: بورڈ کاسائز اور ساخت بورڈ کے طریقہ کارکوئٹرول کرنے کے لئے کافی ہے اور اراکین بورڈ کے کام میں فعال طور پرمصروف ہیں۔ بورڈ اپنی ذ مدداریوں کی ادائیگی کے لئے کافی ضروریات کو بورا کرتا ہے۔

مجموع طوریر، میں یقین کرتا ہوں کہا گلے تین سالوں کے لئے کمپنی کی اسٹر پنجگ سمت واضح اور مناسب ہے۔اس کےعلاوہ،مجموعی طوریر کارپوریٹ حکمت عملی کی ترقی اور جائزہ اور کمپنی کے مقاصد کے حصول میں اختیار کر دہ طریقے قابل تعریف ہیں جو کمپنی کے موجود ہالیاتی نتائج اور کار کر دگی کی حقیقی عکاسی کرتے ہیں۔

> 74 an Az محمرانور چيئر مين 13 دسمبر2017ء

# چیئر مین کی جائز ہر پورٹ

مجھے شکر گنج لمیٹڈ کے صف داروں کو بورڈ کی مجموعی کارکردگی اور کمپنی کے مقاصد کے حصول میں ان کے کردار کی مؤثر گی سے متعلق بیر بپورٹ پیش کرنے میں بہت خوشی ہورہی ہے۔

شکر گنج نے کاروباری معاملات کا ایک مؤثر اور مختاط انتظامات کامعاون مضبوط گورننس فریم ورک لا گوکیا ہے جو کمپنی کی طویل مدتی کامیابی حاصل کرنے میں اہم کر دارا دا کرتا ہے۔

سال کے دوران بورڈ کمیٹیوں نے بڑی صلاحیت کے ساتھ کام جاری رکھا۔ آ ڈٹ کمیٹی نے خاص طور پر کاروبار سے منسلک خطرات کے انتظام اور کنٹرول پر توجہ مرکوز رکھی ہے۔ ساتھ ہی ساتھ ، انسانی وسائل اور ریمنزیشن کمیٹی نے اس بات کویقیٰ بنایا ہے کہ کارکردگی کے انتظامات ، انتج آرعیلے ،معاوضہ اور فوائد کے بارے میں انتج آرکی پالیسیاں مارکیٹ کے مقابلہ کی ہیں اور کمپنی کی کارکردگی ،صص داروں کے مفادات اور کمپنی کی طویل مدتی کامیا بی سے موزوں طور پر منسلک ہیں۔

بورڈ نے مجموعی طور پر سالاندر پورٹ اور مالی حسابات کا جائزہ لیا ہے،اوراس بات کی تصدیق کرتے ہوئے خوش ہے کہ مجموعی طور پر لی گی ان کی جائزہ رپورٹ اور مالی حسابات، منصفانہ،متواز ن اور قابل فہم ہیں۔

بورڈ خوتشخیصی کی بنیاد پر ، مالی سال کے اختتام کے بعد ہر سال اپنی مؤثر گی اور کارکر دگی کا جائزہ لیتا ہے۔ اس طرح کا گذشتہ جائزہ مالی سال 2017 کے لئے اکتوبر 2017 میں لیا گیا تھا۔ بورڈ کی مجموعی طور پرمؤثر گی اطمینان بخش تھی۔ شعبے جن میں بہتری کی ضرورت ہے ان پر مناسب طریقے سے غور وخوش کیا گیا ہے اور موز وں کارروائی کے منصوبے تیار کئے گئے ہیں۔ ہیں۔ مجموعی تشخیص مندرجہ ذیل لازی اجزاء کی تشخیص میٹنی تھی :

۔ نقط نظر مشن اورا قدار: بورڈ کے اراکین موجودہ نقط نظر مشن اورا قدار سے داقف ہیں اور نظیم کے لئے انہیں موز دں باتے ہیں۔

2 اسٹر پنجگ منصوبہ بندی میں مصروفیت: بور ڈھس داروں کو بخوبی سمجھتا ہے جن کو تنظیم خدمات فراہم کرتی ہے بینی اپنے ھس داران ، کسانوں ، صارفین ، ملازمین ، وینڈ رز ، معاشرہ ۔ بورڈ کا اسٹر یخجگ نقطہ نظر ہے کہ اگلے تین سے پانچ سالوں میں تنظیم کو کس طرح تیار رہنا چاہے اوراس کی ترقی کوٹر یک کرنے کے لئے اہم اشاروں کی نشاندہی کی سے۔

3- پالیسیوں کی شکیل: بورڈ نے ایسی پالیسیان شکیل دی ہیں جو بورڈ کی ذمدداری اور کمپنی کے آپریشنز کے تمام ضروری شعبوں کا احاطہ کرتی ہیں۔

4۔ مستقطیم کی ک**اروباری سرگرمیوں کی نگرانی**: بورڈ تنظیم کی موجودہ کاروباری سرگرمیوں بشمول ہرایک اہم سرگرمی کی مضبوطی اور کمزوری کے بارے بخو بی واقف ہے اورسرگر*ی |* شعبہ وارکار کردگی کی نگرانی کے لئے ایک مؤثر طریقة کاررکھتا ہے۔

5۔ مالی وسائل کے انتظام کی مہارت: بورڈ کمپنی کے مالی وسائل کے انتظامات سے متعلق اہم پہلوؤں کے بارے میں جانتا ہے اور بروقت بنیاد پر مناسب ست اور نگرانی فراہم کرتا ہے۔ ڈائر کیٹرز چیف ایگزیکٹو کے جائزہ اوراس سالانہ رپورٹ کےمواد کی تصدیق کرتے ہیں اوروکھینیز ایکٹ 2017ء کی دفعہ 227 کی شرائط اورپاکستان سٹاک ایکسچنج (PSX) رول بک کے تحت کوڈ آف کارپوریٹ گورننس کے ضروریات میں ڈائریکٹرزرپورٹ کالازمی حصہ بنے گا۔

مالی سال جس سے بیبلنس شیٹ متعلقہ ہے کے اختتام اور ڈائر کیٹرز رپورٹ کی تاریخ کے درمیان کمپنی کی مالی حالت پراثر انداز ہونے والی کوئی مادی تبدیلیاں وقوع پذیراور وعدے نہیں کئے گئے ہیں۔

# اظهارتشكر

ڈائر کیٹرز کمپنی کے عملےاور کارکنوں کی کمپنی کے لئے لگن اور جان نثاری کوسراتے ہیں۔ڈائر کیٹر حصص داران ،بینکوں اور شریک تمام جماعتوں کی مسلسل دلچیہی اور حمایت کی تعریف کا اظہار کرنے میں خوشی محسوں کرتے ہیں اور امیدر کھتے ہیں کہ ستقبل میں بھی بھی جذبہ غالب رہے گا۔

منجانب بورڈ

Alisaleem about

لا **بور**: 13 دسمبر 2017 ء

Ayen Malen

ڈائر کیٹرز کے انتخاب کے بعد بورڈ نے 99 جون 2017ء کو منعقدہ اپنے 175 ویں اجلاس میں 31 مئی 2020ء تک تین سالوں کی مدت کے لئے جناب الجم محمسلیم کو منعقدہ اپنے 175 ویں اجلاس میں 31 مئی 2020ء تک تین سالوں کی مدت کے لئے جناب الجم محمسلیم ، چیف ایگرز کیٹوآ فیسر کے صلاء چیف ایگرز کیٹوآ فیسر مقرر کیا۔ 30 متبر 2017ء کو تتم ہونے والے سال کے دوران بورڈ آف ڈائر کیٹرز نے کیم جون 2017ء سے مؤثر جناب الجم محمسلیم ، چیف ایگرز کیٹوآ فیسر کے صلاء خدمت 658,750 پاکستانی روپے سے 1,085,000 پاکستانی روپے معلمینی کی پالیسی کے مطابق دیگر الا ونسز اور فوائدر یوائز ڈ کئے ہیں۔

### کار بوریٹ ساجی ذمہداری

کارپوریٹ ساجی ذمہداری اور ماحول پر کمپنی کے کاروبار کے اثر ات کا اس سالا نہر پورٹ کے الگ موادمیں مکمل طور پراحاط کیا گیا ہے۔

### بورد آف دائر یکٹرزاوراسکی کمیٹیوں کی کارکردگی کی تشخیص

انسانی وسائل اور ریمنریش کمیٹی نے انفرادی بورڈ یا کمیٹی ارکان کی طرف سے جوبھی صورت ہوخو تشخیصی کے قائم شدہ میکانزم پربٹنی بورڈ آف ڈائر یکٹرز اوراس کی کمیٹیول کی کارکردگی کا جائزہ لیا ہے۔مندرجہ بالا میکانیزم بورڈ کی طرف سے انسانی وسائل اور ریمنزیش کمیٹی کی سفارش پرمنظور کیا گیا۔

# سى اى او كى كاركردگى كى تشخيص

سال کے دوران بورڈ کی انسانی وسائل اورر پمنریشن تمیٹی نے چنصی نظام پرمنی قائم شدہ کارکردگی کے مطابق سی ای او کی کارکردگی کانعین کیا۔مندرجہ ذیل معیار پرشخیصی جائزہ لیا یا:

☆ قيادت

🖈 پالیسی اور حکمت عملی

☆ پېلک مىنجىنت

☆ برنس پراسیس/مهارت

أورننساور تغميل

☆مالیاتی کارکردگی

☆معاشره پراثرات

اس کے بعد تمینی کی سفارش پر جائزہ کے بعد بورڈ کی طرف سے شخیص کی منظوری دی گئی۔

### مالياتى حسابات

PSX رول بک کی شق(a) 19.14 کے تحت درکار، چیف ایگزیکٹو آفیسر اور چیف فنانشل آفیسر نے مالیاتی حسابات اپنے دستخطوں کے ساتھ با قاعدہ توثیق شدہ بورڈ آف ڈائر کیٹرز کے خوروخوض اور منظوری کے لیے دستخط کرنے کا مجاز ہے۔ کمپنی کے مالیاتی حسابات جاری اور ترسیل کرنے کے لئے دستخط کرنے کا مجاز ہے۔ کمپنی کے مالیاتی حسابات کمپنی کے آڈیٹرز FMG تا ثیر ہادی اینڈ کمپنی ، چارٹرڈ اکا وئٹنٹس کی طرف سے اہلیت کے بغیر با قاعدہ نظر ثانی شدہ اور منظور شدہ ہیں اور ان کی رپورٹ مالیاتی حسابات کے معمراہ نسلک ہے۔

فروخت/خرید/ گفٹ	دا تث شيئر زسبسكراتبة	نام ڈائر یکٹر / زوج /ایگزیکٹو
	35,727	نام ڈائر یکٹر / زوج / انگیزیکٹو علی الطاف سلیم انجم محمسلیم خالد بشیر خواجہ جلال الدین
	636,818	المجم حمسليم
(25,000)	9,150	غالدبثير
400,000	12,477	خواجه جلال الدين
	14,503	محمانور
	30,881	مجر ارشد
20,000	818	محترمه ہاجرہ احسان سلیم
	846,136	محرّ مه ہاجرہ احسان سلیم الطاف ایم سلیم محرّ مه عابدہ انور
	8,103	محتر مه عابده انور
1,000	409	محتر مه فضه على سليم
	19,772	محرّ مه فضه کی سلیم محرّ مه سائر ه انجم سلیم محرّ مه تنویر فالد بشیر
	30,306	محتر مة توبي خالد بشير

بور ڈ آف ڈائر کیٹرز کے حتمی جائزہ کے مطابق تمپنی کے تمام محکموں کے سربراہ" ایگزیکٹوز "تصور ہونگے۔

### ڈائر یکٹرز

ڈائر کیٹرز کا انتخاب 3 مئی 2017 کومنعقد ہوا تھا اور چیف ایگزیکٹوآفیسر کے علاوہ سات ممبر بورڈ بلامقا بلینتخب ہوا جن کے دفتر کی مدت 3 مئی 2020 کوشم ہوگی۔ شئے منتخب ڈائر یکٹرز کے نام مندرجہ ذیل ہیں:

> جناب على الطاف سليم محترمه ہاجرہ احسان سلیم جناب خالد بشير

جناب محمدا نور

جناب خواجه جلال الدين

جناب محمدار شد

جناب شيخ عاصم رفيق

- 11۔ اہم منصوبے اور فیصلے خاص طور پر نمپنی کی کارپوریٹ ری سٹر کچرنگ معہ سنقتل کے امکانات اور خطرات اور غیریقینی کو چیف ایگزیکٹو کے جائزہ میں نمایاں کیا گیا ہے۔ تفصیلی معلومات مالی حسابات میں بھی دستیاب ہیں۔
- 12۔ کمپنی کے ڈائر کیٹرز فہرتنی کمپنی کے بورڈ پر 15 سالوں کا تجربہر کھتے ہیں اور ڈائر کیٹرزٹر بینگ پروگرام کی ذروریات سے ثنی ہیں۔ بورڈ کے تمام ارکان سوائے تین ڈائر کیٹرز نے بھی ضروریات کے مطابق سرٹیٹیکیشن حاصل کرنے کے لئے 30 ستمبر 2017 کوٹریننگ کورس ململ کرلیا ہے۔
  - 13 سال كاختام يرمتقل ملازمين كى كل تعداد 1,248 تقى ـ
  - 14۔ 30 تمبر2017 وکونتم ہونے والے سال کے لئے متعلقہ غیر نظر ثانی شدہ حسابات کی بنیاد پر فنڈ زکی سرماید کاری کی قدر حب ذیل ہے:

گر یجوئی فنڈ روپے 26.19 ملین پینشن فنڈ روپے 121.80 ملین پراویڈنٹ فنڈ روپے 179.35 ملین

# اصل خطرات اورغيريقيني صورتحال كامقابله

کمپنی کو در پیش اصل خطرات اورغیریقینی صورتحال کے بارے میں ایک علیحدہ رپورٹ اس سالا ندر پورٹ میں دستیاب ہے۔

# كافى داخلى كنشرول

کمپنی کے داخلی کنٹرول کا نظام ڈیزائن میں مشحکم ہے اورا سے مؤثر طریقے سے لا گواورنگرانی کی جاتی ہے۔

### آڈیٹرز

آ ڈیٹرنKPMG تا ثیر ہادی اینڈ کمپنی، چارٹرڈا کا وَنٹنٹس ،ریٹا ئر ہوجا ئیں گےاورا گلےسال کے لئے کمپنی کے آ ڈیٹر کےطور پر دوبارہ تقرری کے اہل ہیں۔بورڈ نے ،آ ڈٹ کمپٹی کی سفارش پر ،اگلےسالا نہ اجلاس عام میں ارکان کے خور کے لئے KPMG تا ثیر ہادی اینڈ کمپنی ، چارٹرڈا کا ونٹنٹس کی بطور آ ڈیٹرز دوبارہ تقرری کی سفارش کی ہے۔

### بورد آف ڈائر یکٹرز کے اجلاس

سال کے دوران بورڈ آف ڈائر کیٹرز کے سات(7) اجلاس ، آڈٹ کمیٹی کے چار (4) اجلاس اور ہیومن ریسورس اینڈ ریمنزیشن کمیٹی کے دو(2) اجلاس منعقد ہوئے تھے اور ہرایک ڈائر کیٹرکی حاضری منسلک ہے۔

# نمونه وتصص دارى اور حصص كى تجارت

نمونه جھس داری اوراضا فی معلومات اس رپورٹ سے منسلک ہیں۔ ڈائر یکٹرز،ا یگزیکٹواوران کے زوج اور چھوٹے بچوں کی طرف سے مندرجہ ذیل تجارت/ منتقلی کے سوائے سمپنی کے قصص میں کوئی تجارت نہیں کی گئی ہے اور رائٹ تھمس کی تفصیلات حسب ذیل ہیں:

# ڈائر یکٹرز کی رپورٹ

# محترم شكر گنج سرمايه كاران:

آپ کی کمپنی کے ڈائر یکٹرز 30 ستمبر 2017 ء کوختم ہونے والے سال کے لئے اپنی رپورٹ معہ کمپنی کے نظر ثانی شدہ مالیاتی حسابات بخوشی پیش کررہے ہیں۔

### مالياتي نتائج:

سمپنی کے مالیاتی نتائج کاخلاصہ حب ذیل ہے:

رویے ہزاروں میں

	2017	2016
قبل از ٹیکس منافع/ نقصان	350,012	(31,663)
<i>شيك</i> سيشن	(139,193)	13,770
بعداز تيكس منافع/ نقصان	210,819	(17,893)
منافع/نقصان فی شیئر-بنیادی اورمعتدل	1.80(روپي	(0.16)اعاده

12 دسمبر 2017 كومنعقد ہونے والے اجلاس میں بورڈ آف ڈائر كيٹرزنے 30 ستمبر 2017 كوختم ہونے والے سال کے لئے حتى نقد منافع منقسمہ 12.5 رویے فی شیئر (یعنی 12.50 فیصد) (Nil:2016)، کی رقم 156.250 ملین (Nil:2016) تجویز کیا ہے جو 26 جنوری 2018 کومنعقد ہونے والے سالانہ اجلاس عام میں اراکین کی طرف سے منظور کیا جائے گا۔ مالی حسابات میں مندرجہ بالاتجویز کااثر شامل نہیں ہے جس مدت کے لئے شار کیا جائے گا،جس کی ارکان نے منظوری دی ہے۔

### کار پوریٹ اور مالیاتی رپورٹنگ فریم ورک کابیان:

- کمپنی کی انتظامیه کی طرف سے تیار کردہ مالیاتی حسابات اس کے امور، آپریشنز کے نتائج، نقذی کا بہا وَاورا یکوئی میں تبدیلیوں کومنصفانہ طور بر ظاہر کرتے ہیں۔
  - كمپنی كے كھا تہ جات بالكل صحيح طورسے بنائے گئے ہیں۔
- مالی حسایات کی تیاری میں مناسب ا کا وُنٹنگ بالیسیوں کوشلسل کے ساتھ لا گوکہا گیا ہے اورا کا وُنٹنگ کے تخمینہ جات مناسب اور دانشمندانہ فیصلوں رمینی ہیں۔
  - مالی حسابات کی تیاری میں یا کستان میں لا گوبین الاقوامی مالیاتی رپورٹنگ کےمعیارات کی ضروریات کی بیروی کی گئی ہے
  - اندرونی کنٹرول کانظام جدیدا نظامی اصولوں کےمطابق ڈیزائن ہےاوراس پرمؤ ژطریقے سےعملدرآ مداورنگرانی کی حاتی ہے۔
- کمپنی کے گوئنگ کنسرن ہونے کی صلاحت پر کوئی قابل ذکر شکوک وشبہا نہیں ہیں کیونکہ مستقبل کے لئے آپریشن میں جاری رکھنے کے لئے کافی وسائل اورآپریٹنگ صلاحیتیں رکھتی ہے جبیبا کہ چیف ایگزیکٹو کے جائز ہاور مالیاتی حسابات میں وضاحت کی گئی ہے۔
- گزشتہ سال ہے آپریٹنگ نتائج میں اہم انحرافات کی چیف ایگزیکٹو کے جائز بے میں دی گئی وجوہات کے ساتھ تفصیلی وضاحت کی گئی ہے جسے ڈائریکٹروں کی طرف ہے منظور کیا
  - گزشته چیسال کاکلیدی آیریٹنگ اور مالیاتی اعداد وشار کا خلاصه منسلک ہے۔
  - بقایا قانونی ڈیوٹیز میسز، جارجز اور لیویز ،اگرکوئی ہول کوکمل طوریر مالی حسابات میں انکشاف کیا گیا ہے۔
  - 10۔ تمام متعلقہ پارٹیوں کے ساتھ لین دین کی آ ڈٹ کمیٹی کے جائز ہ اور سفار شات کے بعد ڈائر بکٹرز کی طرف ہے منظوری دی گئی ہے۔

### مستقبل كانقطه نظر

شوگر کار وبار کے نقط نظر کو بعض چیلنجوں کا سامنا پیش آنے کی توقع ہے جوچینی کی صنعت کو آنے والے موسم میں سامنا ہوسکتا ہے، جوچینی کے کار وبار کے نتیجہ اور آپ کی ممبئی کے مجموعی نتائج کو بھی متاثر کرسکتے ہیں۔ بہتر متوقع گئے کی فصل کی وجہ سے ، مقامی مارکیٹ میں چینی کی قیمت مسلسل کی ہورہی ہے جس وجہ سے بہت ہی شوگر کر شنگ سیزن 18-2017 کے لئے اپنے آپریشنز شروع کرنے میں تاخیر کرنے پر مجبور ہیں۔ حکومتی اداروں کو ایک جا مع اور عملی شوگر بر آمد پالیسی نہ بنانے کی وجہ سے گئے کے کا شنکاروں پر اثر ات اور صنعت کو در پیش مشکلات بارے آگائی کے لئے یا کستان شوگر ملز ایسوسی ایش ایس ایم اے کی سطح مسلسل کوششیس کی جارہی ہیں۔

کرشنگ سیزن 1-2016 کے دوران ،فروری2017ء کے پہلے ہفتے میں ،چینی کی مقامی اوسط قیمت 60رو پے فی کلوگرام سے زیادہ تھی جب کہ یہ جون 2017 سے مسلسل کمی کی طرف آر ہی ہے۔ یہ ملک میں دستیاب انداز اُلا کھی میٹرکٹن سرپلس کی وجہ سے ہے جو مقامی قیمت کی سطحوں کو کم کرر ہا ہے۔صرف جب یہ سرپلس مقدار ملک سے باہر برآ مدہوجاتی ہے تو مقامی قیمت کی سطحیں ممکنہ سطحوں پر مشخکم ہوگئی۔

بائیوفیول کے کاروبار کے مستقبل میں ایک جھک قدر کونمایاں کرتی ہے جو پٹرول کے ساتھا۔ تھا نول کو ملا کر کھولی جاسکتی ہے۔ ماحول کے لئے ہمیشہ سے بڑھتی ہوئی تشویش کو دیکھتے ہوئے، بائیوفیول کے طور پرایتھا نول کے لئے ایک روثن مستقبل ہے۔شکر گنج میں، بائیوفیل آپریشنز کے مستقبل کے نقطہ نظام کو بین الاقوامی قیمتوں میں مستحکم ہونے کی حوصلہ افزائی کی جارہی ہے اور روپید کی کوئی تشخیص سے ممینی کو بہت زیادہ منافع حاصل ہونے کا موقع ملے گا۔ انتظامیہ ہماری کچلی لائن کے لئے صحتند منافع پیدا کرنے کے لئے مناسب قیمتوں پر مولاسس کی کافی مقدار خرید نے کے لئے مسلس کوشش کررہی ہے۔

پاکستانی ٹیکٹائل انڈسٹری کو تجارت کیاس کی پیداوار میں عالمی کی اور قدرتی اور ہاتھ کی بنی دونوں ، خام مال کی طلب میں اضافہ کی وجہ سے تخت مقابلہ متوقع ہے۔ کیاس کی فصل گزشتہ سال سے بھی کم ہوگی جو خام مال کی اعلیٰ قیمتوں کا نتیجہ ہوگا ، تاہم ، ہم ان اضافی اخراجات کے پورا ہونے کے لئے یارن کی قیمتوں میں اضافہ ہونے کی امید کرتے ہیں۔ پاکستان میں کیاس کی طلب کورس کا ونٹ یارن کی اعلیٰ طلب کی وجہ سے بڑھ گئے ہے۔

آپ کی کمپنی کی رائٹ ایشو سے پیدا ہونے والی لیکویڈیٹی اور بروقت فیشن میں اسٹاکس کی لیکویڈیشن نہ صرف آپریشنز کی فٹانسنگ بلکہ قرض کی ادائیگی کے لئے بھی استعال کی گئی ہے، کمپنی 2009 سے عدم استحام کی حیثیت میں صحف ہم امید کرتے ہیں کہ آپریشن کے لئے اضافی فٹانسنگ بھی دستیا ہوگی۔ جسیا کہ ہماری گزشتہ سالا نہ رپورٹ میں وضاحت کی گئی ہے، کمپنی نے مالی سال 2017 میں اپنے آپریشنوں کی مالی امداد کے لئے کا میابی سے اپنی ورکئگ کیپٹل لائنز کی تجدید حاصل کی ہے۔ کپنی کے قرض وہندگان کے ساتھ بات چیت کا میابی سے حتمی ہوگئی جس کی مکمل تشریح مسلکہ مالی حسابات کے نوٹ 1.2 میں بیان کی گئی ہے۔ سال کے اختیام کے بعد بھی، آپ کی کمپنی نے کا میابی سے بات چیت کا میابی سے اس کی ساتھ بات ہوں کہ ساتھ میں ہوگئی جس کی مکمل تشریح مسلکہ مالی حسابات کے نوٹ 1.2 میں بیان کی گئی ہے۔ سال کے اختیام کے بعد بھی، آپ کی کمپنی نے کا میابی سے بات چیت کا میابی سے اور نیشنل بینک آف پاکستان سے 900 ملین روپے کی بٹی ورکئگ کیپٹل لائن حاصل کی ہے۔ کمپنی نے ورکئگ کیپٹل ضرور یا ہے کو پورا کرنے کے لئے رائٹ اجراء کے ذریعے معربی مورفع بخش بنانے کے لئے اپنے لیکویڈیٹل معنطر نامہ کو معربی بھر بنانے کے لئے اپنی بھر کی کھورٹ کے لئے اپنی بھر بنانے کے لئے اپنی بھر کی کھورٹ کی کھورٹ کی کھورٹ کے لئے اپنی بھر کی کھورٹ کے لئے اپنی بھر کھورٹ کے لئے اپنی بھر کی کھورٹ کی کھورٹ کے لئے اپنی بھر کی کھورٹ کے لئے اپنی بھر کی کھورٹ کی کھورٹ کی کھورٹ کے لئے اپنی بھر کی کھورٹ کی کھورٹ کے لئے اپنی بھر کھورٹ کے لئے اپنی بھر کھورٹ کے لئے اپنی بھر کی کھورٹ کے لئے اپنی بھر کھورٹ کے لئے اپنی بھر کھورٹ کے لئے اپنی بھر کے لئے اپنی بھر کھورٹ کے لئے اپنی کھورٹ کے لئے اپنی کورٹ کے لئے اپنی کھورٹ کے لئے اپنی کھورٹ کے لئے کھورٹ کے لئے اپنی کے کھورٹ کے لئے اپنی کھورٹ کے لئے اپنی کھورٹ کے لئے کھورٹ کے لئے اپنی کھو

### جزل

ڈ ائر کیٹر ہمیشہ انظامیہ کے لئے رہنمائی اور تعاون کا ایک ذریعہ ہیں اور ہم آپ کی کمپنی کی ترقی اور خوشحالی کے لئے ان کے عزم کوسرا بتے ہیں۔ڈائر کیٹرز کا رکنوں ، عملے اور انتظامی ٹیم کے ارکان کی بھر پورکوششوں ، وفاداری اور ہم ان کی مسلسل حمایت کا شکرییا داکر تے ہیں۔ ہمارے گئے کے کا شکاران ہماری صنعت کی ریڑھ کی ہڈی ہیں اور ہم ان کی مسلسل حمایت کا شکرییا داکر تے ہیں۔ ہرایک کے تعاون کے 50 سالوں کی حمایت کے شکر گذار ہیں اور انشاء اللہ ہمارے لئے ابھی آگے بہترین سال منتظر ہیں!

منجانب بورڈ

u Maluz

13 دسمبر2017ء

برانڈ نام سےایک نامیاتی کھادفروخت کی جاتی ہے۔ یہ براڈ کٹ نمپنی کی رجٹر ڈاور لأسنس بافتہ اورمیکرواور مائیکروغذائی اجزاء کےساتھ وافر نامیاتی مواد کا ذریعہ ہے۔ایس ٹی سی 30 کلوگرام پیکنگ میں دستیاب ہے۔ مالی سال 2014 تا2016ایس ٹی سی کی پیداوارتقریباً 170,000 بیگ تھی اور یہ سبیڈائز قیمتوں پرشکر گنج کے کسانوں کوفروخت کئے گئے تھے۔ تاہم، زیر جائزہ سال کے دوران، پیداوار 8,085 بیگ (5,908:FY16 بیگ) تھی۔ گزشتہ جڑواں سالوں میں کرشنگ میں کمی کی بدولت، پیداوار 8,085 بیگ جاسکا تاہم، ہم مستقبل میں بہتری کے لئے یُرامید ہیں۔

### تحقيق وترقى

جبیبا کہ گئے کا کھیت میں اضافہ ہوا، فارم کی سطح پراعلی معیار کے خام مال اور بہتر پیداوار کی ضرورت ایک بائیدارسیلائی چین کے لئے اہم بن گئی ہے۔ یہ خیال کرتے ہوئے کہ یائیدارتر قی کے لئے بیایک اہم عضر ہے،شکر گنج نے تحقیق اورتر قی میں کافی سر ماریکاری کی ہے۔ گئے کی زراعت کے لئے مؤثر ، ماحول دوست اورا قتصادی ریوارڈ نگ ٹیکنالوجی کی منتقلی ہماری سیلائی چین مینجنٹ حکمت عملی کا نبیادی ذریعہ ہے۔شکر کتج شوگرریسرچ انسٹی ٹیوٹ (ایس ایس آرآئی) 1983 میں کمپنی کی طرف سے قائم کیا گیا تھا۔ یہ یا کتان میں ایک منفر دنجی سیٹر کا پہلا ادارہ ہے جواعلی معیار کے گنے کی اقسام کی ترقی پر کام کررہا ہے۔ایس ایس آرآئی نے اپنے اہم سائنسی ماہرین کی طرف سے تیار ملک میں گنے کی ایک نئی قسم متعارف کرائی ہے۔شکر گنج نے ایس ایس آرآئی کے ذریعے گنے کی ٹیکنالوجی میں اعلی درجے کی تحقیق کے لئے فنڈ زفراہم کئے ہیں اورہم نے کامیابی سے ٹیملکیتی گنے کی اقسام پیدا کی ہیں، جو ہمارے کسانوں کی پیداوار میں اضافہ اور پیداوار کے شوگر کے اجزاء کو بہتر بناتے ہیں۔

اب،ایسالیس آرآئی 2017 میں 34سال کی مدے مکمل کرر ہاہےاوراس دورانیہ میں کئی تاریخی کامیابیاں حاصل کی گئی ہیں۔سب سے زیادہ اہم،نٹی اعلی پیداوار،اعلی چینی اور بیاری کے خلاف مزاحم گنے کی اقسام کی ترقی ، کم لاگت کے لئے بائیوکنٹرول ایجنٹس کا اجراء ،مؤثر اور ماحول دوست کیڑے مارسپرے ، بیاریوں سے یاک ٹشوکھجراوراصل قتم گنے کے بجج کی فراہمی، درست وقت پرموز ول مٹی کی صحت اورمتواز ن اپلیکیشن کے لئے مٹی اوریانی کی مشاور تی خدمات، با قاعدگی سے پی ایچ ڈی کی سطح پر تحقیق کے ماہرین کی سہولت، عام رسائی کے بین الاقوامی ریسرچ جزئل کی ہا قاعدہ اشاعت،شوگرانڈسٹری پر کتابوں اور حقیق جزنلز ہے لیس ڈیجیٹل لائبر ریں کا قیام ، بین الاقوامی سطح پر کتابوں اور حقیقاتی اخبارات کی اشاعت ہے۔ایس ایس آرآئی تحقیقاتی اور ترقیاتی کام نے تحقیقاتی میدان میں قومی اور بین الاقوامی ہم منصبوں اور کاسٹ رپلز سے اعتراف اور وصلہ افزائی حاصل کی ہے۔تمام ریسر چ کے نتائج اور فوائد تو می خدمت کے طور پرمفت کسانوں اور دیگر حصص داران کے لئے عام اور دستیاب ہیں۔اس سالا نہ رپورٹ میں تحقیقاتی کام کی تفصیلی سرگرمیاں شامل کرنے کے لئے SSRI کی سرگرمیوں پرایک علیحد تفصیلی رپورٹ شامل ہے۔

### کار پوریٹ گورننس

ہارے نز دیک چھی گورننس صرف قواعد وضوالط کی فٹیل کرنانہیں ہے۔ ہمارا مقصد قواعد وضوالط میں ہمیں کیا ضروری ہےاس سے آگے جانے کا ہے۔ کارپوریٹ گورننس ہمارے آپریشنز، ہماری حکمت عملی اورطریقہ جس سے ہم اپنے کاروبار کا سلسلہ جاری رکھتے ہیں کے تمام پہلوؤں کامستقل جائزہ اورتشخیص ہے۔

ا یکزیکٹوکمیٹی وسائل کے زیادہ سے زیادہ مختص کے ذریعے صص داران کو بہتر منافع دینے کے واحد مقصد کے ساتھ کمپنی کے لئے طویل مدتی پالیسیاں اورنظریات فراہم کرتی ہے۔ پرنس سٹر پہٹی سمیعٹی صنعت میں ترقی اور د جمانات کے ساتھ رفتار کو برقر ارر کھنے کی ذمہ دار ہے جو کمپنی کی مستقبل میں سرمایی کاری اور ترقی کی منصوبہ بندی میں مدوکرتی ہے۔ انسانی وسائل کی ترقی کے شعبہ کے مسائل کوٹل کرنے اور بہتر بنانے کے لئے **ہیومن ریبورسز ممیٹی ق**ائم کی گئی ہے۔ **کمیٹی کا بنیادی مقصدا بھے آرکے لئے مجموعی** اسٹریخبگ منصوبہ تیار کرنے اور بہترین کام کا ماحول فراہم کرنے میں انتظامید کی رہنمائی کرناہے۔

انفار میشن ٹیکنالو جی تمینٹی تیزی ہے بدلنے والے ماحول میں تمپنی کے تمام معلوماتی نظام کو برقر اررکھتی ہے۔

س**ر ماریکاری سمیٹی** مطلوبہ کم سطیر خطرات کومدِ نظرر کھتے ہوئے سر ماریکاری اور زیادہ سے زیادہ منافع کی متوازن پورٹ فولیوکو برقر ارر کھنے میں مدد کرتی ہے۔

آلودگی میں کمی کے لئے اس کی بائیوڈی گریڈا ببل فطرت سے، استھانول نے اشیاءاورلوگوں کوایک جگہ سے دوسری جگہ تک لے جانے کے لئے ایک منظریقہ کی ضرورت کے بغیر ماحولیاتی خدشات کوحل کرنے کا ایک ذریعیفراہم کرتا ہے۔

ا۔ تھانول پروڈکشن ٹیکنالوجیز میں عالمی اصلاحات کے ساتھ ، تیل کے معروف متبادل کی ضرورت کے بارے آگاہی میں اضافہ ہوا جو مارکیٹ میں پیٹرولیم کے تقریباً متوازی معروف ایندھن کا کرداراداکرنے کی سطح کی تلاش ہے۔ استھانول کے پیداواری استعال میں اضافے کا اندازہ ، قابل تجدید ایندھن کی طلب اور پپڑولیم میں مرکب اجزاء کے طور پر استعال کی ہے۔ آج ، سب سے زیادہ استھانول رچ ممالک میں ، 90 فی صدسے زائد فروخت کی جانے والی تمام گیسولائن پپڑولیم استھانول کی اقتصادی قدر میں اضافہ نے حوصلہ افزائی کی ہے۔ آج ، سب سے زیادہ استھانول رچ ممالک میں ، 90 فی صدسے زائد فروخت کی جانے والی تمام گیسولائن پپڑولیم استھانول کے ساتھ ملایا جاسکتا ہے ، حکومت پاکستان نے ملک میں فیول کی اعلیٰ لاگت کے زیر نظر اس کا روبار کے لئے دوشن امکانات لانے کے لئے بیٹرول کے ساتھ انتھانول ملانے کی اجازت دی ہے ۔ شکر گئے ان استعالات کے لئے بائیوفیول گریڈز کی ایک مکمل رخ چیدا کرتا ہے۔

ا پنے پلانٹ کی صلاحیتوں سے بائیو فیول پیدا کرنے کے لئے شکر کنج اپنے پیدا کر دہ مولاسس کے علاوہ دیگر شوگرملوں سے مولاسس کی خریداری پر بھی انحصار کرتا ہے۔ فی الحال ملکی اور بین الاقوامی مولاسس کی بہت زیادہ طلب کی وجہ سے اس کی دستیا بی اور قیت متاثر ہوئی اور پین الاقوامی مصنوعات کی لاگت کے مطابق قومی اور بین الاقوامی سطح پر مختلف بھی ہیں۔

ہمارے بائیو فیول ڈویژن میں، پیداوار 41.62 ملین لیٹر (مالیاتی سال 10.20:16 ملین لیٹر ) زیادہ ہوئی۔ زیرِ جائزہ سال کے دوران، اس ڈویژن کی کارکردگی بہت بہتر تھی اور پیداواراورمنافع کے لحاظ سے ہیر بھان بہتر ہموا۔ بائیو فیول برآ مدکا عالمی موقع ہے اور شکر گئے میں پیدا ہونے والے بائیو فیول کا تقریباً 96 فیصد برآ مدکیا جاتا ہے جوملک کے لئے غیر مکلی زرمبادلہ کی آمدنی میں اضافہ کرنے میں مثبت کردارادا کرتا ہے۔ فی الحال، بین الاقوامی بائیو فیول مارکیٹ میں حالیہ مجموعی پٹر ولیم مصنوعات میں کی کی وجہ ہے بہتری آئی ہے اور بائیو فیول مارکیٹ میں حالیہ جموعی پٹر ولیم مصنوعات میں کی کی وجہ ہے بہتری آئی ہے اور بائیو فیول میں دوبار میں خام مال کی عدم دستیا بی اور پاور جزیشن کو پیدا کرنے والے معروف ممالک کی عدم دستیا بی اور پاور جزیشن کو دوبارہ شروع کرنے میں ملوث بھاری مرمت اور بحال کی وجہ سے مالی سال 2016 میں کوئی بائیو یا ور جزیشن نہیں ہوئی تھی۔

### عمارتی میٹریل کا کاروبار

بیگاس چینی مینوفین چرنگ کی ایک قدرتی بائی پراڈکٹ ہے۔ بیرس نکالنے کے بعد گئے کے بقایا گودا اور ریشی مواد پر شتمل ہوتا ہے۔ بیمواد بنیادی طور پر مینوفین کچرنگ کے عمل میں استعال ہونے والی بھاپ اور بحل کی بیداوار کے لئے فیکٹری بوامکر زمیں ایندھن کے طور پر استعال کیا جاتا ہے۔ شکر گئج میں اضافی بیگاس کی بیداوار میں سکیل رزلٹ کی معیشت کے ساتھ ملاکر نئے فیول بیدا کرنے کے اقدامات کئے جاتے ہیں۔ ہم اس سر پلس کو ہائٹڈ نگ ایجنٹس کے ساتھ ملاکر اور ہائی پریشر کمپریشن کے ذریعے پارٹیسل بورڈ شیٹس بنانے کا پر استعال ہوتی ہیں۔ ہیں۔ شیٹس عام طور پر فرنچے راور عمارت کی صنعت میں لکڑی کے متبادل کے طور پر استعال ہوتی ہیں۔

گزشتہ سال کم کرشنگ کی وجہ ہے،اس ڈویژن کی پیداواراضافی بیگاس کی عدم دستیابی کی وجہ ہے نمایاں طور پرمتاثر ہوئی، تاہم، کرشنگ کے بہتر منظر نامہ کے ساتھ زیرِ جائزہ سال کے عدم دستیابی کی وجہ کے دوران،اضافی بیگاس دستیابی تھی۔ پلانٹ کافی بیگاس کی عدم دستیابی کی وجہ سے اپنی مکمل صلاحیت استعمال نہیں کرسکا۔ گئے کی دستیابی میں متوقع اضافہ کے ساتھ آئندہ سیزن میں تبدیلی آئے کی توقع ہے۔

### فيكسثائل كاروبار

کپاس پاکتان میں ایک مقامی زری فصل ہے۔ کپاس کے پودوں پر گئی پھول پیدا ہوتے ہیں، جو پختگی کے بعد کپاس فائبر پیدا کرتے ہیں، ٹیپل کپاس حاصل کرنے کے لئے جس کی نتج سے علیحدگی، صفائی اور جننگ کی جاتی ہے۔ اس کے بعد سپن کاٹن یارن بنا نے کے لئے سپنگ ملوں میں مزید پراسیس کیا جاتا ہے۔ یارن کپڑ ابنا نے کے لئے تننگ اور و بونگ ملوں کوفر وخت کیا جاتا ہے۔ کر سینٹ اُجالا میں، ہمارے سپنگ ڈویژن کی سپن یارن پیداوار گزشتہ سال میں 3.3 لاکھ کوگر ام کے مقابلے 4.3 لاکھ کوگر ام تھی۔ کپاس کی فصل سال کی توقع سے کمتھی لہذا کپاس کی قیمتیں نمایاں طور پر بڑھ گئیں اور ہم نے گزشتہ سال کے مقابلے رواں سال میں نسبتاً زیادہ قیمتوں پر کپاس خریدی تھی۔ یارن کی قیمتیں میں اضافہ کپاس کی قیمتوں کے سے کمتھی اور ہم کے گئے تھے۔ ستاسب سے نہیں ہوا، جس کی وجہ سے ہمارے سپنگ کاروبار سے منافع کم ہوگیا۔ تاہم دیگر آپر پٹنگ اخراجات کواچھے کنٹرول کے تحت رکھنے کے لئے کافی اقد امات کئے گئے تھے۔

### دىگركاروبار

اس کاروبار کے تحت، نامیاتی کھاد ڈویژن کے نتائج ظاہر کئے گئے ہیں۔شوگرمینوفی کچرنگ عمل کی ایک بائی پراڈ کٹ، پریس ٹریروسیس کی اورشکر کنج ٹائیگر کمپوزٹ (STC) کے

### آيريشنز كاجائزه

شکر گنج مشہورخوراک کی مصنوعات،ا جزاءاورٹیکسٹائل کی ایک معروف صنعت کار ہے۔ ہماری تمام مصنوعات مشہورفصلوں اور بائی پراڈ کٹ سے بنائی جاتی ہیں۔ہم معروف زرع نصلوں، جبیبا کہ گنے اور کیاس کوصارفین کے لئے چینی،خوراک،مشر وبات، دواسازی، ایندھن اور بجلی، کاسمیککس،عمارت سازی اورٹیکسٹائل انڈسٹریز میں ویلیوا پڈ ڈمصنوعات میں تید مل کرتے ہیں۔مع وف ذرائع سے ہمارے اجزاء میں سے کچھا کیژمصنوعی اور پیٹر وکیمیکل متبادل کی جگہ لے لیتے ہیں۔

یہ آپریٹنگ جائزہ آپ کو ہماری کارکردگی اور فروغ کے امکانات ہارے واضح فیصلہ کرنے کے قابل بنانے کے لئے ہمارے کاروبار کاوسیج نقطہ نظر فراہم کرتا ہے۔اس رپورٹ میں ہماری گزشتہر پورٹوں کے ساتھ ساتھ نئی معلومات کے تاز ہ ترین سیشن شامل ہیں۔

### شوگر کاروبار

شکر آنج میں ریفا ئنڈ چینی بنیا دی طور پر گئے ہے تیار کی جاتی ہے۔ ہماری مصنوعات کی ریخ کورس اور فائن گرینز کی کرسٹلا ئن سفید چینی فار ماسیوٹیکل اور بیورج گریڈشوگرز اور خاص طور پر براؤن ،کیسٹراورآ ئننگ شوگر پرشتمل ہے۔ہم ریٹیل مارکیٹ میں فروخت کے لئے حفظانِ صحت کے مطابق پیک شدہ چینی متعارف کروانے میں بھی اولین ہیں۔ بیمصنوعات کھانے کی اشیاءاورمشروبات کی مکمل رہنج میں قدرتی مٹھاس، بناوٹ اور ذا نقة فراہم کرنے کے لئے استعمال ہوتی ہیں۔

زیر جائزہ موسم میں، بہتر گنے کی فصل کے باعث، کرشنگ مہم 14 نومبر 2016 کو کافی جلد شروع کی گئی تھی اور چینی کی پیداوار گزشتہ سال کے مقایلے بہت زیادہ تھی۔شوگرڈو مژن نے9.36 فیصد (مالیاتی سال16: 10.16 فیصد ) کیاوسط وصولی کی شرح پر 144,460 میٹرکٹن (مالیاتی سال15:707،70 میٹرکٹن ) شوگریپدا کرنے کے لئے 1,543,849 میٹرکٹن (مالیاتی سال 45،804،804 میٹرکٹن) گنا کرش کیا جس کے نتیجے چینی کی پیداوار میں 216 فیصد اضافہ ہوا۔موسم کے دوران کمپنی کی انتظامیہ نے یا قاعدہ بنیاد برچینی فروخت کی جس کے بتیجے میں اس کاروبار کے مجموعی منافع میں نمایاں اضافہ ہوا چینی کے کاروبار کا حصہ ہونے کے طور پرزرعی فارم بھی اچھی کارکر دگی کا مظاہرہ اور کمپنی کے بنیادی کاروبار میں اینا حصہ شامل کرر ہاہے۔

یا کستان میں چینی کے کاروبار کا مجموعی منظرنامہ ملک میں چینی کی پیداوار کی تاریخ میں کہلی بارزیر جائز دموسم میں 7 لا کھ میٹرکٹن سے زائد چینی کی پیداوار، تقریباً 5 لا کھ میٹرکٹن کی قو می طلب سے کہیں زیادہ ہے، جبکہا گلے سال کی پیداوار کے لئے چینی کی پیداور 8لا کھ میٹرکٹن ریکارڈ کی پیش گوئی ہے۔جیسا کہ ملک میں کسانوں کے لئے بہتر پیداوار کی تو قعات کے ساتھ نی فصل کا شنے کی تیاری ہے، چینی کی برآ مدات سے متعلقہ حکومت کی نا قابل اعتاداور غیر قانونی بالیساں نہصرف مارکیٹ میں وافر چینی کی صورت میں شوگرملوں کے لئے مشکلات پیدا کرنا بلکہ کسانوں کے لئے بھی مشکلات پیدا کرنا یقینی بناتی ہیں کیونکہ گئے کی فراہمی کے لئے انہیں ادائیگی کے لئے ملوں کی مشکلات میں بھی اضافہ ہوگا۔

جبکہ حکومت نے گزشتہ سال 16-2015 میں چینی کی برآ مدیر برآ مدسبسڈی دی تھی اوراب اس طرح کی چینی برآ مدسبسڈی سطح کی دوبارہ ضرورت ہے۔ کیونکہ یا کتانی برآ مد کنندگان کوکو بین الاقوا می مارکیٹوں میں پُرکشش قیمتوں پرچینی فروخت کرنے کے لئے بروفت چینی برآ مدکرنے کی اجازت نہیں دی گئی تھی اورا گر مارکیٹ کی قیمتوں کی موجودہ کم سطح برقرار رہی ،تو یا کتان میں چینی کی وافرصورت حال کا بہتر ہونا ناممکن ہوجائے گا۔

اگرچہ ملک میں گنے کی فصل میں اضافہ کی توقع کی جارہی ہے کیتی چینی کی قیمتوں میں تیزی ہے کی نے شکر گئج سمیت تمام شوگر تیار کنندگان کے لئے مشکل آپریٹنگ حالات پیدا کر دیئے ہیں۔ مارکیٹ میں بہت زیادہ بیقنی پائی جاتی ہے اوراستحکام صرف اس صورت پیدا ہوسکتا ہے کہ وفاقی حکومت کی طرف سے چینی کے لئے ایک جامع برآمدیالیسی کا اعلان کیا جائے تا کہ وافراسٹاک بین الاقوامی سطح پر فروخت ،مقامی رسد وطلب کےمطابق مقامی قیت کی سطحیں مقرر کی جاسکیں۔

### بائيوايندهن اورمتبادل توانائي كاكاروبار

شکر آنج میں، ہائیوا پندھن یاا پتھا نول بنیادی طور پرمولاسس سے تیار کیا جاتا ہے، جوچینی کی مینوفیکچرنگ پروسینگ کی ایک مصنوعات ہے۔مولاسس ہائیوفیول پیداوار کی فرمنٹیشن کے لئے خام مال کےطور پر استعال کیا جاتا ہے۔ بائیوفیول یاا۔ بھا نول الکوحل کی ایک شکل ہے، جوسر کہ کی تیاری، کاسمبیکس اور دواسازی کی مصنوعات، پینٹ اور وارنشز سمیت انڈسٹریل مصنوعات کی وسیچ رہنج میں استعال کیا جاسکتا ہے۔ایتھا نول کا ایک اورا ہم استعال تو انا کی ذرائع کا متبادل ہے۔

گزشتہ چند برسوں کے دوران عالمی سطح پر،ایتھا نول سب ہے کم قیمت موٹر فیول اور آگئین ذریعیہ رہاہے جوفوسل فیونز کے مقابلے زیادہ ماحول دوستانہ ہے۔ فی الحال بڑے ۔ یمانے برکوئی ایندھن دستیاب نہیں ہے جواس سے یوری طرح ماحولیاتی معیار کو بہتر بنانے کے لئے ایتھا نول کی صلاحیت کا مقابلہ کر سکے۔گرین ہاؤس گیس کے اخراج اورٹیل یائپ شکر گنج ایک ذمہ دارکار پوریٹ شہری بننے کی کوشش کرتی ہےاور ہم اپنے روز مرہ کے کاروبار کواس طقہ سے چلاتے ہیں کہاس میں اعلی ترین معیاروں پرعزم برقر ارر ہتا ہے۔ شکر گنج فاؤنڈیشن اور "Sukh Char" پروگرام معاشر کے کواہم ترین واپسی ہیں، جسے ہم اپنے خام مال کا ذریعہ بناتے ہیں اوراپنی آمدنی پیدا کرتے ہیں۔ کارپوریٹ سوشل ذمہ داری پر تفصیلی رپورٹ اس سالاندرپورٹ میں منسلک ہے۔

پاکتان میں کشیدگی کے آپیشن کومتاثر کرنے کا ایک بڑا مسئلہ ماحول دوستانہ انداز میں ڈسٹری ویسٹ اوراس کے ضیاع کا ہے۔ آپ کی کمپنی میں ،اس طرح کے فضلہ کو خاص طور سے ڈیزائن کر دہ ایفلوئٹٹٹر بیٹنٹ بلاٹ میں ٹریٹ کیا جاتا ہے جس میں یہ مائع فضلہ حیاتیاتی کھاد میں تو ٹراجا تا ہے جسے ہم اپنے گئے کے کسانوں کو "آپزر خیز" کے نام سے مفت مہیا کرتے ہیں۔ اپنے فارموں میں ہمٹی کی زرخیزی کو بہتر بنانے کے ساتھ ساتھ فصل کی پیداوار کو بڑھانے کے لئے روایتی کھادوں کے متبادل کے طور پراس حیاتیاتی کھاد کی دستیابی کا مسلسل مظاہرہ کرتے ہیں۔

بائی پراڈکٹ کے طور پر، ہماراماحول دوست ایفلوئٹٹریٹمنٹ عمل بائیوگیس پیدا کرتا ہے جوآ سانی سے بوائیلر میں قدرتی گیس کے متبادل کے طور پر استعال کیا جا سکتا ہے۔ آپ کی سمپنی نے اضافی سرماییکاری کی ہے جوہمیں اس گیس کو ماحول دوست طریقہ میں زیادہ مؤثر طریقے سے استعال کرنے کی اجازت دیتی ہے۔ جنوری 2008 میں ، شکر گئے نے جھنگ میں پہلا پاورکو جزیشن پلانٹ نصب کیا ہے جو بائیوگیس سے 8 میگا واٹ بجلی پیدا کرنے کے قابل ہے۔ شکر گئے کو پیشل گرڈ میں پہلانجی شعبے کا پاورسپلائر ہونے کا بھی امتیاز حاصل ہے، اوروسیج پہلے نے برآ میریشن کے لئے یا ور کا استعال کرنے سے پہلے بمپنی شوگر آبریشنز سے اضافی بجلی کی پیدا وارز کھتی ہے جو وایڈ اکوفروخت کی جاتی ہے۔

مینونیکچرنگ ٹیکنالوجی میں سرمایہ کاری کے لئے ہمارا مسلسل عزم ،ہمار ہے لوگوں کی مہارت ،گئن اور عزم ، پائیدار قدر فراہم کرنے کے لئے ہماراعزم اور تحقیق وتر قی میں ہماری سرمایہ کاری نے ہمیں گذشتہ دہائیوں میں ہمیں درپیش مشکلات سے نمٹنے اور مشکل ادوار پر قابو یانے کے قابل بنایا ہے۔

ہم اپنے آپریشنوں کی فطری طافت اورمعیار کے لئے اپنے عوام،اپنے ہیانے ،اپنی سا کھ، ہمارےا چھے سر مایدکاریا ثاثوں اوراپنے عوام کی مہارت اور پیشہورانہ مہارت کامکمل فائدہ اٹھانا جا ہتے ہیں۔

### مالياتي اور كاروباري جائزه-مالي سال 2017

سال جس میں شکر گنج نے اپنی 50 ویں سالگرہ کا جشن منایا ،اللہ تعالیٰ کے فضل وکرم سے ہماری مجموعی طور پر مالیاتی اور آپریٹنگ کارکردگی بہتر ہوئی۔ یہ ہمارے عوام کی کوششوں اور عزم کا ثمر ہے۔ہم گذشتہ سال سے بہت زیادہ اور بجیٹ اہداف کے مطابق منافع درج کرنے کے قابل ہوئے ہیں۔

زیرِ جائزہ سال کے دوران، آپ کی نمپنی نے گزشتہ سال میں 31.66 ملین روپے قبل از ٹیکس نقصان کے مقابلے مجموعی طور پر 350.01 ملین روپے قبل از ٹیکس منافع کمایا ہے۔ نمپنی کے شوگر ڈویژن اور ہائیو فیول ڈویژن دونوں نے آؤٹ سٹینڈ نگ آپریٹنگ اور مالی کارکر دگی درج کی ہے۔

زیر جائزہ سال کے دوران گئے کی کرشنگ %240 سے زیادہ بہتر ہوئی اورشوگر کی قیمتوں میں کرشنگ سیزن کے دوران بڑھنے کار بھان برقر ارر ہا، آپ کی کمپنی نے اس مدت کے دوران صحت مندمنافع پرکل پیداوار کا بڑا حصہ فروخت کیا۔ اس نے شوگر ڈویژن کو 646.600 روپے کا تاریخی سب سے زیادہ آپیشنل منافع درج کرنے کے قابل بنایا ہے۔ تا ہم ، کرشنگ سیزن کے فوراً بعد، شوگر کی فروخت کی قیمتوں میں کمی کار جمان قائم ہوا جوابھی تک غالب ہے۔ اس سال کرشنگ سیزن گزشتہ سیزن کے مقابلے دو ہفتے قبل شروع ہوا، اور جب کہ سکروں ریکوری شروع کے ایام میں کم تھی بیشوگر کی فروخت کی اعلی قیمتوں کا معاوضہ تھا۔ سال کے دوران ہمارے بائیو فیول آپریشنز بھی بہتر ہوئے ، کیونکہ پیٹرولیم مصنوعات کی قیمتوں کو دوبارہ طے کرنے نے بائیو فیول کی قیمتوں میں استحکام پیدا کیا ہے۔

کمپنی نے گزشتہ سال میں 295.72 ملین روپے کے مجموی نقصان کے مقابلے 655.82 ملین روپے کا مجموی منافع کمایا جو قابل ذکر بہتری ہے۔ تمام چیلنجوں کے باوجود ، آپ کی کمپنی نے تاریخی طور پراعلی سطحی آپریشنل منافع عاصل کیا ہے ، اور شریک کمپنی کے 195.34 ملین روپے کی شراکت کے تعاون سے ، بعداز نگیس منافع 210.82 ملین روپے تھا۔ جبکہ بیلی اور کا کمٹنتہ نصف سال کے لئے عبوری منافع سے نمایاں طور پر کم ہے ، سے بنیادی طور پر حکومت پنجاب کی طرف سے استھا نول کی تیاری پر عائد 2 روپے فی لیٹر کی شرح پر ایک گروپیشن کے سالانہ مالیاتی حسابات کے مالی حسابات (۷) 13.1 کے مطابق مستقبل ایکسائز ڈیوٹی کی پروپیشن کے تعاون سے میں بیان کیا گیا تھا۔ اس صورت حال کے برعکس کمپنی اپنی اس ڈیوٹی اور امیدوں کی قانونی حیثیت کے سلسلہ میں صورت حال پراعتاد کرتی ہے۔ گرمکانات اور عزائم کے تحت رپورٹ میں بیان کیا گیا تھا۔ اس صورت حال کے برعکس کمپنی اپنی اس ڈیوٹی اور امیدوں کی قانونی حیثیت کے سلسلہ میں صورت حال پر اعتاد کرتی ہے۔ گرفتہ چند بنا کیا گیا تھا۔ اس صورت حال کے برعکس کمپنی کی وجہ سے بائیوفیول کی قیمت میں بھی کی واقع ہوئی۔ تا ہم ، ہم خام مال یعنی مولاس کی قیمتوں میں کمی کے ساتھ ساتھ متھکم بائیوفیول قیمتوں کی وجہ سے آنے والے سیزن میں صحت مند منافع کی اُمید کرتے ہیں۔

آپ کی ممپنی کے منتقبل کود کیھتے ہوئے اہم آنے والے سال میں باؤفیول کاروبار میں رفتار پکڑر ہے ہیں جبیبا کہ بیگز شتہ سال شوگر کے کاروبار میں ہوا۔

# چیف ایگزیکٹوکی جائزہ رپورٹ

میں آپ کی کمپنی کے نظر ثانی شدہ سالا نہ حسابات کے ہمراہ سالا نہ رپورٹ 2017 پیش کرتے ہوئے خوشی محسوس کر رہا ہوں۔ مالی سال 2018 میں داخل ہوتے ہوئے ، آپ کی سکپنی چیلجنگ ماحول کے باوجوداینے 50 سالوں کی نشاندہی کرتی ہے، ہم پُراعقاد ہیں کہ ہمارےعوام کےعزم اورگن اوراینے یارٹنرز اورسر مایہ کاران کی مسلسل سربیتی کےساتھ ، کمپنی منافع اورنمو،اوراپنی کمپنی کی ترقی کی شرائط میں قد رفراہم کرنا جاری رکھے گی۔ بیریورٹ ہمارے بچاس سالہ سفر کا جائزہ بھی فراہم کرتی ہے۔

### طویل راستہ-ستمبر 1967 سے متمبر 2017 تک مہارت کے بچاس سال

شکر گئے متمبر 1967 میں ایک پیلک لمیٹڈ کمپنی کے طور پر قائم ہوئی اور جون 1979 میں کراچی اسٹاک ایجینے میں درج ہوئی۔اس پچاس سالد سفر کے دوران آپ کی کمپنی صرف فی دن 1,500 ٹن گنے کی کرشنگ صلاحیت کے ساتھا ایک جیموٹی می شوگر فیکٹری سے یا کستان کی پہلی متنوع شوگر کمپنی برمشتملہ 2 شوگر فیکٹریوں معہ 20,000 ٹی میں ڈی، چھ بائیو فیول پلانٹس معہ 350,000 لٹرزیومیہ کی کشید گی صلاحیت،علاوہ پارٹیسل بورڈ آپریشنز اور 15,360 سینڈل ٹیکسٹائل یونٹ کےساتھ شامل ہوئی۔

کمپنی پاکتان کی پہلی نجی سیکٹرشوگرریسرچ سہولت بھی حیاتی ہے جس میں پیداوار بڑھانے ، کراپ سائیکل کاانتظام ،اورنامیاتی کھاد کےطور پر ہائیوکمپوسٹ کوفروغ دینے پرتوجہ مرکوزرکھتی ہے۔ کمپنی شکر گنج فوڈ پراڈ کٹ لمیٹڈ میں اپنی اسٹرین جگ اکثریت شیئر ہولڈنگ کے ذریعےفوڈ زاور فاسٹ موونگ کنزیومرگڈز (ایف ایم سی جی) میں بھی امتیاز حاصل کیا ہے۔

جبیہا کہ آپ کی کمپنی کے سائز میں اضافیہ ہواہے، ہماری توجہ ہمیشہ کارکردگی پر ہتی ہے،جس سے اٹ کمپنی کو بڑی تعداد میں برگاس پیدا کرنے کی اجازت ملی ہے جوشوگر آپریشنز کے ا پندھن کی ضروریات کاسرپلس ہے۔ریٹرز کوزیادہ سے زیادہ کرنے کے لئے ، کمپنی نے ایک عمارت سازی ڈویژن قائم کیا جہاں اس کے اضافی بیگاس کوچپ بورڈ اور دیگر تغییراتی مواد میں تبدیل کرنے کے لئے ایک یارٹیسل بورڈمینونیکچرنگ پلانٹ نصب کیا گیاہے۔آج ہم فی دن30 مکعب فٹ یارٹیسل بورڈ پیدا کرنے کے قابل ہیں۔

2004-2003 میں ٹیکٹائل سپنگ ل کے ہمسایہ کریسنٹ اُ جالالمیٹلٹ خریدی اور انضام اسکیم کے تحت شکر گئیج لمیٹلٹ میں شامل کر لی گئی۔اس متنوع نے ہمیں اینے روایتی شوگر اور الائیڈمصنوعات کے شعبے کے علاوہ دیگر شعبول پر توجہ مرکوز کرنے کی اجازت دی ہے۔آج ہم اپنے 15,360 سپنڈلز پر واحدیارن کی مختلف اقسام تیار کرتے ہیں جبکہ ہماراڈ بلنگ پلانٹ (TFO) بھی 2,304 سینڈلز پرمشتل ہے۔

2004 میں، کمپنی کا فارم ڈویژن ایک آزاد کاروباری پینٹ کےطور پر قائم کہا گیا۔ یہ پینٹ ایک سے زیادہ مقاصد برکام کرتا ہے۔ بنیادی طور پریہ ہمارے ریسرچ آپریشن کے لئے انکو بیٹر کےطور پر استعال کیا جاتا ہے اور گئے کے کا شذکاروں کے خاندان کے لئے انچھی زراعت کےطریقوں کو ظاہر کرتا ہے۔اس وقت ، جدیداور سائنسی زراعت کےطریقوں کو ا پنانے کے ساتھ ریو قع کی جاتی ہے کہ مستقبل میں ہماری نجلی لائن میں مثبت طور پرشراکت داری کرےگا۔ یہ یونٹ ویلیوایڈڈ خام مواد جیسے کہ گئے کی حیاتیاتی اُ گائی کا بنیا دی ذریعہ بھی بن جائے گا۔ فی الحال یہ ڈویژن تقریباً 1,200 یکڑر قبرزیر کاشت رکھتا ہے۔

ہاری متنوع حکمت عملی کےمطابق شکر گنج لمیٹد مختلف ڈیری اور فروٹ مصنوعات پرمشتل متنوع پراڈ کٹ کےساتھا کیے معروف فوڈ پراڈ کٹس کمپنی شکر گنج فوڈ پراڈ کٹس کمیٹڈ (ایس ایف نی ایل) میں سر مایہ کاری رکھتا ہے۔

شکر گنج فوڈ براڈ کٹس لمیٹڈ کے چندمع وف برانڈ زہیں:

گڈ ملک

اولالەفليورۇ ملك

اینی ٹائم فروٹ جوس

حائے کاٹی وائٹز

مارکیٹ میں ان مصنوعات کو بہت پذیرائی حاصل ہےاورحالیہ برسوں میں ،SFPL سے کمپنی کے منافع کے حصہ نے کمپنی کی مخلی لائن کی منافع یا بی میں اہم حصہ شامل کیا ہے۔

### **DEFINITION AND GLOSSARY OF TERMS**

#### **DEFINITIONS**

#### **Profitability Ratios**

Profitability Ratios are used to assess the Company's ability to generate profits in relation to its sales, assets and equity.

#### **Liquidity Ratios**

Liquidity ratios are used to determine the Company's ability to meet its short-term financial obligations.

#### **Activity / Turnover Ratios**

Activity / Turnover ratios evaluate the operational efficiency of the Company to convert inventory & receivables into cash against time taken to pay creditors, measured in terms of revenue and cost of sales.

#### **Investment / Market Ratios**

Investment ratios measure the capability of the Company to earn an adequate return for its shareholders. Market Ratios evaluate the current market price of a share versus an indicator of the company's ability to generate profits.

#### **Capital Structure Ratios**

Capital Structure ratios provide an indication of the long term solvency of the Company and its cost of debt, in relation to equityand profits.

#### LIST OF ABBREVIATIONS

AGM	Annual General Meeting	KG	Kilogram
CCG	Code of Corporate Governance	KIBOR	Karachi Interbank Offered Rate
CD	Compact Disc	LC	Letter of Credit
CDC	Central Depository Company of Pakistan	LIBOR	London Interbank Offered Rate
CEO	Chief Executive Officer	MT	Metric Ton
CFO	Chief Financial Officer	NBFI	Non Bank Financial Institution
CNIC	Computerized National Identity Card	NBP	National Bank of Pakistan
CO2	Carbon Dioxide	NEPRA	National Electric Power Regulatory
CPEC	China Pakistan Economic Corridor		Authority
CSAPL	Crescent Steel and Allied Products Limited	PACRA	Pakistan Credit Rating Agency
DFI	Development Finance Institution	Ph. D	Doctor of Philosophy
DVD	Digital Versatile Disc	PPTFC	Privately Placed Term Finance Certificate
EOGM	Extra Ordinary General Meeting	PSMA	Pakistan Sugar Mills Association
E&T	Excise and Taxation	PSX	Pakistan Stock Exchange
EBITDA	Earnings Before Interest, Taxes,	SECP	Securities and Exchange Commission of
	Depreciation and Amortisation		Pakistan
EPA	Environment Protection Agency	SFPL	Shakarganj Food Products Limited
ETP	Effluent Treatment Plant	SML	Shakarganj Limited
FY	Fiscal Year	SSRI	Shakarganj Sugar Research Institute
HIA	Head of Internal Audit	STC	Shakarganj Tiger Compost
HR	Human Resources	TCD	Tons of Cane per Day
IAS	International Accounting Standards	TFC	Term Finance Certificate
ICA	Intra Court Appeal	TFO	Two for One doubling
ICAP	Institute of Chartered Accountants of	TPI	Twist per inch
	Pakistan	USB	Universal Serial Bus
IFAC	International Federation of Accountants	USD	United States Dollar
IFRIC	International Financial Reporting	WAPDA	Water and Power Development Authority
	Interpretations Committee	WPPF	Workers' Profit Participation Fund
IFRS	International Financial Reporting	WWF	Workers' Welfare Fund
	Standards		

### **FORM OF PROXY**

I/We	S/o, D	ı/o, W/o	of
		(full address) a r	nember(s) of
Shakarganj Limited and hole	der of	shares as pe	er Registered
Folio No and	d/or CDC Participant I.D. No	and Sub Account No.	
do hereby appoint	of		(full address)
Meeting of Shakarganj Limite 9-E-2, Main Boulevard Gulber	d, speak and vote for me/us and ed scheduled to be held on Friday, 2 rg-III, Lahore and at any adjournmen	26 January 2018 at 11:00 a.m. at the nt thereof.	
As witness my / our hand thi	s day of	2018.	
			7
Member	_	Please affix here	
Witness	_	Revenue Stamp of Rs. 5/-	
Address	_		
Datad			

#### Notes:

- 1. A member entitled to attend and vote at a General Meeting is entitled to appoint a proxy.
- 2. The instrument appointing a Proxy, together with the Power of Attorney, if any, under which it is signed or a notarially certified copy thereof, should be deposited at the Registered office, not less than 48 hours before the time of holding the Meeting.
- 3. CDC account holders will further have to follow the under mentioned guidelines as laid down in circular No.1 dated 26 January 2000 of the Securities & Exchange Commission of Pakistan for appointing proxies.
  - In case of individuals, the account holder or sub-account holder and/or the person whose securities are in group account and their registration details are uploaded as per the Regulations, shall submit the proxy form as per the above requirement.
  - The proxy form shall be witnessed by two persons whose names, addresses and NIC numbers shall be mentioned on the form.
  - Attested copies of NIC or the passport of the beneficial owners and the proxy shall be furnished with the proxy form.
  - The proxy shall produce his original NIC or original passport at the time of the meeting.
  - In case of a corporate entity, the Board of Directors' resolution/power of attorney with specimen signatures of the proxy holder shall be submitted (unless it has been provided earlier) alongwith proxy form to the Company.

# مختارنامه

		میں/
	پت رکن شکر گنج لمیشد اور حامل عام حصص، بمطابق شیئر رجیٹر فولیونمبر	
) کھا تہ) نمبر	پینٹ (شرکت) آئی ڈی نمبراورسب اکاؤنٹ (ذیلی	پارٹیہ
مورخه 26 جنوری 2018ء بروز جمعه	ن محترمه کوایخ ابهارے ایماء ر	محتر م
"منعقد ہونے والے کمپنی کے سالانہ اجلاس عام	۱/ محترمہکواپنے/ہمارےایماء، بمقام قصرِ نور، E-2-9، مین بلیوارڈ گلبرگ-3،لا ہور میں صبح 11:00 بجے	_
ناہو <i>ں ا کرتے ہیں</i> ۔	ق رائے دہی استعال کرنے پاکسی بھی التواء کی صورت اپنا/ ہمارا لطور میشار (پراکسی ) مقرر کرت	میں حو
2018 كود شخط كئے گئے۔	يروز بتاريخ	آج؛
	- ہان:	_
	ې . بىتىن	ر. 1_
	نام:	Ċ
پانچ روپے مالیت کے رسیدی ٹکٹ پر دستخط		
پ پان رو چې د يون کې د کو	~~*	
	- كېپيورُارَ ۋشاختى كارۋيا پاسپورث نمبر:	
دستخط کمپنی کے نموند دستخط سے مماثل ہونے چا کیں	وشخط:	-2
	و ح <u>ط.</u> •ام •	-2
	~~~~~	
	كېپيوٹرائز ۋشاختى كارۋيا پاسپورث نمېر:	
		ن
وٹ دینے کاحق تفویض کرسکتاہے۔	ے . ایک ممبر (رکن)جواجلاس میںشرکت اورووٹ دینے کا مجاز ہوا، اپنی جگہ کسی کو ابطور نائب شرکت کرنے اور وو	ور 1۔
وع ہونے ہے کم از کم 48 گھنے قبل کمپنی سیرزی شکر گنج لمینڈ	ایک ممبر (رکن) جواجلاس میں شرکت نہیں کرسکتا، وہ اس فارم وکھمل کرے اور د تنظ کرنے کے بعد اجلاس شر	-2
	لا ہور کے بیے برارسال کردے۔	
	ی ڈی شیئر ہولڈرہونے کی صورت میں درج ہالا کے علاوہ ذیل میں درج ہدایات پر بھی عمل کرنا ہوگا:	-3
ں اکا وَنٹ میں ہوں اوران کی رجمٹریشن کی تفصیلات قواعد وضوابط کے مطابق آپ	(الف) فردہونے کی صورت میں اکاؤنٹ ہولڈریاسب اکاؤنٹ ہولڈراور ایاوہ جس کی سکیے ریٹیز گرو	
	لوڈ ہوں انہیں مینی کی جانب سے دی گئی ہدایات کی روشن میں پراکسی فارم بھی کرانا ہوگا۔ 	
-1	(ب) مختارناے پر بطور گواہان دوافراد کے دشخط ہونے چاہئیں اوران کے نام، پتے اور کمپیوٹرائز ڈ تو بینند دور	
قول بھی منسلک کر کی ہولی جھے نائب مختار نامے کے ہمراہ پیش کرےگا۔	(ج) سینیفیشل اوزرز (مستفید ہونے والے فرد ) کمپیوٹرائز ڈقو می شناختی کارڈیایا سپورٹ کی مصدقہ نف	
معن فخف بید از بر سید تر این این برای ما در در برای	(د) اجلاس کے دقت نائب کواپنااصل کمپیوٹرائز ڈقو می کارڈیااصل پاسپورٹ پیش کرنا ہوگا۔ ( ) کسی میں میں میں میں ایک مصرف علیہ میٹھ میں کرکسی پر دہنے دیں کو نوج کا میں میں	
ع نام دارده کس ااتاری نے موندو محظ یا درا ف اتاری ( اگر پہنے مراءم ندھ سے	(و) کارپوریٹ ادارہ ہونے کی صورت میں بحثیت ممبر (رکن )، بورڈ آف ڈائریکٹرز کی قرار دادا' ہول) پراکسی فارم (مختار نامے) کے ہمراہ کمپنی میں جمع کر انا ہوگا۔	
	ہوں) پرا ن فارم ( محارثا ہے ) ہے، مراہ ×ی کس کر آنا ہوہ۔	

### CONSENT FORM FOR ELECTRONIC TRANSMISSION OF

### ANNUAL REPORT AND NOTICE OF AGM

M/s Corptec Associates (Private) Limited 503-E Johar Town, Lahore Email: info@corptec.com.pk

#### SUBJECT: CONSENT FORM FOR ELECTRONIC TRANSMISSION OF ANNUAL REPORT AND NOTICE OF AGM

Dear Sirs,

I/we, being the shareholder(s) of Shakarganj Limited ("Company"), do hereby consent and authorize the Company for electronic transmission of the Audited Annual Financial Statements of the Company along with Notice of Annual General Meeting via the Email provided herein below and further undertake to promptly notify the Company of any change in my Email address.

I understand that the transmission of Annual Audited Financial Statements of the Company along with Notice of Annual General Meeting via the Email shall meet the requirements as mentioned under the provisions of Companies Act, 2017.

1. Name of Shareholder(s):	
2. Fathers / Husband Name:	
2.1 46.10.07 1.140.24.14.110.	
3 CNIC	
3. CNIC:	
4 NTN.	
4. NTN:	
5 Participant ID / Folio No.	
5. Participant ID / Folio No:	
C. F. marillanddwara	
6. E-mail address:	
7. Talanda ara	
7. Telephone:	
O.M. Translation	
8. Mailing address:	
Date:	
	Signaturo

Signature: (In case of corporate shareholders, the authorized signatory must sign)

# سالاندر پورٹ اوراے بی ایم نوٹس کی المانت کا فارم الیکٹرانک ٹرانسمیشن کی اجازت کا فارم

میسرز کارپ ٹیک ایسوسی ایٹس (پرائیویٹ) کمیٹٹر 503-E، جوہرٹا ؤن، لا ہور ای میل info@corptec.com.pk عنوان: سالا ندریورٹ اوراے جی ایم نوٹس کی الیکٹرا نکٹر اسمیشن کی اجازت کا فارم میں/ہم بذریعہ ہذاشکر ﷺ (''کمپنی'') کا/ کشیئر ہولڈر (ہولڈرز) ہونے کے ناطے کمپنی کے آڈٹ شدہ مالیاتی اسٹیٹمنٹس بمع سالا نہ اجلاسِ عام کے نوٹس کی ، ذیل میں دیئے گئے ای میل کے ذریعے الیکٹرانکٹر انسمیشن کی اجازت اورا ختیار دیتا ہوں/ دیتے میں اوراپنے ای میل ایڈرلیس میں کسی تبدیلی کی کمپنی کوفوری طور پراطلاع دینے کا وعدہ کرتا ہوں/کرتے میں سمجھتا ہوں کہ مپنی کے آ ڈٹ شدہ مالیاتی اٹیٹمنٹس بمع سالانہ اجلاس عام کے نوٹس کی ای میل کے ذریعے ٹرانسمیشن سے ان تقاضوں کی تکمیل ہوگی جن کاکپنیز ایکٹ، 2017ء کی دفعات کے تحت ذکر کیا گیاہے۔ 1 ـ شيئر ہولڈر (ہولڈرز) کا نام ............ 2\_والد/شو هر كانام...... 4\_اس في اس....... 5- يارڻيسپنٽ آئي ڌي/ فوليونمبر ( كار پوريٹ شيئر ہولڈرز كى صورت ميں، محاز دستخط کنندہ لا زمی دستخط کرے)

### STANDARD REQUEST FORM FOR HARD COPIES OF

### **ANNUAL AUDITED ACCOUNTS**

1. Name of member:
2. CNIC No/Passport No:
3. Folio/CDC Participant ID/ Sub a/c/Investor a/c:
4. Registered Address:
I/We hereby request you to provide me/us a hard copy of the Annual Report of Shakarganj Limited for the yeended 30 Septemberat my above mentioned registered address instead of CD/DVD/USB. I undertake intimate any change in the above information through revised Standard Request Form.
Date: Member's Signature:

This Standard Request Form may be sent at either of the following addresses of the Company Secretary or Independent Share Registrar of the Company:

#### **Company Secretary**

Shakargan Limited E-Floor, IT Tower, 73/E-1, Hali Road, Lahore Email: asif.malik@shakarganj.com.pk

#### Chief Executive,

M/s Corptec Associates (Private) Limited Independent Share Registrar of Shakarganj Limited 503-E, Johar Town, Lahore Email: info@corptec.com.pk

In case a member prefers to receive hard copies for all the future annual audited accounts, then such preference shall be communicated to the company in writing.

# معیاری درخواست فارم برائے سالانه آڈٹ شده حسابات کی هارڈ کاپیز

ممبركانام:ممبركانام:
سى اين آ كى سى نمبر/ پاسپور په نمبر
فوليو/س دُى سى يار ٹيسپنٹ آئى دُى/سبa/cانويسٹرa/c
میں/ہم آپ سے درخواست کرتا ہوں/کرتے ہیں کہ مجھے/ہمیں شکر <sup>سنج</sup> لمیٹڈ کے30ستمبرکختم ہونے والےسال کی
سالا نہ رپورٹ کی ہارڈ کا پی ہی ڈی/ ڈی وی ڈی/ پوایس بی کے بجائے میرے مذکورہ بالا رجٹر ڈیتے پر فراہم کی جائے۔میں وعدہ کرتا ہوں کہ میں مذکورہ بالامعلومات میں کسی تبدیلی ک
اطلاع نظر ثانی شدہ معیاری درخواست فارم کے ذریعے دوں گا/ دیں گے۔
تاريخ
ممبرك دستخط
ٹوٹ: پیمعیاری درخواست فارم کمپنی سیکرٹری یا کمپنی کےانڈیینپڈنٹ شیئر رجٹر ار <sup>کس</sup> ی کے بھی درج ذیل پتے پر بھیجا جاسکتا ہے۔
کمپنی سیرٹری
شكر سنخ لميثذ

چف ایگزیکٹو

ميسرز كارپ ٹيك ايسوى ايٹس (پرائيويٹ) لميٹڈ انڈیپینڈنٹ شیئررجٹرارآ ف شکر گنج لمیٹڈ

E فلور، آئی ٹی ٹاور، 1-73/E، حالی روڈ ، لا ہور

ای میل: asif.malik@shakarganj.com.pk

503-E، جوہرٹاؤن، لا ہور

ای میل:info@corpetc.com.pk

اگرکوئی ممبرستنقبل کے تمام سالانہ آ ڈٹ شدہ حسابات کی ہارڈ کا پیوں کی وصولی کو ترجے دیتا ہے تواس ترجیح کے بارے میں نمینی کوتحریری طور پرمطلع کیا جائے۔

### E-DIVIDEND FORM (DIVIDEND PAYMENT THROUGH ELECTRONIC MODE)

The Company Secretar	ry/Share Registrar,					
I/We,	, holding CNIC No		, being the reg	gistered shareh	older of the compa	any
under folio no	, state that pursuar	nt the rel	levant provisions o	of Section 242 of	of the Companies /	٩ct,
2017 pertaining to divid	dend payments by listed co	ompanie	es, the below menti	oned information	on relating to my Ba	ank
Account for receipt of o	current and future cash div	ividends <sup>-</sup>	through electronic	mode directly	into my bank acco	unt
are true and correct ar	nd I will intimate the chang	ges, if an	ny in the above-me	entioned inform	nation to the compa	any
and the concerned Sha	are Registrar as soon as th	nese occi	ur through revised	E-Dividend For	m.	
Title of Bank Account						
Bank Account Number	er					
IBAN Number						
Bank's Name						
Branch Name and Ad	ldress					
Cell Number of Share	:holder					
Landline number of S	Shareholder					
Email of Shareholder						
	olding, I hereby also underta ory System through respec		'	bove informatio	on of my bank acco	— unt
Date:				Mer	mber's Signature:	

#### Note:

This Standard Request Form may be sent at either of the following addresses of the Company Secretary or Independent Share Registrar of the Company:

#### **Company Secretary**

Shakargan Limited E-Floor, IT Tower, 73/E-1, Hali Road, Lahore Email: asif.malik@shakarganj.com.pk

#### Chief Executive,

M/s Corptec Associates (Private) Limited Independent Share Registrar of Shakarganj Limited 503-E, Johar Town, Lahore Email: info@corptec.com.pk

# ای ڈیویڈنڈ فارم (الیکٹرانک طریقے سے ڈیویڈنڈ کی ادائیگی)

دی کمپنی سیرٹری/شیئر رجسڑار،

میں اہمحامل ہی این آئی ہی نمبرفولیونمبرفولیونمبرفولیونمبرفولیونمبرفولیونمبرفولیونمبرفولیونمبرفولیونمبرفولیونمبرفولیونمبرفولیونمبرفولیونمبرفولیونمبرفولیونمبر
ڈیویڈنڈ کی ادائیگیوں ہے متعلق کمپینیز ایکٹ،2017ء کے سیشن 242 کی متعلقہ دفعات کی رُوسے موجودہ اور مستقبل کے کیش ڈیویڈنڈز کی الیکٹرانک طریقے سے براہِ راست میرے
بینک ا کا ؤنٹ میں وصولی کے لئے ذیل میں دی جانے والی معلومات صحیح اور درست ہیں۔اگراو پر ہیان کر دہ معلومات میں کوئی تبدیلی ہوئی تو جیسے ہی بہتبدیلی ہوگی میں نظر ثانی شدہ ای۔
ڈیویڈینڈ فارم کے ذریعے کمپنی اورمتعلقہ شیئر رجسڑ ارکوفوری طور پراس کی اطلاع دوں گا۔

ٹائٹلآ ف بینک اکاؤنٹ
بینک ا کاؤنٹ نمبر
آئی بی اے این نمبر
بینککانام
برانچ کا نام اورایڈرلیس
شيئر ہولڈر کاسیل نمبر
شيئر ہولڈر کالینڈ لائن نمبر
شیئر ہولڈر کاای میل

سی ڈیسی شیئر ہولڈنگ کی صورت میں، میں بذر لیعہ منزایہ وعدہ بھی کرتا ہوں کہ متعلقہ پارٹیسینٹ کے ذریعے سنٹرل ڈیپازٹری سٹم میں اپنے بینک اکا ؤنٹ کی مذکورہ بالامعلومات کواپ ڈیٹ کروں گا۔

			تاريختاريخ
ممبر کے دستخط		م	نوٹ:  بیرمعیاری درخواست فار
ہے۔	نیئررجشرار کسی کے بھی درج ذیل پتے پر بھیجاجاسکتا۔	مینی <i>سیرٹر</i> ی یا کمپنی کے انڈیینیڈنٹ	

چیف ایگزیکٹو میسرز کارپ ٹیک ایسوی ایٹس (پرائیویٹ) لمیٹٹر انڈیپینڈنٹ شیئررجٹرارآف شکر گنج کمیٹڈ ... 503-E، جو ہرٹاؤن ، لا ہور ای میل: info@corpetc.com.pk

سمپنی سیرٹری شكر شنج لميثاثه E فلور، آئی ٹی ٹاور، 1-73/E، حالی روڈ، لا ہور ای میل: asif.malik@shakarganj.com.pk

### FORM FOR VIDEO CONFERENCE FACILITY

The Company Secretary/Share Registrar,
I/we,, of, being the registered shareholder(s) of the company under Folio
No(s)/ CDC Participant ID No and Sub Account No CDC Investor Account ID No., and holder
of Ordinary Shares, hereby request for video conference facility at for the Annual General
Meeting of the Company to be held on
Date: Member's Signature:
<b>Note:</b> This Standard Request Form may be sent at either of the following addresses of the Company Secretary or Independent Share Registrar of the Company:
Company Secretary Shakargan Limited E-Floor, IT Tower, 73/E-1, Hali Road, Lahore Email: asif.malik@shakarganj.com.pk

#### Chief Executive,

M/s Corptec Associates (Private) Limited Independent Share Registrar of Shakarganj Limited 503-E, Johar Town, Lahore Email: info@corptec.com.pk

# ای فارم برائے ویڈیو کانفرنس سھولت

دی تمپنی سیرٹری/شیئر رجسڑار،

*	عام خصص فوليونمبر (نمبرز)		1	
ز) کی <sup>حیثی</sup> ت <u>۔</u>	کا وَنٹ ID نمبرکتخت نمینی کے رجسٹر ڈشیئر ہولڈر (ہولڈر	و می سی انویسٹرا	اورسب ا كا ؤنث نمبر	Dا نمبرD
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